

## Quarterly Summary

Our shareholders should have recently received Dakota REIT's 2022 annual report where we celebrate the 25th anniversary of our company's founding and another year of favorable operating results and shareholder returns. For a quarter century, Dakota REIT has been generating above average distribution yields, preserving shareholder capital and achieving attractive long-term appreciation in value.

Since inception, Dakota REIT's shareholders have experienced long-term growth with an 11.91% compounded annual rate of return, when distributions are reinvested. The combination of our consistent annual distribution yield and the appreciation of share price has resulted in a Return Multiple of 16.66. This means that as of December 31, 2022, a \$100,000 investment at inception is now worth \$1,666,000. For comparison, the popular FTSE NAREIT All Equity Index has delivered a Return Multiple of 7.11 over the same time period; meaning your investment in Dakota REIT is worth \$955,000 more than an investment in the FTSE NAREIT All Equity Index.

If we reflect on just the past 10 years, a couple of notable stats include:

- We have more than tripled our shareholders' investment over the past 10 years with a Return Multiple of 3.24 (\$100,000 invested 10 years ago is now worth \$324,000).
- Shareholders that invested 10 years ago have a cash on cash yield of 9.64% as we continued to pay a 5% or greater distribution on an ever-increasing share price.

We enjoyed our February 2023 shareholder appreciation event held in Scottsdale, AZ. Thanks to all of the shareholders that attended to make the event a success and a lot of fun. Dakota REIT appreciates your support and commitment.

We are experiencing a period of high occupancy as home ownership becomes more difficult for many and a strong demand exists for our commercial properties. Residential occupancy stood at 94% in Q1 2023 and our commercial occupancy is currently at 93%. A couple pending dispositions and large leases will ratchet the commercial occupancy up even further in the coming months.

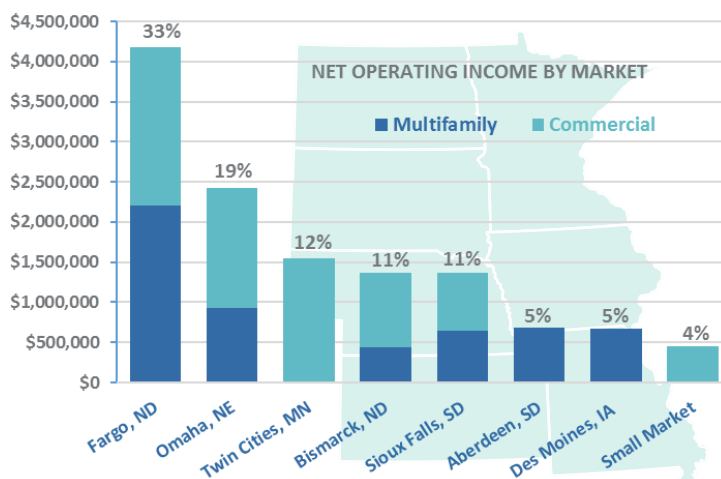
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## Portfolio Summary

|                            |               |
|----------------------------|---------------|
| Invested Assets at Cost    | \$778,685,415 |
| Leverage Ratio             | 53.98%        |
| Weighted Avg Interest Rate | 4.01%         |
| Total Number of Properties | 80            |
| Commercial Square Feet     | 2,724,326     |
| Multifamily Units          | 4,121         |
| Annual Distribution Yield  | 5.11%         |
| 25 Year Compounded Return* | 11.91%        |

- As of 12/31/2022

## Geographic Location





## Quarterly Summary continued

As of March 31, 2023, Dakota REIT had nearly \$779,000,000 of invested assets at original cost and achieved a weighted average growth rate of 13.77% over the past 12 months. While inflation continues to be a challenge, we were able to achieve a 20.01% increase in Net Operating Income when comparing Q1 2023 to Q1 2022.

In 2023, we are focused on delivering steady share value and will seek to acquire property when accretive to the portfolio. We are excited about the current trajectory of Dakota REIT as our balance sheet is well-positioned for growth with ample liquidity and investment capacity. We seek acquisitions and UPREIT opportunities across multifamily, industrial and grocery-anchored asset classes further diversifying our portfolio. We are encouraged by the strength and stability of the overall portfolio which produces a resilient income stream to fund quarterly distributions.

Our 25-year history brings wisdom. We are focused on retaining and attracting shareholder capital by being a reliable, safe harbor across economic cycles insulating you from market fluctuations. Real estate is a long-term investment that should be measured in years, not months or days. One of our greatest strengths is staying calm, being patient investors and taking the long-term view. We seek and attract a shareholder community with a similar investment philosophy and horizon.

We would like to express our appreciation to Dakota REIT's team members, tenants, shareholders, trustees and investment advisors for your contributions to our collective success. We look forward to many more years of profitable partnership together.

