HOUSING AUTHORITY OF TRAVIS COUNTY BOARD OF COMMISSIONERS

STRATEGIC HOUSING FINANCE CORPORATION BOARD OF DIRECTORS

JOINT SPECIAL MEETING / BUDGET WORK SESSION 502 E. Highland Mall Blvd. Suite 106-B Austin, Texas 78752 November 17, 2021 9:30 a.m.

AGENDA

The Board of Commissioners of the Housing Authority of Travis County, Texas (HATC) and the Board of Directors of the Strategic Housing Finance Corporation, Texas (SHFC) will meet at 502 E. Highland Mall Blvd., 106-B Austin, Texas 78752.

CALL TO ORDER / ROLL CALL / CERTIFICATION OF QUORUM

II. PUBLIC FORUM / CITIZEN COMMUNICATION

- Anyone desiring to discuss or comment on items directly related to the HATC & SHFC is always welcome.
- If the item is deemed related to an Agenda item at the current meeting, the presiding officer will inform the citizen that pending action(s) remain.
- Speakers must sign-in prior to the start of the Board Meeting by emailing Omar Nesbit at Omar. Nesbit@traviscountytx.gov
- Maximum three-minute limit per speaker.

III. REGULAR AGENDA

- A. Presentation and discussion regarding the 2022 Fiscal Budget for HATC
- B. Presentation and discussion regarding the 2022 Fiscal Budget for SHFC

IV. NEW / UNFINISHED BUSINESS

A. Discussion and consideration regarding Board of Commissioners and Board of Directors issues and concerns

V. EXECUTIVE SESSION

- The Board of Commissioners and the Board of Directors may consider any item posted on the Agenda in Executive Session if there are issues that require consideration, and the Board of Commissioners and the Board of Directors announce that the item will be considered during such time in accordance with one or more of the following:
 - Texas Government Code Annotated 551.071, Consulting with Attorney
 - Texas Government Code Annotated 551.072, Real Property
 - Texas Government Code Annotated 551.074, Personnel Matters
 - Texas Government Code Annotated 551.076, Security
 - Texas Government Code Annotated 551.087, Economic Development Negotiations

VI. ADJOURNMENT



Housing Authority of Travis County Draft Budget – FY2022

Summary Schedules Table of Contents

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Description	No
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Business Activities	1
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Highlights of HATC FY2022 Budget

Budget document and schedules contained herein were prepared from information provided by departmental directors/staff. Detailed Budget schedules with budget and expenditures through September 30, 2021 were sent to department directors. The schedules contained requested budget column for FY2022 for the department directors/staff to complete and submit to the Finance staff. Finance staff was also available to provide any detailed information related to expenditures.

Department directors were also requested to submit projected revenues and/or lease-up information to the Finance Department. Based on submitted data, administrative fee revenues, rental and subsidy revenues were computed.

4% Cost of Living Adjustment (COLA) for all HATC staff are included in the FY2022 Budget

<u>Business Activities</u> (COCC) will need a contribution of <u>\$1,176,698</u> to achieve a balanced budget. HATC is requesting the contribution from SHFC.

- Beginning FY2022, Business Activities will be renamed as Central Office Cost Center (COCC). This streamline & designation will be consistent with HUD guidance and terminology, and this designation will provide the option to take a management fee of up to 20% of earned administrative fees from the HCV program (if available) in the future.
- HCV & Mainstream Programs 100% lease-up are projected on both programs. Administrative fee revenues are calculated on 100% voucher lease-up. Both programs are projected to break-even in FY2022.

Properties

- Eastern Oaks revenues is projected at 90% occupancy. EO is budgeted to break-even in 2022.
- Manor Town will need a contribution of \$75,808 to achieve a balanced budget in 2022. Foundation repairs needed/expected not budgeted.
- Carson Creek is expected to have a surplus of \$56K in FY2022. Carson Creek rehab expected/needed not budgeted.
- SEA RAD LP/SEA OAKS budget for FY2022 was submitted and has been approved by 42Equity.

HATC Foundation

HATC Foundation will need a contribution of \$125,247 to achieve a balanced budget.

TCFC

- Projects \$2M in revenues in FY2022 (remaining amount from \$5M) from Embry Tech Ridge. 50% contribution or \$1M to the TCFC Set Aside funds. TCFC will contribute \$125,247 to HATC Foundation.

TCFC Set-Aside Funds

- Revenue projection of \$1M primarily from a) 50% from Embry Tech Ridge, and b) \$140,000 - 10% designation to the Set Aside funds from SHFC new projects.

