

Blumberg Partners Executive Team & Advisors Biographies



Philip F. Blumberg
Chairman & CEO

- Leader of the Blumberg Partners executive team
- Responsible for global business strategy, investments, capital allocation and global engagements

Background

- Founder of Blumberg Partners, the holding company for all Blumberg businesses
- Chairman & CEO - Blumberg Grain, the globally recognized leader in technology-intensive agriculture supply chain management solutions. Pioneered large scale-controlled atmosphere technology, an innovation that triples the life of produce and perishables compared to traditional cold-chain systems. Principal architect behind Egypt's 93-building, 3.2M-square-foot grain storage system, the world's largest
- Chairman & CEO - Blumberg Investment Funds
- Chairman & CEO - Blumberg Real Estate
- President & CEO - America Ventures, an institutional real estate investment fund company considered the top institutional fund manager in its class for 16 consecutive years.

Selected Affiliations

- Chairman - Greater Miami Chamber of Commerce
- Chairman - Miami Free Trade Zone
- President's Advisory Group, US Chamber of Commerce
- Vice Chairman - US-Egypt Business Council
- Board of Governors - Florida Chamber of Commerce
- Board of Trustees - University of Miami
- Board of Visitors - University of NC Chapel Hill
- Board of Directors - Orange Bowl Committee
- Board of Directors - Community Partnership for the Homeless
- Board of Directors - FL Education Council
- Chairman of the Board for Americans for Veterans - a charity that assists disabled American veterans
- Chairman 1996 Olympic Soccer Tournament
- Top 10 Most Powerful in Miami by Miami Herald
- National media interviews: Fox News, CNBC, Reuters, International media

Education

- BS - Honors in Business, University of North Carolina - Chapel Hill
- North Carolina Real Estate Research Center Grant - Honors Thesis
- MBA, Harvard Business School

Notable Speeches & Presentations

- Cairo, Egypt, Cityscape Egypt - March 26-28, 2013, Presentation: Panel "Perspective from the C-level: Capitalizing on a new investment and development era"
- Dubai, UAE, BS Cityscape Global Real Estate Summit - October 8-10, 2013, Presentation: Global Leaders Panel "Long-term investment strategies: Navigating risks and maximizing opportunities in volatile global markets"
- Abu Dhabi, UAE, Cityscape Abu Dhabi - April 18-21, 2010 - Presentation: "Dissecting Real Estate Cycles to Make Strategic Investment Decisions".



Craig P. Coy
Vice-Chairman, interim COO and
Advisory Board Member

- Responsible for operations, staffing, and projects overseeing teams of engineers, project managers and financial managers.
- Oversees the financial strategy, along with the Chairman, of Blumberg Partners

Background

- Chief Executive Officer of the Massachusetts Port Authority which includes Logan International Airport in Boston and all of the Massachusetts Seaports during the aftermath of 9/11.
- CEO of HR Logic Inc. a \$1.7 billion business outsourcing services

- company including Logan International Airport in Boston.
- CEO of Command Security Corp, a national security services company.
- CEO of Prosegur USA, a subsidiary of Prosegur, an international security services company.
- COO of L-3 Homeland Security Group an international manufacturer of security systems.
- Wide-ranging executive responsibilities in the United States Coast Guard; the White House; the National Security Council; and Department of Justice.

Board of Directors

- CrossFuze Inc.
- Clear LLC
- U.S. Coast Guard Academy
- J. D'Addario and Company
- White House Fellows Alumni Foundation
- Massachusetts Red Cross
- New England Council

Education

- BS, US Coast Guard Academy
- MBA, Harvard Business School
- Helicopter Pilot certificate



Shawn J. Bradley **Executive Vice President Head of Processing & Food Production**

- Responsible for the development and expansion of large-scale food security initiatives across global markets
- Integrated supply chains, food processing facilities, warehouse & distribution operations, domestic & export Logistics Management
- Marketing, Branding, Product placement & Promotional planning
- Food Broker Management, USDA Regulatory Compliance

