

Generali Insurance Malaysia Berhad

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Generali Insurance Malaysia Berhad is licensed under the Financial Services Act 2013 and regulated by Bank Negara Malaysia.

Multi Medical Protector

PRODUCT DISCLOSURE SHEET

The Product Disclosure Sheet (PDS) provides some of the key information that you should consider before you buy a medical insurance policy that best meets your needs. You should read your insurance policy wording carefully for full details on your coverage.



Is this policy right for you? Step 1

- This policy covers hospitalisation and surgical expenses ("H&S") incurred due to covered illnesses until the policy term of 101 years.
- Your premiums will be pooled with other policy owners' premiums to pay claims. If the total claims paid out from the pool of fund is high, the premium for all policy owners in the same pool may increase, including your premiums even if you did not make a claim.

Step 2 Does it meet your needs?

What is covered?

- Hospital Room & Board: from RM110 to RM450 per day
- Surgical expenses: As charged, subject to Reasonable & Customary Charges & Overall **Annual Limit**

Benefits payable are on cashless/pay first, claim later basis and subject to:

- Annual limit: from RM25,000 to RM100,000
- Lifetime limit: Not applicable

What is not covered?

- Medical conditions that you had, or had symptoms of, before buying the plan (i.e. preexisting condition).
- Specified illnesses (e.g. hypertension, diabetes) occurred during the first 120 days of policy coverage.
- Diseases required quarantine by law.

This is not a complete list. Please read your policy wording carefully for full details on what is and is not covered.

The benefit(s) payable under eligible product is protected by PIDM up to limits. Please refer to PIDM's TIPS Brochure or contact Generali Insurance Malaysia Berhad or PIDM (visit www.pidm.gov.my)

Can you afford the increase in premiums over time? Step 3 **Premium Projection Table for Multi Medical Protector MP450**

| | Current premium upon attained age (RM) | | Estimated premium | | | |
|--------|--|--------|--|--------|--|--------|
| Age | | | Based on medical inflation of 7% ¹ per annum (RM) | | Based on medical inflation of 10% per annum (RM) | |
| Gender | Male | Female | Male | Female | Male | Female |
| 30 | 1,065 | 1,065 | | | | |
| 35 | 1,145 | 1,145 | 1,606 | 1,606 | 1,844 | 1,844 |
| 40 | 1,420 | 1,420 | 2,793 | 2,793 | 3,683 | 3,683 |
| 45 | 1,485 | 1,485 | 4,097 | 4,097 | 6,203 | 6,203 |
| 50 | 2,220 | 2,220 | 8,591 | 8,591 | 14,935 | 14,935 |
| 55 | 2,300 | 2,300 | 12,483 | 12,483 | 24,920 | 24,920 |
| 60 | 2,905 | 2,905 | 22,114 | 22,114 | 50,691 | 50,691 |

- Over the long term, you can reduce premiums payable by choosing plans with:
 - (a) A lower annual limit.

- The projection above is solely for illustration purposes only.
- Premiums are affected by both the increase in treatment costs and the increased use of healthcare services by policy owners. This can result in actual medical inflation rate being higher or lower than the above illustration. We are undertaking the necessary cost containment measures in co-operation with other stakeholders to manage premium increases over time.

- The bulk of your premiums will go to paying claims. On average, for every RM1.00 of premium paid, RM0.72² is allocated to pay claims. The remainder goes to pay commissions to intermediary, management expenses and profits of the insurers.
- ¹ This is the year-on-year increase in the average treatment cost as billed by hospitals to the insurance and takaful industry from years 2020 to 2023.
- ² This is based on insurance and takaful industry average data from years 2021 to 2023. The actual experience of the plan you purchase may differ from the industry average.



Now: Premium sufficiently covers Claims and Others

Future: Arising from medical inflation, Premium may not be enough to cover Claims and Others

Note: This chart is not drawn to scale

Step 4 What else should you be aware of?

- You must answer the questions that we ask fully and accurately. Failure to take reasonable care in answering the questions may result in rejection of your claim or termination of your policy.
- If you decide you do not want this policy within 15 calendar days after the policy has been delivered to you, you can contact us to cancel your policy and receive a full refund (less any medical examination expenses incurred).
- Your coverage will only start 30 calendars days after the effective date of the policy.
- The commissions³ paid to the intermediary is 15% of the annual premium.
- Renewal of the policy is at our option and is not guaranteed.

This is not a complete list. Please read your policy contract carefully for full details on the key terms and conditions.

Step 5 Have you considered other products that might suit your needs? Product Options Table

| | Recommended Product | Alternative Product Options | | |
|-----------------------------|---|--|--|--|
| Name | Multi Medical Protector MP450 | Option 1 SmartCare Optimum Plus Plan 4 (Non-cashless Plan) (with Deductible at 30% discount) | Option 2 Multi Medi-PLUS MP350 (with Deductible at 25% discount) | |
| Annual Premium | Male, age 35: RM1,145 | RM635 The annual premium is lower by RM510 | RM840 The annual premium is lower by RM305 | |
| | Female, age 35: RM1,145 | RM594 The annual premium is lower by RM551 | RM840 The annual premium is lower by RM305 | |
| Туре | Cashless facility We pay direct to hospitals | Pay First, Claim Later You pay for treatment first and claim from us later | Cashless facility We pay direct to hospitals | |
| Coverage Term | Until age 101 Renewal is subject yearly review and premium rates are not guaranteed | Until age 100 Renewal is guaranteed but premium rates are not guaranteed | Until age 101 Renewal is guaranteed but premium rates are not guaranteed | |
| Deductible | Not applicable | RM10,000 deductible per year | RM5,000 deductible per year | |
| Hospital Room & Board | RM450 per day | RM150 per day | RM350 per day | |
| Surgical Expenses | As charged | As charged | As charged | |

^{*} Others include Commissions, Management Expenses and Profits

³ These figures are based on the current premium upon attained age.

| Annual Limit | RM100,000 | RM100,000 | RM100,000 |
|-------------------|----------------|----------------|--------------------------------------|
| Lifetime Limit | Not Applicable | Not Applicable | RM 300,000 after 2 consecutive vears |

- **Deductible**: Fixed amount you have to pay before your actual coverage begins. E.g. RM300 deductible means you have to pay RM300 out of your own pocket and we will pay the balance of the eligible expenses (up to the applicable limits).
- Annual limit: Maximum amount you can claim in a year.
- Lifetime limit: Maximum amount you can claim throughout your lifetime.

This table does not capture all of the features of products compared. Please ask us/your intermediary for more information on the differences in features of these products.

| Customer's Acknowledgement* (Optional) | |
|---|--------------------|
| Please ensure that you complete this section yourself and fully understand what you are sign | ing. |
| I acknowledge that Generali Insurance Malaysia Berhad has provided me with | a copy of the PDS. |
| I have read and understood the key information contained in this PDS. | |
| * A customer's acknowledgement of this PDS shall not prejudice his/her right to seek redress in the event of subsequent disputes over the product terms | |
| and conditions. | Name: |
| | |

Date: