

CHALLENGE

One of the largest U.S. regional banks faced a pressing challenge: their existing commercial cash tool was outdated and no longer met the demands of today's cash operations. The bank had been relying on a patchwork of external vendor solutions to manage their commercial clients' cash activities, which resulted in limited control and visibility for the bank itself. These third-party tools introduced complexities and conflicts for the bank's commercial customers, creating friction rather than seamless service. Upgrading the existing tool internally was cost-prohibitive, leaving the bank eager to modernize and regain control with an integrated, user-friendly solution.

SOLUTION

CMS Analytics partnered with the bank to implement a cutting-edge commercial cash solution designed to overcome these challenges. The solution integrated directly with cash vendors and provided a Single Sign-On (SSO) experience, offering a unified, secure, and streamlined platform for commercial clients. The bank was able to deliver a bank-branded "mission control" dashboard, empowering its commercial customers to take charge of their cash operations—from ordering cash to tracking deposits and managing armored transport.

RESULTS

The impact was transformational for both the bank and its commercial clients:



The bank strengthened its relationship with commercial customers by providing a branded, modern solution that enhanced operational efficiency.

Streamlined management of cash orders, deposits, and armored transport improved accuracy and reduced friction, delivering a better overall customer experience.

By implementing CMS Analytics' commercial cash solution, the bank successfully modernized its approach, delivering transparency, control, and convenience to its commercial clients while securing its position as a forward-thinking financial institution.

CASE STUDY

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