



## Procurement Check 2026

# GLOBAL PROCUREMENT BENCHMARKING:

See how efficiently your  
procurement converts  
spend into savings.



# The Foundation of the Procurement Check

12  
Points

6  
Points

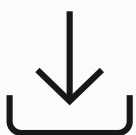
0  
Points



Rate yourself and receive a recommendation for action based on your total score.

To accurately assess the maturity level of your procurement organization and provide actionable recommendations, a multitude of factors must be considered. Structures and processes differ significantly depending on the industry, company size, and level of digitalization. Key criteria include internal resources, strategic alignment, objectives, and the IT system landscape.

To create a representative dashboard, we engaged in extensive discussions with many of our clients. This approach ensures that the insights and recommendations are tailored to diverse organizational needs and challenges.



## Interactive Assessment:

Download the PDF for a detailed analysis of your procurement maturity level.

# The Scale

This document is more than just a source of information—it is a tool designed to empower you to make informed decisions and elevate your procurement organization to the next level. By doing so, you will enhance long-term profitability and secure your competitive edge.

We invite you to explore the following pages to discover how to shape the future of your procurement organization in 2025.

**91–100 Points**

**1. The Innovation Driver**  
Shaping the Future of Procurement

**61–90 Points**

**2. The Benchmark Setter**  
Delivering Procurement Excellence

**41–60 Points**

**3. The Strategic Partner**  
Aligning Procurement with Business Goals

**21–40 Points**

**4. The Process Optimizer**  
Building Operational Efficiency

**0–20 Points**

**5. The Foundation Builder**  
Establishing Procurement Fundamentals



**Download the PDF now to analyze the maturity of your procurement organization and uncover actionable insights to optimize processes and strategies for 2026.**

# The Procurement Check

## What to Expect from this Document?

- 1. About the Procurement Check – Industry Insights & Background
- 2. About ivoflow – Who We Are and How We Empower Procurement Organizations to Become a Key Driver of Business Success
- 3. Take the Check: Answer 10 Questions and Get Valuable Recommendations for Your Procurement Organization

## Unlocking Procurement Excellence

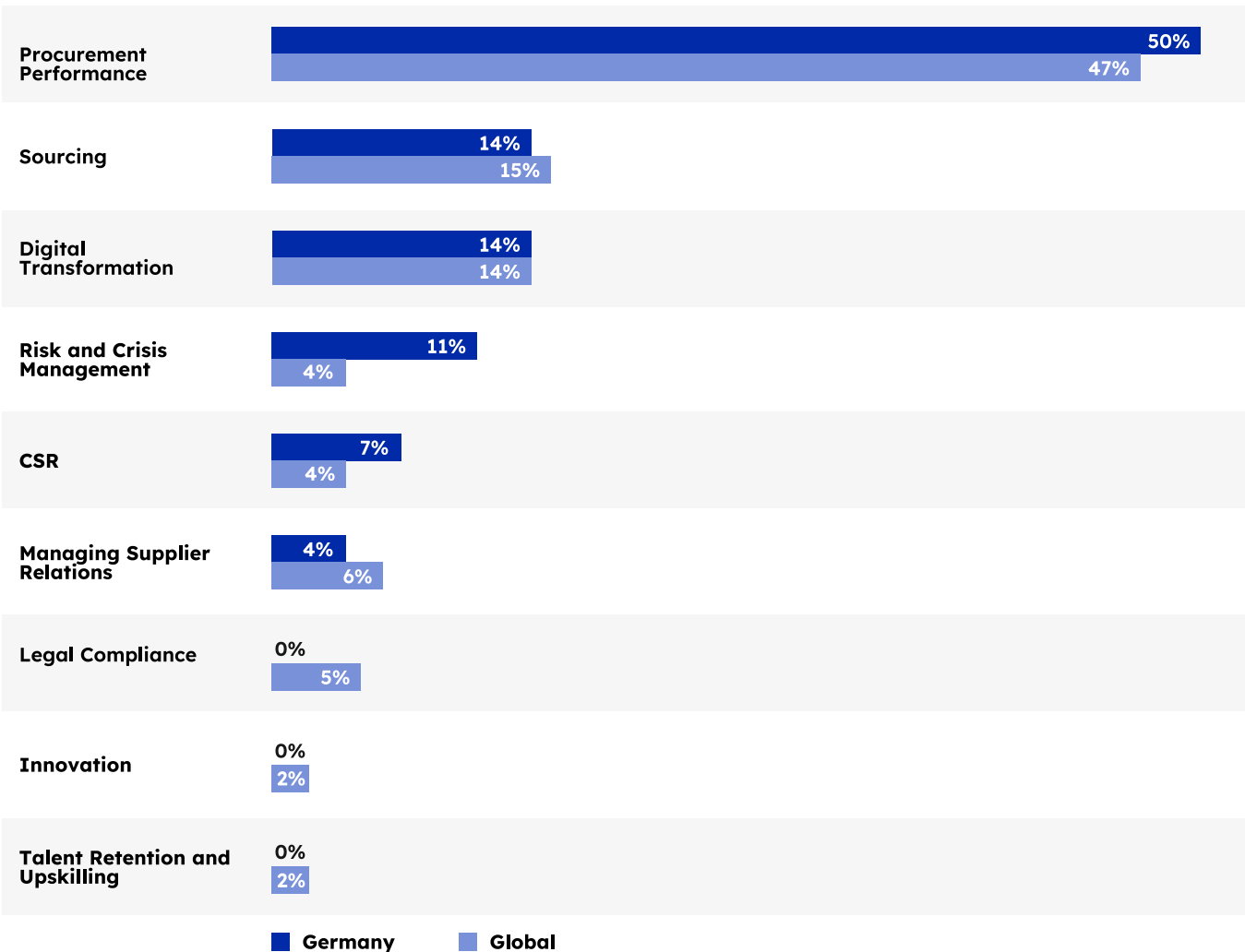
### Assessing Maturity to Drive Profitability

