

AGENDA FOR THE JOINT BUDGET WORK SESSION

Housing Authority of Travis County, Texas Strategic Finance Housing Corporation 502 E. Highland Mall Blvd. Suite 106-B Austin, Texas 78752

May 25, 2021 9:00 A.M.

The Board Commissioners will meet via Zoom.

Join the Meeting by using the Link, Meeting ID and Password provided below:

https://us02web.zoom.us/j/2496318264?pwd=TmVYWEVRM3JRK1pPMHdhNmVDWTNvQT09

Dial by your location 1-346-248-7799 US (Houston) Meeting ID: 249 631 8264 Password: 547394

i. Call to Order / Roll Call / Confirmation of Quorum

MISSION STATEMENT: The Housing Authority of Travis County, Texas, preserves and develops affordable housing and vibrant communities which enhance the quality of life for all.

II. PUBLIC FORUM / CITIZEN COMMUNICATION

- Anyone desiring to discuss or comment on items directly related to the item listed on the Agenda is always welcome.
- If the item is deemed related to an Agenda item at the current meeting, the presiding officer will inform the citizen that pending action(s) remain.
- Speakers must sign-in prior to the start of the Board Meeting by emailing Debbie Honeycutt at Debbie.Honeycutt@traviscountytx.gov
- Maximum three-minute limit per speaker.

III. REGULAR AGENDA

- A. Presentation and discussion regarding the proposed HATC (and Affiliates) FY 2021 Amended and Extended Budget
- B. Presentation and discussion regarding the proposed SHFC FY 2021 Amended and Extended Budget

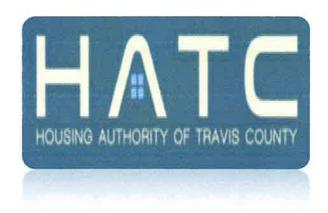
IV. NEW / UNFINISHED BUSINESS

A. Discussion and consideration regarding Board issues and concerns

V. EXECUTIVE SESSION

- The Board of Commissioners may consider any item posted on the Agenda in Executive Session if there are issues that require consideration, and the Board of Commissioners announce that the item will be considered during such time in accordance with one or more of the following:
 - Texas Government Code Annotated 551.071, Consulting with Attorney
 - Texas Government Code Annotated 551.072, Real Property
 - Texas Government Code Annotated 551.074, Personnel Matters
 - Texas Government Code Annotated 551.076, Security
 - Texas Government Code Annotated 551.087, Economic Development Negotiation

VI. ADJOURNMENT



Housing Authority of Travis County (HATC) Draft FY2021 Budget Amendment

Table of Contents

Proposed 6-month Budget Highlights

Schedule 1 – Business Activities

Schedule 2 – Housing Choice Voucher

Schedule 3 - Mainstream Program

Schedule 4 - Continuum of Care Grant

Schedule 5 – SEA RAD – Eastern Oaks

Schedule 6 – Manor Town

Schedule 7 – Carson Creek

Schedule 8 - HATC Foundation

Schedule 9 – Travis County Facilities Corporation (TCFC)

Schedule 10 – TCFC Set Aside Funds – Deeply Affordable Units

HATC FY2021 Budget Amendment to extend Budget year to 12/31/2021 Proposed 6 month Budget - Highlights

