

# A Global Network of Biological Experts



# A Message from our CEO

At Andermatt, our mission has always been clear: to shape a healthier future for people and the planet through innovative biological solutions. What began as a pioneering vision more than three decades ago has grown into a global movement – one that places sustainability, science, and the success of farmers at the heart of everything we do.

Today, Andermatt stands as a trusted partner in over 60 countries, united by a shared belief in the power of nature to protect and enhance crop production. Our teams around the world work with dedication and integrity to provide effective, environmentally responsible solutions that help growers meet the challenges of modern agriculture – without compromising the health of ecosystems or future generations.

As a proudly independent family and employee-owned company, we have the freedom to invest for the long term. This means investing in research and innovation, expanding our presence across diverse markets, and building partnerships rooted in trust and shared values. Our goal is not only to replace conventional chemical inputs, but to offer a new standard – one where biologicals are proven, practical, and accessible to all.

Thank you for taking the time to learn more about who we are and what we stand for. Whether you are a grower, partner, advisor, or fellow innovator, we look forward to working with you to advance biological agriculture – together.

Daniel Zingg  
CEO, Andermatt Group



# Meet the Team

## People who stand behind every product

Our team combines scientific rigor with real-world agricultural experience. We're here to help you design effective, sustainable programs that work for your crops and conditions.



### **Felix Dubach — CEO**

Felix leads Andermatt USA with a focus on customer partnership, product performance, and responsible growth. He champions fast, transparent communication and long-term value for growers and distributors.

How Felix helps you: strategic partnerships, market development, and ensuring our portfolio meets U.S. needs.



### **Morgan Southern — Technical Sales Manager**

Morgan connects biological innovation with on-farm results—supporting distributors and growers with practical IPM guidance, trial insights, and program design across key crops.

How Morgan helps you: technical training, field support, and program optimization.



### **Jenn Corradetti — Administrative & Sales Support**

Jenn keeps everything moving—coordinating orders, documentation, and customer requests with accuracy and care so partners get what they need, when they need it.

How Jenn helps you: order coordination, documentation access (labels/SDS), and customer service.



### **Vanita Dhupar — Regulatory Support**

Vanita supports product registrations and compliance processes so our solutions and documents are current, accurate, and available for your market.

How Vanita helps you: regulatory inquiries, document updates, and state-specific guidance.



### **Lisa Bochsler — Regulatory Affairs Manager**

Lisa oversees regulatory strategy and compliance across the U.S., ensuring our labels, SDS, and submissions meet federal and state requirements.

How Lisa helps you: regulatory leadership, quality assurance, and stewardship alignment.

## Work with us

- **Growers:** Get tailored product recommendations and application guidance.
- **Distributors:** Partner with an independent, innovative company with a proven track record and short communication pathways.

# Our Vision

Healthy Food and Healthy Environment, for all.

# Our Mission

**Andermatt's mission is to develop and provide effective, biological and natural solutions to replace chemical based products for crop production, home & garden, pest control, bee and farm animal health.**

Andermatt Madumbi Biospecialist, Attie Odendaal engaging with macadamia growers from Welmac Farms, Mpumalanga, South Africa.



# Our Journey

**Andermatt incorporates 10 speciality manufacturing companies, offering niche global expertise to local growers.**

1988



**Andermatt Biocontrol, Zurich, Switzerland  
(founded in 1988)**

Andermatt's journey began in Switzerland in 1988, when Dr. Isabel and Dr. Martin Andermatt registered the first granulovirus for agriculture. In the decades that have followed, biological experts and agricultural pioneers around the world have joined forces to form Andermatt.

2003



**Andermatt Biogarten, Grossdietwil, Switzerland  
(founded in 2003, [www.biogarten.ch](http://www.biogarten.ch))**

Andermatt Biogarten is driven by the passion to garden harmoniously, with nature. The company's biological expertise brings safe, natural solutions from commercial growers to home gardens – protecting families, nurturing healthy environments, and contributing to a better world for all.



