

# ABSENCE COMPLETE

TOTAL ABSENCE MANAGEMENT



ABSENCE COMPLETE  
POWERED BY THE PARTNERS GROUP



A woman with curly hair is clapping and smiling, while a man in a suit is gesturing with his hands. They are in a modern office setting with glass partitions.

# Agenda

- Meet The C2 Total Absence Management Team
- Introductions
  - Client Team & TAM Team
- Discovery Goals & Objectives
  - Current Program, Process and Challenges, Desired Future State
  - Absence Advisor Services Needed
- Absence Management Solutions
- Absence Complete Case Study
- Insourcing & Outsourcing Considerations
- Questions

# TPG – A FOUNDING MEMBER OF C2 SOLUTIONS



# Discovery Topics

- Overview of current leave and ADA process
- Internal HR team and Payroll
- External Partners (Insurance Carriers, Benefits Administration, HCM Systems)
- Technology Integration
- Legal and Compliance Resources
- Pay policies and administration
- Employee Experience
- Managers and Supervisor Experience
- Reporting and Utilization



# ABSENCE MANAGEMENT SOLUTIONS







# WHY ABSENCE COMPLETE

## ***Highly Customizable Product***

- Custom Services and Timeline of Initiatives to fit Client Needs
- Dedicated Client Service Team that provides Ongoing SME & Advisory Support
- Discovery and Review of Client's Current Program
- Leave and ADA Program Analysis
- RFP and Implementation
- Reporting and Analytics (PFML)
- Leave Administration Solution Recommendations
  - Software Solution (Insourced)
  - Outsourced (Carrier or TPA)
- Fees Based on Scope Needed by Client



# CASE STUDY







# OUR CLIENT WORK

- **Assessed impact, analyze options, and provide recommended approach** to incorporate the Washington Paid Family Leave Law at a large Puget Sound area employer
- **Reviewed end-to-end internal LOA and ADA process** for a national employer; identified gaps and solutions for improving consistency, compliance and efficiency
- **Conducted comprehensive market review** of over 30 software, TPA, and insurance carriers for Leave and ADA Solutions
- **Discovery, vendor selection, and implementation** of leave management and ADA software tool for a 35,000-employee group
- **Transitioned a large employer** from a costly Extended Illness Bank to a managed Short-Term Disability and outsourced Leave of Absence program
- **Designed and implemented** a transitional Return to Work program
- **Conducted a peer review and provided best practices recommendations** for a national employer's integrated leave, disability, and paid time off policies
- **Assisted Manager/Supervisors and HR Team** with Leave and ADA trainings and communication strategies
- **Provided Total Cost of Absence analysis and ROI projections** for a large multi-state employer





# OUR PROCESS



Discovery Criteria & Process



Absence Management Assessment  
Scoring Tool



SWOT Analysis



Observations



Recommendations



Solution Implementation & Program  
Management



# DISCOVERY CRITERIA & PROCESS

## CASE STUDY



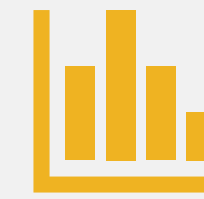
### Document Request

- Identify key internal contacts and roles
- Collect a list of existing HR systems/technology
- Collect communication materials related to TAM
- Collect existing leave and pay policy documents
- Collect historical data reports
- Request questions or concerns of stakeholders



### Interview Process

- 2-hour discovery interview
- Participants included: HR Manager, Payroll Specialist, Leave Specialist, and Clinical Staff (if any)
- Description of current TAM functions: ADA, disability, workers comp, and leave workflow
- Additional calls to external vendors if applicable



### Scoring Tool

#### SIX CATEGORIES SCORED:

- LOA Process
- Return to Work
- System/Admin
- Pay & Benefits integration
- Compliance (LOA and ADA)
- Training and Reporting

