

Use Case

**Global Biotech Firm Reduces
Costs & Strengthens M365
Security with eSHARE**

eSHARE

The Challenge: Rising Cloud Costs, Compliance Risks & Fragmented Governance

A global biotechnology leader faced growing cloud storage costs, security vulnerabilities, and governance challenges while using Microsoft 365 (M365).

Their IT leadership and digital workplace teams needed a scalable, compliant, and cost-effective solution that would:

- Eliminate unnecessary third-party storage expenses
- Enhance governance to reduce security risks
- Ensure seamless, secure external collaboration
- Simplify compliance with HIPAA, GDPR, and other regulatory standards
- Reduce IT workload by automating data classification & policy enforcement

How eSHARE Became the Trusted Solution

After evaluating multiple vendors, they selected eSHARE for its ability to:

✓ M365 Governance & Security

Advanced labeling and access controls to protect sensitive data

✓ Cloud Cost Optimization

Eliminated third-party storage costs while maintaining full functionality

✓ Seamless, Disruption-Free Migration

Ensured business continuity with zero downtime

✓ Secure External Collaboration

Controlled access to research data without compromising productivity

✓ Regulatory Compliance

Built-in governance capabilities for HIPAA, GDPR, and internal policies

How eSHARE Delivered Immediate Business & IT Value

Data Consolidation & Cost Reduction

- Migrated all research data to SharePoint, cutting third-party storage costs to zero
- Eliminated redundant platforms, streamlining collaboration across global teams

Seamless Migration: No Business Disruptions

- Zero downtime during migration, ensuring smooth operations
- Maintained research and operational workflows without impact

Enterprise-Grade Security & Governance

- Implemented M365 Labeling & Policy Controls to enforce data protection and regulatory compliance
- Secured collaboration with external partners while maintaining strict access controls

Measurable Impact for IT Leaders & Digital Workplace Professionals

- **Cost Savings:** Eliminated redundant storage expenses, reducing cloud spend
- **Operational Efficiency:** IT teams freed from manual data governance tasks, reducing admin workload
- **Stronger Security:** Improved visibility, access control, and compliance with HIPAA & GDPR
- **Workplace Productivity:** Secure, efficient collaboration for research teams across multiple locations

Why IT & Digital Workplace Leaders Trust eSHARE

This global biotech firm didn't just migrate data—they transformed their entire digital workplace strategy with eSHARE.

If rising cloud costs, security risks, and governance challenges are slowing your organization down, let's talk.

Speak with an eSHARE expert today

Get in touch to find out how eSHARE can enhance your security framework and redefine the way you collaborate.

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Contact Us
www.eshare.com