



API ENDPOINTS/DATA FIELDS SUMMARY

Table 1: ENRICHMENT DATA (Third-party sourced data with `enrichmentSource: "affinity-data"`)

Field ID	Field Name	Data Type	Description
<code>affinity-data-description</code>	Description	text	Company description
<code>affinity-data-number-of-employees</code>	Number of Employees	number	Current employee count
<code>affinity-data-industry</code>	Industry	filterable-text-multi	Industry classifications
<code>affinity-data-investment-stage</code>	Investment Stage	filterable-text	Current investment stage
<code>affinity-data-investors</code>	Investors	filterable-text-multi	List of investors
<code>affinity-data-last-funding-amount</code>	Last Funding Amount (USD)	number	Most recent funding amount
<code>affinity-data-last-funding-date</code>	Last Funding Date	datetime	Date of last funding round
<code>affinity-data-location</code>	Location	location	Company location data
<code>affinity-data-total-funding-amount</code>	Total Funding Amount (USD)	number	Cumulative funding raised
<code>affinity-data-year-founded</code>	Year Founded	number	Company founding year
<code>affinity-data-employee-departures-last-3-months-number</code>	Employee Departures: Last 3 Months (#)	number	Recent departures count
<code>affinity-data-employee-departures-last-3-months-percentage</code>	Employee Departures: Last 3 Months (%)	number	Departure percentage
<code>affinity-data-employee-departures-last-3-months-leadership</code>	Employee Departures: Last 3 Months (Leadership)	filterable-text-multi	Leadership departures
<code>affinity-data-employee-hires-last-3-months-number</code>	Employee Hires: Last 3 Months (#)	number	Recent hires count
<code>affinity-data-employee-hires-last-3-months-percentage</code>	Employee Hires: Last 3 Months (%)	number	Hiring percentage
<code>affinity-data-employee-hires-last-3-months-leadership</code>	Employee Hires: Last 3 Months (Leadership)	filterable-text-multi	Leadership hires
<code>affinity-data-employees-current</code>	Employees (Current)	number	Current headcount

CONFIDENTIAL



API ENDPOINTS/DATA FIELDS SUMMARY

affinity-data-employees-1-month-ago	Employees: 1 Month Ago	number	Historical headcount
affinity-data-employees-3-months-ago	Employees: 3 Months Ago	number	Historical headcount
affinity-data-employees-6-months-ago	Employees: 6 Months Ago	number	Historical headcount
affinity-data-employees-12-months-ago	Employees: 12 Months Ago	number	Historical headcount
affinity-data-employees-24-months-ago	Employees: 24 Months Ago	number	Historical headcount
affinity-data-employees-growth-mom-percentage	Employees: Growth MoM (%)	number	Month-over-month growth
affinity-data-employees-growth-qoq-percentage	Employees: Growth QoQ (%)	number	Quarter-over-quarter growth
affinity-data-employees-growth-yoy-percentage	Employees: Growth YoY (%)	number	Year-over-year growth
affinity-data-linkedin-profile-founders-ceos	LinkedIn Profile (Founders/CEOs)	filterable-text-multi	Founder/CEO LinkedIn profiles

Table 2: RELATIONSHIP INTELLIGENCE (Interaction-based data with type: "relationship-intelligence")

Field ID	Field Name	Data Type	Description
source-of-introduction	Source of Introduction	person	Who introduced the contact
first-email	First Email	interaction	First email interaction
last-email	Last Email	interaction	Most recent email
first-event	First Event	interaction	First meeting/event
last-event	Last Event	interaction	Most recent meeting/event
next-event	Next Event	interaction	Upcoming scheduled event
first-chat-message	First Chat Message	interaction	First chat interaction
last-chat-message	Last Chat Message	interaction	Most recent chat
last-contact	Last Contact	interaction	Most recent interaction of any type

JOIN KEYS/IDENTIFIERS (For data linking)

- Email address



API ENDPOINTS/DATA FIELDS SUMMARY

- Person LinkedIn URL (planned)
- Domain (companies)
- Company LinkedIn URL (planned)
- People phone number (planned)
- People ID
- Company ID

Table 3: GLOBAL/CUSTOM FIELDS (User-defined with **type: "global"**)

Field ID	Field Name	Data Type	Description
field-35807	Test Global Field	text	Custom text field
field-36063	Dropdown test	dropdown	Custom dropdown field