The global manufacturing industry is facing unprecedented challenges: geopolitical tensions, rising cost pressures, and demand slowdowns have created a complex and volatile business environment. Amid this uncertainty, procurement plays a pivotal but often underestimated role. As a „hidden champion,“ procurement has the power to drive significant cost savings, particularly through effective management of material costs—an area with untapped potential for improving profitability.

# Strategic Priorities for Procurement Departments

## The Key Strategic Priorities for Procurement Departments

The graphic reveals that digital transformation ranks only third on the agenda—a shift is necessary. Organizations aiming to integrate risk management and spend analytics into their procurement processes cannot avoid leveraging digital tools. Additionally, strengthening supplier relationships and upskilling internal talent will become increasingly vital for future success.

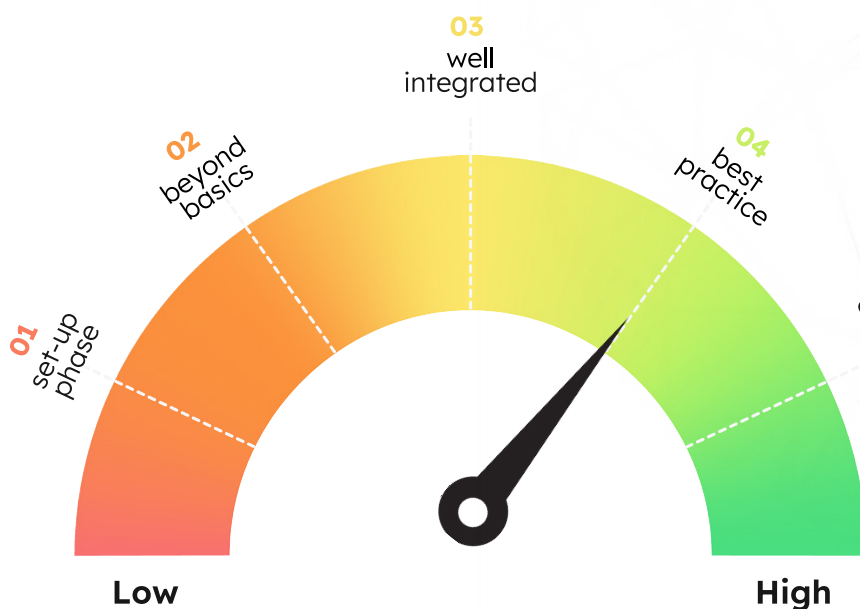


Source: PwC-Study „Digital Procurement Survey 2024“

To unlock the full potential of their procurement function, organizations must first assess their current stage of maturity—understanding where they stand and how effectively digital technologies are already being utilized. This evaluation is crucial to identify areas for improvement and optimize procurement efficiency. By understanding their current position, companies can pinpoint opportunities to refine processes, integrate new technologies, and strengthen their overall procurement strategy.

