

# **Essentials checklist**

Launch your new activity successfully on GetYourGuide



We analyzed our top-performing activities to identify what works. This checklist covers the essentials that drive bookings.

In case you missed it...

Check out our last **<u>Travel Experience Trend Tracker</u>** to learn how to get better reviews and boost your business.





#### **01** Boost your clicks with a powerful title

A strong title drives discoverability and clicks, which directly impact bookings. Follow these key principles to help your tour stand out in search results.

~	Your checklist	∻∻	Our tips
	Start with <b>location</b> (city/neighborhood)	*	Use the format: [Location]: [Activity Type] + [Unique Selling Point/Extras]
	Include <b>duration</b> upfront (2-Hour, Full-Day)	*	For day trips, use: From [Location]: [Activity Type] + [Unique Selling Point/Extras]
Ø	Add the <b>activity type</b> (Walking Tour, Cooking Class)	*	Include as many unique selling points as possible (e.g., sites, private setting, special transport)
<b>~</b>	End with <b>unique value</b> (Skip-the-line, Welcome drink)	*	Skip all caps or excessive punctuation, use terms travelers actually search for



- Describing your product
- <u>Creating a new activity</u>
- Using the AI Content Creator

#### GETTING STARTED

Category & Title







Launch guide

## Availability

## **02** Set availability to improve conversion

Booking windows are becoming more diverse, from last-minute to long in advance. Use these tips to stay visible year-round and boost your sales.

~	Your checklist	\$*	Our tips
	Set availability for <b>at least 3-6 months</b> <b>ahead</b> to appear in searches early	*	Set availability for 1 year ahead to boost visibility and capture demand for your full season
ø	Set minimum participants to <b>1 or 2</b>	*	Solo travelers are growing – attract this high-value segment by decreasing your minimum participant setting
<b>~</b>	Offer <b>multiple</b> departure times to give travelers the flexibility to fit your activity into their schedule	*	Set a cut-off time of under 10 hours for morning activities and 4 hours or lower for afternoon/evening departures
<b>~</b>	Set the <b>shortest</b> cut-off time to win bookings from travelers already in the destination	*	Consider using the <b>zero-minute cut-off</b> feature to allow last-minute bookings

#### <u>२००</u> Resources

- <u>Setting up cut-off times</u>
- Adding availability and pricing to your product
- Managing availability for your product

#### GETTING STARTED

Pricing & Availability







## **03** Build trust with strategic pricing

Transparent, competitive pricing builds traveler trust and boosts conversion. Use this checklist to price effectively and convert more customers.

~	Your checklist	\$*	Our tips
<b>~</b>	Create a <b>special offer</b> with at least 10% discount	*	Limited-time offers create urgency – activities with special offers can get up to 25% more bookings
	Set <b>competitive</b> base prices across your calendar	<b>4</b> *	Use our "Likely to sell out" predictions to strategically adjust prices for peak dates
	Ensure "From price" (starting price) is available on <b>multiple dates</b>	*	The starting price should be easily findable, especially in the next 7 days
<b>~</b>	Offer <b>all-inclusive</b> transparent pricing	*	Avoid hidden fees or surprise charges hidden – they often result in complaints or poor reviews



- Setting up cut-off times
- Adding availability and pricing
- How to boost bookings with Special Offers

#### GETTING STARTED

Pricing & Availability







### **04** Showcase your experience with strong photos

More than half of travelers rely on real photos to make booking decisions. Follow these guidelines to help make your activity shine and attract potential customers.

~	Your checklist	♦	Our tips
	Upload an <b>eye-catching</b> first photo – ideally a wider shot	*	Show vibrant, but true-to-life colors – avoid photoshopped or Al-generated imagery
<b>~</b>	Add <b>at least 10</b> well-composted photos – putting the <b>4 best shots first</b>	¢*	Use wide shots to establish context and give a sense of place
	Order <b>chronologically</b> to tell the story of your experience from start to finish	**	Show a diverse customer demographic actively participating in your experience
	Ensure images are at least <b>1280px</b> wide, horizontal, and watermark-free	*	Detail inclusions like vehicles, vessels, equipment, and any food or drink
Ø	Mix scenic shots, action moments, guide interactions, and genuine guest reactions	*	Use seasonal imagery to give an accurate depiction of your activity year-round



- <u>Upload photos that spark interest</u>
- <u>Prepare to take photos</u>
- Increase your bookings with optimized photos



**Photos** 



