## **Buyer Confidence Checklist**



Because sellers say yes to offers they trust.

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#### Before You Submit An Offer

Position yourself as the most secure, most reliable buyer.

Confirm your financing (current pre-approval, lender-reviewed documents)
Budget for closing costs (land transfer tax, legal fees, adjustments, appraisals insurance)
Ask your Realtor: "What happens if anything delays my ability to close?"
Understand how delays or default impact you, as the buyer, as well as the seller
Decide whether adding SecureMyOffer strengthens your offer
Get preapproved for an SMO policy (Visit <u>securemyoffer.com</u> )

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## **Presenting Your Offer**

Use SecureMyOffer to reduce seller risk.

☐ Ask your Realtor to clearly present Secure My Offer with your offer
☐ Highlight that SMO protects the seller if a buyer delays or defaults
☐ Show proof of SMO pre-approval or intent to purchase
☐ Position your offer as lower-risk, more reliable, and accountable
In competitive situations, SMO can help your offer stand out – even against higher prices.
Your 10-Day Window Starts. Have ready:
□ Property address
□ Purchase price
☐ Firm offer date
☐ Closing date
☐ Your contact information
☐ Credit card details
Remember: SMO must be purchased within 10 days of going firm.
SMO protects the <b>seller</b> if a buyer delays or defaults, and tells the seller you're serious, prepared, and accountable.

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#### **Policy Purchase**

Strengthen your offer with confirmed protection.

Choose the coverage level that best supports your offer
Typical premium: \$600-\$1,500
Complete application + payment
(You may forward the payment link to another party if preferred)
Policy is automatically emailed to the insured party
Save the confirmation and share with your Realtor/Lawyer

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### **Before Closing (Reduce Seller Anxiety)**

Show the Seller you're ready to close.

Stay in close communication with your lender
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- ☐ Final documents
- □ Appraisal approvals
- □ Funding timelines

#### Coordinate with your lawyer

- ☐ Title search
- ☐ Insurance
- ☐ Closing funds

#### Keep your Realtor updated with any changes

They will watch for red flags that may worry the seller:

- □ Lender delays
- □ Document issues
- ☐ Change in financial circumstances

SMO already gives the seller confidence – staying organized reinforces it.

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### If A Delay Or Default Occurs

Default is rare, but sellers must be protected if it happens.

	Your Realtor or lawyer will notify you of the issue
	Document all communication
	The <b>Seller</b> will contact the SMO claims team:
	Online: securemyoffer.com/claims
	Email: Claims@SecureMyOffer.com
	Phone: 1-833-766-2329
	Regardless of policy, SMO may compensate the <b>seller</b> for eligible losses
	Buyer may be held liable depending on damages
	Work with your Realtor and lawyer to resolve next steps
SI	10 reinforces accountability – and gives the seller confidence your offer is secure