



Who We Are.

M3 is a top insurance broker and risk management firm in America. We're leaders in the products we represent and the industries we serve. M3's people are an extension of your team, providing world-class resources to help you manage risk, purchase insurance, and provide employee benefits. And our focus on community builds better places to live and work.

» **Mission:** To offer advice and advocacy that instills confidence in clients to manage risk and fuel growth.



1968

M3 WAS FOUNDED



\$1.9 BILLION

IN PLACED PREMIUM
ANNUALLY



94.5%

CLIENT RETENTION RATE



5TH LARGEST

PRIVATE & INDEPENDENT
BROKER IN AMERICA



500+
EMPLOYEES



61

EMPLOYEE SHAREHOLDERS



10

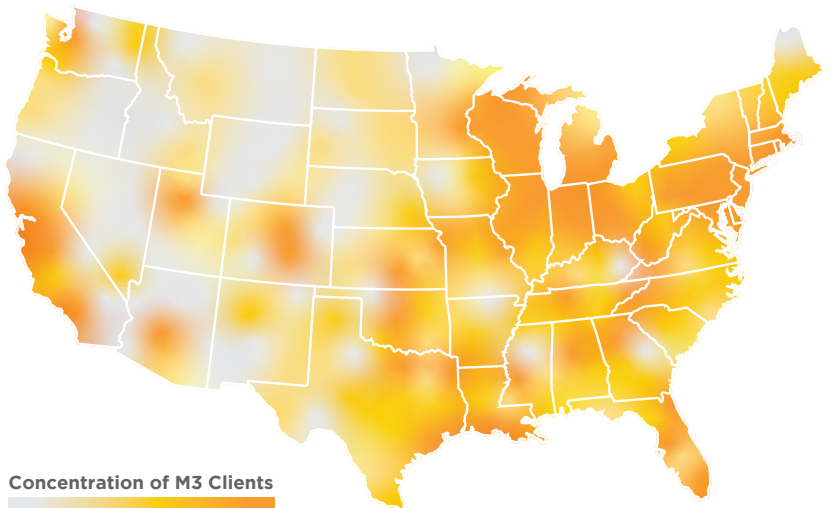
OFFICES

PRIVATELY HELD. PURPOSE DRIVEN.

Being privately held is uncommon — and powerful. We play the long game, making decisions with your best interest in mind and not short-term returns. Our commitment to independence gives us the freedom to invest, stay true to our culture, and build something that lasts.



M3 provides strategic guidance to clients with domestic and global reach — supporting their people, places, and products around the world.



Concentration of M3 Clients

TRUSTED BY

- Construction & Real Estate
- Cooperatives
- Education
- ESOPs
- Financial Institutions
- Food & Agribusiness
- Government
- Healthcare
- Manufacturing & Distribution
- Senior Living & Social Services
- Technology & Life Sciences
- Transportation
- Tribal Nations



M3 Foundation provides financial support to
**OVER 100 ORGANIZATIONS
ANNUALLY**

What We Do.



FAMILY OF BRANDS



CONNECT COMPANIES

Separate yet connected companies delivering distinctive solutions that complement and enhance M3's offerings.



CAPABILITIES



Data Analytics & Underwriting



Benefits Engagement Solutions



Population Health & Condition Management



Compliance



Pharmacy Solutions



HR Services



Executive Benefits



Employer-Sponsored Retirement Plans



Life Insurance Planning



Wealth Management



Self-Funded Plans



Captive Solutions



Loss Control



Claims Advocacy



Mergers & Acquisitions Risk Solutions



Cyber Liability



Management Liability



Rapid Response & Recovery



International Consulting



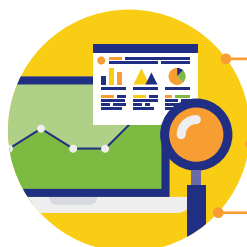
Personal Lines



Medicare

BROKER ANALYTICS

At M3, we combine our local knowledge with AI-powered tools that turn data into actionable insights, giving you a competitive edge.



Health Intelligence Platform

Benchmarking

Mod Verification

Scan the QR code, call **800.272.2443**, or visit **m3ins.com** to learn more about M3.

