

POST-ACUTE CARE · MULTI-STATE · TEXAS, ARKANSAS, LOUISIANA, ALABAMA

Priority Hospital Group Recovers \$330K in Claims and Expands Network Access

About the Client

Priority Hospital Group is a multi-state post-acute care provider operating long-term acute care hospitals (LTACHs), inpatient rehabilitation facilities (IRFs), and skilled nursing facilities (SNFs) across Texas, Arkansas, Louisiana, and Alabama, delivering specialized care for medically complex patients.

Client Need

After a series of acquisitions, the group faced challenges to revenue and network access:

- Site neutral payment policies delaying or underpaying claims
- Outdated legacy payor agreements requiring renegotiation
- Credentialing gaps from ownership and location changes
- Limited payor engagement, including resistance to renegotiation and network expansion

PayrHealth's Solution

PayrHealth worked across contracting, claims, and credentialing:

Targeted Claims Resolution. Led ongoing JOC meetings to resolve site neutral payment discrepancies claim by claim.

Credentialing and Enrollment Alignment. Updated provider records for new ownership and locations in payor systems.

Strategic Contracting and Network Expansion. Used benchmarking and transparency data to renegotiate legacy agreements and expand access.

Financial and Operational Alignment. Worked with the client's CFO to align contracting with operational priorities.

SERVICES

Payor Contracting

Claims Resolution
Credentialing and Enrollment
Market Benchmarking

KEY ACTIONS

Market-by-market gap analysis
Data-driven proposals backed by benchmarking
Third-party entities to accelerate access
Consistent payor engagement

MARKET

Texas, Arkansas, Louisiana, Alabama

RESULTS

\$330K

recovered in claims tied to site neutral reimbursement for a newly acquired entity

ADDITIONAL OUTCOMES

21 contracts executed since inception: 10 in 2025, 11 YTD in 2026

10-22% rate increases across multiple payors, with expanded IRF and SNF access

Improved payment accuracy and turnaround through credentialing alignment

KEY TAKEAWAY

Through a coordinated approach spanning claims resolution, credentialing, and strategic contracting, PayrHealth helped Priority Hospital Group stabilize revenue following acquisition and build a scalable foundation for continued growth.