

How Much Support Do You Need?

CHOOSE THE LEVEL OF SUPPORT THAT WORKS FOR YOU.



PREFERRED LENDER ACCESS

Product Comparison

TWO WAYS TO WORK. THE SAME ADVANTAGE.

WHAT WE HANDLE	NLD EXPRESS You do the underwriting. We do the submission.	NLD SERVICE+ We manage the file. You manage the relationship.
Application Review	Submission Readiness Check	✓ NLD Managed
Document Review	Document Completeness Check	✓ NLD Managed
Income Calculation	Broker Managed	✓ NLD Managed
GDS/TDS Calculation	Broker Managed	✓ NLD Managed
Credit Review	Broker Managed	✓ NLD Managed
Lender Selection	Broker Managed	✓ NLD Managed
Product & Rate Selection	Broker Managed	✓ NLD Managed
Deal Structuring	Broker Managed	✓ NLD Managed
Submission Notes	Broker Managed	✓ NLD Managed
Submission Packages	Broker Managed	✓ NLD Managed
Lender Submission	✓ NLD Managed	✓ NLD Managed
Lender Communication	✓ NLD Managed	✓ NLD Managed
Status Updates	✓ NLD Managed	✓ NLD Managed
Condition Management	✓ NLD Managed	✓ NLD Managed
Broker Complete® Support	✓ NLD Managed	✓ NLD Managed
Alternative Lending Strategy	Upgrade Required	✓ NLD Managed
Exception Requests	Upgrade Required	✓ NLD Managed
Interprovincial Files	Upgrade Required	✓ NLD Managed
File Parameters	Up to 2 applicants. Up to 2 properties owned. Standard files (Owner-Occupied/Purchase)	✓ NLD Managed
Specialty File Support	Upgrade Required Equity Programs, Stated Income, etc.	✓ NLD Managed

! The broker is always responsible for all client advice!

LENDER ACCESS



NLD EXPRESS

Preferred Lender Panel

- B2B Bank
- BMO
- CMLS
- First National
- Scotiabank
- Highclere
- Lendwise/Merix
- Manulife Bank Select
- RFA
- Strive
- Manulife One
- MCAP
- Neo
- RMG
- TD Bank



NLD SERVICE+

ALL LENDERS

NLD Service+ opens the full national lender network.



LET'S CONNECT!

For product and process questions, or to schedule an information session, **contact Pat.**

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