- 1 General No Cost of Living Adjustment (COLA) is proposed in this 6 month budget. 6 month 2.5% merit increase is included for the revised evaluation period ending 12/31/2021.
- 2 Business Activities Proposed 6-month budget include 2 new staff positions Deputy Director HR Organizational Development and Receptionist/Intake Specialist. HATC Business Activities is seeking \$573,010 in Contribution from SHFC for the six month ending December 31, 2021. \$538,530 would go towards supporting management & overhead costs in Business Activities. \$34,480 would go towards supporting Manor Town.
- 3 Housing Choice Voucher Program Estimated HCV administrative fees of \$269,000 was calculated based on projected units leased through December 31, 2021. Unused HCV Covid funds are also carried forward and will be fully expended by 12/31/2021. Only direct program expenses are currently charged to the HCV program.
- 4 Mainstream Program Estimated administrative fees is calculated based on leasing 37 Mainstream vouchers (of 39 available vouchers) with a projected fees of \$16K.
- **COC grant** A new COC grant will be awarded in July 1, 2021. Program expenses include rental assistance and direct administrative costs
- **SEA RAD/Eastern Oaks** upon completion of rehab in July 2021, the relocated tenants are planned to move back to their units in August 2021. Revenue projection is based on 20 units occupied for 2 months (65% occupancy), 28 units occupied for 4 month (93% occupancy).
- 7 Manor Town revenue projection is based on 90% occupancy (30 units occupied, 3 vacant). Manor Town is projected to have a deficit of \$34,480 for 6 months ending 12/31/2021. A contribution from Business Activities for the same amount is budgeted.
- 8 Carson Creek revenue projection is based on 95% occupancy (15 units occupied, 1 vacant unit). Carson Creek is projected to have additional funds to go into reserves in the range of \$22K for the 6 months ending 12/31/2021.
- 9 HATC Foundation a full time Grants/Special Projects Coordinator position is budgeted. Additionally funds have been added for Job Training & Youth Development and Tenant Services & Scholarships. A contribution of \$72,659 is requested from the TCFC Unrestricted Funds (revenues generated from Embry Tech Ridge partnership) to support the budgeted activities of HATC Foundation for the 6 month period ending 12/31/2021.
- 10 HATC-Travis County Facilities Corp (TCFC) the revenue estimate for Embry Tech Ridge for the 6 month ending 12/31/2021 is \$1.26M. 50% is set aside for the TCFC Deeply Affordable Units fund and \$72,659 in planned contribution to support HATC Foundation.
- 11 HATC-TCFC Set Aside Funds Deeply Affordable Units Revenues from 10% of all development fees and 50% of bond only transactions from SHFC are contributed towards this fund. Additionally, 50% of proceeds from TCFC Tech Ridge is contributed to the TCFC Set Aside Fund.

Housing Authority of Travis County Business Activities

A - For the 6 month period July 1- Dec 31, 2021, HATC Business Activities is seeking contribution of \$573,010 from SHFC - to support HATC and its properties/programs. This entails support of:

i) \$538,530 to support management and overhead costs in Business Activities.

ii) \$34,480 Contribution to HATC Properties, specifically Manor Town

B - Budgeted for new maintenance vehicle. It will replace a 11 year old maintenace vehicle.

Housing Authority of Travis County

Housing Choice Voucher

	Schedi				
	FY21	Budget -9	9 mth	6 mth	6 mth
	Approved	mth YTD	YTD Actual	Averaged	Requested
Budget Line Item	Budget	March 2021	March 2021	Actual	Budget
Revenues					
HUD HCV Rental Subsidy	\$ 6,611,766	\$ 4,958,825	\$ 4,802,377	\$ 3,201,585	\$ 3,251,35
		=			
Estimated HCV Administrative Fees	522,742	392,057	377,010	226,933	269,50
Estimated Covid19 carry-forward balance			148,060	98,707	25,00
Est Collection Loss - Port In HAP & AF			(20,173)	(13,449)	(15,00
Other revenues - Port In Fees, Inspection	56,000	42,000	20,044	13,363	10,54
Interest Income			1,970	1,313	*
Revenues eligible for Admin Expenses	578,742	434,057	526,911	326,867	290,04
Total Revenues	\$ 7,190,508	\$ 5,392,881	\$ 5,329,288	\$ 3,528,451	\$ 3,541,39
Expenses					
Salaries & Benefits - Direct S8 staff	420,082	315,062	328,592	219,061	220,28
Office Rent	45,591	34,193	34,055	22,703	26,76
Staff Training & Travel	5,600	4,200	4,010	2,673	3,60
Other Administrative Expenses	102,850	77,138	119,079	69,354	41,86
Insurance	4,719	3,539	3,276	2,184	2,18
Administrative Expenses	578,842	434,132	489,012	315,976	294,70
Rental Assistance	6,611,766	4,958,825	4,802,377	3,201,585	3,251,35
Total Expenses	\$ 7,190,608	\$ 5,392,956	\$ 5,291,389	\$ 3,517,561	\$ 3,546,05
Excess/Deficiency Rev over Exp	(100)	(75)	37,899	10,890	(4,66
Admin Reserves - 06/30/2021 Balance	6,572	30	4,466		26,24
Provision for Administrative Reserve	\$ 6,472	\$ (75)	\$ 42,365	\$ 10,890	\$ 21,58