Only by achieving excellence in procurement can businesses ensure long-term profitability and maintain their competitive edge in an increasingly demanding market. This whitepaper will guide you through a self-assessment to help you determine where your procurement stands today and how to unlock its full potential. Let's get started.

## The role of your procurement organization within the company



# The Procurement Check

## Valuable Insights & Recommendations

### Self-Assessment

Discover the current stage of your procurement organization and compare it with other industry players.



### Risk Mitigation

Knowledge is power. Do you know the performance of your competitors? Are you aware of the risks that will impact your supply chain in 2025? And do you know the market opportunities that can help make your organization more resilient?



### Strategic Planning

Receive concrete recommendations on how you can elevate your procurement organization to the next level.



### Digitalization Insights

Learn about the opportunities digital platforms offer in procurement and how you can maximize your performance with them.



# Why us?

The following points position us as the ideal author of the Procurement Check:



**Recognized by leading procurement platforms:** ivoflow has been listed on the prestigious ProcureTech100 list for two consecutive years and was also included in Spend Matters' Future5 list.



**Trusted by global players such as Jaguar Land Rover, ZF Lifetec, ZWILLING, and many more:** Renowned industrial companies trust our Spend Analytics solution to drive the transformation of their procurement processes.



**We see the bigger picture:** We don't just think in terms of ERP data and dashboards; we combine your internal procurement data with external market intelligence data.



**20+ years of experience in strategic procurement:** Our founders bring over 20 years of experience in strategic procurement within the automotive supplier industry. Our team complements this expertise with strong know-how in software development and data integration.



# Analytics & Data

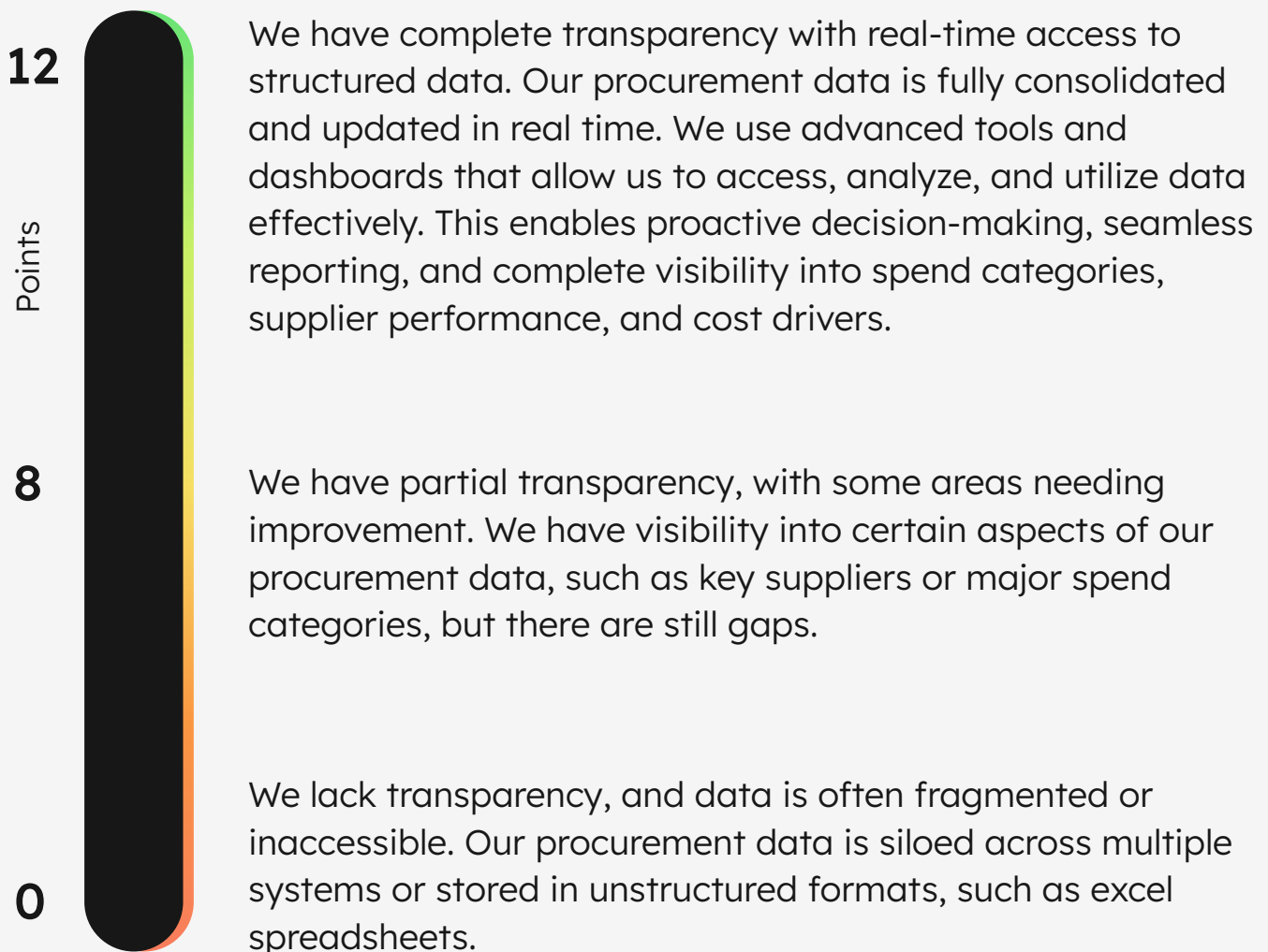
Take the check!

