

FEATURED CUSTOMER

Civil Engineering

In partnership with

**INDUSTRY**

Civil Engineering

TURNOVER

£4m

BUSINESSHighway
maintenance**LIMIT**

£500k

REFERRER

Ian Burt

TEAMSouth East Midlands
& Cambs**THE STORY**

This company specialises in asphalt surfacing and general highway maintenance for local councils. With extensive experience from repairing and upgrading roads to laying paving, they're experts in their field. A lot of their projects were put on hold in 2020 but as lockdown restrictions start to ease they're ramping up again. They needed a facility to help them manage their cash flow and support the high material and creditor costs they're lumped with before starting any jobs.

Initially it didn't seem like we'd be a good fit for them, as they had a high volume of low value invoices. But we worked with Ian Burt in the South East Midlands & Cambridgeshire Team to find a part of the business that would be better suited to our CBILS facility. He found a second invoicing arm which was focused around large applications for payments. Now they're set up with a £500k CBILS to smooth out their bumps in cash flow!

GOT QUESTIONS?
WE'RE HERE TO HELP!

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