A - HCV Rental Subsidy (or HAP Subsidy) is based on current projection levels for 6 months ending 12/31/2021. These are pass-through funds, that is provided by HUD, which is then passed on to the landlords as monthly rental assistance. These are restricted funds, and any excess HAP subsidy belongs to HUD.

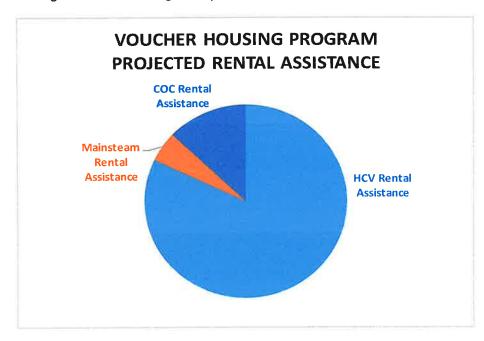
B - The administrative fees earned for managing the HCV program. The budget estimation for administrative fee is based on the expected units that will be leased for the 6 months ending 12/31/2021.

Housing Authority of Travis County Mainstream Program

Schedule 3

									_	
		FY21	Bud	dget -9	9 n	nth		6 mth		6 mth
	Ar	proved	mt	th YTD	YTD A	ctual	A.	veraged	Re	quested
Budget Line Item	E	Budget	Mar	ch 2021	March	2021		Actual	ı	Budget
Revenues										
Rental Assistance		387,122	:	290,342	1	70,304		113,536		199,434
Administrative Fees		28,096		21,072		13,936		9,291		15,97
Total Revenues	\$	415,218	\$:	311,414	\$ 1	.84,240	\$	122,827	\$	215,40
Expenses								·		
Adminstrative Salaries & Benefits		26,031	L	19,523		11,328	_	7,552		15,52
Other Administrative Expenses		1,380		1,035				<u> </u>		74
Rental Assistance		387,122		290,342	1	170,304		113,536		199,43
Total Expenses	\$	414,533	\$	310,900	\$ 1	81,632	\$	121,088	\$	214,95
Provision for Reserve	\$	685	\$	514	\$	2,608	\$	1,739	\$	45

Mainstream are special purpose S8 program currently with 39 vouchers. Shown in the projected rental assistance for 6 months. Administrative fees are earned similar to the HCV program and is based on the number of vouchers leased per month - projected at an average of 37 vouchers being leased per month.



Housing Authority of Travis County Continuum of Care Grant TX0037L6J031811

July 1, 2021 - Dec 31. 2021 Schedule 4

Budget Line Item	A	FY21 approved Budget	Budg mth March	YTD	9 mth YTD Actual March 2021	A	6 mth everaged Actual	6 mth quested Budget
Grant Revenues		1,015,071	76	1,303	738,939	-	492,626	 509,833
Expenses								
Rental Assistance		911,126	68	3,345	677,65	2	451,768	457,165
Direct Salaries & Benefits		53,578	4	0,184	29,34:	1	19,561	25,127
Administrative Costs		50,367	3	7,775	31,94	5	21,297	27,541
Total Expenses	\$	1,015,071	\$ 76	51,303	\$ 738,93	\$	492,626	\$ 509,833
Provision for Reserve	\$		\$	-	\$ -	\$		\$

COC grant is expected to be renewed at \$1,015,071 on July 1, 2021 - same amount as awarded for July 1, 2020. This grant supports rental assistance and provides direct salaries and administrative costs.