**Andermatt BioVet, Grossdietwil, Switzerland  
(founded in 2003, [www.biovet.ch](http://www.biovet.ch))**

Andermatt BioVet proudly offers a holistic range of solutions for honey bee health. To ensure healthy bee populations, the company has introduced natural bee nutrition to complement its approved veterinary medicines, further supporting its Varroa control program.

2010



**Andermatt Madumbi, Howick, South Africa  
(founded in 2005, [www.anderstatt.co.za](http://www.anderstatt.co.za))**

Manufacturers of a unique biostimulant product range developed to meet a variety of farm-level needs, proven to perform across different crops and under varying conditions. This proprietary range has been designed with the grower at the forefront, enhancing yields and plant vitality.

2011



**Andermatt Canada, Fredericton, Canada  
(founded in 2006, [www.anderstattcanada.com](http://www.anderstattcanada.com))**

Andermatt Canada is a leading biological manufacturing company, specializing in the production of baculoviruses and forestry pest monitoring tools. With a strong emphasis on championing research and development, Andermatt Canada is dedicated to creating innovative biological solutions for agriculture and beyond.

2014



**Andermatt PHP, Dargle, South Africa  
(founded in 1998, [www.ander-matt-php.co.za](http://www.ander-matt-php.co.za))**

Andermatt PHP is an innovation and production hub, specialising in solid-state fermentation of fungi and bacteria for use in biocontrol applications. With a focus on product development, formulation and production methods, the company embodies integrity and passion in the pursuit of innovation and excellence.

2018



**Biofa GmbH, Münsingen, Germany  
(founded in 1979, [www.biofa-profi.de](http://www.biofa-profi.de))**

Biofa has been involved in authorizing organic plant protection products, fertilizers, biological pesticides and biocides in Europe for over 10 years. Specialising in approvals of inorganic active substances, Biofa holds over 30 product licenses for the European marketing and distribution rights from various manufacturers.



**Andermatt Kenya, Naivasha, Kenya  
(founded in 2012, [www.ander-matt-africa.com](http://www.ander-matt-africa.com))**

Located in the heart of ornamental flower production, Andermatt Kenya's microbial production facility in Naivasha uses geothermal power for sustainable and efficient production.

2019



**ABiTEP GmbH, Berlin, Germany  
(founded in 1954, [www.abitep.de](http://www.abitep.de))**

ABiTEP GmbH is a leading biotechnology company specializing in liquid fermentation of microbial-based alternatives to traditional chemical pesticides, fertilizers, and feedstuffs.



**Andermatt Biocontrol Suisse, Grossdietwil, Switzerland  
(founded 1988, [www.biocontrol.ch](http://www.biocontrol.ch))**

As the founding Andermatt company, Andermatt Biocontrol Suisse is recognized as the global market leader in the production and development of several insect-pathogenic baculovirus products, distributed worldwide. The company also manufactures high-quality mouse traps distributed globally.

2025



**Andermatt Nederland, Leersum, Netherlands  
(founded in 1991, [www.ander-matt-nederland.nl](http://www.ander-matt-nederland.nl))**

Andermatt Nederland's expertise lies in developing beneficial insects for sustainable plant protection. The broad portfolio of macrobials supports growers in floriculture, vegetable cultivation under glass, public green spaces, and diverse outdoor crops.

Timeline indicates the year Andermatt became the majority shareholder.

# Why Andermatt?



## Biological Pioneers

With a proven track record of over 35 years, Andermatt is proud to offer natural solutions for crop production, home & garden, pest control, bee and farm animal health.



## Swiss Excellence

Andermatt upholds rigorous quality standards synonymous with Swiss precision.



## Global Expertise

With a diverse team of biological experts worldwide, Andermatt offers cutting-edge solutions.



## Local support

Through subsidiary companies and partners, Andermatt provides localized expertise to support growers effectively.



## Knowledge Ecosystem

Knowledge transfer from continent to continent, country to country and from laboratories to the field, lay a solid foundation for biological efficacy.



## Integrity

As an independent family and employee-owned company, Andermatt is aligned to building long-term business partnerships.



