



# Q2 2024 Fact Sheet

Unaudited data as of June 30, 2024

## Quarterly Summary

Dakota REIT maintains a balanced portfolio across asset class and tenant industry. This diversified approach provides our shareholders proven stability during changing real estate and economic cycles. Dakota REIT couples a conservative share valuation process with a proven investment strategy of being patient, value-driven investors focused on acquiring stable, institutional grade real estate.

As of June 30, 2024, Dakota REIT had approximately \$826,000,000 of invested assets at original cost and achieved a weighted average growth rate of 6.07% over the past 12 months. The portfolio mix consists of 54% residential (4,371 units) and 46% commercial (2.6M square feet)

During our 2024 Annual Shareholder Meeting conducted June 18, 2024, Dakota REIT shared another year of favorable operating results and shareholder returns. Among the business conducted at the meeting was the re-election of 14 Board of Trustees members and the retirement of Ray Braun who was a founding trustee. We appreciate Ray's 26 years of service and immeasurable contributions. We are fortunate to have such a reputable and experienced Board of Trustees guiding our course and defining the strategy.

As of June 30, 2024, our weighted average interest rate is 4.11%. Dakota REIT has been sheltered from interest rate risk with less than 5% of our outstanding debt maturing (or interest rates repricing) in the 2023 - 2024 timeframe with an additional 7% maturing in 2025. Dakota REIT's 51% Leverage Ratio positions us well to access equity to fund future acquisitions.

We continue to monitor capital markets, explore various sources of debt financing and expand our network of investment advisors to partner with over a long-term investment horizon. Both financial and real estate markets anticipate a reduction in the Fed Funds benchmark interest rate in 2024 which has stabilized CAP rates. With interest rate reductions and wider CAP rate spreads, potential acquisitions will align better to our targeted return metrics.

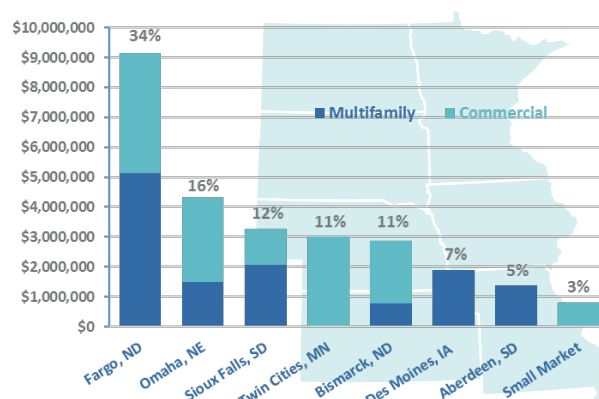
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## Portfolio Summary

|                            |               |
|----------------------------|---------------|
| Invested Assets at Cost    | \$826,316,904 |
| Leverage Ratio             | 50.74%        |
| Weighted Avg Interest Rate | 4.11%         |
| Total Number of Properties | 80            |
| Commercial Square Feet     | 2,611,662     |
| Multifamily Units          | 4,371         |
| Annual Distribution Yield  | 5.05%         |
| 26 Year Compounded Return* | 11.66%        |

- As of 12/31/2023

## Geographic Location by Net Operating Income (YTD)





We have submitted offers on several great properties but unfortunately keep landing in second or third with our offers. It is comforting to see that our approach to underwriting aligns with the market in many cases and that we can be competitive in today's high interest rate environment. We will continue to pursue high quality assets that are accretive to the overall portfolio over a long-term hold.

The Board of Trustees authorized a \$40,000,000 share offering with the initial \$10,000,000 to open later this summer pending alignment with our acquisition pipeline and other projected cash needs. If you would like to purchase shares, please contact Matt Pedersen (mpedersen@dakotareit.com or 701.239.6879 x113) or Lisa Bontje (lbontje@dakotareit.com or 701.239.6879 x102).