Housing Authority of Travis County SEA RAD - Eastern Oaks

Schedule 5

1	Schear			_		_					
	FY21	Bı	ıdget -9		9 mth		6 mth		6 mth		
A	pproved	n	nth YTD	YT	D Actual	A۱	veraged	Re	quested		
	Budget	Ma	rch 2021	March 2021		March 2021			Actual		Budget
_	400.005								00.46		
╂—						_			96,168 (15,707		
┢─	20,630	_		_		_			(13,707)		
╟	10.015	_	25 705		27.440		40.640		04.400		
\$ -		-		\$		\$		\$	24,138		
-		_				_			56,322		
-	(981)		(736)		(1,124)		(749)		(724		
\$	162,505	\$	121,879	\$	94,369	\$	63,478	\$	79,736		
\$	26,930		20,198	\$	20,009	\$	13,339	\$	11,732		
	5,210		3,908		2,883	_	1,922		5,670		
	8,125		6,094		4,262		2,841		3,987		
	39,228		29,421		31,604		21,069		23,262		
	7,743		5,807		358		239		1,500		
	30,720		23,040		5,582		3,721		12,470		
	21,940		16,455		6,721		4,481		7,970		
	6,523		4,892		4,563		3,011		3,258		
lacksquare	16,400		12,300		12,303	_	7,846		7,846		
\$	162,819	\$	122,114	\$	88,285	\$	58,469	\$	77,695		
\$	(314)	\$	(236)	\$	6,084	\$	5,009	\$	2,042		
F	314		236		235		157				
1											
\$	4			\$	6,319	\$	5,165	\$	2,042		
	\$ \$ \$	\$ 49,046 114,440 (981) \$ 162,505 \$ 26,930 \$,210 8,125 39,228 7,743 30,720 21,940 6,523 16,400 \$ 162,819 \$ (314)	Approved Budget Ma 192,336 28,850 \$ 49,046 114,440 (981) \$ 162,505 \$ \$ 26,930 5,210 8,125 39,228 7,743 30,720 21,940 6,523 16,400 \$ 162,819 \$ \$ (314) \$	Approved Budget March 2021 192,336 28,850 \$ 49,046 36,785 114,440 85,830 (981) (736) \$ 162,505 \$ 121,879 \$ 26,930 20,198 5,210 3,908 8,125 6,094 39,228 29,421 7,743 5,807 30,720 23,040 21,940 16,455 6,523 4,892 16,400 12,300 \$ 162,819 \$ 122,114 \$ (314) \$ (236)	Approved Budget March 2021 March	Approved Budget mth YTD March 2021 YTD Actual March 2021 192,336	Approved Budget mth YTD March 2021 YTD Actual March 2021 Available March 2021 192,336 28,850 28,850 28,850 \$ 49,046 36,785 \$ 27,113 \$ 114,440 85,830 68,380 68,380 (1,124) \$ 162,505 \$ 121,879 \$ 94,369 \$ \$ 20,009 \$ \$ 20,009 \$ \$ 20,009 \$ \$ 20,009 \$ 20,	Approved Budget mth YTD March 2021 Averaged Actual 192,336	Approved Budget mth YTD March 2021 Averaged March 2021 Re Actual Re Standard Actual		

A - Construction is estimated to be completed by August 1, 2021 - 6 month budget revenue projection is based on 65% occupancy (20 units occupied, 10 vacant) for 2 months, and 93% occupancy (28 units occupied, 2 vacant) for 4 months. Relocated tenants (currently 19) will be moved back to original units, and new tenants will be taken from the waitlist to lease-up the other available units.