Rate yourself and receive a recommendation for action based on your total score.



## Question 1

**How much transparency do you have in your procurement data?**





## Question 2

**Have you defined KPIs for your strategic procurement?**

8

Points

Yes, we have clearly defined KPIs: We follow a structured and measurable procurement strategy. KPIs are an essential part of our procurement organization, which we use to monitor and steer performance.

6

Partially, we are working on it: We have defined some KPIs but are still in the implementation phase to align the entire procurement organization with measurable objectives.

0

No, we haven't defined any KPIs yet: We have not yet introduced KPIs, which makes it difficult to transparently measure and manage the performance and efficiency of our procurement processes.



### Question 3

**Do you use an S2P/ERP system or a tool for strategic spend management?**

8

Points

Yes, we use an S2P/ERP system: We have implemented advanced IT systems in the company that cover the entire procurement process and optimize strategic spend management. These systems give us deeper insight into spend management and improve efficiency.

4

Yes, we use an S2P/ERP system: We have implemented advanced IT systems in the company that cover the entire procurement process and optimize strategic spend management. These systems give us deeper insight into spend management and improve efficiency.

0

No, we don't have any specialized tools in use: Our procurement is currently managed without specialized tools or systems.



#### Question 4

**How much time do you currently allocate to strategic procurement activities?**

12

Points

8

0

The majority of our time is spent on strategic activities. Our procurement team is primarily focused on high-value strategic initiatives such as supplier relationship management, innovation, cost optimization, and sustainability efforts. Operational and administrative tasks are largely automated or efficiently managed, enabling us to align closely with company goals and drive measurable business impact.

We allocate some time to strategic activities but are constrained by operational tasks. While we prioritize strategic procurement activities, a significant portion of our time is still consumed by operational responsibilities.

Most of our time is consumed by operational and administrative tasks. Our procurement efforts are heavily weighted toward time-consuming operational activities.



### Question 5

**Do you have a structured taxonomy implemented?**

8

Points

6

0

Yes, we use a well-defined taxonomy that supports categorization and analysis of our parts and services. Our commodities are built around a clear, standardized taxonomy that facilitates efficient categorization, spend analysis, and decision-making. This structure ensures consistent data management across the organization, enabling seamless reporting and strategic planning.