#### GIVEN RATING OF 1 – 5:

- 4 – 5 = strength
- 3 = neutral
- 1 – 2 = weakness
- Highest Possible Score = 160



# ASSESSMENT SCORING TOOL

## RATING OVERVIEW



Significant compliance risk or large financial exposure



Moderate compliance risk or business efficiency



Mild compliance risk or process improvement



Minimal compliance risk or creating best practices

## CASE STUDY



### Action Item

### Timeline

- LOA process definition & education to Retail

**Immediately**



### Action Item

### Timeline

- Downsize LOA Packet
- Implement an attendance policy for Retail
- Feed employee schedule to LOA Vendor
- LOA Vendor Reimplementation

**3<sup>rd</sup> Quarter 2020**

**1/1/21**

**4<sup>th</sup> Quarter 2020**

**2021**



### Action Item

### Timeline

- Map out denial process to ensure consistency
- Apply occupational RTW practices for non-occupational injury/illness
- Direct RTW notes for Retail to an HR Resource

**3<sup>rd</sup> Quarter 2020**

**3<sup>rd</sup> Quarter 2020**

**Immediately**



### Action Item

### Timeline

- PIP duration should “freeze” if an employee goes on leave
- Employee should be solely responsible for initiating leaves and reporting missed time

**Immediately**

**1/1/21**



# SWOT ANALYSIS

## CASE STUDY

### EMPLOYEES

6,000

### LOCATIONS

IL, CA, CT, NY, VA

### UNION

Yes

### LEAVE INCIDENCE

120 to 130 new requests every month; 400 open leaves at any given time

### SUMMARY OF FINDINGS

Client is a retail organization with a high population of Spanish and Eastern ESL workers

### BARRIERS TO OUTSOURCING

HR is in favor of outsourcing or implementing a leave tracking software. However, passing an outsourced solution past the 2 unions may prove to be more difficult.

STRENGTHS	WEAKNESSES
<div>1. Though leave processes vary by union groups and non-union group, the organization has found a way to centralize some aspects of leave administration</div> <div>2. FMLA policy is included in employee’s initial leave packet</div> <div>3. Utilization of medical certification process best practices allows for complete follow-through including denials where applicable</div> <div>4. Premium payment expectations are sent in multiple formal communications during the life of a leave</div>	<div>1. Language Barriers exist with heavy ESL population</div> <div>2. Vacation pay is being issued in lieu of disability benefits to keep employees whole during disability certification process</div> <div>3. Intermittent leave tracking is not centralized</div> <div>4. Manager communication is left up to each site HR</div> <div>5. FMLA entitlement is tracked in timekeeping system</div>
OPPORTUNITIES	THREATS
<div>1. Additional compliance and template resources in the Corporate Toolkit</div> <div>2. Formal training for managers and HR</div> <div>3. Easier more consistent way to track intermittent leaves</div>	<div>1. Supervisors are entering intermittent time into employee timecards</div> <div>2. Union A measures FMLA on a rolling forward basis while Union B measures on a rolling backward basis; this may present administration challenges in an outsourced model</div>



# OBSERVATIONS

## CASE STUDY



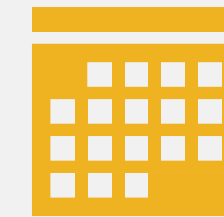
### Personnel/Training

- Varying levels of experience and knowledge among HR and leave administrators
- Supervisor and manager leave training almost non-existent
- Supervisors often performing leave administration functions (intermittent leave coding & tracking)
- Lack of connection between the employee and HR while on leave



### Leave & ADA Tracking

- Inconsistent and incomplete state/federal leave and ADA tracking
- Wide variance in the type of data captured for tracking absence among locations
- Inconsistent or non-existent tracking of intermittent leaves
- Conspicuous lack of leave denials



### Payroll & Benefits

- Pay gap often results due to a delay in notice when STD is extended
- Payroll codes used for absence varies between locations
- Widely varying practices around substitution of paid leave
- Inconsistent administration of benefits and contributions during leave