B - Collection losses is based on 3% of dwelling rent deemed uncollectible

Housing Authority of Travis County Manor Town

									_	
		FY21	В	udget -9	9	mth		6 mth		6 mth
	A	pproved	n	nth YTD	YTD	Actual	A ¹	veraged	Re	quested
Budget Line Item		Budget	Ma	arch 2021	Mar	ch 2021		Actual		Budget
Revenues										
Dwelling Rent	\$	171,708	\$	128,781	\$	147,801	\$	98,534	\$	101,178
Collection Losses		(3,500)		(2,625)		(4,001)		(2,667)		(3,500
Other Tenant Revenues		-				95		63		
Other Revenues		3,000		2,250		3,451.00		2,301		1,80
Total Revenues	\$	171,208	\$	128,406	\$	147,346	\$	98,231	\$	99,478
Expenses										
Adminstrative Salaries & Benefits		27,370		20,528		21,211		14,141		12,512
Other Administrative Expenses		7,235		5,426		4,393		2,929		4,611
Management Fees		8,560		6,420		7,117		4,745		4,974
Maintenance Salaries & Benefits		42,655		31,991		34,370		22,913		25,711
Maintenance Materials		12,641		9,481		8,636		5,757		4,987
Maintenance Contracts		30,719		23,039		32,397		21,598		16,230
Utilities		19,100		14,325		14,222		9,481		9,000
Insurance		9,537		7,153		6,695		4,463		4,804
Maintenance Reserve-\$500 unit/year		16,500		12,375		12,375		8,250		8,250
Debt Service - Interest		10,850		8,138		7,923		5,282		5,425
Debt Service - Principal		74,908		56,181		56,392		37,595		37,454
Total Expenses	\$	260,075	\$	195,056	\$	205,731	\$	137,154	\$	133,958
Excess/Deficiency Rev over Exp	\$	(88,867)	\$	(66,650)	\$	(58,385)	\$	(38,923)	\$	(34,480
Contribution from Business Activities		88,867		66,650		66,648		44,432		34,480
								-		
Provision for Reserve	\$	-	\$	•	\$	8,263	\$	5,509	\$	¥

- A Dwelling Rent projection is based on 90% occupancy (30 units occupied, and 3 vacant units). Collection losses are based on 3% of dwelling rent deemed uncollectible. Other revenues are collections from laundry machine commissions
- **B** Insurance budgeted on actual policy currently in effect
- C Budgeted debt service payments based on amortization table for 12 months beginning July 1, 2021
- D Projected that Manor will need a contribution of \$34,480 from Business Activities to have a balanced 6 month balanced property budget.

Housing Authority of Travis County Carson Creek

	Generalie /						_		T		
	1	FY21 Budget -9		udget -9		9 mth		6 mth		6 mth	
	A	pproved	n	nth YTD	Υ	TD Actual	A	veraged	Re	quested	
Budget Line Item		Budget	Ma	arch 2021	М	arch 2021		Actual	E	udget	
Revenues											
Dwelling Rent	\$	145,884	\$	109,413	\$	113,811	\$	75,874	\$	74,571	
Collection Losses		(2,918)		(2,189)		(2,929)		(1,953)		(2,237	
Other Tenant Revenues		: = :				130		87			
Other Revenues	_	*	_	2		486		324			
Total Revenues	\$	142,966	\$	107,225	\$	111,498	\$	74,332	\$	72,333	
Expenses											
Adminstrative Salaries & Benefits	\$	20,594	\$	15,446	\$	12,965	_	8,643	\$	12,32	
Other Administrative Expenses	_	5,725	_	4,294		3,944		2,629		2,31	
Management Fees - 5% of Revenues	_	7,148		5,361		5,731		3,821		3,61	
Maintenance Salaries & Benefits	_	20,774	L	15,581		16,744		11,163		12,243	
Maintenance Materials		8,486		6,365		2,244		1,496		2,16	
Maintenance Contracts		23,221		17,416		6,555		4,370		12,200	
Utilities		600	L	450		170		113		39	
Insurance		3,016		2,262		2,129		1,419		750	
Maintenance Reserve-\$500 unit/year		8,000		6,000		6,003		4,002		4,00	
Total Expenses	\$	97,564	\$	73,173	\$	56,485	\$	37,657	\$	50,00	
Excess/Deficiency Rev over Exp		45,402		34,052		55,013		36,675		22,32	
		(€)				*		(*).		-	
Provision for Reserve	\$	45,402	\$	34,052	\$	55,013	\$	36,675	\$	22,32	