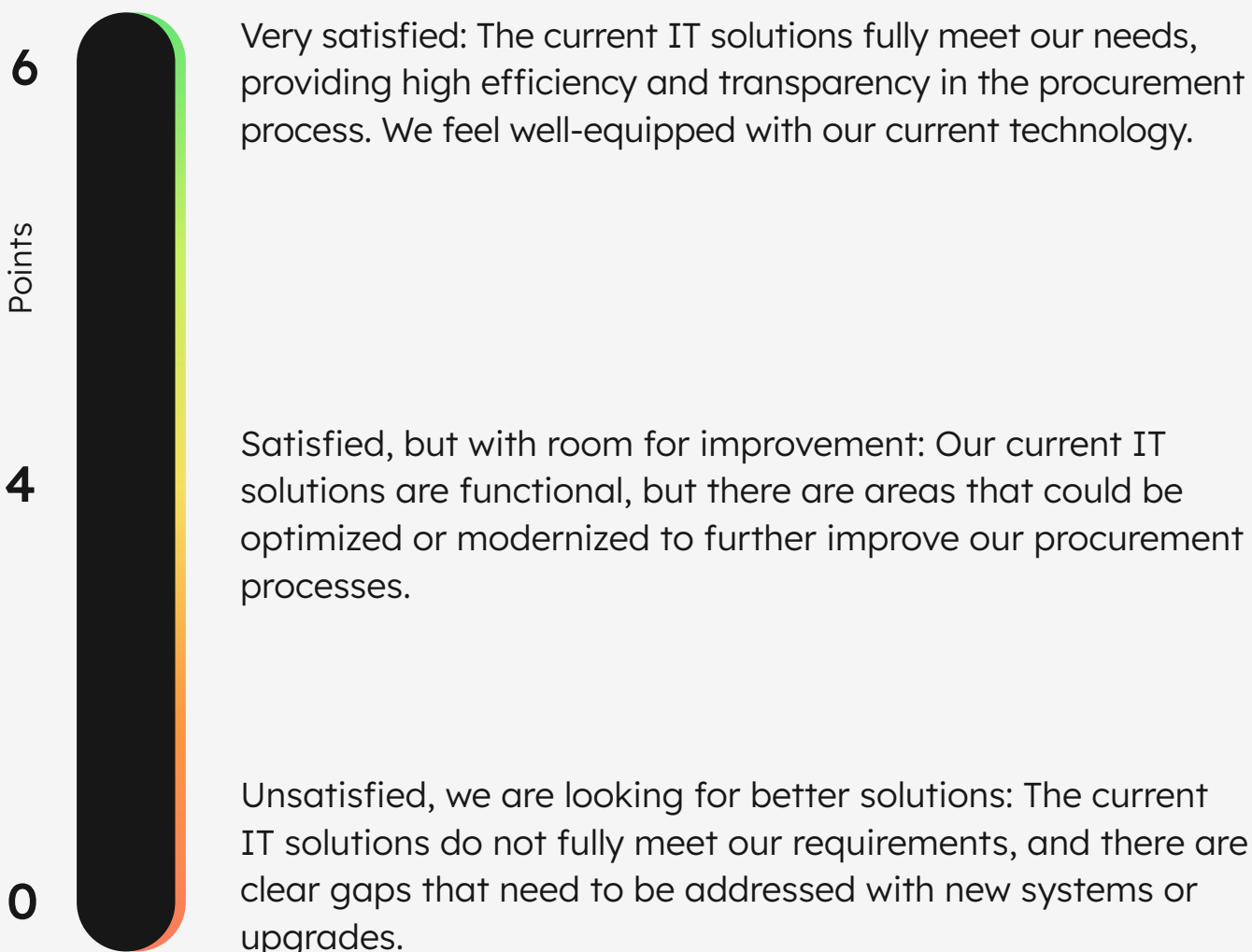
We have a taxonomy, but it is not consistently applied across all our spend. While we have a taxonomy in place, its application varies across departments or procurement activities and not all parts and services are correctly assigned.

No, we do not have a structured taxonomy in place. We currently lack a defined taxonomy, resulting in fragmented or unorganized data and categorization.



### Question 6

**How satisfied are you with the IT solutions you currently use for procurement?**





### Question 7

**What factors and data do you consider in your procurement strategy?**

12

Points

We consider a brought set of internal and external factors: We do not only rely on our internal data but moreover on external factors such as geopolitical events, material cost, exchange rates, energy prices, etc. to drive our annual supplier negotiations. We automatically and holistically factor all known information in our decision making. This holistic approach enables us to proactively manage procurement strategies around costs, risk and sustainability.

8

We mainly consider company internal factors and data points in our procurement strategy while monitoring market trends at a higher level as a separate isolated data input. This helps us manage sourcing activities and allocate business. We are not yet taking full advantage of our strategic spend management.

0

Only sourcing: Our focus is on new sourcings as the main lever for cost reduction and efficiency gains. While sourcing is our central focus in procurement, we do not leverage brought data-sets to enhance our strategies.