Background

- More than three decades of senior leadership in food & beverage, distribution, logistics, and consumer package goods. Responsibilities included national sales management, supply chain operations and strategic market development.
- 22-year career at Whole Foods Market responsible for fresh food sourcing and logistics.
- Tenures at Pressed Juicery, CLEAN Cause, Ripple Foods, Nestle Waters, Danone North America, Carrefour USA and C&S Wholesale Grocers.
- Extensive experience overseeing large purchasing and distribution operations, launching/scaling private-label brands, improving logistics efficiency and building strong relationships with major retailers including Whole Foods Market, Sprouts, H-E-B Publix, Trader Joe's and Natural Grocers.

Affiliations

- Served as an advisor through the Global Solutions Institute, collaborating with Fulbright Scholars and former world leaders on food security and healthcare.
- Recipient of American Red Cross Service Award, invited guest speaker at Harvard MBA Program and United Nations International Sustainability Summit.
- Served as Board Member and Chairman of Easter Seals Central Texas and Easter Seals National Board.

Education

- US Army Executive Officer
- MBA - Innova University



Johnny L. Winton
Vice Chairman Blumberg Partners, Board of
Advisors

- Johnny Winton serves as Director of Development at Blumberg Partners, where he oversees strategic business development initiatives, project execution, and stakeholder engagement across the firm's global portfolio. In that capacity Mr. Winton's focus is leading the development and implementation of the Guyana Regional Food Hub initiative, the largest agriculture and Food Hub in Latin America.
- Mr. Winton has had an active career in the commercial real estate field for over 40 years. He has overseen a portfolio of commercial properties that comprised millions of square feet located in markets throughout the United States.
- In 2000, Mr. Winton ran for office in the city of Miami against an incumbent that had been in office for 29 years. Mr. Winton won by garnering 54% of the vote in the first round. He went on to become Chairman of the City of Miami Commission and led the effort that launched the largest development wave within the greater downtown area the city had ever seen.
- Mr. Winton was President of the Blumberg Property Fund. The Blumberg Property Fund was a \$1.5 billion fund focused on value-add office properties throughout the United States. In his role as president, Mr. Winton helped develop the strategy to liquidate all fund assets between 2006 and 2008. That decision led to an annualized 14.6% return over the eight-year life of the fund. The fund was one of the few open-end funds in the United States that chose to liquidate at the market peak, thereby generating superior returns for investors. Mr. Winton was the chairman of the fund's Asset Management Committee and a member of the Investment Committee.
- In 1985, Mr. Winton founded WynCo Realty Partners, a full-service, commercial real estate investment and service company providing management, leasing, construction management, asset management and due diligence to third party clients and limited partnerships controlled by Mr. Winton. At its height, WynCo had direct management and asset management for millions of square feet of properties located across the United States, which included office, Industrial, Retail and Health Care assets. WynCo was sold to Blumberg Capital in 2006.

Education

- University of New Mexico
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Marcio Baltodano
Director Latin America

- Mr. Baltodano is a Director of Latin America at Blumberg Partners; he is responsible for the firm's strategic initiatives throughout the region. In that capacity Mr. Baltodano is responsible for advancing Blumberg Partners' fertilizer project in Venezuela and Colombia. He also spearheads the firm's coffee production and agricultural development initiatives in Latin America.
- Mr. Baltodano is an internationally recognized agribusiness entrepreneur and infrastructure developer with more than 40 years of experience advancing agricultural production, food processing, and international trade across Latin America and West Africa. A third-generation Nicaraguan entrepreneur, he has founded and led companies specializing in coffee, edible oils, grain production, and agricultural value chains.
- In addition to his agribusiness leadership, Mr. Baltodano is a Co-Founder and Executive Vice President of Tecnicard Inc., he helped develop payment processing systems serving financial institutions across the Americas and Europe and served on the Board of VISA-Net Central America & the Caribbean.