Business Activities/Central Office Cost Center

					FY21-18 mth					
		15 mth YTD Actual Sept 2021	YTD Actual Annualized 3 months	.2 A	Approved Budget Annualized to 12 months		/22 - 12 mth Requested Budget			•
36,4	111	26,981	21,58	35	24,274		26,897		2,623	11%
31,9	973	32,634	26,10)7	21,315	\$	23,237		1,921	9%
	NA	NA	N	Α	NA				NA	NA
15,0	000	5,182	4,14	16	10,000		-		(10,000)	(100%)
1,5	500	6,535	5,22	28	1,000		1,500		500	50%
Į.	500	3,147	2,51	.8	333		500		167	50%
\$ 85,3	884	\$ 74,479	\$ 59,58	3 \$	56,923	\$	52,134	\$	(4,789)	(6%)
528,5	504	391,705	313,36	54	352,336		447,020		94,684	27%
356,3	393	245,158	196,12	26	237,595		297,226		59,631	25%
55,6	87	44,739	35,79)1	37,125		39,926		2,801	8%
233,9	967	158,599	126,87	9	155,978		166,368		10,390	7%
9,9	900	9,900	7,92	20	6,600		13,500		6,900	105%
101,3	302	83,554	66,84	13	67,535		77,572		10,037	15%
58,0	080	50,052	40,04	2	38,720		29,560		(9,160)	(24%)
47,1	100	28,202	22,56	52	31,400		12,000		(19,400)	(62%)
53,2	250	13,471	10,77	77	35,500		14,175		(21,325)	(60%)
65,6	598	57,904	46,32	23	43,799		30,626		(13,173)	(30%)
8,6	505	9,386	7,50)9	5,737		5,051		(685)	(12%)
55,0	000	5,174	4,13	19	36,667		20,000		(16,667)	(45%)
123,6	662	106,413	85,13	30	82,441		75,808		(6,633)	(8%)
\$ 1,697,1	L48	\$ 1,204,257	\$ 963,40	6 \$	1,131,432	\$	1,228,832	\$	97,400	9%
\$ (1,611,7	764)	\$ (1,129,778)	\$ (903,82	2) \$	(1,074,509)	\$	(1,176,698)	\$	(102,189)	10%
	\perp							L		
1,611,7	764	1,411,821	1,129,45	57	1,074,509		1,176,698	L	102,189	10%
				1						
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	\$ 85,3 \$ 85,3 \$ \$ 85,3 \$ \$ 85,3 \$ \$ 85,3 \$ \$ 85,3 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Approved Budget 36,411 31,973 NA 15,000 1,500 500 \$ 85,384 528,504 356,393 55,687 233,967 9,900 101,302 58,080 47,100 53,250 65,698 8,605 55,000 123,662 \$ 1,697,148	Approved Budget Sept 2021 36,411 26,981 31,973 32,634 NA NA 15,000 5,182 1,500 6,535 500 3,147 \$ 85,384 \$ 74,479 \$ 528,504 391,705 356,393 245,158 55,687 44,739 233,967 158,599 9,900 9,900 101,302 83,554 58,080 50,052 47,100 28,202 53,250 13,471 65,698 57,904 8,605 9,386 55,000 5,174 123,662 106,413 \$ 1,697,148 \$ 1,204,257 \$ (1,611,764) \$ (1,129,778)	Approved Budget YTD Actual Sept 2021 Annualized 1 months 36,411 26,981 21,58 31,973 32,634 26,10 NA NA NA 15,000 5,182 4,14 1,500 6,535 5,22 500 3,147 2,51 \$ 85,384 \$ 74,479 \$ 59,58 \$ 55,687 44,739 35,79 233,967 158,599 126,87 9,900 9,900 7,92 101,302 83,554 66,84 58,080 50,052 40,04 47,100 28,202 22,56 53,250 13,471 10,77 65,698 57,904 46,32 8,605 9,386 7,50 55,000 5,174 4,13 123,662 106,413 85,13 \$ 1,697,148 \$ 1,204,257 \$ 963,40 \$ (1,611,764) \$ (1,129,778) \$ (903,82	Approved Budget YTD Actual Sept 2021 Annualized 12 months Annualized 12 months 36,411 26,981 21,585 31,973 32,634 26,107 NA NA NA 15,000 5,182 4,146 1,500 6,535 5,228 500 3,147 2,518 \$ 85,384 \$ 74,479 \$ 59,583 \$ \$ 28,504 391,705 313,364 356,393 245,158 196,126 55,687 44,739 35,791 233,967 158,599 126,879 9,900 7,920 101,302 83,554 66,843 66,843 58,080 50,052 40,042 47,100 28,202 22,562 53,250 13,471 10,777 65,698 57,904 46,323 8,605 9,386 7,509 55,000 5,174 4,139 123,662 106,413 85,130 \$ \$ 1,697,148 \$ 1,204,257 \$ 963,406 \$ \$ \$ (1,611,764) \$ (1,129,778) \$ (903,822) <td>Approved Budget YTD Actual Sept 2021 Annualized 12 months Annualized to 12 months 36,411 26,981 21,585 24,274 31,973 32,634 26,107 21,315 NA NA NA NA 15,000 5,182 4,146 10,000 1,500 6,535 5,228 1,000 500 3,147 2,518 333 \$85,384 74,479 59,583 56,923 528,504 391,705 313,364 352,336 356,393 245,158 196,126 237,595 55,687 44,739 35,791 37,125 233,967 158,599 126,879 155,978 9,900 9,900 7,920 6,600 101,302 83,554 66,843 67,535 58,080 50,052 40,042 38,720 47,100 28,202 22,562 31,400 53,250 13,471 10,777 35,500 65,698 57,904<td>Approved Budget YTD Actual Sept 2021 Annualized 12 months Annualized to 12 months Feature 12 months 36,411 26,981 21,585 24,274 24,274 31,973 32,634 26,107 21,315 \$ NA NA NA NA NA 15,000 5,182 4,146 10,000 10,000 500 3,147 2,518 333 \$ 85,384 74,479 \$ 59,583 \$ 56,923 \$ 528,504 391,705 313,364 352,336 356,393 245,158 196,126 237,595 5 55,687 44,739 35,791 37,125 37,595 155,978 9,900 9,900 7,920 6,600 6,600 6,600 6,600 6,600 6,600 6,600 6,600 6,600 6,600 6,7535 5,808 50,052 40,042 38,720 47,100 28,202 22,562 31,400 53,250 13,471 10,777 35,500 5,737 55,000 5,7</td><td>Approved Budget YTD Actual Sept 2021 Annualized 12 months Annualized to 12 months Requested Budget 36,411 26,981 21,585 24,274 26,897 31,973 32,634 26,107 21,315 \$ 23,237 NA NA NA NA 15,000 5,182 4,146 10,000 - 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A - 2021, HATC Business Activities is seeking contribution of \$1,176,698 from SHFC - to support HATC and its properties/programs. This entails support of :

