



DECA

ROLE-PLAYS AND CASE STUDIES

WORKSHEET

Participant Role:

Judge Role:

Instructional Area:

Company/Organization:

Setting:

UNDERSTAND THE SCENARIO

Business Challenge: What problem, opportunity or decision is at the center of the scenario?

DEVELOP YOUR SOLUTION

Overall Recommendation: What do you recommend and why?

Key Actions: What steps would you take to implement your recommendation?

1.

2.

3.

Implementation: What resources, responsibilities, timing or next steps should be considered?

APPLY THE PERFORMANCE INDICATORS

For each performance indicator, explain the concept, connect it directly to the scenario and identify a specific example, recommendation, visual or supporting detail that could strengthen your response.

Performance Indicator: Write the indicator exactly as it appears on the role-play or case study.

Define – what does this concept mean?

Apply – How does this concept relate to the scenario or your solution?

Strengthen – What example, evidence, visual or specific recommendation could make your response more effective?

Performance Indicator:

Define –

Apply –

Strengthen –

Performance Indicator:

Define –

Apply –

Strengthen –

Performance Indicator:

Define –

Apply –

Strengthen –

Performance Indicator:

Define –

Apply –

Strengthen –

Performance Indicator:

Define –

Apply –

Strengthen –

PREPARE FOR THE JUDGE

What question might the judge/stakeholder ask you? _____