



GOVERNMENT CONTRACTS AND PROCUREMENT PRACTICE GROUP
May 17, 2024
2:00 PM ET

The Willard InterContinental Hotel, Washington, DC
Douglas

Members in Attendance

Erin Sher Smyth, MD
Sherry Doctorian, MO
Mihoko Ito, HI

MINUTES

- I. Call to Order
- II. Introductions
- III. Discussion of New Practice Group Chair

The group discussed that Tom Hanson may have previously volunteered to be the chair at the 2023 Nashville Meeting. Erin Smyth volunteered to be the next chair. Mihoko Ito volunteered to serve as a vice chair to help as needed

- IV. SLR Fall 2024 Client Suggestions
*Monterey, CA, September 25-29, 2024

Mihoko suggested bringing tech companies like Microsoft, and one of her clients, Paylt.

Erin suggested Oracle, and another client, Bonfire which is software used to evaluate bids and proposals.

- V. Individual State Issues and Discussion from Members

Erin described her background and prior work as Baltimore chief procurement officer, and discussed procurement software that she helped to procure and implement in Baltimore.

Mihoko raised client issues in technology procurement as a hot topic.

The group discussed how to get more of the membership involved in the procurement group. Many SLR members likely practice in the area of government business development for clients but don't necessarily make the procurement connection.

VI. Other Business

There was no other business discussed.

VII. Next Meeting Date

The group will look at dates towards the end of summer to focus on possible clients to bring to Fall meeting.

VIII. Adjournment

The meeting was adjourned at approximately 3:00 PM ET.