

Stop Loss

Sales representatives

Our national team is committed to providing professional, informative and consistent service to all groups across the 50 states.


VP of Stop Loss Sales

Tom Costello
 tom.costello@symetra.com
 Phone: (617) 852-6469

AVP of Strategic Partnerships

Laura Rees
 laura.rees@symetra.com
 Phone: (651) 323-7966

RVP - West

Sean Cooley
 sean.cooley@symetra.com
 Phone: (925) 551-1667

RVP - East

Shannon Bates
 shannon.bates@symetra.com
 Phone: (404) 971-7079

Western Region

Regional Sales Director

Matthew Heiberger
 matthew.heiberger@symetra.com
 Phone: (515) 336-1900
 States: IA, KS (Except Wichita), MN, MO

Regional Group Manager

Craig Hornsby
 craig.hornsby@symetra.com
 Phone: (916) 802-6893
 States: Northern CA, Northern NV

Regional Group Manager

Ford Collier
 ford.collier@symetra.com
 Phone: (832) 961-4628
 States: Southern TX (Houston), LA

Regional Group Manager

Jack Reed
 jack.reed@symetra.com
 Phone: (310) 310-5552
 States: Central & Southern CA, Southern NV

Regional Group Manager

Jeremy Salmeron
 jeremy.salmeron@symetra.com
 Phone: (602) 342-4184
 States: AZ, NM

Regional Group Manager

Ryker Vold
 ryker.vold@symetra.com
 Phone: (425) 440-1111
 States: IL, WI

Regional Group Manager

Tannor Collins
 tannor.collins@symetra.com
 Phone: (206) 550-1592
 States: WA, HI

Regional Group Manager

Cade Overfelt
 cade.overfelt@symetra.com
 Phone: (949) 402-3299
 States: CA (Orange County)

Regional Group Manager

Patrick Digan
 patrick.digan@symetra.com
 Phone: (786) 350-0372
 States: AR, OK, KS (Wichita only),
 Northeast TX

Regional Group Manager

Richard Reynolds
 richard.reynolds@symetra.com
 Phone: (317) 452-6876
 States: IN, OH

Regional Group Manager

Anne White
 anne.white@symetra.com
 Phone: (614) 867-1905
 States: ND, SD, NE, IL, Northern TX

Regional Group Manager

Scott Willardson
 scott.willardson@symetra.com
 Phone: (619) 742-5051
 States: CO, UT, WY, AK

Regional Group Manager

Ashley Doll
 ashley.doll@symetra.com
 Phone: (406) 396-7418
 States: ID, MT, OR

Eastern Region

Regional Sales Director

Ryan Valek
 ryan.valek@symetra.com
 Phone: (419) 410-1186
 States: MI, MD, Western PA

Regional Group Manager

Carlos Martinez
 carlos.martinez@symetra.com
 Phone: (305) 715-6073
 States: NJ, NY (Camack Office only)

Regional Group Manager

David Attride
 david.attride@symetra.com
 Phone: (678) 728-1568
 States: Northern FL, GA

Regional Group Manager

David Bailey
 david.bailey@symetra.com
 Phone: (617) 991-7597
 States: NYC

Regional Group Manager

Eric Hicks
 eric.hicks@symetra.com
 Phone: (305) 715-6145
 States: Southern FL

Regional Group Manager

Hugh Lindo II
 hugh.lindo.ii@symetra.com
 Phone: (850) 202-6048
 States: MA (East/Boston), ME

Regional Group Manager

Bridget Hubbard
 bridget.hubbard@symetra.com
 Phone: (425) 256-6343
 States: Upstate NY, Southeast PA

Regional Group Manager

Bill DeFelice
 bill.defelice@symetra.com
 Phone: (404) 915-3818
 States: NC, VA

Regional Group Manager

Paul Cantrell
 paul.cantrell@symetra.com
 Phone: (678) 516-8254
 States: AL, MS, GA

Regional Group Manager

Jon Hendrickson
 jon.hendrickson@symetra.com
 Phone: (603) 560-5179
 States: CT, West MA, NY, NH, RI, VT

Regional Group Manager

Shawn Moran
 shawn.moran@symetra.com
 Phone: (717) 951-0461
 States: DC, DE, MD, VA

Regional Group Manager

Marillyn Heigl
 marillyn.heigl@symetra.com
 Phone: (678) 231-0242
 States: SC, GA, VA

Regional Group Manager

Zach Papotto
 zachary.papotto@symetra.com
 Phone: (615) 906-7861
 States: KY, WV, TN

Regional Group Manager

Bob Camosci
 bob.camosci@symetra.com
 Phone: (860) 746-7198
 States: Designated Producers