### Question 8

**Do you currently hold regular „Savings & Strategy Review Meetings“?**

12

Points

10

0

Yes, regularly: We place great importance on regular reviews of our procurement strategy and savings. We follow best practices to ensure procurement goals are met and optimization opportunities are quickly identified and executed.

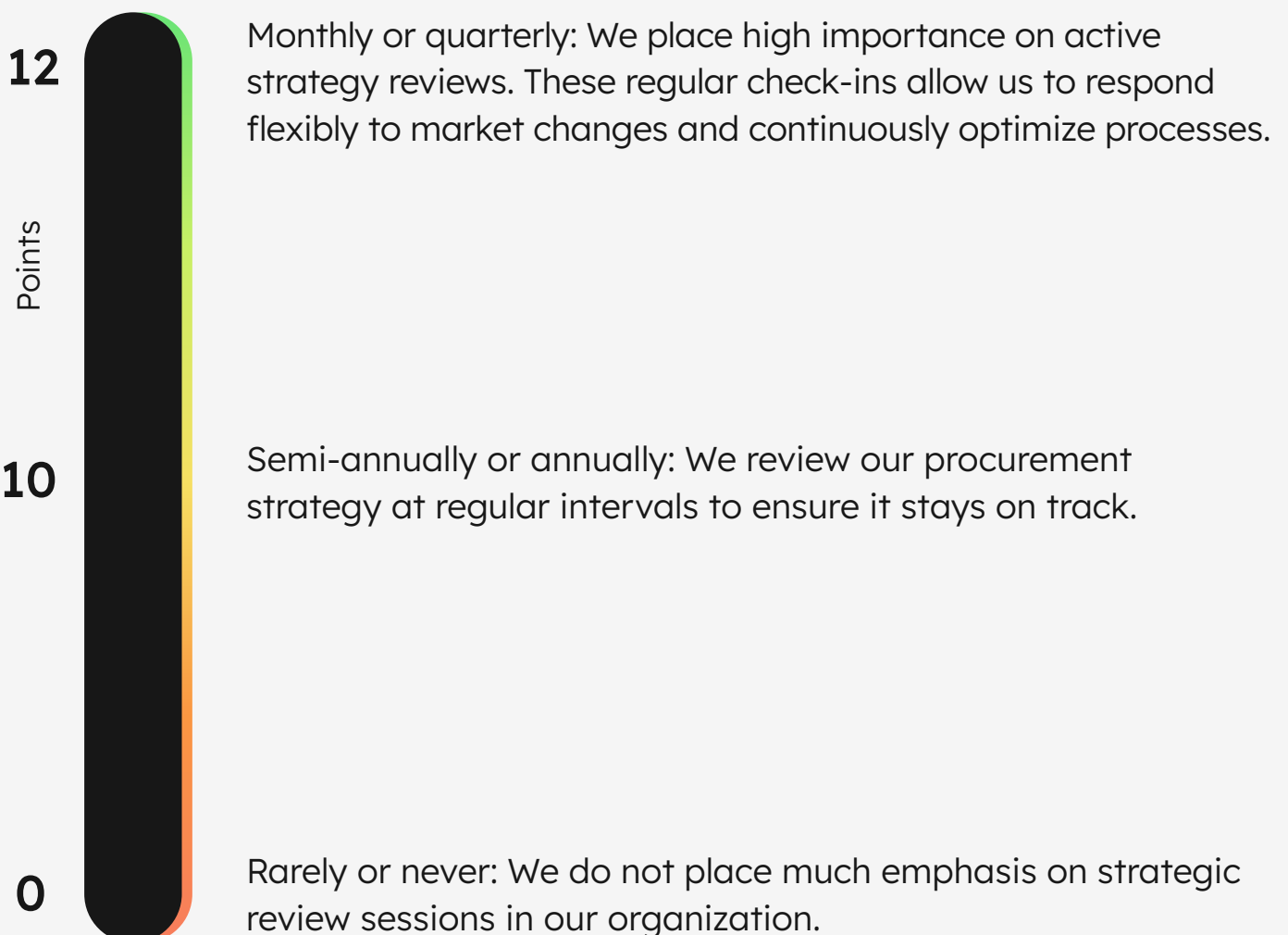
No, but we are planning to implement them: We recognize the importance of regular strategy and savings reviews and are working on implementing such processes to further enhance procurement efficiency.