Selected Affiliations

- Founder – INA Coffee Estate (Nicaragua)
- Founder – Sajonia Coffee
- Founder – Aceitera El Real S.A.
- Founder – COMASA (Consolidated Nicaragua's peanut production industry)
- Founder – Semillas Mejoradas
- Founder – West African Oils (WAO Foods)
- Principal – Guyana Oil and Grain (GOG)
- Board Advisor – San Martin Beef & Industrial
- Board Advisor – Grasas y Aceites S.A.

Education

- MBA – Central American Institute of Business Administration (INCAE), founded with the support of Harvard Business School.
- Bachelor of Accounting and Science – Franciscan University of Steubenville, Ohio.



General (Retired) Edward M. Daly **President, Command Control Logistics Center LLC**

- Oversees global supply chain, logistics, and operational infrastructure across all Blumberg entities.
 - Serves as President of Blumberg's Command, Control, Logistics, Communications, Systems, and Technologies (CCLC), including cybersecurity operations.
 - Leads the development and execution of strategic partnerships, logistics integration, and advanced operational systems.
- General (Retired) Edward M. Daly retired from the U.S. Army in 2023 after 36 years of honorable service. In his final assignment, he served as the 20th Commanding General of the U.S. Army Materiel Command. In this role, he led one of the Army's largest commands with 190,000 Military and Department of the Army Civilians and Contractors and was responsible for an annual budget of more than \$50B.
 - Ed is the only career Logistics 4-Star General to graduate from the United States Military Academy at West Point since its founding in 1802. Throughout his nearly four decades of service, Ed served in assignments within Army units throughout the world and has had multiple combat tours in support of Operations DESERT SHIELD/STORM, IRAQI FREEDOM, and ENDURING FREEDOM (AFGHANISTAN). His awards and decorations include the Distinguished Service Medal, Legion of Merit, Bronze Star, Combat Action Badge, and Parachutist Badge. He is also a member of the U.S. Global Leadership Coalition's National Security Advisory Council (NSAC).

Education

- Graduated from the United States Military Academy (West Point), 1987
- Master's Degree in Business Administration from Gonzaga University
- Master's Degree in Strategic Studies from the U.S. Army War College



Douglas W. House **President, Blumberg Health**

- Responsible for global operations, including project management and staffing, building robust, efficient and secure medical products supply chains
- Principal architect of bespoke solutions to complex issues impeding the performance of health products supply chains

Background

- Over 40 years' experience in the medical sector, including pharmaceuticals, biotech, medical devices, diagnostics (tests and capital equipment), services and computer systems. Responsibilities included strategy formulation and execution, project management, international product distribution, brand management, supply chain management, profit/loss and mergers & acquisitions.

- Spent over nine years in the Diagnostics Division of Abbott Laboratories where he earned two national performance awards and was a founding member of the team that launched the first HIV blood test in the US.
- Tenures at drug-maker Organon, Cambridge Biotech and medical device firm Cochlear. Responsibilities included product commercialization, customer service & support, regulatory and business development.

Education

- BA, University of North Carolina - Chapel Hill
- MBA - Marketing/Finance, University of Southern California



William (Bill) J Stewart, PE, CEM, CxA, CPP Vice President and Chief Engineer

- Oversees all engineering, including design professionals.
- Serves as head project design manager and technical support for all facilities construction and related systems.
- Responsible for design and technical support from concept through installation, commissioning and beneficial operation of cold chain systems, controlled atmosphere systems, and food processing systems.
- Holds Professional Engineering Licenses in nine States.

