

#### Generali Insurance Malaysia Berhad

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## InternationalExclusive

## PRODUCT DISCLOSURE SHEET

The Product Disclosure Sheet (PDS) provides some of the key information that you should consider before you buy a medical insurance policy that best meets your needs. You should read your insurance policy wording carefully for full details on your coverage.



## Step 1 Is this policy right for you?

- This policy covers hospitalisation and surgical expenses ("H&S") incurred due to covered illnesses until the policy term of 80 years.
- Your premiums will be pooled with other policy owners' premiums to pay claims. If the total claims paid out from the pool of fund is high, the premium for all policy owners in the same pool may increase, including your premiums **even if you did not make a claim.**

## Step 2 Does it meet your needs?

#### What is covered?

- Hospital Room & Board: Standard single room
- Surgical expenses: As charged, subject to Reasonable & Customary Charges & Overall Annual Limit

Benefits payable are on cashless basis and subject to:

- Annual limit: from RM3 mil to RM9mil
- Lifetime limit: Not applicable

#### What is not covered?

 Medical conditions that you had, or had symptoms of, before buying the plan (i.e. pre-existing condition) during the specified waiting period.

This is not a complete list. Please read your policy wording carefully for full details on what is and is not covered.

The benefit(s) payable under eligible product is protected by PIDM up to limits. Please refer to PIDM's TIPS Brochure or contact Generali Insurance Malaysia Berhad or PIDM (visit <a href="www.pidm.gov.my">www.pidm.gov.my</a>)

# Step 3 Can you afford the increase in premiums over time?

Premium Projection Table for International Exclusive Plan 3 - Asia Zone 6

	Current premium upon attained age (RM)		Estimated premium				Over the long term, you can
Age			Based on medical inflation of 7% <sup>1</sup> per annum (RM)		Based on medical inflation of 10% per annum (RM)		reduce premiums payable by choosing plans with:  (a) A lower annual limit.
Gender	Male	Female	Male	Female	Male	Female	
30	6,792	6,792					
35	8,465	8,465	11,873	11,873	13,633	13,633	
40	10,548	10,548	20,750	20,750	27,359	27,359	
45	13,019	13,019	35,920	35,920	54,384	54,384	
50	15,463	15,463	59,837	59,837	104,027	104,027	
55	18,811	18,811	102,095	102,095	203,812	203,812	
60	24,233	24,233	184,468	184,468	422,851	422,851	

- The projection above is solely for illustration purposes only.
- Premiums are affected by both the increase in treatment costs and the increased use of healthcare services by policy owners. This can result in actual medical inflation rate being higher or lower than the above illustration. We are undertaking the necessary cost containment measures in co-operation with other stakeholders to manage premium increases over time.
- The bulk of your premiums will go to paying claims. On average, for every RM1.00 of premium paid, RM0.72<sup>2</sup> is allocated to pay claims. The remainder goes to pay commissions to intermediary, management expenses and profits of the insurers.

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<sup>&</sup>lt;sup>2</sup> This is based on insurance and takaful industry average data from years 2021 to 2023. The actual experience of the plan you purchase may differ from the industry average.



**Now:** Premium sufficiently covers Claims and Others

**Future:** Arising from medical inflation, Premium may not be enough to cover Claims and Others

Note: This chart is not drawn to scale

### **Step 4** What else should you be aware of?

- You must answer the questions that we ask fully and accurately. Failure to take reasonable care in answering the questions may result in rejection of your claim or termination of your policy.
- If you decide you do not want this policy within 15 calendar days after the policy has been delivered to you, you can contact us to cancel your policy and receive a full refund (less any medical examination expenses incurred).
- Your coverage will commence immediately following the effective date of the policy, except for certain benefits
  that have the specified waiting periods. These benefits, which won't be payable during the waiting periods,
  include the coverage for pre-existing conditions, health screening, pre and post-natal complications, pregnancy
  and delivery, hospice and palliative care.
- The commissions<sup>3</sup> paid to the intermediary is 15% of the annual premium.

This is not a complete list. Please read your policy contract carefully for full details on the key terms and conditions.

# Step 5 Have you considered other products that might suit your needs? Product Options Table

	Recommended Product	Alternative Product Options			
Name	InternationalExclusive Plan 3 – Asia Zone 6	Option 1 InternationalExclusive Plan 4 (In-patient) – Asia Zone 6	Option 2 SmartCare Optimum Plus Plan 1 (Non-cashless Plan) (Deductible at 30% discount)		
Annual	Male, age 35: RM8,465	RM4,762 The annual premium is lower by RM3,703	RM1,138 The annual premium is lower by RM7,327		
Premium	Female, age 35: RM8,465	RM4,762 The annual premium is lower by RM3,703	RM1,126 The annual premium is lower by RM7,339		
Туре	Cashless facility We pay direct to hospitals	Cashless facility We pay direct to hospitals	Pay First, Claim Later You pay for treatment first and claim from us later		
Coverage Term	Until age 80 Renewal is guaranteed but premium rates are not guaranteed	Until age 80 Renewal is guaranteed but premium rates are not guaranteed	Until age 100 Renewal is guaranteed but premium rates are not guaranteed		
Deductible	Not applicable	Not applicable	RM10,000 deductible per year		
Hospital Room & Board	Standard single room	Standard single room	RM500 per day		
Surgical Expenses	As charged	As charged	As charged		
Annual Limit	RM3mil	RM3mil	RM2.1mil		

<sup>&</sup>lt;sup>1</sup> This is the year-on-year increase in the average treatment cost as billed by hospitals to the insurance and takaful industry from years 2020 to 2023

<sup>\*</sup> Others include Commissions, Management Expenses and Profits

<sup>&</sup>lt;sup>3</sup> These figures are based on the current premium upon attained age.

Lifetime Limit		Not Applicable	Not Applicable	Not Applicable		
•	<b>Deductible</b> : Fixed amount you have to pay before your actual coverage begins. E.g. RM300 deductible means you have to pay RM300 out of your own pocket and we will pay the balance of the eligible expenses (up to the applicable limits).					
•	Annual limit: Maximum amount you can claim in a year.					
•	Lifetime limit: Maximum amount you can claim throughout your lifetime.					

This table does not capture all of the features of products compared. Please ask us/your intermediary for more information on the differences in features of these products

in features of these products.	
Customer's Acknowledgement* (Optional)	
Please ensure that you complete this section yourself and fully understand what you are si	igning.
I acknowledge that Generali Insurance Malaysia Berhad has provided me w	rith a copy of the PDS.
I have read and understood the key information contained in this PDS.	
* A customer's acknowledgement of this PDS shall not prejudice his/her right to seek redress in the event of subsequent disputes over the product terms	
and conditions.	Name:
	Date: