



STATE LAW RESOURCES, INC.

*an international network of
independent law firms*



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an international network of*

RESOURCES, INC.

STATE LAW

About State Law Resources

- SLR is an international network of independent law firms.
- Firms are selected for their specialization in:
 - Government Relations
 - Administrative Law
 - Regulatory Law
- SLR has member firms in:
 - 45 U.S. States & the District of Columbia (WY, TN, IL, VA, MS)
 - United Kingdom & Belgium
 - Canada



SLR Objective

Business development for member firms through:

- Referrals from other members
- Exposure to prospective clients who are hiring in multiple states at SLR Membership Meetings
- Networking through related organizations



SLR Membership Facts

- Over 4,900 lawyers and government relations professionals
- Firm size range – 8 to 570 employees
Average – 110 employees
- Over 400 significant state, federal & local government positions held by members



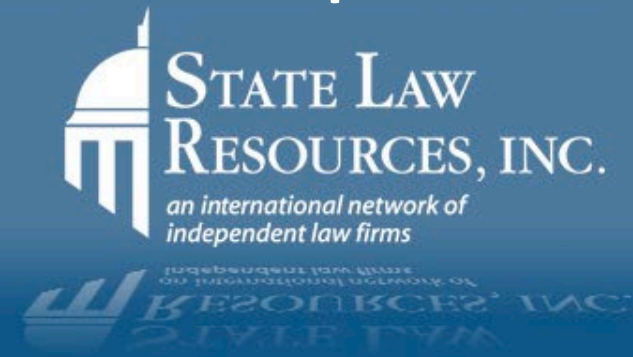
SLR Membership Benefits

- Develop trust, cooperation and personal relationships with quality members
- Network with distinguished members including: former judges, governors, federal appointees, senior advisors, state or U.S. representatives, and members with private-sector experience.



SLR Membership Benefits

- Expanded resources for your client
- New clients for your firm
 - Build your business! Referrals beget referrals!
- Opportunity to expand your firm's work in other jurisdictions
- Fast access to top-quality, trustworthy firms
 - Even if an SLR member firm cannot handle a matter, they will be able to identify another top-quality firm that can!



SLR Membership Benefits

- Referrals are highly cost effective
 - Save your firm time and money
- Invite your clients to Membership Meetings
 - Increase their awareness of the resources offered by SLR
- Bring other members of your firm to Membership Meetings
 - Increase internal awareness about the SLR network inside your own firm
 - Share success stories!



When should you think of SLR?

- State legislative and/or agency matters
- Federal issues
- Legal Needs
- When you do not have an established referral relationship outside your state
- Business or litigation matters that can benefit from government relationships



How to Initiate Contact

- Contact SLR representative in your firm
- Contact SLR office for assistance

Erin Murphy, Executive Director

emurphy@statelaw.org

202-495-3120 x213

- Visit SLR www.statelaw.org