A - Carson Creek dwelling rent projected with 95% occupancy (1 vacancy). Collection losses is based on 3% of dwelling rent.

Housing Authority of Travis County HATC - Foundation

		Scried	uic o		_					
		FY21	Bu	dget -9		9 mth	-	6 mth		6 mth
	Ap	proved		th YTD		D Actual	Av	eraged		quested
Budget Line Item	В	udget	Ma	rch 2021	Ma	rch 2021		Actual	E	udget
Revenues										
HATC Foundation Carry-Forward Balance	\$	61,000		45,750	\$	40,664		30,498	\$	
Donations & Other Revenues		11,000		8,250		-			-	
Total Revenues	\$	72,000	\$	54,000	\$	40,664	\$	30,498	\$, F.
Expenses										
Salaries & Benefits - Project Coordinator	\$	43,245		32,434	\$	33,313		16,657	\$	30,734
Other Administrative Expenses		4,345		3,259		2,369		1,777		1,728
Job Training & Youth Development										20,000
Tenant Services/Scholarships		24,000		18,000		8,748		6,561		20,000
Insurance		410	-	308		203		102		197
Total Expenses	\$	72,000	\$	54,000	\$	44,633	\$	25,096	\$	72,659
Excess/Deficiency Rev over Exp						(3,969)		5,402		(72,659
Contribution from TCFC Unrestricted Funds										72,659
Provision for Reserve	\$	74	\$		\$	(3,969)	\$	5,402	\$	ii ii

B - Full time Project Coordinator

C - At least \$15,000 is anticipated for fall scholarships.

Travis County Facilities Corporation (TCFC)

Schedule 9

		FY21	В	udget -9		9 mth		6 mth		6 mth
	A	pproved	n	nth YTD	Υ	TD Actual	A	veraged	R	equested
Budget Line Item	[[Budget	Ma	rch 2021	N	larch 2021		Actual		Budget
Revenues										
Other Revenues - Embry Tech Ridge		626,128	_	469,596		1,169,131		584,566		1,266,246
Total Revenues	\$	626,128	\$	469,596	\$	1,169,131	\$	584,566	\$	1,266,246
Expenses										
Contribution to Set Aside Fund		NA		NA.		584,565		292,283		633,123
Contribution to HATC Foundation	-									72,659
Total Expenses	\$	-	\$	_	\$	584,565	\$	292,283	\$	705,782
Excess Rev over Expenses	\$	626,128	\$	469,596	\$	584,566	\$	292,283	\$	560,464
Est Carry Forward Reserves from 6/30/2021									\$	600,000
Provision for Reserve	\$	626,128	\$	469,596	\$	584,566	\$	292,283	\$	1,160,464

Embry Tech Ridge revenues is based on % completion of construction through 12/31/2021. This is a revenue estimate for 6 months ending 12/31/2021 provided by SHFC staff.