Background

- Has 40+ years of designing large capacity chillers and refrigeration equipment, mostly field-erected centrifugal chillers, using electric motors up to 13.2 kV, natural gas engines, natural gas turbines, steam turbines, and absorption chillers – steam and natural gas, chiller plants, design, and commissioning for worldwide installations. Project lead for building the largest grain storage system in the world in Egypt (90 warehouses, 3.2 million square feet).
- Lead design manager & on-site installation technical support for US Capital Chiller Plant Expansion Project serving the US Capitol Building, House and Senate Office Buildings, Library of Congress, US Supreme Court, Thurgood Marshall Judicial Center, Union Station and US Government Printing Office in Washington, DC.
- Past projects include work for the US Federal Government (NIH, NASA, Air Force, Army, Pentagon, FDIC, GSA, USDA-AMES, NIST), University of Texas, UCLA, University of Kentucky, UVA, Baylor, LSU, Northwestern University, University of Houston, NCSU, Yale, MIT, Denver International Airport, Minneapolis/St. Paul District Heating Plants, World Trade Center, PA Capitol Complex, City of Escondido, LAX and HIA.
- Healthcare sector projects include service providers Texas Medical Center, Houston, Kaiser Permanente, Methodist Hospitals in Houston & Indianapolis, Lenoir Memorial and New York Presbyterian Hospital as well as drug-makers DOW, Eli Lilly, Abbott Labs, GlaxoSmithKline, Bristol-Myers Squibb, Merck, and Pfizer.
- Commercial Projects for IBM, General Motors, META, Google, CNN, Chrysler Jefferson, DuPont, Honda, Kodak, Nationwide, Intel, Thermal Energy Corp - Houston.
- International projects include Islam University, English Channel Tunnel, Prophets Mosque, Hong Kong Exhibition Center, Petronas Towers, South Africa Gold Mines and petrochemical firms ARAMCO, SHELL, DOW, ADNOC. Cerveza Aguila, Columbia-Ammonia Refrigeration, Formosa Plastics, Taiwan, Ghana Seed Storage.

Education

- BS - Mechanical Engineering, The Ohio State University



Tobias

Director of Special Projects, Applied Technology & R&D

- Leads Blumberg Partners' applied-technology, research, and special-project initiatives, including the Blumberg Grain Universities Consortium.

- Advances global food-security, cold-chain, agricultural-technology, and climate-innovation engagements with sovereign and institutional partners.
- Brings more than 30 years of corporate, cross-border transaction, and regulatory strategy experience.

Background

- Served as General Counsel of Blumberg Grain (2019-2023), overseeing legal and regulatory matters for cross-border food-security projects across Africa, the Middle East, Europe, and the Americas, including storage, processing, manufacturing, port, and sovereign food-security agreements.
- Leads the Universities Consortium, connecting Blumberg with leading agricultural institutions and subject-matter experts to advance client-focused research, innovation, and applied technology.
- Leads Blumberg's carbon-removal, biochar, soil-carbon, and climate-smart agriculture practice; formerly chaired Anthrocene Advisors, a carbon-removal think tank founded by economist Graciela Chichilnisky.
- Previously practiced law for more than 30 years in private practice, including as a partner at Hinckley, Allen & Snyder LLP, where he founded the firm's Green Law Group
- BioPark BioTech Hub - 13-country strategic assessment covering the Middle East, North Africa, Latin America, South Asia, and Sub-Saharan Africa.
- Mahaseel Marketplace, Doha - controlled-atmosphere retrofit cost-benefit study for Hassad Food.
- Nigeria; Morocco; and Guyana - off-grid cold-chain, agricultural-storage, and regional food-hub initiatives with national leaders and ministries.

Selected Affiliations

- Vice Chairman Capital Good Fund
- President, Harvard Club of Rhode Island
- Co-Founder and President, Rhode Island Archaeological Society
- Chairman, Social Venture Partners Rhode Island
- Chairman, Slater Center Fund for Manufacturing and Design
- Member, The Explorers Club
- Archaeological Institute of America
- Harvard Club of New York.

Education

- J.D., Boston University School of Law, 1993 (International Law Journal, Editor-in-Chief);
- A.B., cum laude, Harvard College, 1988 (John Harvard Scholar; Rhodes Scholar State Finalist).



