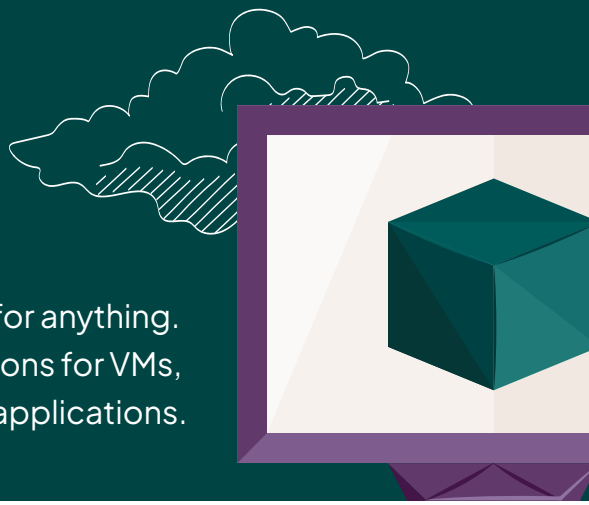
Spectro Cloud
GOVERNMENT

Keep your VMs. Lose the renewal

A practical path from VMware to a cloud-native platform ready for anything. Spectro Cloud combines phased migration with unified operations for VMs, containers and AI, so you can modernize without rewriting your applications.



The takeover is old news. The costs aren't.

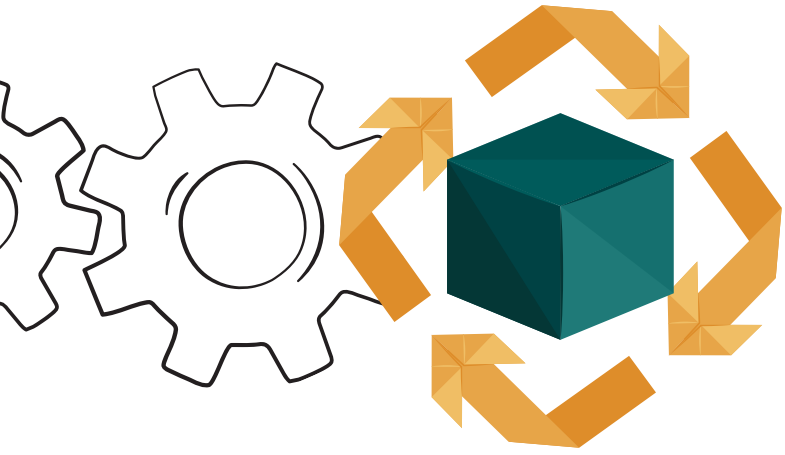
Three years after Broadcom acquired VMware, agencies are still paying the price.

2026 research from CloudBolt found that 85% of IT decisionmakers expect Broadcom to enact further renewal increases.

Each renewal ties up budget that could fund better public services or stronger security.

Yet moving an entire estate takes a lot of work, and your applications still need to run in the meantime.

It can feel like you're stuck between renewal and rip-and-replace.



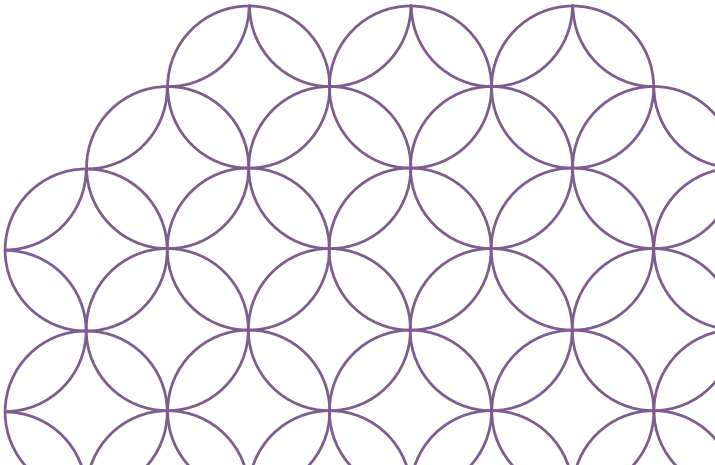
A phased move gives you options

There is a better approach.

With the right destination platform, and the right partner by your side, you can gradually reduce your dependency on Broadcom, without having to rework your entire VM estate in one sprint.

Our **PaletteAI VerteX** platform provides unified management for legacy VMs, modern containers, and AI services, across cloud, data center and edge environments. It fits around you and your workloads.

With our migration tooling and delivery services it's stress-free to move and prove out VMs to PaletteAI in planned waves. Workloads that need more time can stay where they are. Your whole estate doesn't have to move at once.



© 2026 Spectro Cloud. All rights reserved.

Our secret ingredients

PaletteAI VerteX is a government-ready platform that helps streamline and automate IT infrastructure operations at scale.

Its Virtual Machine Orchestrator (VMO) capability runs VMs alongside containers on Kubernetes, on the foundation of open-source KubeVirt/KVM.

Flexibility is at the heart of our platform. You choose your perfect stack, and where your clusters run. VerteX itself is available as GovRAMP SaaS, with self-hosted and air-gapped deployment options to fit your agency.

VM Launchpad: the packaged starting point

VM Launchpad packages up our platform's key capabilities into a preconfigured stack that is easy to deploy and run on your hardware, with a VM admin console and migration tooling included. Your team gets a simple, self-contained deployment with no external dependencies — the perfect way to prove out how it works with your VMs.

VM Migration Liftoff Kit: the fast path

We know your team is stretched. That's why we offer our Liftoff Kit. It's a bundle combining a consultative assessment, platform deployment and your first production migrations in one fixed-price engagement.

You get running workloads, a tested runbook and 12 months of licensing, with scope and timing agreed up front.

Real results, fast

- **Lower licensing costs.** 40%+ potential savings on VMware licensing, with a business case that includes your migration costs.
- **Production results in weeks.** The Liftoff Kit targets a migration plan in three days and first production workloads in weeks.
- **Less migration risk.** A focused first wave validates dependencies and application behavior before you expand.
- **More freedom afterward.** One platform for VM, container and AI infrastructure, with your choice of software and operating environments.

Government experience you can build on

Spectro Cloud manages infrastructure from the data center to the edge. Our platform is in production across the US Air Force, Army and Navy, alongside civilian agencies and defense partners.

Palette VerteX SaaS is GovRAMP Authorized at Moderate and FedRAMP Class C (Moderate) certified. Our Cryptographic Library is FIPS 140-3 Level 1 validated (#5061).

GOVRAMP MEMBER

FedRAMP

FIPS 140-3™

Get started today

Request a **no-charge VM estate assessment** through GovSmart and Spectro Cloud, available to qualified agencies. Bring your inventory and renewal date. Leave with migration candidates and a plan you can act on.

Talk to our government team to get started: spectrocloud.com/government

Spectro Cloud GOVERNMENT

© 2026 Spectro Cloud. All rights reserved. Spectro Cloud, Palette, and the respective logos are trademarks or registered trademarks of Spectro Cloud in the US and other countries. Third-party trademarks mentioned are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Spectro Cloud and any other company. File: Spectro Cloud VM modernization_solutions brief_20261102