You are all invited to our 2023 Shareholder Meeting being held June 13, 2023 at the Hilton Garden Inn in Fargo, ND. Please RSVP to [officemanager@dakotareit.com](mailto:officemanager@dakotareit.com) or by calling 701-239-6879 ext.106

Regards,



*Matt Pedersen, CPA*

Matt Pedersen  
President, Dakota REIT

### Summary Balance Sheet (unaudited)

|                                                   | 3/31/2023             | 3/31/2022             |
|---------------------------------------------------|-----------------------|-----------------------|
| Real estate investments                           | \$ 766,055,415        | \$ 677,250,112        |
| Accumulated depreciation                          | (124,406,744)         | (107,280,747)         |
| Cash and restricted deposits                      | 24,636,830            | 20,643,110            |
| Receivables                                       | 18,928,467            | 12,078,677            |
| Other assets                                      | 17,191,023            | 4,411,092             |
| <b>Total assets</b>                               | <b>\$ 702,404,991</b> | <b>\$ 607,102,244</b> |
| Notes payable, net                                | \$ 465,104,162        | \$ 420,387,898        |
| Lines of credit                                   | —                     | 1,215,000.00          |
| Other liabilities                                 | 23,596,432            | 15,370,470            |
| Shareholders' equity                              | 213,704,397           | 170,128,876           |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 702,404,991</b> | <b>\$ 607,102,244</b> |

### Statement of Operations Highlights (unaudited)

|                                           | 3/31/2023 YTD | 3/31/2022 YTD |
|-------------------------------------------|---------------|---------------|
| Rental revenue and other income           | \$ 23,703,512 | \$ 19,813,284 |
| Net operating income                      | \$ 11,896,113 | \$ 9,912,370  |
| Adjusted funds from operations (AFFO)     | \$ 7,096,341  | \$ 5,670,986  |
| AFFO per share YTD                        | \$ 0.32       | \$ 0.28       |
| Weighted average shares/units outstanding | 22,142,142    | 20,050,612    |

# Q1 2023 Fact Sheet

Unaudited data as of March 31, 2023

## Lease Maturity and Laddering

| Year               | Number of Leases Expiring | % of Leased SF |
|--------------------|---------------------------|----------------|
| 2023 remaining     | 37                        | 4%             |
| 2024               | 60                        | 13%            |
| 2025               | 67                        | 26%            |
| 2026               | 56                        | 11%            |
| 2027               | 66                        | 13%            |
| Thereafter         | 100                       | 32%            |
| MTM                | 5                         | <1%            |
| <b>Grand Total</b> | <b>391</b>                | <b>100%</b>    |

## Debt Maturities (unaudited)

| Year       | Loan Maturity | Rate  |
|------------|---------------|-------|
| 2023       | \$1,186,464   | 4.13% |
| 2024       | \$19,056,527  | 4.10% |
| 2025       | \$31,115,066  | 3.96% |
| 2026       | \$92,767,209  | 3.88% |
| 2027       | \$93,854,845  | 4.47% |
| Thereafter | \$229,479,055 | 3.87% |

## Diversification

| Total Asset Mix at Cost   |                      |
|---------------------------|----------------------|
| Multifamily               | 44%                  |
| Retail                    | 16%                  |
| Office                    | 12%                  |
| Industrial / Flex         | 8%                   |
| Grocery-Anchored Shopping | 7%                   |
| Senior Housing            | 6%                   |
| Power-Centered Shopping   | 4%                   |
| Mixed-Use                 | 2%                   |
| Limited Partnership       | <1%                  |
| <b>Grand Total</b>        | <b>\$778,685,415</b> |

50% Residential

50% Commercial

## Commercial Tenant Mix

|                                             |     |         |
|---------------------------------------------|-----|---------|
| Retail (Discount, National, Specialty)      | 19% | \$5.71M |
| Leisure & Restaurants                       | 15% | \$4.66M |
| Wholesale Trade, Transportation & Utilities | 15% | \$4.65M |
| Health & Wellness                           | 13% | \$3.90M |
| Grocery                                     | 8%  | \$2.37M |
| Finance, Insurance & Real Estate            | 7%  | \$2.20M |
| Professional & Business Services            | 7%  | \$2.01M |
| Research and Development                    | 5%  | \$1.58M |
| Government                                  | 3%  | \$1.07M |
| Agriculture & Construction                  | 3%  | \$937K  |
| Information Technology                      | 3%  | \$893K  |
| Other Services                              | 2%  | \$696K  |

Annualized Base Revenue

We invite you and your guests to join us!