Marija Jarić
Administrative Officer

- Marija Jarić is Executive Assistant to the CEO & Chairman at Blumberg Partners, where she supports executive leadership in government relations and international strategic initiatives. She coordinates executive communications, high-level meetings, international travel, and cross-functional projects involving government officials, investors, diplomats, and business leaders across the United States, Latin America, the Middle East. She oversees the tracking of daily operational activities and serves on the Marketing committee.
- Prior to joining Blumberg Partners, Marija served as Executive Assistant at Flow, Adam Neumann's real estate venture, where she supported executive leadership at the family office during a period of rapid growth. She managed executive operations, investor relations, board meetings, vendor relations, executive travel, and company-wide strategic initiatives. She led the reconstruction and the renovation of the Miami HQ.
- Previously, Marija spent six years at WG Financing, providing executive support to senior leadership at a private investment firm. She started as a junior underwriter and then excelled to be an ISO relationship manager. She also managed the team of 5 and the book of 500 brokers in the network. As a face of a company, she did investor communications, board operations, due diligence coordination, and handled confidential financial matters while ensuring the seamless execution of day-to-day business operations.

Education

- Bachelor's Degree in International Business Management – University of Nis, Faculty of Economics, Serbia
- International Academic Exchange Programs:
 - École Centrale Paris, France
 - Malmö University, Sweden
 - Tampere University of Technology, Finland

Blumberg Advisory Board



George P. Bush
Board of Advisors

- George P. Bush serves as the CEO and Managing Partner of Pine Cove Strategies, drawing upon more than 30 years of executive experience in both government and business. Throughout his career, he has led high-profile initiatives, shaped strategic decision-making, and delivered impactful results for public and private sector clients alike.
- Prior to co-founding the firm, Commissioner Bush served as the 28th Land Commissioner for the State of Texas where he led the largest housing recovery in State history in response to Hurricane Harvey, helping more than 60,000 victims rebuild their homes and their lives. As Chairman of the \$8.6 billion Permanent School Fund, he helped to generate record revenues for K-12 education through innovative administration and implemented prudent stewardship measures over 13 million acres of state lands and natural resources.
- Prior to his election to statewide office, Commissioner Bush co-founded Pennybacker Capital, a Texas-based private equity fund, and he practiced corporate & securities law with a national law firm in Dallas. He also proudly served for a decade as an Intelligence Officer in the U.S. Navy Reserves, where he earned the Joint Service Commendation Medal, Navy Achievement Medal, Afghanistan Campaign Medal and Intel Warfare Designator pin in recognition of his service.

Education

- Bachelor of Arts in History – Rice University
- Juris Doctor (Law Degree) – University of Texas School of Law



Harry Ulrich
Board of Advisors

- Henry G. Ulrich III is a distinguished retired four-star admiral of the United States Navy whose career spans more than three decades of senior leadership within American and NATO military structures. Born in Southampton, Pennsylvania, in 1950, he graduated from the United States Naval Academy in 1972 and later earned a Master of Science in physics from the Naval Postgraduate School. A highly accomplished Surface Warfare Officer, he completed numerous deployments across key regions, earning a reputation for strong operational leadership.
- Admiral Ulrich held several of the Navy's most senior commands, including Commander of United States Naval Forces Europe and Commander of Allied Joint Force Command Naples from 2005 to 2007, overseeing NATO operations across the Balkans, Iraq, and the Mediterranean. He also

served as Commander of the United States Sixth Fleet and held senior roles on the Joint Staff and within the Office of the Chief of Naval Operations. In 2001, he led Task Force Excel, advancing Navy training and modernization efforts. His distinguished service was recognized with multiple Defense Superior Service Medals and the Legion of Merit.

