



Vice President (VP) of Sales & Business Development

About the Role

TESC is seeking a dynamic and experienced Vice President of Sales & Business Development to lead growth, drive market expansion, and strengthen our client partnerships. This executive role focuses on revenue generation, strategic sales planning, and long-term business sustainability.

Key Responsibilities

- Lead enterprise-wide sales and growth strategies.
- Identify new markets, clients, and partnership opportunities.
- Oversee sales, business development, marketing, and proposals.
- Enhance alignment across sales, estimating, and operations.
- Represent TESC at industry forums and develop strategic relationships.
- Advance sustainability priorities within business strategy.

What You Bring

- 15+ years in sales/business development with senior leadership experience.
- Proven ability to drive growth in construction or industrial sectors.
- Strong commercial, negotiation, and relationship-building skills.
- Experience with sustainability integration is an asset.

Why TESC?

TESC is a respected, values-driven construction and industrial services company committed to sustainable growth, strong partnerships, and modernization. As part of our senior leadership team, you will influence strategy and help shape the future direction of the organization.

Apply Now

Submit your resume and cover letter to employment@tesc.com