

# Why letting agents partner with **nexus**

**April 2026**

HMRC MTD mandate

**Less landlord admin**

Per quarter

**£0**

Set up fees

**Optional**

Recurring commission



## **Clear answer for landlords**

When landlords ask how to handle MTD, Nexus gives you a simple, agent-aligned answer. Landlords submit directly to HMRC.



## **Zero operational impact**

Your team keeps working exactly as they do today. No setup, no training, no new processes.



## **Less landlord admin**

Landlords don't need to re-enter rent and expense data for MTD. Fewer errors, fewer questions coming back to your agency.



## **Optional recurring revenue**

Offer landlords an MTD submission platform and earn recurring income per landlord, without adding operational work.

# What Nexus does

Nexus transforms the rent, expense, and ownership data already held by letting agents into MTD-compliant digital records. Landlords then review and submit quarterly MTD updates directly to HMRC from Nexus, without any change to agent workflows.

- ✓ Automated data digitisation
- ✓ HMRC MTD integration
- ✓ Income & expense categorisation
- ✓ Ownership-aware reporting
- ✓ Quarterly MTD submissions
- ✓ Accountant access
- ✓ No re-keying required
- ✓ UK-based support

**Book a demo today!**

## Simple 4 step process



### 1. Enable integration

You activate Nexus in your system (5 minutes)



### 2. Landlords Opt-In

Invite your landlords. Landlords activate via invitation, subscription auto-deducted from rent



### 3. Data Flows Automatically

Rent, expense, and ownership data sync automatically, fully digitised



### 3. HMRC submission

Landlords submit quarterly MTD updates directly to HMRC from Nexus.