Education

- Bachelor of Science – United States Naval Academy (1972)
 - Master of Science in Physics – U.S. Naval Postgraduate School (1981)
 - Studied at the National War College (Washington, D.C.)
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Lorne Adrain
Board of Advisors

Background

- Lorne Adrain is an active philanthropic and community leader. He is the founder of Global Fellows in Courage, an accelerator for human rights advocates around the globe. He was appointed by Rhode Island's Governor Chafee as Chairman of the Rhode Island Board of Governors for Higher Education and to the Rhode Island Board of Regents for Elementary and Secondary Education. He was a candidate for Mayor of Providence. He has served Chairman of the University of Rhode Island Foundation and as vice president and director of the Harvard Business School Alumni Association. He served on the Boards of The Rhode Island Foundation, Big Picture Learning, and The Business Innovation Factory. He is also founder of National Neighborhood Day and is co-founder of Social Venture Partners Social Enterprise Greenhouse - Rhode Island and BetterProvidence.
- Mr. Adrain has served as Chairman of the Rhode Island Special Olympics and President of the University of Rhode Island Alumni Association. He has climbed Mounts Kilimanjaro, Elbrus, Aconcagua, Denali (McKinley) and other peaks in recent years to raise funds in support of women's education, economic and health programs on Lake Atitlan, Guatemala and to support aspiring inner-city students from Providence. In the fall of 2017, Lorne completed a solo bicycle ride from Seattle to Providence on his "Community Across America" tour to learn from what others were doing to improve their community and to raise funds to support community in Providence.
- Mr Adrain received the Leadership Rhode Island's David E. Sweet Leadership Award and the Providence Rotary's 100th Anniversary Community Leadership Award. He is also an Eagle Scout and grew up washing pots and pans at Camp Yawgoog.

Education

- MBA from the Harvard Business School
 - BS from the University of Rhode Island
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José Cancela
Board of Advisors

- José Cancela serves as President of Telemundo Station Group, NBCUniversal Local's Spanish-language media portfolio that's highlighted by Telemundo-owned stations in 31 markets across the U.S. and Puerto Rico, including in each of the Top 20 U.S. Hispanic TV markets.
- In this role, which he's held since January 2024, Cancela provides strategic and operational leadership across all areas of the business and oversees its

executive team and station general managers. He also works closely with NBCUniversal Telemundo Enterprises.

- Cancela is a media-industry veteran with more than 35 years of leadership experience, and more than four decades in the Spanish-language marketplace. Prior to his current position, Cancela spent nearly 12 years as President & General Manager of Telemundo Puerto Rico / WKAQ.
- During his tenure with WKAQ, which began in 2012, Cancela oversaw continual advancement. His leadership led to significant growth in the station's news and entertainment content, expanding local programming from 15 hours a week in 2012 to more than 70 hours today.
- Cancela's impact elevated WKAQ's relevance with audiences, value with advertisers, and overall competitive position, which greatly expanded its reach and profitability. Cancela also guided the station's community programs that support and serve residents across Puerto Rico.
- Cancela joined WKAQ from KVEA / Telemundo 52 Los Angeles, where he was President & General Manager. Previously, he served as President of Radio Unica and Hispanic USA Inc., a marketing firm. He was also President & COO of Telemundo Station Group from 1992 to 1998.
- Cancela began his career as a sales trainee for Miami's WLTV – eventually rising to lead the Univision station – after serving in the U.S. Air Force. He's the author of 'The Power of Business en Espanol: 7 Fundamental Keys to Unlocking the Potential of the Spanish-Language Market.' Civic Commitment: Cancela served as Chairman of the Public Health Trust as well as Chairman of the Greater Miami Chamber of Commerce and FACE (Facts About Cuban Exiles).

Education

- Broad and sophisticated foundation in media and business, informed by long-standing executive leadership and industry expertise.
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General (Retired) Edward M. Daly **Board of Advisors | President, Command Control Logistics Center LLC**

- Oversees global supply chain, logistics, and operational infrastructure across all Blumberg entities.
 - Serves as President of Blumberg's Command, Control, Logistics, Communications, Systems, and Technologies (CCLC), including cybersecurity operations.
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Board of Advisors, Vice Chairman Blumberg
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