# Virosoft CP4

## Bio-Insecticide for the efficient control of codling moth

### Key benefits

- Unique mode of action with additional effect on pest population
- High compatibility in tankmix and with beneficials
- Excellent resistance management tool



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Target pest

Codling moth (*Cydia pomonella*)

#### Active ingredient

*Cydia pomonella* granulovirus (CpGV)

#### Formulation

Suspension concentrate (SC)

#### Concentration

$4 \times 10^{13}$  OB/quart

#### Standard rate

1.6 - 3.2 fl. oz / A

#### Crops

Apple, pear, quince, walnut and others



**Adermatt**



# Helicovex



## Bio-Insecticide for the efficient control of cotton bollworm and corn earworm

### Key benefits

- Excellent resistance management tool
- Unique mode of action with additional effect on pest population
- High compatibility in tank mix and with beneficials



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Target pest

Cotton bollworm (*Helicoverpa armigera*), Corn earworm (*H. zea*) and other *Helicoverpa* spp.

#### Active ingredient

*Helicoverpa armigera*  
nucleopolyhedrovirus (HearNPV)

#### Formulation

Suspension concentrate (SC)

#### Concentration

$7.5 \times 10^{12}$  OB/liter

#### Standard rate

0.5 - 2.5 fl. oz. / A

#### Crops

Soybean, sorghum, corn, cotton, tomato, lettuce, green beans, and others



**Andermatt**



# Combi-Protec



## Insect bait attractant for Spotted Wing Drosophila and other pests

### Key benefits

- Increases oral absorption of insecticides
- Accelerates insecticidal action
- Allows for lowest labeled insecticide rates
- Easy to use with standard equipment



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Active ingredient

Plant Extracts & Sugars

#### Formulation

Wettable Powder (WP)

#### Crops

Wide range of crops: caneberries,  
strawberries, blueberries,  
orchard crops (cherries, almonds, etc.)



**Andermatt**



# Loopex



## Bio-Insecticide for the efficient control of cabbage looper

### Key benefits

- Excellent resistance management tool
- Long-lasting reduction of pest population
- High compatibility in tankmix and with other beneficials



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Target pest

Cabbage looper (*Trichoplusia ni*),  
Alfalfa looper (*Autographa californica*)

#### Active ingredient

*Autographa californica*  
nucleopolyhedrovirus (AcMNPV)

#### Formulation

Suspension concentrate (SC)

#### Concentration

$5 \times 10^{11}$  OB/liter

#### Standard rate

0.7 - 2.75 fl. oz. / A

#### Crops

Brassica crops (e.g. cabbage,  
broccoli, collards, kale), tomato,  
lettuce, spinach, pepper and others



**Adermatt**



# Spexit

## Bio-Insecticide for the efficient control of beetle armyworm

### Key benefits

- High compatibility in tankmix and with beneficials
- Unique mode of action with additional effect on pest population
- Excellent resistance management tool



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Target pest

Beet armyworm (*Spodoptera exigua*)

#### Active ingredient

*Spodoptera exigua*  
multinucleopolyhedrovirus (SeMNPV)

#### Formulation

Suspension concentrate (SC)

#### Concentration

$3.75 \times 10^{12}$  OB/liter

#### Standard rate

1.5 - 2 fl. oz / A

#### Crops

Vegetables and many other crops



**Adermatt**



# AmyBac P45



## Biostimulating bacterial inoculants for strong and healthy plants

### Key benefits

- Increased phosphorus mobilization
- Improved tolerance towards abiotic stress
- High compatibility with other fungicides and fertilizers



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

### Product Facts

#### Active ingredient

*Bacillus velezensis* (synonym *B. amyloliquefaciens* ssp. *plantarum*)

#### Formulation

Suspension concentrate and different dry formulations

#### Crops

Wide range of crops: vegetables, potatoes, ornamentals, berries, fruit trees, row crops (soybean, wheat, barley, rye, sugar beet, corn, buckwheat, sunflower, rice), etc.