Regards,

*Matt Pedersen*

Matt Pedersen  
President & CEO, Dakota REIT

| Summary Balance Sheet (unaudited)                 |                       |                       |
|---------------------------------------------------|-----------------------|-----------------------|
|                                                   | 6/30/2024             | 6/30/2023             |
| Real estate investments                           | \$ 812,491,904        | \$ 760,900,448        |
| Accumulated depreciation                          | (142,714,389)         | (124,004,236)         |
| Cash and restricted deposits                      | 17,876,332            | 26,240,770            |
| Receivables                                       | 20,711,426            | 17,246,947            |
| Other assets                                      | 16,538,061            | 16,392,606            |
| <b>Total assets</b>                               | <b>\$ 724,903,334</b> | <b>\$ 696,776,535</b> |
| Notes payable, net                                | \$ 467,167,339        | \$ 456,176,655        |
| Lines of credit                                   | 13,050,000            | -----                 |
| Other liabilities                                 | 19,014,080            | 24,393,074            |
| Shareholders' equity                              | 225,671,915           | 216,206,806           |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 724,903,334</b> | <b>\$ 696,776,535</b> |

| Statement of Operations Highlights (unaudited) |               |               |
|------------------------------------------------|---------------|---------------|
|                                                | 6/30/2024 YTD | 6/30/2023 YTD |
| Rental revenue and other income                | \$ 48,483,568 | \$ 46,204,250 |
| Net operating income                           | \$ 25,344,962 | \$ 23,932,136 |
| Adjusted funds from operations (AFFO)          | \$ 15,140,578 | \$ 14,475,615 |
| AFFO per share YTD                             | \$ 0.64       | \$ 0.63       |
| Weighted average shares/units outstanding      | 23,812,952    | 22,818,965    |

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### Lease Maturity and Laddering

| Year               | Number of Leases Expiring | % of Leased SF |
|--------------------|---------------------------|----------------|
| 2024 remaining     | 24                        | 4%             |
| 2025               | 66                        | 22%            |
| 2026               | 67                        | 12%            |
| 2027               | 74                        | 13%            |
| 2028               | 43                        | 10%            |
| Thereafter         | 112                       | 39%            |
| MTM                | 3                         | <1%            |
| <b>Grand Total</b> | <b>389</b>                | <b>100%</b>    |

### Debt Maturities (unaudited)

| Year       | Loan Maturity | Rate  |
|------------|---------------|-------|
| 2024       | \$16,127,851  | 4.02% |
| 2025       | \$32,490,744  | 3.91% |
| 2026       | \$78,997,852  | 4.13% |
| 2027       | \$92,639,552  | 4.51% |
| 2028       | \$27,319,071  | 4.66% |
| Thereafter | \$221,682,242 | 3.88% |

### Diversification

| Total Asset Mix at Cost   |                      |
|---------------------------|----------------------|
| Multifamily               | 48%                  |
| Retail                    | 15%                  |
| Office                    | 9%                   |
| Industrial/Flex           | 8%                   |
| Grocery-Anchored Shopping | 7%                   |
| 55+ Multifamily           | 6%                   |
| Power-Centered Shopping   | 4%                   |
| Mixed-Use                 | 2%                   |
| Limited Partnership       | <1%                  |
| <b>Grand Total</b>        | <b>\$826,316,904</b> |

54% Residential

46% Commercial

### Commercial Tenant Mix

|                                             |     |         |
|---------------------------------------------|-----|---------|
| Retail (Discount, National, Specialty)      | 19% | \$6.05M |
| Leisure & Restaurants                       | 16% | \$4.87M |
| Wholesale Trade, Transportation & Utilities | 14% | \$4.27M |
| Health & Wellness                           | 12% | \$3.80M |
| Grocery                                     | 8%  | \$2.44M |
| Professional & Business Services            | 7%  | \$2.22M |
| Finance, Insurance & Real Estate            | 7%  | \$2.13M |
| Research and Development                    | 5%  | \$1.62M |
| Government                                  | 4%  | \$1.09M |
| Agriculture & Construction                  | 3%  | \$970K  |
| Information Technology                      | 3%  | \$963K  |
| Other Services                              | 2%  | \$727K  |

Annualized Base Revenue

### Dakota REIT hosted its 2024 Annual Shareholder Meeting on June 18, 2024



Thank you to everyone who joined us for the insightful discussions and valuable feedback!