i) \$1,100,890 to support management and overhead costs in Business Activities.

ii) \$75,808 Contribution to Manor Town

Housing Choice Voucher Program

		Scriedu					
	FY21 - 18 mth	15 mth	YTD Actual	FY21-18 mth Approved Budget	FY22 - 12 mth		
	Approved	YTD Actual	Annualized 12	Annualized to	Requested	Incr/(Decr) C	hg Prior
Budget Line Item	Budget	Sept 2021	months	12 months	Budget	Budget- 12 m	-
Revenues					<u> </u>	J	·
HUD HCV Rental Subsidy	9,863,119	8,072,718	6,458,174	6,575,413	7,075,200	499,787	8%
·							
Estimated HCV Administrative Fees	792,243	651,451	521,161	528,162	594,280	66,118	13%
Covid19 Administrative Fees	25,000	188,568	150,854	16,667	NA	NA	N/
Est Collection Loss - Port In HAP & AF	(15,000)	(28,673)	(22,938)	(10,000)	(15,000)	(5,000)	50%
Other revenues - Port In Fees, Inspection	66,540	76,087	60,870	44,360	53,278	8,918	20%
Interest Income	-	3,283	2,626	-	2,500	2,500	N/
Revenues eligible for Admin Expenses	868,783	890,716	712,573	579,189	635,058	72,536	13%
Total Revenues	\$ 10,731,902	\$ 8,963,434	\$ 7,170,747	\$ 7,154,601	\$ 7,710,258	\$ 572,323	8%
Expenses							
Salaries & Benefits - Direct S8 staff	640,368	531,607	425,286	426,912	448,305	21,393	5%
Audit Fee	30,800	26,903	21,522	20,533	32,500	11,967	58%
Mgmt Fees to COCC - 20% of HCV Admin Fee	NA NA	NA 	NA 	NA		NA 	N/
Office Rent	72,358	59,682	47,746	48,239	55,409	7,170	15%
Staff Training & Travel	9,200	6,060	4,848	6,133	3,600	(2,533)	(41%
Computer & Software	50,860	67,690	54,152	33,907	43,820	9,913	29%
Other Administrative Expenses	63,055	65,682	52,546	42,037	47,350	5,313	13%
Insurance	6,903	5,410	4,328	4,602	3,469	(1,133)	(25%
Administrative Expenses	873,544	763,034	610,427	582,363	634,452	52,089	9%
Rental Assistance	9,863,119	8,072,718	6,458,174	6,575,413	7,075,200	499,787	8%
Total Expenses	\$ 10,736,663	\$ 8,835,752	\$ 7,068,602	\$ 7,157,775	\$ 7,709,652	\$ 551,877	8%
Excess/Deficiency Rev over Exp	(4,761)	127,682	102,146	(3,174)	605	3,779	(119%
Admin Reserves - 06/30/2021 Balance	6,572	4,466	102,140	4,381	102,146	97,764	22319
Provision for Administrative Reserve	\$ 1,811	\$ 132,148	\$ 102,146	\$ 1,207	\$ 102,751	\$ 101,544	84119

A - HCV Rental Subsidy (or HAP Subsidy) is based on current projection levels through 12/31/2022. These are pass-through funds, that is provided by HUD, which is then passed on to the landlords as monthly rental assistance. These are restricted funds, and any excess HAP subsidy belongs to HUD.

