



AI Leader Certification

ISSUE DATE

January 2026

VALID UNTIL 31 JAN 2027

This certifies that

Paul Heveus

has demonstrated practical expertise by
implementing a minimum of five AI Assistants.

HEREBY RECOGNIZED AS A

Certified AI Leader

VALIDATED BY

Daan van Rossum

FOUNDER & CEO, FLEXOS



Paul Heveus's AI Assistants



Paul Heveus
December 2025



Founder GPT Custom GPT

Acts as Paul's AI sales assistant, knowledge hub, and on-demand consultant to qualify leads, explain offerings, recommend partners, and prep proposals.



Lead Follow-Up Assistant Zapier + ChatGPT

Captures new LinkedIn connections, enriches contact data, and drafts personalized intro emails automatically.



MEDDPICC Deal Evaluator Gemini

Evaluates prospects using the MEDDPICC framework to assess deal quality and sales priority.



CRM Brain Custom GPT

Stores service offerings, case studies, partner knowledge, and technical documentation for fast retrieval during sales and consulting conversations.



Walk-and-Talk Strategy Buddy ChatGPT Voice

Serves as a thinking partner during long walks to talk through strategy and deliver structured summaries afterward.