



VM modernization, on your terms

Get production virtual machines running on Launchpad for VMs with a clear path to fleet management on Spectro Cloud's PaletteAI platform.

VM migrations are easy to talk about and hard to execute

Most VM migrations stall before even they begin, caught between open-ended evaluations and ambiguous scopes. Without a structured plan, the result is typically higher cost, more risk, and no clear path forward.

The pain is real:

150%

increase in VMware licensing costs post-acquisition

86%

enterprises reducing legacy virtualization spend

18–48 months

typical migration timeline without a structured plan

Introducing the VM Migration Liftoff Kit from Spectro Cloud

A fixed-scope engagement that delivers a real production outcome.

The VM Migration Liftoff Kit helps you assess your VMware environment, migrate your first set of VMs, and put the foundation in place to scale.

This is a practical engagement designed to help you move from planning to production quickly, with the right support in place and a clear path forward.

Launchpad for VMs, included in the Liftoff Kit, gives you a turnkey solution to migrate VMs **now**, while keeping the option to modernize at your own pace.

A pragmatic path to production

With this engagement, you get a migration plan in 72 hours, your first production VMs migrated in weeks, and 12 months of Launchpad for VM licensing to keep moving.

Spectro Cloud anchors the assessment, platform, and technical oversight, while delivery is handled by a vetted System Integrator (SI) partner selected with you based on fit, scope, and location.

The engagement follows three steps:



Assess

We review your VMware environment, map VM inventory, identify migration-ready workloads, flag scope blockers, and deliver a target architecture with ROI model.



Migrate

An approved SI deploys Launchpad for VMs, configures SSO and RBAC, and migrates initial production workloads with Spectro Cloud oversight.



Scale

After migration, your team receives a validated runbook, and the 12-month license for Launchpad for VMs that prepares you to scale.

Clear outcomes with measurable impact

The VM Migration Liftoff Kit helps teams make measurable progress before committing to a larger migration program. You gain clarity on where to start, confidence from real production VMs, and a foundation to scale with the platform, governance, and licensing in place.

Cost savings

40%+ potential savings
versus VMware licensing



Platform cost comparison

~50% lower cost than
OpenShift engagements



ROI timeline

60–90 days typical
ROI timeline



These outcomes are supported by consolidating VMs and containers onto a single Kubernetes platform, without a separate hypervisor layer to license and maintain.

Hear it from our customers

“When our previous vendor raised prices 4× and left us unsupported, we needed a smarter path. Spectro Cloud gave us a cost-effective way to manage containers and VMs in one platform, helping us cut overhead, boost uptime, and scale with predictability and ease.”

VP of SaaS Infrastructure, global software company



Ready to see what your VM modernization could look like?

If your organization is under VMware renewal pressure, the Liftoff Kit offers a practical, lower-risk path to production.

Choose the **Small** (up to 10 servers, 200 VMs) for a focused single-site migration, and **Large** (up to 25 servers, 500 VMs) for bigger footprints. Both include assessment, initial production migration, 12 months of Launchpad for VMs licensing, and SI delivery.

Get started: book an assessment today.