B - The administrative fees earned for managing the HCV program. The budget estimation for administrative fee is based on the expected units that will be leased through 12 months period ending 12/31/2022.

Mainstream Program

Schedule 3

				Julicuu								
							FY21-18 mth	1				
							Approved					
	FY2	1 - 18 mth	1	.5 mth	YTE) Actual	Budget		FY22 - 12 mth			
	Ap	proved	YTE) Actual	Annu	alized 12	Annualized t	0	Requested	In	cr/(Decr) C	hg Prior
Budget Line Item	В	udget	Se	pt 2021	m	onths	12 months		Budget	Buc	dget- 12 m	ths \$ & %
Revenues												
Rental Assistance		586,566		332,024		265,619	391,04	4	424,560		33,516	9%
Administrative Fees		44,070		34,251		27,401	29,38	0	34,537		5,157	18%
												<u> </u>
Total Revenues	\$	630,636	\$	366,275	\$	293,020	\$ 420,42	4 5	\$ 459,097	\$	38,673	9%
												<u> </u>
Expenses												
Adminstrative Salaries & Benefits		41,552		24,998		19,998	27,70	1	34,539		6,838	25%
Other Administrative Expenses		1,380				-	92	0	-		(920)	(100%)
Rental Assistance		586,566		332,024		265,619	391,04	4	424,560		33,516	9%
Total Expenses	\$	629,498	\$	357,022	\$	285,618	\$ 419,66	5 \$	\$ 459,099	\$	39,434	9%
	_											
Provision for Reserve	\$	1,138	\$	9,253	\$	7,402	\$ 75	9 9	\$ (2)	\$	(761)	(100%)

A - Administrative fees are earned similar to the HCV program and is based on the number of vouchers leased per month projection is based on vouchers leased through 12/31/2022.

Continuum of Care Grant

Schedule 4

					FY21-18 mth			
					Approved			
	FY21 - 18 mth	Budget -15	15 mth	YTD Actual	Budget	FY22 - 12 mth		
	Approved	mth YTD Sept	YTD Actual	Annualized 12	Annualized to	Requested	Incr/(Decr) (Chg Prior
Budget Line Item	Budget	2021	Sept 2021	months	12 months	Budget	Budget- 12 m	ths \$ & %
Grant Revenues	1,578,310	1,315,258	1,250,559	1,000,447	1,052,207	1,135,067	82,860	8%
Expenses								
Rental Assistance	1,424,055	1,186,713	1,130,187	904,150	949,370	1,025,859	76,489	8%
Direct Salaries & Benefits	78,705	65,588	60,394	48,315	52,470	56,454	3,984	8%
Administrative Costs	75,550	62,958	59,978	47,982	50,367	52,754	2,387	5%
Total Expenses	\$ 1,578,310	\$ 1,315,258	\$ 1,250,559	\$ 1,000,447	\$ 1,052,207	\$ 1,135,067	\$ 82,860	5%
Provision for Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	(0)	NA

Current COC grant period is from July 2021 - June 2022 totaling \$1,126,479. Budget assumes COC grant will be renewed in July 2022.