INVESTING IN THE MIDWEST FOR  
**25**  
YEARS

**2023 Annual  
Shareholder Meeting**  
Tuesday, June 13, 2023 • Hilton Garden Inn • Fargo, ND

|           |                                                                    |
|-----------|--------------------------------------------------------------------|
| Date:     | Tuesday, June 13, 2023                                             |
| Check-in: | 11:00 am to 11:30 am                                               |
| Meeting:  | 11:30 am followed by lunch                                         |
| Location: | Hilton Garden Inn Fargo<br>4351 17th Avenue South, Fargo, ND 58103 |
| Rooms:    | Orchid, Rose, and Lily                                             |

RSVP to [officemanager@dakotareit.com](mailto:officemanager@dakotareit.com)  
or call 701-239-6879 X106

|                                     | Class I                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Class A                                    | Class B                          | UPREIT                                                       |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|----------------------------------|--------------------------------------------------------------|
| Structure                           | Private, non-traded, perpetual life REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                            |                                  | Limited Partnership                                          |
| Recommended Hold                    | 10 years or longer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                            |                                  |                                                              |
| Investment Strategy                 | <ul style="list-style-type: none"> <li>• Diversified – Core</li> <li>• Long-term hold producing &gt;7% cash on cash returns</li> <li>• Diversified across Multifamily, Industrial/Flex, Grocery-Anchored Shopping</li> <li>• Geographically focused in Midwest growth cities.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                    |                                            |                                  |                                                              |
| Leverage                            | Modest: 55% - 65% Debt-to-Market-Cap                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                            |                                  |                                                              |
| Availability                        | Through fee-based (wrap) programs, certain registered investment advisors, family offices, and other institutional and fiduciary accounts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Through transactional/brokerage            |                                  | Direct from REIT 1031 and/or 721 Exchange                    |
| Selling Commissions                 | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 3% to 6%                                   |                                  | 2% up to \$3,000,000 of contributed equity and 1% thereafter |
| Offering Price                      | \$18.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | B/D \$19.08 (includes Selling Commissions) |                                  | \$18.00                                                      |
| Minimum Initial Investment          | \$250,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$50,000<br>(net of commissions)           | \$25,000<br>(net of commissions) | \$500,000                                                    |
| Capital Call Features               | Purchases of Class A and Class I Shares will be on a "capital call basis" involving Dakota REIT requesting funding within not more than five months of the acceptance of the subscription with the payment to be made within thirty days of the notice for funding. The call may be made in one or more installments; however, there can be no assurance that a call will be made.                                                                                                                                                                                                                                                                          |                                            |                                  |                                                              |
| Distributions                       | Quarterly (not guaranteed, subject to board approval)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                            |                                  |                                                              |
| Distributions Reinvestment Plan     | 5% discount off current NAV (\$17.10)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                            |                                  |                                                              |
| Exit                                | Dakota REIT is a perpetual life REIT with no defined exit. The permanent capital structure is a stabilizing and shareholder friendly principle based on family, multi-generational real estate ownership model.                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                            |                                  |                                                              |
| Liquidity                           | <ul style="list-style-type: none"> <li>• After an initial one year required holding period, shareholders may request to repurchase up to \$150,000 in a rolling 12-month period.</li> <li>• Share repurchases are approved each quarter by the Board of Trustees and limited to: 50% of the Distribution Reinvestment value for that quarter plus 100% of the share sales for that quarter.</li> <li>• The majority of the Trust's assets will consist of properties that cannot generally be liquidated quickly. The repurchase plan is subject to certain other conditions, limitations and to modification or suspension by board of trustees</li> </ul> |                                            |                                  |                                                              |
| Repurchase Fee (Effective 1/1/2023) | Years 1-5 = 10%<br>Years 6-10 = 5%<br>Years 10+ = lesser of \$3,000 or 5%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Years 1-5 = 10%<br>Years 5+ = 5%           |                                  |                                                              |
| Voting Rights                       | Yes (1/1)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Yes (1/1)                                  | No                               | No                                                           |
| Tax Reporting                       | Form 1099-DIV                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                            |                                  | Form 1065-K1                                                 |
| Advisor                             | Dakota REIT Management, LLC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                            |                                  |                                                              |
| Advisor Fees                        | Management Fee 1% of net assets, Acquisition Fee 1.5%, Disposition Fee 1.5%, Financing Fee .25%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                            |                                  |                                                              |

*This data represents unaudited numbers as of March 31, 2023. You should read the Prospectus for a description of the risks associated with an investment in Dakota REIT. THIS IS NEITHER AN OFFER TO SELL NOR A SOLICITATION OF AN OFFER TO BUY THE SECURITIES DESCRIBED HEREIN, AND MUST BE READ IN CONJUNCTION WITH THE PROSPECTUS IN ORDER TO UNDERSTAND FULLY ALL OF THE IMPLICATIONS AND RISKS OF THE OFFERING TO WHICH THIS SALES AND ADVERTISING LITERATURE RELATES. A COPY OF THE PROSPECTUS MUST BE MADE AVAILABLE TO YOU IN CONNECTION WITH THIS OFFERING.*