**Adermatt**



# PolarSprout C5



**Cold-tolerant Biostimulant for strong and healthy plants**

## Key benefits

- Active at low soil temperature (47 °F)
- Yield increase
- Improved tolerance towards abiotic stress
- High compatibility with fungicides and fertilizers



Easy to use  
in IPM



Safe for producer,  
consumer and  
the environment



No residues, no  
WHP and min. REI

## Product Facts

### Active ingredient

*Bacillus atrophaeus*

### Formulation

Suspension concentrate and different dry formulations

### Crops

Wide range of crops: vegetables, potatoes, ornamentals, berries, fruit trees, row crops (soybean, wheat, barley, rye, sugar beet, corn, buckwheat, sunflower, rice), etc.



## Rodent Control

### **topsnap® – The clever mousetrap**

topsnap's tunnel-like body awakens the natural curiosity of mice. It is an environmentally and user-friendly alternative to toxic bait, for long-term use in indoor and outdoor areas. It is highly effective and efficient, without the need for bait.

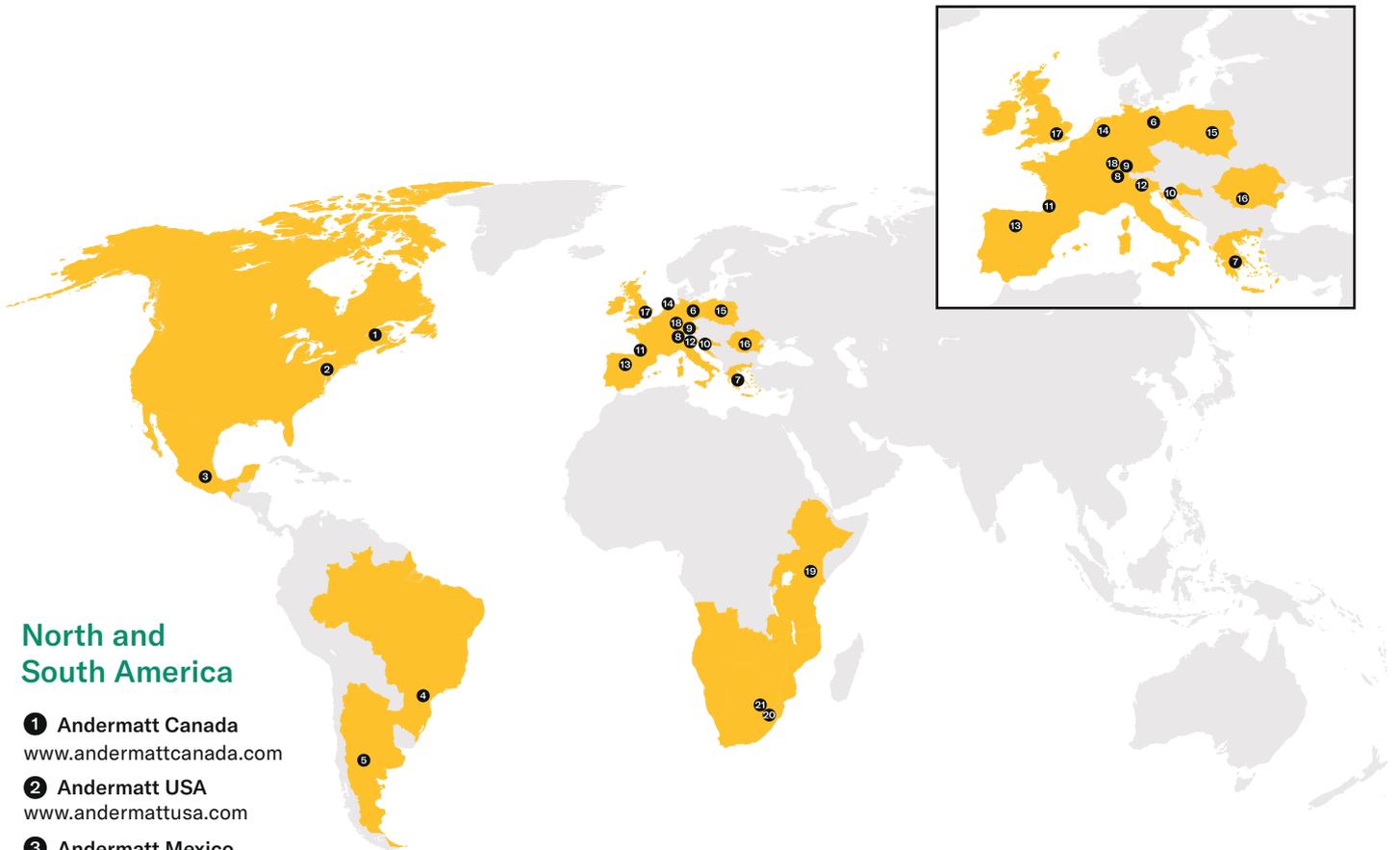
### **standby® – The vole fence**

The standby system is an easy and effective tool to prevent (re-) immigration of voles into valuable areas. Natural predators (ie. foxes, cats) empty the live-catch traps along the fence, facilitating a reliable and self-governed system of vole control.

# We are Andermatt

Andermatt consists of multiple manufacturing and distribution companies, across four continents.

Andermatt USA is a distributor company, we are proud to offer American growers, global expertise adapted and integrated for use at local level.



## North and South America

- 1 Andermatt Canada  
[www.andermttcanada.com](http://www.andermttcanada.com)
- 2 Andermatt USA  
[www.andermttusa.com](http://www.andermttusa.com)
- 3 Andermatt Mexico  
[www.andermtt.mx](http://www.andermtt.mx)
- 4 Andermatt Brasil  
[www.andermtt.com.br](http://www.andermtt.com.br)
- 5 Agricheck SRL  
Argentina  
[www.andermtt.com.br](http://www.andermtt.com.br)

## Europe

- 6 ABiTEP  
Germany  
[www.abitep.de](http://www.abitep.de)