SEA RAD - Eastern Oaks

			3611	Cuu	ile J					
						FY21-18 mth				
						Approved				
		21 - 18 mth	15 mth		YTD Actual	Budget		22 - 12 mth		
		pproved	YTD Actu		Annualized 12	Annualized to		equested	Incr/(Decr)	-
Budget Line Item		Budget	Sept 202	1	months	12 months		Budget	Budget- 12 m	ths \$ & %
Gross Potential Rent	+	288,504				192,336		198,106	5,770	3%
Vacancy Loss	+	(44,557)				(29,705)		(19,811)		(33%)
Revenues	╅	(* 1,00 * 1				(23):03)		(,)	3,63 1	(3370)
Dwelling Rent	\$	73,184	\$ 46,5	596	37,277	48,789	\$	53,489	4,699	10%
HUD Subsidy	 	170,762	113,3		90,704	113,841	۲	124,807	10,965	10%
Collection Losses		(1,705)		958)	(1,566)	(1,137)		(1,070)		(6%)
Collection Losses - HUD Subsidy		(=): 33)	(22,5		(18,020)	-		-	-	NA
Other Revenues		-		544	435	-		-	_	NA
Total Revenues	\$	242,241	\$ 136,0)37	\$ 108,830	\$ 161,494	\$	177,226	\$ 15,732	6%
		<u> </u>						<u> </u>		
Expenses										
Adminstrative Salaries & Benefits	\$	38,662	\$ 32,0)74	25,659	25,775	\$	30,955	5,180	20%
Other Administrative Expenses		10,880	4,5	549	3,639	7,253		4,350	(2,903)	(40%)
Management Fees		12,112	4,8	382	3,906	8,075		8,861	787	10%
Maintenance Salaries & Benefits		62,490	48,9	927	39,142	41,660		45,266	3,606	9%
Maintenance Materials		9,243	1,2	218	974	6,162		2,000	(4,162)	(68%)
Maintenance Contracts		43,190	10,3	393	8,314	28,793		22,566	(6,227)	(22%)
Utilities		29,910	7,8	353	6,282	19,940		30,240	10,300	52%
Insurance		9,781	7,5	589	6,071	6,521		8,084	1,563	24%
Capital Improvement/Non Routine Exp		NA		NA	NA	NA		8,500	8,500	NA
Contribution to Repl Reserve		24,246	20,5	505	16,404	16,164		16,404	240	1%
Total Expenses	\$	240,514	\$ 137,9	990	\$ 110,392	\$ 160,343	\$	177,226	\$ 16,883	11%
Excess/Deficiency Rev over Exp	\$	1,727	\$ (1,9	953)	\$ (1,562)	\$ 1,151	\$	0	0	0%
·										
Contribution from Business Activities		314	3	312	250	209		-	-	0%
			<u>.</u>			<u>.</u>				-
Provision for Reserve	\$	2,041	\$ (1,6	541)	\$ (1,313)	\$ 1,361	\$	0	\$ 0	0%

- A Revenue projection is based on 90% occupancy (27 units occupied, 3 vacant)
- **B** Collection losses is based on 2% of dwelling rent deemed uncollectible
- C- Capital Improvements/Non-routine exp budgeted at \$8,500 is for anticipated card access installation at rear doors at EO.

Housing Authority of Travis County Manor Town

								1-18 mth proved						
	FY2	1 - 18 mth	1	L5 mth	YTD A	ctual	В	Budget	FY2	2 - 12 mth				
	- II - '	oproved	YTI	O Actual	Annuali	ized 12		ualized to		quested		r/(Decr) C	-	
Budget Line Item	E	Budget	Se	pt 2021	mon	iths	12	months	E	Budget	Bud	get- 12 m	ths \$ & %	
Revenues	_													1
Dwelling Rent		272,886		254,206	2	203,365		181,924		211,956		30,032	17%	Α
Collection Losses		(7,000)		(6,921)		(5,537)		(4,667)		(4,239)		428	(9%)	Α
Other Tenant Revenues	_	-		115		92		-		-		-	NA	ı
Other Revenues		4,800		6,170		4,936		3,200		1,800		(1,400)	(44%)	Α
Total Revenues	\$	270,686	\$	253,570	\$ 2	202,856	\$	180,457	\$	209,517	\$	29,060	16%	,)
Expenses														
Adminstrative Salaries & Benefits		39,882		34,437		27,550		26,588		33,528		6,940	26%)
Other Administrative Expenses		11,846		7,318		5,854		7,897		5,824		(2,074)	(26%)	
Management Fees		13,534		12,047		9,638		9,023		10,476		1,453	16%)
Maintenance Salaries & Benefits		68,366		54,470		43,576		45,577		50,031		4,453	10%)
Maintenance Materials		17,628		13,655		10,924		11,752		12,299		547	5%)
Maintenance Contracts		46,949		63,447		50,758		31,299		34,698		3,399	11%)
Utilities		28,100		23,411		18,729		18,733		19,530		797	4%)
Insurance		14,341		11,135		8,908		9,561		12,188		2,627	27%	В
Maintenance Reserve-\$500 unit/year		24,750		20,625		16,500		16,500		16,500		-	0%)
Capital Item/Non-Routine Expenses		-		-		-		-		4,500		4,500	NA	
Debt Service - Principal & Interest		128,637		107,179		85,743		85,758		85,752		(6)	(0%)	c
Total Expenses	\$	394,033	\$	347,724	\$ 2	78,179	\$	262,689	\$	285,325	\$	22,636	9%	,
Excess/Deficiency Rev over Exp	\$	(123,347)	\$	(94,154)	\$ ((75,323)	\$	(82,231)	\$	(75,808)		6,423	(8%)	D
Contribution from Business Activities		123,347		106,101		84,881		82,231		75,808		(6,423)	(8%)	D
Provision for Reserve	\$	-	\$	11,947	\$	9,558	\$	-	\$	-	\$	(0)	NA	

- A Dwelling Rent projection is based on 94% occupancy (31 units occupied, and 2 vacant units). Collection losses are based on 2% of dwelling rent deemed uncollectible. Other revenues are collections from laundry machine commissions
- **B** Capital Item/NonRoutine Expenses of \$4,500 related to anticipated Tree trimming
- C Budgeted debt service based on loan payment amortization table for 12 months beginning Jan 1, 2022
- D Projected that Manor will need a contribution of \$75,808 from Business Activities.

