

About State Law Resources, Inc.

SLR is an international network of independent law firms that interact for the purpose of helping businesses, trade associations, and public policy coalitions navigate the complex and time-consuming process of managing both legal issues and state government relations.

Member firms join by invitation only, and are selected for their specialization in government relations, administrative law, and regulatory law. SLR has member firms in 46 U.S. States and the District of Columbia, and in the United Kingdom, Belgium, and Canada.

SLR's primary objective is to offer business development opportunities for member firms through client referrals from other members, exposure to prospective clients who are hiring in multiple states at membership meetings, and networking through related industry organizations.

Membership Benefits

- Fast access to top-quality, trustworthy firms - Even if an SLR member firm cannot handle a matter, they will be able to identify another top-quality firm that can!
- Expanded resources for your client
- Invite your clients to membership meetings, expenses covered by SLR - Increase their awareness of the resources offered by SLR
- Opportunity to expand your firm's work in other jurisdictions
- New clients for your firm! Build your business! Referrals beget referrals!
- Referrals are highly cost effective - Save your firm time and money
- Develop trust, cooperation and personal relationships with quality members
- Network with distinguished members including: former judges, governors, federal appointees, senior advisors, state or U.S. representatives, and members with private-sector experience
- Bring other members of your firm to membership meetings
 - o Increase internal awareness about the SLR network inside your own firm
 - o Share success stories!

How to Make a Referral

- Contact the SLR primary representative in your firm to connect you to the appropriate person in another SLR member firm.
- Contact SLR Staff for assistance:

Erin Murphy, Executive Director emurphy@statelaw.org 202-495-3120 x213	Hannah Webster, Program Manager hwebster@statelaw.org 202-495-3120 x226
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- Use the Member Search Tool at www.statelaw.org to determine the primary contact in the state where your client needs assistance, and reach out to them directly by email or phone.
- Please make sure to contact SLR staff when a referral has been made. SLR records all outbound and inbound referrals.

When Should You Think of SLR?

You should think of SLR when:

- Your clients have urgent legal issues, government affairs needs, or state legislative and/or agency matters
- Your clients have federal issues
- Your clients are looking to establish a long-term relationship with a law firm in another state that understands their administrative, regulatory or government relations based needs
- You have business or litigation matters that can benefit from government relationships