



Mentoring Programme

Expert perspectives on your strategic challenges.

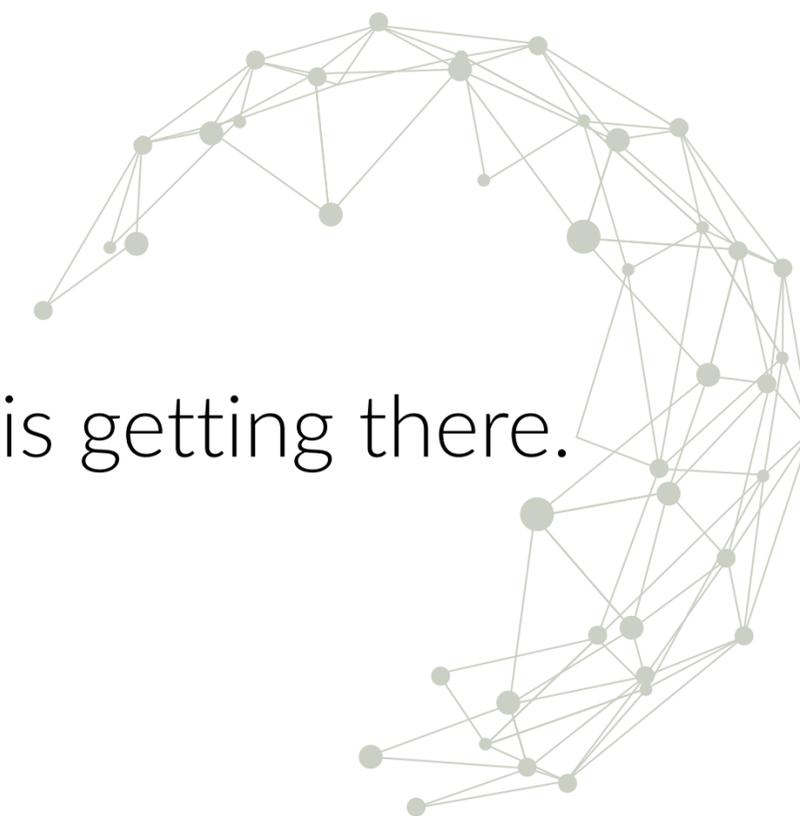
The Builder's Dilemma

You're building something the industry needs. The challenge is getting there.

Scaling a technology business in a profession-led industry comes with a very specific set of challenges that most business advisors simply haven't navigated.

- How do you win the trust of a profession that values credentials and track record?
- How do you build an AI strategy that satisfies enterprise buyers and regulators?
- How do you grow without making expensive decisions you'll have to undo later?
- How do you walk into a tough negotiation with confidence?

These are the questions our mentors answer every day, because they've faced them themselves.



Our mentors aren't generalists. They've led digital transformation inside major real estate organisations, shaped national AI policy, built and exited B2B SaaS businesses, navigated funding rounds and IPOs, and guided companies through regulatory complexity in the UK and internationally. They understand the built environment and they know what it takes to scale a business.



Questions mentoring can help you answer

If any of these resonate, we should talk:

? How do I build credibility with enterprise buyers in a profession that values credentials I don't have?

? How do I scale my go-to-market into the Middle East, APAC, or other international markets?

? Which technology decisions do I need to get right now, and which ones can wait?

? How do I manage the transition from founder-led sales to a repeatable go-to-market motion?

? How do I navigate UK regulatory requirements without an in-house compliance team?

? How do I prepare for an exit or IPO without losing momentum in the business?

? When is the right time to raise, and what does my business need to look like first?

? How do I walk into a difficult negotiation or client conversation with the right support?



The Mentoring Programme

Four ways your mentor works with you:



Strategic Guidance

AI strategy, market entry, regulatory navigation, next stage of growth, your mentor brings the depth to help you think it through and make better decisions faster.



Support when it matters

Heading into a tough negotiation or high-stakes client conversation? Your mentor can be there with you. Not in an advisory capacity on paper, actually in the room.



Hands-On Help

Pitch deck. Enterprise proposal. Board paper. Your mentor can review, challenge and sharpen the documents that matter most before they go out.



Expertise That Evolves

Change your mentor as your priorities shift, no lock-in, no long-term commitment before you've validated what you need.

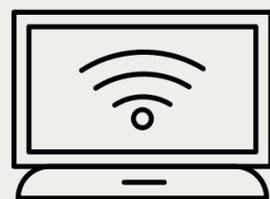


Expert guidance, without the constraints.



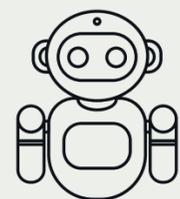
What our mentors cover

With depth in helping technology companies build credibility.