Carson Creek

				Julieuu						
						FY21-18 mth				
						Approved				
		1 - 18 mth		15 mth	YTD Actual	Budget		22 - 12 mth		
		oproved		TD Actual	Annualized 12	Annualized to	' ' '		Incr/(Decr) C	•
Budget Line Item	E	Budget	S	ept 2021	months	12 months	Budget		Budget- 12 mt	hs \$ & %
Revenues										
Dwelling Rent	\$	220,455	\$	190,952	152,762	146,970	\$	154,284	7,314	5%
Collection Losses		(5,155)		(4)	(3)	(3,437)		(3,086)	351	(10%)
Other Tenant Revenues		-		208	166	-		-	-	NA
Other Revenues		-		955	764	-		-	-	NA
Total Revenues	\$	215,300	\$	192,111	\$ 153,689	\$ 143,533	\$	151,198	\$ 7,665	4%
Expenses										
Adminstrative Salaries & Benefits	\$	32,920	\$	21,677	17,342	21,947	\$	16,218	(5,729)	(26%)
Other Administrative Expenses		8,040		5,208	4,166	5,360		4,300	(1,060)	(20%)
Management Fees - 5% of Revenues		10,765		9,496	7,597	7,177		7,560	383	5%
Maintenance Salaries & Benefits		33,017		26,019	20,815	22,011		23,824	1,813	8%
Maintenance Materials		10,652		3,048	2,438	7,101		6,322	(779)	(11%)
Maintenance Contracts		35,421		13,922	11,138	23,614		24,120	506	2%
Utilities		990		170	136	660		300	(360)	(55%)
Insurance		3,766		3,534	2,827	2,511		3,702	1,191	47%
Maintenance Reserve-\$500 unit/year		12,002		10,005	8,004	8,001		8,000	(1)	(0%)
Total Expenses	\$	147,573	\$	93,079	\$ 74,463	\$ 98,382	\$	94,346	(4,036)	(4%)
Excess/Deficiency Rev over Exp		67,727		99,032	79,226	45,151		56,852	11,701	26%
Excess/ Deficiency nev over Exp		01,121		33,U3Z	13,220	40,131		JU,03Z	11,/01	20%
Provision for Reserve	\$	67,727	\$	99,032	\$ 79,226	\$ 45,151	\$	56,852	\$ 11,701	17%

A - Carson Creek dwelling rent projected with 100% occupancy. Collection losses is based on 2% of dwelling rent.

SEA RAD LP DRAFT Budget CY2022 Schedule 8

	Sc	hedule 8					
	CY2021 Budget	9-mth Budget YTD	Actual YTD 09/30/2021	Annualized	CY2022 Budget Requested	Incr/Decr (Budget	_
Revenues	_				_		
Gross Potential Rent	463,920	347,940	345,850	461,133	477,838	13,918	3%
Vacancy Loss - 3% vacancy	(23,196)	(17,397)	(20,458)	(27,277)	(14,335)	8,861	-38%
Rental Income	185,568	139,176	142,352	189,803	143,351	(42,217)	-23%
HUD Subsidy	278,352	208,764	201,665	268,887	334,486	56,134	20%
Vacancies	(23,196)	(17,397)	(20,458)	(27,277)	(14,335)	8,861	-38%
Other Tenant Revenue	2,500	1,875	3,036	4,048	3,000	500	20%
Collection Loss/Bad Debt Estimate-2%	(5,000)	(3,750)	(1,107)	(1,476)	(2,867)	2,133	-43%
Other Revenue	500	375	1,614	2,152	1,100	600	120%
Total Operating Revenues	438,724	329,043	327,102	436,136	464,735	26,011	6%
Expenses							
Legal & Eviction Fees	4,000	3,000	4,491	5,988	2,500	(1,500)	-38%
Other Administrative Costs	19,100	14,325	8,557	11,409	7,392	(11,708)	-61%
Management Fee	21,936	16,452	15,134	20,179	23,237	1,301	69
Audit & Tax Fees	10,000	7,500	6,939	9,252	10,000	-	0%
Payroll and Benefits		-	5,555	-			
Manager	35,925	26,944	20,990	27,987	40,021	4,096	119
Maintenance	47,726	35,795	34,937	46,583	54,684	6,958	15%
Taxes and Benefits	22,881	17,161	15,287	20,383	28,622	5,741	25%
Repairs and Maintenance	22,001	-	15,257	-	20,022	3,7 12	237
Extermination	3,000	2,250	2,815	3,753	3,400	400	13%
Grounds	15,000	11,250	9,330	12,440	12,000	(3,000)	-20%
Make Ready	4,500	3,375	-	-	3,000	(1,500)	-33%
Maintenance Materials	15,000	11,250	25,423	33,897	18,833	3,833	26%
Other Routine Contract Costs	15,000	11,250	13,108	17,477	11,360	(3,640)	-24%
Utilities Utilities	29,900	22,425	26,305	35,073	37,080	7,180	249
Trash	35,000	26,250	30,307	40,409	42,000	7,000	20%
Property Insurance	29,194	21,896	23,243	30,991	28,356	(838)	-3%
Other Insurance - Liab & Work Comp	1,170	878	2,436	3,248	8,473	7,303	6249
2.1.0	2,2.0	-	2, .55	5,2 .6	3, 0	7,000	02.7
Total Operating Expenses	309,332	231,999	239,302	319,069	330,956	21,624	7%
Net Operating Income/(Loss) - NOI	129,392	97,044	87,800	117,067	133,779	4,387	3%
Contribution to Bouleve and Bou	22.020	47.400	47.400	22.027		605	22
Contribution to Replacement Reserve	22,838	17,129	17,128	22,837	23,523	685	39
NOI less Reserves	106,554	79,916	70,672	94,230	110,256	3,702	3%
Debt Service - Principal & Interest	65,703	49,277	49,365	65,820	65,703	-	0%
Debt Service Coverage Ratio	1.62	1.62	1.43	1.43	1.68		
Operating Cash Flow	40,851	30,638	21,307	28,410	44,553	3,702	9%
Accot Management Fee	C 000	E 47F	F 204	7 100	7.216	410	<u></u>
Asset Management Fee	6,900	5,175	5,391	7,188	7,316	416	69
Non Routine & Capital Expenditures	17,500	NA	43,947	32,960	36,000	18,500	106%

