

## Best Customer Experience -

## **Garden Centre**

This category will be judged upon each applicant's entry statement. Please note that your entry should be **no more than 2000 words in total.** 

1	Please provide a brief overview of your organization's customer experience strategy, and its alignment with your overall business goals.
2	Describe a specific customer experience initiative or program your organization implemented that resulted in significant improvements in customer satisfaction and loyalty.  (You can showcase a particular project or initiative that had a positive impact on customer experience outcomes and provides evidence of their success)
3	How does your organization measure and track customer satisfaction and feedback? Please outline the key metrics and tools utilized.  (This question seeks information on the organization's methods for capturing customer feedback, measuring satisfaction levels, and utilizing data to inform decision-making and improvements.)
4	How has your organization successfully resolved a challenging customer issue or complaint, turning it into a positive customer experience?  (This question allows applicants to showcase their problem-solving skills and highlight instances where they effectively addressed a difficult customer issue, ultimately transforming it into a positive experience for the customer)
5	How does your organization foster a culture of customer-centricity among employees?  (Describe any training, recognition, or engagement programs in place)