Travis County Facilities Corp (TCFC) Set Aside Funds - Deeply Affordable Units July 1, 2021 - Dec 31, 2021

Budget Line Item	FY21 Approved Budget	Budget -9 mth YTD March 2021	9 mth YTD Actual March 2021	6 mth Averaged Actual	6 mth Requested Budget
Revenues					
Contribution SHFC-10% All Dev Fees & 50% bond only transactions	NA	NA	244,762	163,175	532,107
Contribution TCFC-Tech Ridge - 50% proceeds	NA	NA	584,565	292,283	633,123
Total Revenues	\$ -	\$ -	\$ 829,327	\$ 455,457	\$ 1,165,230
Est Carry Forward Reserves from 6/30/2021					835,000
Provision for Reserve	NA	NA	\$ 829,327	\$ 455,457	\$ 2,000,230



Strategic Housing Finance Corporation (SHFC) DRAFT FY2021 Budget Amendment

SHFC FY2021 Budget Amendment to extend Budget year to 12/31/2021 Proposed 6 month Budget - Highlights

- 1 Revenue projection computation provided by SHFC staff totaling \$5.3M for 6 month period ending 12/31/2021.
- 2 Draft budget reflects a) Contribution to HATC Business Activities to cover management and overhead costs of HATC for the 6 month budget period, b) 10% contribution to HATC TCFC Set Aside funds related to Development Fee earned during the 6 month budget period, c) budget for items recommended in the HR evaluation.

Strategic Housing Finance Corp Schedule 1

	_	Scried				_			
Budget Line Item	FY:	21 Approved Budget	Budget -9 mth YTD March 2021	1	9 mth YTD Actual March 2021		6 mth Averaged Actual	F	6 mth Requested Budget
Revenues	1								
Other Revenues - Fees	1	5,095,148	3,821,361	Г	3,606,241		2,404,161		5,321,066
Interest Income		5,000	3,750		22,039		14,692		-
Total Revenues	\$	5,100,148	\$ 3,825,111	\$	3,628,279	\$	2,418,853	\$	5,321,066
Expenses	L								
Salaries & Benefits - Executive staff		115,469	86,602		80,425		53,617		58,606
Finance staff		63,685	47,764		38,502	L	25,668		31,938
SHFC staff		321,570	241,178		244,958		163,305		168,938
Administrative Expenses - SHFC Direct		19,167	14,375		56,046		37,364		22,600
Administrative Expenses - Allocated		82,335	61,751		67,341		45,599		35,66
Insurance		2,722	2,042		1,830		1,220		1,38
Contribution to Business Activities		1,038,752	779,064		779,065		519,377		573,01
Contribution to TCFC Set-Aside Funds	┡	NA	NA NA	-	244,762	_	163,175		532,10
Total Operating Expenses	\$	1,643,700	\$ 1,232,775	\$	1,512,929	\$	1,009,325	\$	1,424,24
Cultural Awareness Improvement	╁								
HR Organizational Dev Director @ 30%		NA	NA		NA		NA		20,06
Strategic Planning		NA	NA		NA		NA		6,00
Executive Coaching	╀	NA	NA NA	┝	NA	_	NA	_	4,10
Total Cultural Awareness			-		:*		-		30,16
Total Expenses	\$	1,643,700	\$ 1,232,775	\$	1,512,929	\$	1,009,325	\$	1,454,41
Excess Rev over Expenses	F	3,456,448	2,592,336	F	2,115,350		1,409,528		3,866,65
Provision for Reserve	\$	3,456,448	\$ 2,592,336	\$	2,115,350	\$	1,409,528	\$	3,866,65

- A Other Revenues includes Partnership Distributions, Developer Fee projected for 6 month period. Information provided by SHFC staff.
- **B** Salaries & Benefits has been detailed by Executive, Finance and SHFC staff. It includes includes merit increase of 2.5%, no COLA.
- C- Contribution to Business Activities \$573,010

Contribution to TCFC-Set Aside Funds for Deeply Affordable Units -\$532,107

- **D** SHFC Direct Admin costs includes direct legal, consulting, training; whereas allocated costs includes portion of office rent, IT support, copier leases etc
- E Additional items per HR review recommendations