No, we don't have a set rhythm: Currently, there are no fixed dates for regular reviews, which makes structured procurement strategy management a bit challenging. A regular rhythm would help us establish more proactive procurement control.



### Question 9

**How often do you review your procurement strategy and processes?**





### Question 10

**Do you use external consultants or service providers to optimize your procurement organization?**

10

Points

6

0






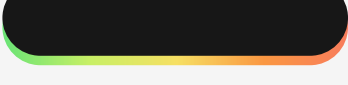

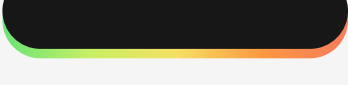

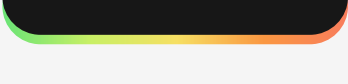
We regularly engage external consultants or service providers to optimize procurement. These partnerships often bring valuable expertise and innovations that help increase efficiency.

We only use external consultants when needed, to address specific challenges or bring in specialized expertise.

No, we handle everything internally. We prefer to manage procurement processes in-house and rely on internal resources.

# Your Points

## Evaluation matrix

1	How much transparency do you have in your procurement data?	12	8	0	
2	Have you defined KPIs for your strategic procurement?	8	6	0	
3	Do you use an S2P/ERP system or a tool for strategic spend management?	8	4	0	
4	How much time do you currently allocate to strategic procurement activities?	12	8	0	
5	Do you have a structured taxonomy implemented?	8	6	0	
6	How satisfied are you with the IT solutions you currently use for procurement?	6	4	0	
7	What factors and data do you consider in your procurement strategy?	12	8	0	
8	Do you currently hold regular „Savings & Strategy Review Meetings“?	12	10	0	
9	How often do you review your procurement strategy and processes?	12	10	0	
10	Do you use external consultants or service providers to optimize your procurement organization?	10	6	0	

Total score

# Recommended Course of Action



## 91–100 Points

### 1. The Innovation Driver Shaping the Future of Procurement

Your procurement team operates at an elite level, combining strategic foresight, cutting-edge digital solutions, and a deep commitment to value creation. While your achievements set the standard, there is still room to push the boundaries through greater automation, AI-driven insights, and pioneering supplier collaboration models.

## 61–90 Points

### 2. The Benchmark Setter Delivering Procurement Excellence

Your organization is a leader in procurement best practices. Robust category management, global supplier networks, and advanced digital tools are part of your toolkit. Sustainability and innovation are actively driving procurement decisions, making you a reference point for others.

## 41–60 Points

### 3. The Strategic Partner Aligning Procurement with Business Goals

Your procurement function is well-integrated with broader business objectives. You've implemented KPIs, advanced spend analytics, and supplier performance tracking. Now, the emphasis is on driving value beyond cost savings, such as risk management and supplier innovation.

## 21–40 Points

### 4. The Process Optimizer Building Operational Efficiency

Your procurement team is moving beyond the basics, with processes and tools being actively developed. You are beginning to leverage data-driven insights and establishing supplier relationships. The focus is on refining workflows, improving cost management, and creating measurable impact.

## 0–20 Points

### 5. The Foundation Builder Establishing Procurement Fundamentals

Your procurement organization is in the setup phase. While some processes are in place, there is a need for structured frameworks, defined KPIs, and integrated IT solutions. This is the ideal moment to lay the groundwork for strategic procurement operations.



## **We Are ivoflow.**

### From Procurement for Procurement.

*„It was about time for a software that really shows cost saving potentials to procurement organizations.“*

This was the vision of Nicolas Neubauer and Daniel Demuth. With years of experience in strategic purchasing within the automotive industry, they decided to tackle the challenges of procurement — and thus, ivoflow was born. Since 2021, ivoflow has been successfully established in the market and is used by leading companies across various industries.

With ivoflow, manufacturing companies can efficiently manage their strategic procurement, uncover potentials and risks, and make data-driven decisions. The software automatically identifies savings opportunities and helps balance inflation risks, strengthen supplier resilience, develop category strategies, and prepare optimally for data-based negotiations.



# Save Your Power and Empower Your Savings.

ivoflow stands for „Intelligent Value Orchestration for Procurement“. We enable manufacturing companies to optimize their commercial procurement performance.

**Baxter**



**BÖLLHOFF**

**PRETTL**  
group

**IMS:GEAR**

**VOLTAIRA**



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