CASE STUDY

QCP Strengthens its Institutional Trading Infrastructure with Talos

Introduction

QCP Group needed trading infrastructure that could match the institutional standard it holds itself to — supporting client execution quality, liquidity access, risk controls, pricing and market data. QCP partnered with Talos to consolidate key components of its trading architecture onto a single institutional-grade platform, extending QCP's capabilities in a way that complements its proprietary expertise and client-first approach. The result is a more tightly integrated trading environment that has enhanced the scalability and resilience of QCP's execution and risk workflows.

The Company

Established in 2017, QCP Group is a leading digital asset partner in Asia, operating specialized entities to address the dynamic needs of the digital economy. They provide tailored solutions across derivatives, stablecoins, OTC spot trading and structured products to institutional, professional and accredited investors.

Each QCP entity brings industry-leading knowledge and operational excellence, supported by a team of experts in trading, business development, risk, and compliance. Headquartered in Singapore, QCP Group has a growing global footprint with offices in Abu Dhabi, New York, Kuala Lumpur and Ho Chi Minh City.

The Challenge

As QCP Group's institutional digital asset franchise continued to scale, the firm evaluated how best to architect its trading infrastructure to match the standard it holds itself to. The firm required trading infrastructure that could support trading operations that already demanded the highest level of client execution quality, liquidity access, internal risk management controls, pricing, and market data.

The Solution

QCP partnered with Talos to enhance and consolidate key components of its trading architecture onto a single institutional-grade platform. The result is a more tightly integrated trading environment that extends QCP's capabilities without compromising the proprietary expertise and client-first approach at the firm's core.

Through Talos Dealer and WhiteLabel, QCP delivers institutional counterparties a branded trading interface and API connectivity with real-time pricing and electronic execution. This is while retaining full control over pricing rules, client segmentation, and routing configuration.

Talos connects QCP's coverage desk, risk desk, and external liquidity counterparties within a unified workflow, enabling dynamic risk management with account-level segregation, clear P&L attribution, and auditability. Rules-based routing — configurable by instrument, order size, and market conditions — delivers consistent execution across all market environments.

QCP's proprietary pricing engine is fully integrated into the Talos aggregation layer alongside external liquidity sources, preserving QCP's market-making capabilities while expanding the pricing universe available to its traders. Talos market data, including volatility surfaces and FX reference data, supports QCP's derivatives pricing, analytics, and risk workflows within a single, consolidated environment.

For illustrative purposes

The Results

By adopting Talos as part of its institutional trading infrastructure, QCP has enhanced the scalability and resilience of its execution and risk workflows without relying solely on internally built systems for every component of the trading stack.

The implementation has helped QCP:

- Provide institutional clients with a more seamless electronic trading experience through API and branded interface access
- Consolidate access to selected liquidity sources within a single execution workflow
- Improve coordination between client-facing and risk-management functions
- Support clearer account segregation, auditability, and P&L attribution
- Reduce operational fragmentation across execution, pricing, and market data workflows
- Preserve flexibility for QCP's proprietary pricing, market-making, and risk-management processes

Rather than replacing QCP's internal expertise, the Talos platform operates as an infrastructure layer that supports the firm's ability to scale its institutional franchise while maintaining control over trading decisions, client coverage, and risk management.

"Digital assets are no longer a standalone market — they are becoming part of the broader capital markets infrastructure. Institutional participants need robust systems to trade, manage risk, and operate with greater transparency across that transition. Talos has been a valuable partner in building that infrastructure with us, in a way that fits how we uniquely operate."

Darius Sit
Founder | QCP Group

"We're proud that our partnership with QCP provides them with the scalability and resilience of an institutional-grade platform that complements their proprietary expertise and client-first approach. We look forward to continuing this partnership as QCP advances its institutional franchise across the globe."

Samar Sen
Head of International Markets | Talos

The Future

As QCP continues to deepen its institutional franchise, the firm expects infrastructure, workflow automation and post-trade processes to remain important areas of focus. Looking ahead, QCP will continue to evaluate opportunities to further enhance operational efficiency across areas such as settlement workflows, collateral management and financing-related processes.

Talos will remain an important part of QCP's trading infrastructure, supporting the firm's ongoing focus on scalable, resilient and institutionally robust digital asset markets.

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