

ECONOMIC DEVELOPMENT SERVICES

DRIVING GROWTH THROUGH COLLABORATION AND TAILORED SOLUTIONS



Quality Through Cooperation Since 1976

Servicing cities and economic development authorities across the state, the South Central Service Cooperative (SCSC) delivers customized solutions to foster long-term economic success. Our team provides hands-on support with:

- Comprehensive economic development support tailored to community needs
- Guidance on financial incentives and funding strategies to maximize opportunities
- Business attraction and expansion, and redevelopment assistance for sustainable growth
- Stakeholder engagement with property owners, city staff, and economic leaders

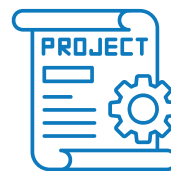
OUR APPROACH



Expert advice and planning to help communities navigate economic development



Engaging stakeholders, economic development authorities, and staff to align goals



Hands-on assistance with business attraction, redevelopment, and funding strategies



Regular progress updates, remote and in-person support, and transparent reporting

STRATEGIC SUPPORT FOR STRONGER COMMUNITIES

www.mnscsc.org

FLEXIBLE FEE STRUCTURE

SERVICE FEES

- Standard economic development services are available at a fixed rate for predictable budgeting
- Project-specific fees based on scope, complexity, and required resources
- Additional consulting and advisory services are available at an hourly rate for tailored support

KEY DIFFERENTIATORS

- Over 30 years of experience in economic development and local government, with deep insight into growth, redevelopment, and stakeholder engagement
- Hands-on support tailored to each community's goals, from business attraction to funding strategies
- Consistent communication and progress updates, both in-person and remote, to keep projects on track
- Clear, flexible pricing with flat rates, hourly options, and no hidden fees

GET IN TOUCH

The SCSC Economic Development team offers a comprehensive suite of services to help communities achieve their growth objectives. Mike Humpal, CEcD, Manager of Local Government Solutions, brings over 30 years of local government experience, including roles as Community Development Director and City Administrator for the City of Fairmont. He is a Certified Economic Developer (CEcD) through the International Economic Development Council (IEDC) and a Certified Economic Development Finance Professional through the National Development Council. Jim Gromberg also has more than 30 years of experience in economic development, with expertise in redevelopment projects, small area plans, business attraction and expansion programs, and greenfield developments. He is a Certified Economic Development Finance Professional as well.



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