Sector & Technology

- Digital transformation
- Built environment technology strategy
- Financial services technology
- FinTech



AI, Data & Governance

- Responsible AI governance, strategy and implementation
- Building safety, data infrastructure
- Regulatory compliance
- Global technology strategy and operations



Growth & Commercial

- B2B SaaS growth, market entry (UK, MEA, APAC) and exit strategy
- Marketing and brand management
- Strategic positioning and reputation in professional services markets



Capital & Transactions

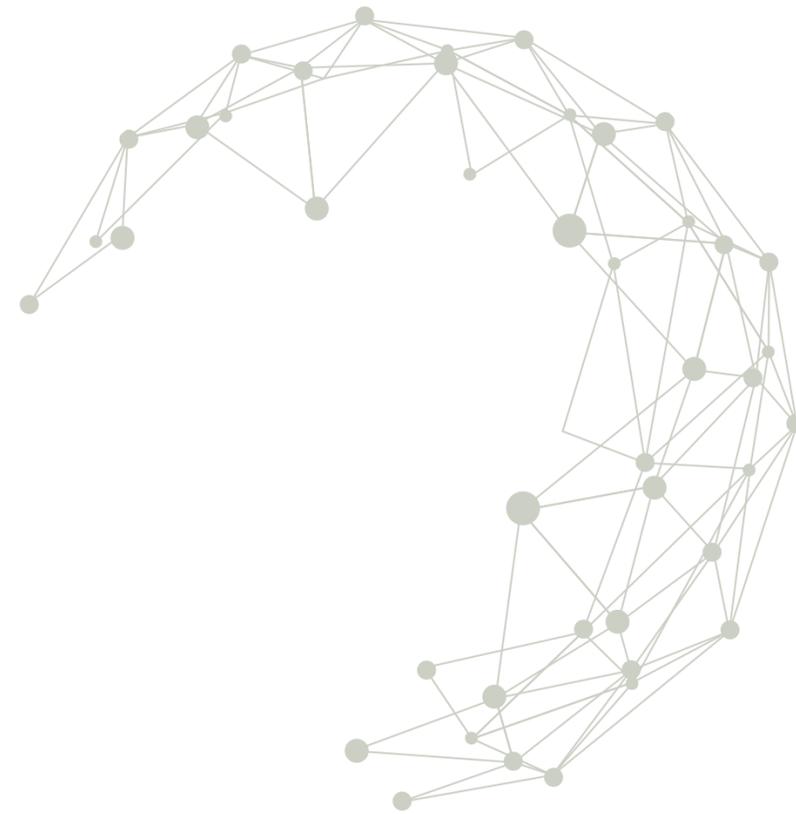
- Scaling strategy and operational readiness for investment
- Fundraising,
- Investor relations,
- IPO preparation
- M&A advisory



So how does it work?

You don't need to arrive with a brief. Just a challenge.

- 1. Tell us your challenge** - a short conversation or email is enough. What's the decision you're facing, the problem you can't crack, or the capability gap you're aware of?
- 2. We match you** - based on your challenge, sector, and stage, we identify the right mentor or combination of mentors from our faculty.
- 3. You engage on your terms** - from a single advisory session to ongoing strategic support, the engagement is structured around what you actually need. No long-term commitment required, and you can switch mentors as your priorities evolve.



Not ready to commit to ongoing support?

You don't have to. Some challenges need a sharp conversation with the right expert at the right moment. Others need sustained strategic partnership. Our programme flexes around where you are, not where you started.



Ready to get started?

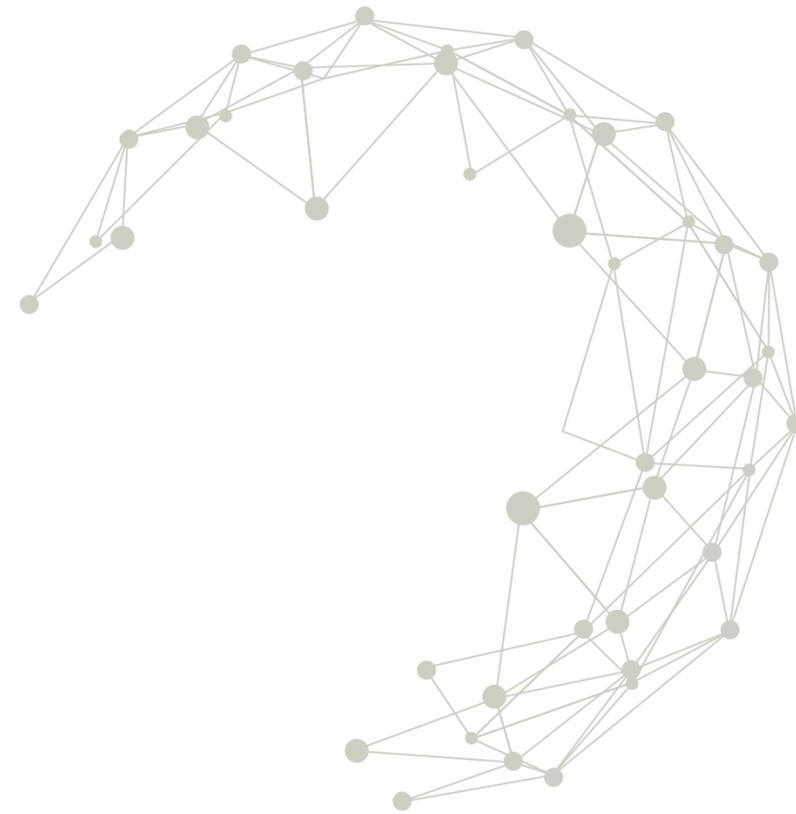
Get matched in 1, 2, 3.

Check out our latest mentor listing:

→ [Meet Your Next Mentor](#)

Tell us your challenge and we'll match you with the right expert. Whether you're facing a specific decision, a capability gap, or a high-stakes moment in your business, we're here to help:

→ [Request Mentor Matching](#)





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