# DentalXChange Announces Expansion of Executive Leadership Team

Drew Hamilton Named Chief Revenue Officer and Lisa Bowser Appointed General Counsel and Corporate Secretary

Irvine, CA DentalXChange, a leading provider of revenue cycle management for the dental industry, is proud to announce the expansion of their Executive Leadership Team of Drew Hamilton as Chief Revenue Officer and Lisa Bowser as General Counsel and Corporate Secretary. These strategic additions to the Executive Leadership Team reinforce DentalXChange's commitment to growth, innovation, and excellence in service to its clients, partners, and stakeholders.

### Introducing Drew Hamilton – Chief Revenue Officer

Drew Hamilton joins DentalXChange as Chief Revenue Officer, bringing more than 30 years of leadership experience in healthcare and technology. In this role, Drew leads the company's revenue-generating teams and drives scalable, efficient growth. "We are thrilled Drew is joining DentalXChange. Drew's go-to-market experience will be a strong fit with our product and innovation-led construct. Plus, he has a fantastic track record of accelerating growth and achieving outstanding outcomes for clients, partners, associates, and investors," said Paul Kaiser, CEO of DentalXChange.

"I'm beyond exited to be joining the DentalXChange team as CRO. As we continue our journey of innovation with new AI products we will connect providers, payors, and partners like never before. The future is very bright for the communities we serve and look forward to welcoming many, many more to DentalXChange," said Drew Hamilton.

Prior to joining DentalXChange, Drew served as CRO at CentralReach, the leading provider of cloud-based clinical and practice management solutions for autism care. Over three years, Drew and his team increased revenues by 250%.

Previously, Drew was CRO of Tebra, a top EMR and practice management platform for independent primary care and behavioral health practices, where he scaled revenues by 400% over six years. Drew also spent 18 years at Teletrac Navman, a pioneer in fleet management technology, serving as General Manager.

Drew holds a B.A. in English Literature from Southern Methodist University.

## Welcoming Lisa Bowser – General Counsel and Corporate Secretary

Lisa Bowser joins DentalXChange as General Counsel and Corporate Secretary, where she leads the company's legal function and provides strategic guidance across all aspects of the business. "I couldn't be more excited to have someone of Lisa's caliber joining us at DentalXChange. We are going to greatly benefit from her more than 20 years of experience working with technology and insurance companies. Lisa has a distinguished record of applying legal expertise, negotiation skills, and a practical, solutions-oriented approach to balancing risk and opportunity," said Paul Kaiser, CEO of DentalXChange.

"I'm excited to join DentalXChange at such a pivotal time in its growth. The company's vision, culture of innovation, and commitment to doing things the right way really resonate with me. I look forward to partnering with the leadership team to support the company's mission and help build a strong legal foundation for sustainable success," said Lisa Bowser.

Before joining DentalXChange, Lisa held a senior in-house counsel position at Cognizant Technology Solutions, a Fortune 500 IT services provider and its subsidiary, TriZetto, for ten years. She also served in in-house counsel roles at Zimmer Biomet in the medical device industry and Gates Corporation, an international industrial and automative manufacturing company. Lisa began her career in private practice at Faegre Drinker Biddle & Reath, an AmLaw 100 law firm, focusing on Technology Transactions, Intellectual Property, and Litigation.

Lisa holds a Juris Doctorate from the University of Colorado, Boulder.

#### **About DentalXChange**

Since 1989, <u>DentalXChange</u> has been on the forefront of modernizing and innovating dental claims creating dental RCM solutions that bring ease to the payments process. Today, it has grown to support a current client base approaching 200,000 dental providers and connectivity to over 1,400 payers. Headquartered in Irvine, CA, through its own clearinghouse, state of art technology consisting of modern APIs, and secure Web portals, DentalXChange processes over 1B EDI transactions, consisting of more than 300MM dental claims annually.

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