# Q2 2024 Fact Sheet

Unaudited data as of June 30, 2024

## Offering Summary

|                                     | Class I                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Class A                                    | Class B                          | UPREIT                                                       |
|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|----------------------------------|--------------------------------------------------------------|
| Structure                           | Private, non-traded, perpetual life REIT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                            |                                  | Limited Partnership                                          |
| Recommended Hold                    | 10 years or longer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                            |                                  |                                                              |
| Investment Strategy                 | <ul style="list-style-type: none"> <li>Diversified – Core</li> <li>Long-term hold producing &gt;7% cash on cash returns</li> <li>Diversified across Multifamily, Industrial/Flex, Grocery-Anchored Shopping</li> <li>Geographically focused in Midwest growth cities.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                            |                                  |                                                              |
| Leverage                            | Modest: 55% - 65% Leverage Ratio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                            |                                  |                                                              |
| Availability                        | Through fee-based (wrap) programs, certain registered investment advisors, family offices, and other institutional and fiduciary accounts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Through transactional/brokerage            |                                  | Direct from REIT 1031 and/or 721 Exchange                    |
| Selling Commissions                 | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3% to 6%                                   |                                  | 2% up to \$3,000,000 of contributed equity and 1% thereafter |
| Offering Price 3/1/24               | \$19.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | B/D \$20.14 (includes Selling Commissions) |                                  | \$19.00                                                      |
| Minimum Initial Investment          | \$250,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$50,000<br>(net of commissions)           | \$25,000<br>(net of commissions) | \$500,000                                                    |
| Capital Call Features               | Purchases of Class A and Class I Shares may be subject to a “capital call basis” involving Dakota REIT requesting funding within not more than five months of the acceptance of the subscription with the payment to be made within thirty days of the notice for funding. The call may be made in one or more installments; however, there can be no assurance that a call will be made.                                                                                                                                                                                                                                                                                                                                          |                                            |                                  |                                                              |
| Distributions                       | Quarterly (not guaranteed, subject to board approval)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                            |                                  |                                                              |
| Distributions Reinvestment Plan     | 5% discount off current NAV (\$18.05)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                            |                                  |                                                              |
| Exit                                | Dakota REIT is a perpetual life REIT with no defined exit. The permanent capital structure is a stabilizing and shareholder friendly principle based on family, multi-generational real estate ownership model.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                            |                                  |                                                              |
| Liquidity                           | <ul style="list-style-type: none"> <li>After an initial one year required holding period, shareholders may request repurchases of their shares up to either \$250,000 or 25% of their share balance, whichever is larger, within a rolling 12-month period.</li> <li>Share repurchases are approved each quarter by the Board of Trustees and limited to: 50% of the Distribution Reinvestment value for that quarter plus 100% of the share sales for that quarter.</li> <li>The majority of the Trust's assets will consist of properties that cannot generally be liquidated quickly. The repurchase plan is subject to certain other conditions, limitations and to modification or suspension by board of trustees</li> </ul> |                                            |                                  |                                                              |
| Repurchase Fee (Effective 1/1/2023) | Years 1-5 = 10%<br>Years 6-10 = 5%<br>Years 10+ = lesser of \$3,000 or 5%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Years 1-5 = 10%<br>Years 5+ = 5%           |                                  |                                                              |
| Voting Rights                       | Yes (1/1)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Yes (1/1)                                  | No                               | No                                                           |
| Tax Reporting                       | Form 1099-DIV                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                            |                                  | Form 1065-K1                                                 |
| Advisor                             | Dakota REIT Management, LLC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                            |                                  |                                                              |
| Advisor Fees                        | Management Fee 1% of net assets, Acquisition Fee 1.5%, Disposition Fee 1.5%, Financing Fee .25%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                            |                                  |                                                              |

*This data represents unaudited numbers as of June 30, 2024. You should read the Prospectus for a description of the risks associated with an investment in Dakota REIT. THIS IS NEITHER AN OFFER TO SELL NOR A SOLICITATION OF AN OFFER TO BUY THE SECURITIES DESCRIBED HEREIN, AND MUST BE READ IN CONJUNCTION WITH THE PROSPECTUS IN ORDER TO UNDERSTAND FULLY ALL OF THE IMPLICATIONS AND RISKS OF THE OFFERING TO WHICH THIS SALES AND ADVERTISING LITERATURE RELATES. A COPY OF THE PROSPECTUS MUST BE MADE AVAILABLE TO YOU IN CONNECTION WITH THIS OFFERING.*