

THREATLOCKER®

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TLG THE
LARSON
GROUP®

Case study



How the Larson Group quickly implemented a Zero Trust framework through ThreatLocker®.

Executive summary:

Interviewee:

Ismael Hernandez

Title:

Vice President of Information Technology

Company:

The Larson Group (TLG Peterbilt)

Industry:

Automotive/heavy-duty truck dealership

Region:

Midwest and southeast United States

Industry and services:

The Larson Group (TLG Peterbilt) is a large-scale heavy-duty truck dealership supporting trucking fleets across the Midwest and Southeast United States. TLG Peterbilt sells trucks and parts and operates service shops across 34 locations in 11 states.

ThreatLocker solutions used:

Allowlisting, Ringfencing™, Zero Trust Network Access

Outcomes:

Despite a small IT team and limited resources, TLG Peterbilt rapidly deployed a Zero Trust framework. They were then able to gain immediate visibility into their application environment, reducing risk from lateral movement, and strengthening security.

Introduction

When Vice President of Information Technology Ismael Hernandez began evaluating Zero Trust protection for The Larson Group, speed and simplicity were non-negotiable. With a small security team and limited budget flexibility, he knew cybersecurity tools that required months-long implementations and potential downtime were against TLG's primary objective.

"Our main mission as an organization is keeping trucks on the road and keeping America moving," Hernandez said.

Previous cybersecurity deployments had set expectations low.

"We've implemented several cyber tools before, and it's been a six-, seven-, eight-month process," he explained.

What TLG Peterbilt needed was a proactive security solution that could be implemented quickly, providing immediate value and giving the team confidence without overwhelming resources.

How TLG identified ThreatLocker®

From the outset, Hernandez had two clear objectives in mind:

"Two of the big things we set out to do were perimeter fencing and the ability to block and watch lateral movement."

ThreatLocker provided those capabilities while also delivering complete visibility into their application environment.

"Even within the first week of implementing the system, we were able to look at the entire inventory of applications," Hernandez said. "That's something my team had always had to do manually, and my team is not large."

Instead of spending weeks auditing endpoints, the team was able to review learned applications across the organization in a matter of hours.

"Within an hour or two, we could see every learned application on our system. There were items right out of the gate that we were able to immediately shut down across the organization."

The speed of deployment proved to be a turning point internally.

"We needed it implemented in a very rushed timeframe. I was told, 'You can't get this done in a week,'" Hernandez recalled. "But ThreatLocker got it stood up and ready to go—and that doesn't happen very often."

The Victory Lap

Beyond the technology itself, the ThreatLocker® Cyber Hero™ Team became a force multiplier for TLG Peterbilt's small IT team.

"Hands down, the support has been huge," Hernandez said. "My security team works directly with ThreatLocker folks. They're back and forth, helping get things turned around very rapidly."

That partnership gave the team greater confidence and peace of mind.

"We feel much more comfortable now. It's like we've added cyber(security) employees to our group."

As TLG Peterbilt's environment continues to evolve, Hernandez values how ThreatLocker is able to adapt alongside them.

"Software changes constantly. When things change quickly, we can go to ThreatLocker and say, 'This is what the computer's going to do,' and they help us sort it out."

For a business that cannot afford security gaps, ThreatLocker has become a critical layer of protection.

TLG Peterbilt challenges and ThreatLocker solutions

Challenge	Solution
Limited cybersecurity staffing and resources	ThreatLocker Zero Trust controls reduce workload and extend the internal team through expert support.
Lack of visibility into applications across endpoints	Cataloged applications as part of application control suite provides full visibility and control.
Risk of lateral movement inside the network	Zero Trust Network Access enables blocking and monitoring of lateral traffic.
Long implementation timelines for security tools	ThreatLocker deployed quickly without months-long rollouts.
Constantly changing software behavior	Ongoing customization and direct collaboration with ThreatLocker support.

About ThreatLocker®

ThreatLocker is a global cybersecurity leader helping organizations proactively stop cyberattacks.

The ThreatLocker Zero Trust Platform prevents breaches before they happen—including zero-day attacks—through an allow-by-exception approach that’s surprisingly straightforward to deploy, scale, and manage while keeping business operations running uninterrupted.

Built for simplicity, scalability, and speed, the ThreatLocker security stack reduces complexity, accelerates compliance, and empowers businesses to take control of their cybersecurity before threats strike.

Headquartered in Orlando, Florida with a growing global footprint, ThreatLocker protects millions of networks and endpoints worldwide. Major partners include JetBlue, Heathrow Airport, the Orlando Magic, and the Indianapolis Colts. The company was recently ranked among the top performers on the Inc. 5000 list of fastest-growing private companies.



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