HATC - Foundation

				Scheau	10 3							
							FY21-18 mth					
							Approved					
	FY2	1 - 18 mth	1	15 mth	YT[) Actual	Budget	FY22 - 1	2 mth			
	Ap	proved	YTI	D Actual	Annu	alized 12	Annualized to	Reque	sted	Inc	r/(Decr) C	hg Prior
Budget Line Item	E	Budget	Se	pt 2021	m	onths	12 months	Budg	get	Bud	get- 12 m	ths \$ & %
Revenues												
HATC Foundation Carry-Forward Balance		61,000		60,996		48,797	40,667		-		(40,667)	(100%)
Donations & Other Revenues		11,000		-		-	7,333	:	12,000		4,667	64%
Total Revenues	\$	72,000	\$	60,996	\$	48,797	\$ 48,000	\$	12,000	\$	(36,000)	(300%)
Expenses												
Salaries & Benefits - Project Coordinator	\$	73,979	\$	47,942		38,354	49,319	\$	61,599		12,280	25%
Other Administrative Expenses		6,073		3,147		2,518	4,049		8,550		4,501	111%
Job Training & Youth Development		20,000		-		-	13,333	;	30,000		16,667	125%
Tenant Services/Scholarships		44,000		16,586		13,269	29,333	;	37,000		7,667	26%
Insurance		607		215		172	405		98		(307)	(76%)
Total Expenses	\$	144,659	\$	67,890	\$	54,312	\$ 96,439	\$ 1	37,247	\$	40,808	30%
Excess/Deficiency Rev over Exp		(72,659)		(6,894)		(5,515)	(48,439)	(1)	25,247)		(76,808)	159%
·						•						
Contribution from TCFC Unrestricted Funds		72,659		36,330		29,064	48,439	1	25,247		76,808	159%
						,	·				-	
Provision for Reserve	\$	-	\$	29,436	\$	23,549	\$ -	\$	-	\$	-	N.A

Travis County Facilities Corporation (TCFC)

Schedule 10

				FY21-18 mth Approved			
	FY21 - 18 mth	15 mth	YTD Actual	Budget	FY22 - 12 mth		
	Approved	YTD Actual	Annualized 12	Annualized to	Requested	Incr/(Decr)	Chg Prior
Budget Line Item	Budget	Sept 2021	months	12 months	Budget	Budget- 12 m	_
Revenues		,					·
Other Revenues - Embry Tech Ridge	1,892,374	2,851,218	2,280,974	1,261,583	2,000,000	738,417	59%
Interest		42,251	33,801	-	4,500		
Total Revenues	\$ 1,892,374	\$ 2,893,469	\$ 2,314,775	\$ 1,261,583	\$ 2,004,500	\$ 738,417	59%
Expenses							
Contribution to Set Aside Fund	946,187	1,425,607	1,140,486	630,791	1,000,000	369,209	59%
Contribution to HATC Foundation	72,659	36,330	29,064	48,439	125,247	76,808	159%
Total Expenses	\$ 1,018,846	\$ 1,461,937	\$ 1,169,550	\$ 679,231	\$ 1,125,247	\$ 369,209	54%
Excess Rev over Expenses	\$ 873,528	\$ 1,431,532	\$ 1,145,226	\$ 582,352	\$ 879,253	296,901	51%
Provision for Reserve	\$ 873,528	\$ 1,431,532	\$ 1,145,226	\$ 582,352	\$ 879,253	\$ 369,209	42%