# RECOMMENDATIONS

	ACTION ITEM	DESIRED OUTCOME
INTEGRATED ABSENCE MANAGEMENT STRATEGY	<ul style="list-style-type: none"><li>• Set Goals</li><li>• Identify Corporate Champions</li><li>• Identify Roles and Responsibilities</li><li>• Develop Health &amp; Productivity Road Map</li></ul>	<ul style="list-style-type: none"><li>• Metrics and Benchmarking</li><li>• Visibility and Awareness</li><li>• Program Alignment</li><li>• Better Customer Experience</li><li>• Process Efficiency</li></ul>
ALIGN POLICIES	<ul style="list-style-type: none"><li>• Review all benefit contracts/SPDs to ensure consistent provisions for continuation of coverage while on leave</li><li>• Ensure adherence to CBA policies</li><li>• Unify substitution of paid leave</li></ul>	<ul style="list-style-type: none"><li>• Ease of administration</li><li>• Ability for centralized oversight</li><li>• Ability to identify trends in utilization</li></ul>
ALIGN PROCESS	<ul style="list-style-type: none"><li>• Unify regulatory options (call method, married couple, notice requirements)</li><li>• Unify pay process, coding, and options</li></ul>	<ul style="list-style-type: none"><li>• Ease of administration</li><li>• Ability for centralized oversight</li><li>• Ensure common codes used and consistent application</li></ul>
MANAGER AND HR TRAINING	<ul style="list-style-type: none"><li>• Consistent process for training annually and upon promotion</li></ul>	<ul style="list-style-type: none"><li>• Preserve consistency of processes</li><li>• Risk mitigation</li><li>• Increase competence job satisfaction</li></ul>
INTEGRATED OUTSOURCED MODEL	<ul style="list-style-type: none"><li>• Evaluate current disability and WC carriers</li><li>• Develop the outsourced LOA road map</li><li>• Evaluate ADA technology tools</li><li>• Determine roles and responsibilities<ul style="list-style-type: none"><li>• Compliance and legal oversight</li><li>• Benefit and Payroll level admin</li><li>• Vendor management</li><li>• Financial reporting</li><li>• Manager, supervisor, employee communication and training</li><li>• Liaison to employee relations</li><li>• ADA</li></ul></li></ul>	<ul style="list-style-type: none"><li>• Ensure consistency of decisions and process</li><li>• Clear lines of accountability</li><li>• Audit and benchmark capabilities</li><li>• Minimize risk of non-compliance</li><li>• Quality control</li><li>• Strong SLAs with vendor</li><li>• Build competent internal team with strong subject matter expertise</li></ul>
CHANGE MANAGEMENT	<ul style="list-style-type: none"><li>• Develop Change Management Strategy</li><li>• Obtain buy in from all key stakeholders</li></ul>	<ul style="list-style-type: none"><li>• Provide for smooth transition with less noise</li></ul>





# SOLUTION IMPLEMENTATION & PROGRAM MANAGEMENT

## CASE STUDY

### RFP

**Conduct Vendor RFP** and prepare marketing analysis based upon identified requirements and objectives

**Finalist interviews, vendor** selection and negotiation of scope of services, price and benefit competitive products and services

**Manage project deliverables** and provide implementation oversight

### PLAN MANAGEMENT

**Develop Benchmarking reports** and ROI measurements

**Vendor management,** reporting, issue resolution and performance guarantees

**Quarterly stewardship** meetings; reporting on key performance metrics, incidence and trends; customer experience oversight

