

Terms of Reference (TOR) for Service Provider

Project Title: “Green Fields: Transforming Small-Scale Agriculture”

Country: Sudan

Release Date: November 24, 2025

Close Date: December 4, 2025

Expected Start Date: on or around December 19, 2025

Expected End Date: November 30, 2026

1. Background and Context

The “Green Fields: Transforming Small-Scale Agriculture” project in Egypt and Sudan is led by Education For Employment to bolster the resilience and productivity of small-scale farmers in conflict-affected and climate-stressed areas of Sudan. The project responds to the country’s exceptional humanitarian and livelihoods crisis as agriculture remains a critical employer and pathway for recovery.

Agriculture is a cornerstone of Sudan’s rural economy, accounting for about 40% of total employment (2022, ILO-modeled). Yet since April 2023, conflict has severely disrupted production, markets, and access to services, compounding the effects of recurrent droughts, erratic rainfall, and land degradation. Insecurity, banking sector disruption, and broken trade routes, limiting farmers’ ability to maintain yields or adopt improved practices. These constraints are especially acute for women and youth, who face higher barriers to land, finance, and markets in fragile settings.

In this context, EFE’s intervention adopts a holistic and multifaceted approach to tackle the pressing challenges faced by small-scale farmers in Sudan. This approach is grounded in empowering farmers with knowledge, skills, and support systems that enable them to overcome barriers to productivity and livelihood improvement.

2. Purpose and Objectives of the Assignment

The overarching goal of the project is to empower and uplift small-scale farmers in Sudan by enhancing their agricultural knowledge, skills, and access to resources.

The specific objectives for this project are as follows:

- Provide Life Skills Training to promote Sustainable Agricultural Practices to 40 small-scale farmers in Sudan through:
 - Offering tailored training programs covering various aspects of life skills to small-scale farmers
 - Advocating for and facilitating the adoption of environmentally sustainable farming practices;

- Raising awareness about the importance of conservation and responsible land use among small-scale farmers;
- Establishing links between farmers and markets, improving their access to buyers and ensuring fair market prices.

3. Scope of Work and Deliverables

The service provider will be expected to meet the following deliverables:

Project Stage	Deliverable	Expected Timeline
Stakeholder and Partner Engagement	1. Conduct a market needs assessment to identify the needs of small-scale farmers in Sudan; 2. Design new curricula or customize existing curricula to respond to the needs of small-scale farmers identified in the needs assessment;	Approx. Month 1-3
Participant Outreach and Sourcing	3. Conduct participant outreach; 4. Enroll at least 40 participants in the program;	Approx. Month 3-5
Training Delivery	5. Provide life skills training to promote sustainable agricultural practices to 40 small-scale farmers in Sudan;	Approx. Month 5-9
M&E, Reporting, and Communications	6. Collect baseline and end-line data to track participants' outcomes post-training;	Approx. Months 9-12
Reporting	7. Submit quarterly programmatic reports to EFE-Global in addition to sharing ad hoc updates as requested by EFE-Global.	Months 4,7,10,12
Communications	8. Share 2 success stories about the project progress through different communications channels, including social media, press releases, etc.	Approx. Months 9-12

4. Duration of Implementation

Expected start date: on or around December 19, 2025

Expected end date: November 30, 2026

5. Required Qualifications

- Experience providing training in the agricultural sector in conflict zones;
- Experience delivering similar development programs; and
- Track record of working with the private sector and agricultural organizations in Sudan or the MENA region more generally.

6. Reporting

The service provider will report to Amr Abdallah (Director of Gulf Programs at EFE-Global) and Yehia Ezzat (Director of Finance, Compliance & Administration at EFE-Global).

7. Budget and Payment Terms

EFE will award this contract on meeting project deliverables and submission of regular programmatic reports to EFE-Global. The financial proposals will make up 30% of the overall score.

Expected deliverables:

1. Submission of project work plan
2. Submission of curriculum outline and training materials
3. Submission and approval of training completion report, including photos and videos from the training
4. Submission and approval of final programmatic report, including media coverage and success stories

8. Proposal Submission Requirements

Interested applicants must submit the following documents:

- Technical proposal, including:
 - Problem Statement, including description of local context and key challenges faced by small-scale farmers in Sudan;
 - Methodology, including detailed description of activities proposed to meet deliverables, including M&E tools and processes used to track timely delivery;
 - Output and outcome-level key performance indicators for each deliverable.
- Detailed financial proposal in USD (\$).
- Outline of workplan explaining the implementation timeline for each of the deliverables. Detailed workplan will be requested upon a selection of a service provider.

- Corporate statement and past performance.
- Copy of legal documents for the company.

Any missing documents will result in an automatic disqualification of the application.

All requested documents should be sent to aabdallah@efe.org and yezzat@efe.org no later than 11:59 pm December 4, 2025 with “Green Fields Sudan” in the subject line of the email. Offer should be valid for a minimum of three (3) weeks from the date of submission.

9. Evaluation and Selection Criteria

Proposals will be evaluated based on cost effectiveness, past experience, and technical knowledge. Scoring of submitted proposal will be as follows:

Criteria	Weight
Financial Proposal	30%
Technical Proposal and Methodology	35%
Past performance	15%
Work Plan	20%