Travis County Facilities Corp (TCFC) Set Aside Funds - Deeply Affordable Units

Budget Line Item	FY21 - 18 mth Approved Budget	15 mth YTD Actual Sept 2021	YTD Actual Annualized 12 months	FY21-18 mth Approved Budget Annualized to 12 months	FY22 - 12 mth Requested Budget	Incr/(Decr) (Budget- 12 m	
Revenues							
Contribution SHFC-10% All Dev Fees & 50% bond only transactions	532,107	233,500	186,800	354,738	140,000	(214,738)	(61%)
Contribution TCFC-Tech Ridge - 50% proceeds	633,123	1,425,607	1,140,486	422,082	1,000,000	577,918	137%
Interest	-	2,440	1,952	-	3,500	3,500	NA
Total Revenues	\$ 1,165,230	\$ 1,661,547	\$ 1,329,238	\$ 776,820	\$ 1,143,500	\$ 366,680	47%
Total Expenses	-	-	-	-	-	-	-
Excess/Deficiency Rev over Expenses	1,165,230	1,661,547	1,329,238	776,820	1,143,500	366,680	47%
Provision for Reserve	\$ 1,165,230	\$ 1,661,547	\$ 1,329,238	\$ 776,820	\$ 1,143,500	\$ 366,680	47%



Strategic Finance Housing Corp (SHFC)

Draft Budget – FY2022

Highlights of SHFC FY2022 Budget

SHFC staff prepared a detailed revenue projection (by partnership) for FY2022. Revenues reflected in the SHFC FY2022 budget is based on these projections.

4% cost of living adjustment (COLA) for all SHFC staff are included in the FY2022 Budget.

Contribution to HATC of \$1,176,698, and \$140,000 to TCFC Set Aside Fund is budgeted.

Strategic Housing Finance Corp

Schedule 1

			-				
Budget Line Item	FY21 - 18 mth Approved Budget	15 mth YTD Actual Sept 2021	YTD Actual Annualized 12 months	FY21-18 mth Approved Budget Annualized to 12 months	FY22 - 12 mth Requested Budget	Incr/(Decr) Chg Prior Budget-12 mths \$ & %	
Revenues							
Other Revenues - Fees	10,416,214	5,621,596	4,497,277	6,944,143	6,224,935	(719,208)	(10%
Interest Income	5,000	36,531	29,225	3,333	24,000	20,667	620%
Total Revenues	\$ 10,421,214	\$ 5,658,127	\$ 4,526,502	\$ 6,947,476	\$ 6,248,935	\$ (698,541)	N/
Expenses							
Salaries & Benefits - Executive staff	194,141	136,256	109,005	129,427	118,877	(10,550)	(8%
Finance staff	95,623	61,240	48,992	63,749	30,603	(33,146)	(52%
SHFC staff	490,509	407,090	325,672	327,006	359,331	32,325	109
Administrative Expenses - SHFC Direct	60,867	79,030	63,224	40,578	99,100	58,522	1449
Administrative Expenses - Allocated	108,999	91,860	73,488	72,666	87,490	14,824	209
Insurance	4,107	3,011	2,409	2,738	1,913	(825)	(30%
Contribution to Business Activities	1,611,762	1,325,258	1,060,206	1,074,508	1,176,698	102,190	109
Contribution to TCFC Set-Aside Funds	532,107	233,500	186,800	354,738	140,000	(214,738)	(61%
Total Expenses	\$ 3,098,115	\$ 2,337,245	\$ 1,869,796	\$ 2,065,410	\$ 2,014,013	\$ (51,397)	(2%
Excess Rev over Expenses	7,323,099	3,320,882	2,656,706	4,882,066	4,234,922	(647,144)	(13%
Provision for Reserve	\$ 7,323,099	\$ 3,320,882	\$ 2,656,706	\$ 4,882,066	\$ 4,234,922	\$ (647,144)	(13%

- A Other Revenues includes Partnership Distributions, Developer Fee projected for 12 month period. Information provided by SHFC staff.
- **B** Salaries & Benefits has been detailed by Executive, Finance and SHFC staff. It includes includes 5% merit increase & 4% COLA
- C- Contribution to Business Activities \$1,176,698

Contribution to TCFC-Set Aside Funds for Deeply Affordable Units -\$140,000

D - SHFC Direct Admin costs includes direct legal, consulting, training; whereas allocated costs includes portion of office rent, IT support, copier leases etc