### ONGOING PLAN MANAGEMENT

**Best practice recommendations** and assistance deploying TAM initiatives

**Consulting on complex claims** involving Leave and ADA; access to legal resources

**Ongoing monitoring and** communication of Leave and ADA regulatory changes

**Assistance with training,** education, and communication strategies

**Advisement on reducing cost of** absence and improving overall health and productivity



# INSOURCING & OUTSOURCING CONSIDERATIONS





# ABSENCE MANAGEMENT OPTIONS

## INSOURCING VS OUTSOURCING

### Insourcing



Software



Internal Staff

### Outsourcing



Vendor Partner

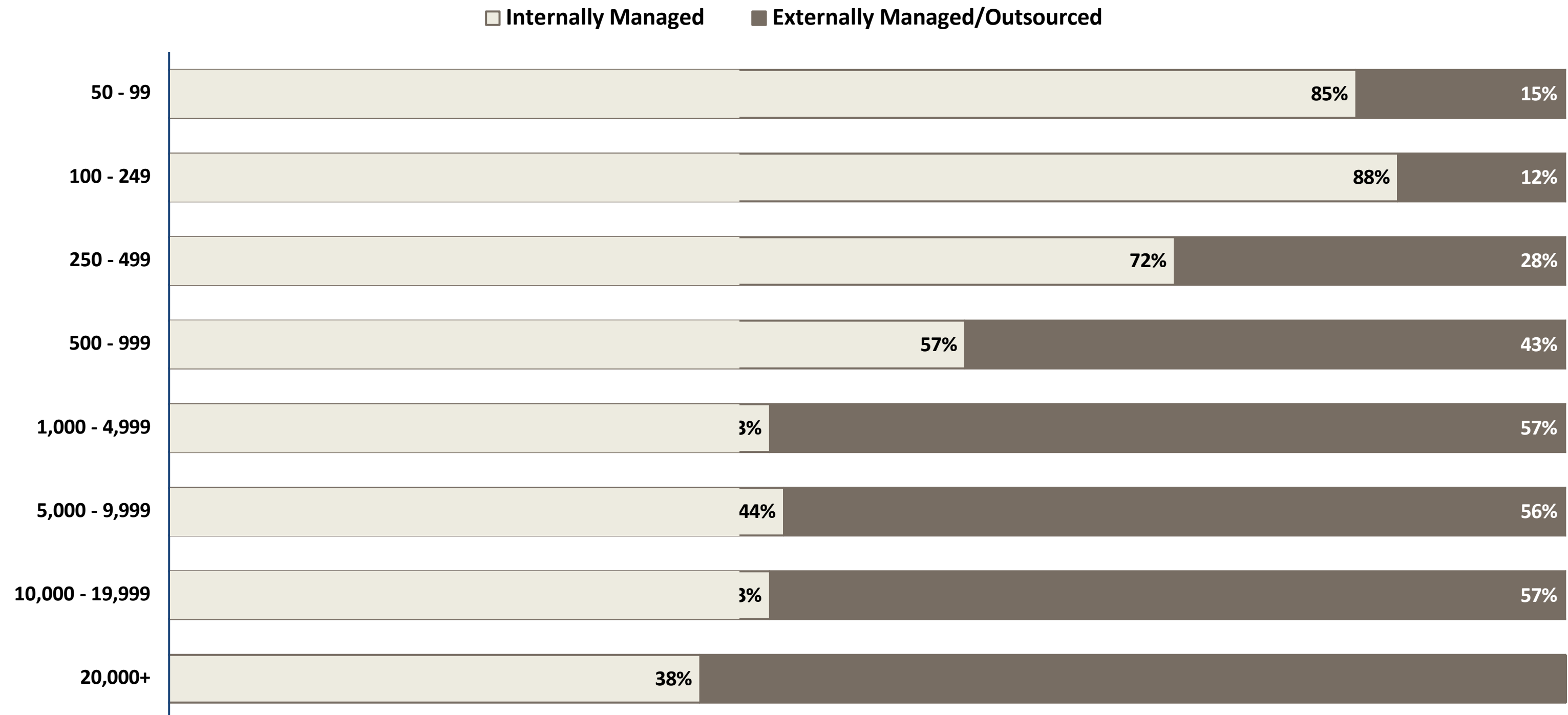


External Staff



# INSOURCING VS OUTSOURCING BY COMPANY SIZE

## Management of Regulatory Leaves by Size\*



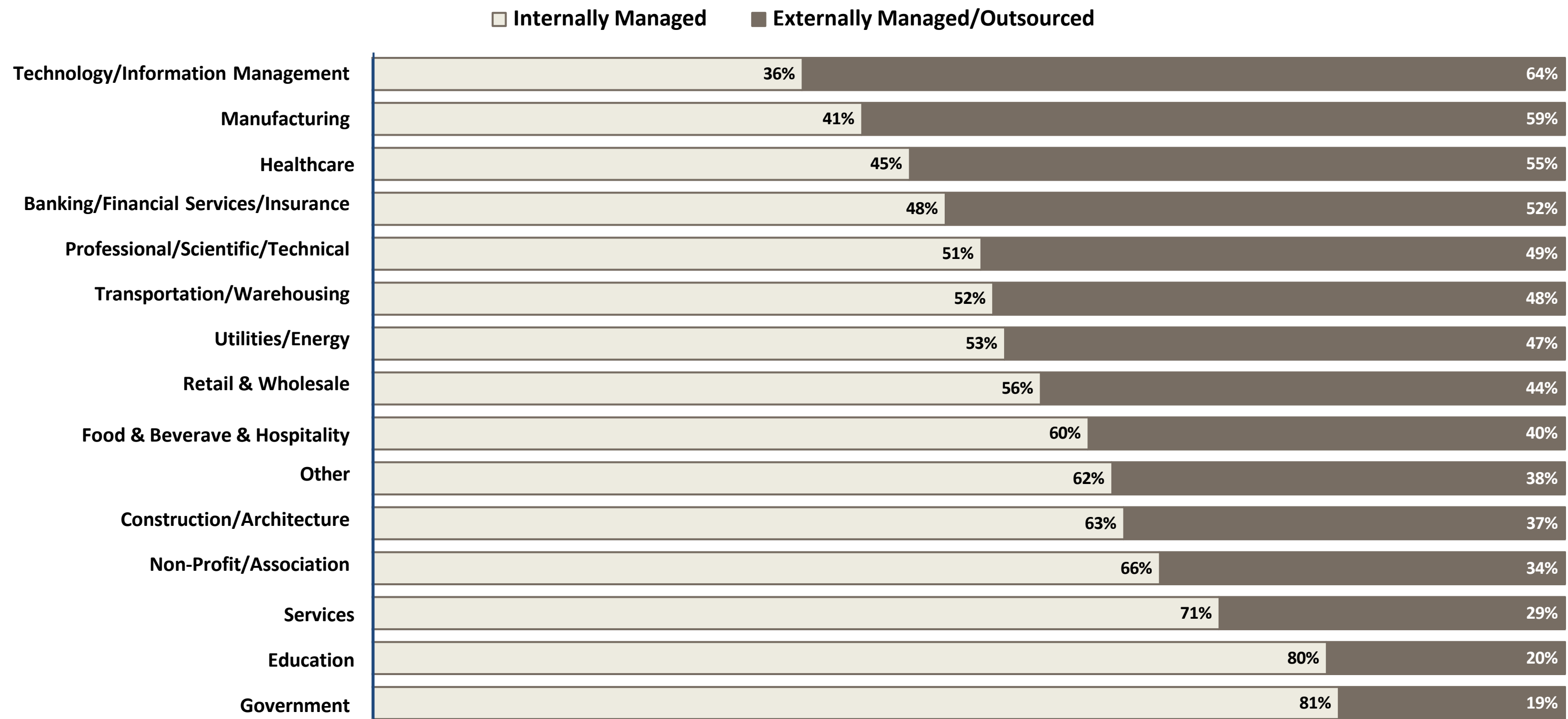
*\*Percentages are unweighted*

2023 DMEC Employer Leave Management Survey



# INSOURCING VS OUTSOURCING BY COMPANY SIZE

## Management of Federal FMLA by Industry





# INSOURCING CONSIDERATIONS

## PROS

Complete control and ability to pivot quickly to address process gaps and employee escalations

Control over all aspects of leave process allows for full information transfer between departments that must touch leave (benefits, payroll, etc.)

