Understanding Our ICHRA Preferred Partners

Why C2 Solutions works with multiple ICHRA administrators, and why that matters for you

An Individual Coverage Health Reimbursement Arrangement (ICHRA) lets you set a fixed, tax-free monthly healthcare budget while employees choose the individual plan that fits them best. It replaces unpredictable group-plan renewals with a defined contribution you control, and it's growing fast — ICHRA adoption among large employers grew 84% between 2023 and 2024. The technology platform you use to run an ICHRA matters as much as the strategy itself, which is why C2 Solutions has built relationships with three of the strongest ICHRA administrators in the market: Thatch, Zorro, and Remodel Health.

Why C2 Preferred Partners Differentiates your plan

Using the collective size and scale of C2's member firms, we've partnered with some of the strongest ICHRA solutions on the market:

- **Vetted, not just listed.** We've selected these three partners because they meet a higher bar for service, compliance, and platform reliability than the broader ICHRA market.
- **Dedicated people, not a ticket queue.** Every C2 partnership includes a named Implementation Manager for setup and a dedicated Customer Success Manager for the life of your account.
- **Accountability built in.** Our partners stand behind their platforms with real service commitments — enrollment guarantees, uptime commitments, and credits when standards aren't met — so you're never just taking their word for it.
- **The right fit, not a one-size-fits-all platform.** Your broker can match your organization's size, culture, and priorities to the right technology instead of forcing every client into the same system.

Meet the Partners

	THATCH	ZORRO	REMODEL HEALTH
Best fit for	Growth-stage & distributed teams that want a self-serve, fintech-style experience	Tech-forward employers and broker-led strategies that want AI-driven enrollment	Mid-to-large employers that want white-glove service and compliance depth
Ideal employer size	SMB to mid-market	SMB to mid-market (tech-forward)	Mid-to-large, compliance-heavy
How it works	Employees shop plans and manage spending through the Thatch app and Visa card; direct carrier payments	AI ranks and recommends plans for employees; Zorro Pay handles payroll deductions and carrier payments	Dedicated advisors walk every employee through plan selection; Remodel Health pays carriers directly
What makes them different	A spendable healthcare wallet and curated marketplace layered on top of ICHRA — flexibility beyond premiums	AI-powered plan matching plus strong broker-protection commitments built into the partnership	Dedicated Launch Coordinators, Benefits Advisors, Customer Success, and Account Managers at every stage

Have questions about which partner fits your organization?
Talk to your broker — they'll help you match your goals to the right ICHRA platform.

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