- 7 Andermatt Anthesis  
Greece  
[www.anthesis.gr](http://www.anthesis.gr)
- 8 Andermatt Biocontrol Suisse  
Switzerland and Liechtenstein  
[www.biocontrol.ch](http://www.biocontrol.ch)
- 8 Andermatt Biogarten  
Switzerland and European partners  
[www.biogarten.ch](http://www.biogarten.ch)
- 9 Andermatt Biogarten  
Germany  
[www.andermtt-biogarten.de](http://www.andermtt-biogarten.de)

- 10 Andermatt Bioinput  
Croatia  
[www.andermtt.hr](http://www.andermtt.hr)
- 8 Andermatt BioVet  
Switzerland and global partners  
[www.biovet.ch](http://www.biovet.ch)
- 9 Andermatt BioVet  
Germany  
[www.andermtt-biovet.de](http://www.andermtt-biovet.de)
- 11 Andermatt France  
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- 12 Andermatt Italia  
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Spain and Portugal  
[www.andermttiberia.com](http://www.andermttiberia.com)
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Netherlands and Belgium  
[www.andermttnederland.nl](http://www.andermttnederland.nl)
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Poland  
[www.andermtt.pl](http://www.andermtt.pl)

- 16 Andermatt Romania  
Romania and Moldova  
[www.andermtt.ro](http://www.andermtt.ro)
- 17 Andermatt UK  
UK and Ireland  
[www.andermttuk.com](http://www.andermttuk.com)
- 18 Biofa  
Germany and Luxembourg  
[www.biofa-profi.de](http://www.biofa-profi.de)

## Africa

- 19 Andermatt Kenya  
Kenya, Uganda, Ethiopia,  
Rwanda, Tanzania  
[www.andermttafrica.com](http://www.andermttafrica.com)
- 20 Andermatt Madumbi  
South Africa, Zambia, Lesotho,  
Botswana, Malawi, Namibia,  
Zimbabwe, Mozambique,  
Eswatini, Zambia, Angola,  
Mauritius  
[www.andermtt.co.za](http://www.andermtt.co.za)
- 21 Andermatt PHP  
South Africa  
[www.andermtt-php.co.za](http://www.andermtt-php.co.za)

Grey areas on map represent Andermatt International Partner Territories

8 Andermatt Group  
International Partner Territories  
[www.andermtt.com](http://www.andermtt.com)

*Healthy Food and Healthy  
Environment, for all*

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