Employer maintains control over leave decisions  
Employer has visibility into leave abuse/misuse  
Software tools can help ensure compliance with federal/state leave laws

Building connections between HR systems and leave system will allow for more automation and efficiencies

Leave technology provides easy access to leave volume dashboards and reporting that helps with capacity planning

Complete control and ability to pivot quickly to address process gaps and employee escalations

Control over all aspects of leave process allows for full information transfer between departments that must touch leave (benefits, payroll, etc.)

### EMPLOYEE EXPERIENCE

### LEAVE PROCESS EMPLOYER CONTROL

### LEAVE ADMIN TECHNICAL SKILLS & COMPLIANCE

### STRENGTH OF EXISTING HR TECHNOLOGY

### REPORTING

### CUSTOMIZATIONS

### COST OF SOLUTION

## CONS

Resource intensive;  
Potential for inconsistent employee experience

Resource intensive/employer must continue to own all internal touchpoints of the LOA process

Employer must invest in hiring and ongoing training to maintain deep regulatory subject-matter expertise

Lack of strong internal systems will mean that insourcing with technology will bring less efficiencies & automation. Internal technology often needs customized and/or altered to pass appropriate information to leave system

Leave technology does not provide higher-level strategic reports - these must be built with custom reporting options

Customizations incur added cost



# OUTSOURCING CONSIDERATIONS

## PROS

Employee experience is consistent. Vendor brings efficiencies to leave review process

### EMPLOYEE EXPERIENCE

Vendor could take on some (not all) aspects of internal process (HRIS connection, ATP feeds, etc.)

### LEAVE PROCESS EMPLOYER CONTROL

Employer does not need to maintain deep subject matter expertise in-house. Ability to rely on the vendor as an expert in technical knowledge and skills  
In-House expert attorneys on staff.

### LEAVE ADMIN TECHNICAL SKILLS & COMPLIANCE

Building connections between HR systems and leave vendor will allow for more automation and efficiencies

### STRENGTH OF EXISTING HR TECHNOLOGY

Leave vendors can provide easy access to leave volume dashboards and produce higher-level strategic reports on a consistent basis

### REPORTING

Some customization is available

### CUSTOMIZATIONS

### COST OF SOLUTION

## CONS

Little to no control over employee experience. Customizations to improve employee experience are often costly and error-prone

Employer will be reliant on vendor for information needed to complete their internal processes. Employer will not have control over timeline of Vendor-owned process steps

Vendor maintains control of application of technical skills to make all leave determinations

Lack of strong internal systems will mean that outsourcing with a vendor will bring less efficiencies & automation  
Internal technology often needs customized and/or altered to pass appropriate information to leave system

Employers must often request customizations to strategic reporting for it to provide meaningful segmentation of the population

Customizations are sometimes problematic/lead to errors  
Customizations incur added cost

Outsourcing is higher cost when compared to leave technology



A photograph of two women sitting at a dark wooden table in a modern, brightly lit office or cafe. The woman on the left has blonde hair and is wearing a dark blue button-down shirt. The woman on the right has dark hair, wears glasses, an orange turtleneck, and a black leather jacket. They are both looking at a laptop screen which displays a document with text and a small chart. The woman on the right is holding a pen and pointing at the screen. There are several sheets of paper on the table, some with charts. The background shows large windows and modern pendant lights. A semi-transparent yellow banner is overlaid across the middle of the image, containing the word 'QUESTIONS?' in white capital letters.

# QUESTIONS?





THE *POWER* TO BE *GREAT*ER