

STRATEGIC DISPOSITION FOR A FORTUNE 500

A disciplined solution to freeing space and generating return across over 90 mills

OUR CLIENT'S CHALLENGE

Our client, a Fortune 500 manufacturer, is constantly improving their manufacturing processes, so they need to remove old assets to make space for new initiatives. This needs to happen across nearly 100 sites, and it's different at each one, making asset disposition more complex.

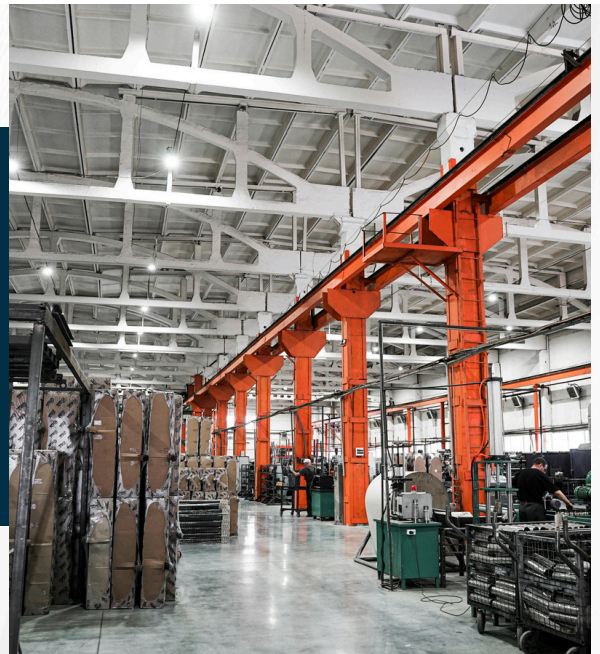
They needed a rigorous approach to scrap, recycle, and sell their assets that would net a fair return without distracting their team.

AMPLIO'S SOLUTION

We started with their two highest-priority mills, quickly clearing them out and netting two times the recovery rate compared to previous liquidations.

With top priorities settled, Amplio charted a long-term plan to solve the surplus challenge at the rest of their mills. We re-prioritized based on which needed space the most, and then we analyzed their lists of potential excess. With our disposition tools, we recommended items for scrapping to immediately free up space. Then, we moved the high value items out and pursued a purposeful selling strategy to maximize their return.

A year in, we're handling over 10 mills per quarter. We stay tightly aligned with the client's needs, and then we execute the work — so their supply chain team can stay focused on their top priorities. All the while, we're opening up space in their mills and generating a great return on assets.



KEY RESULTS

21 sites clear in 6 months

4.5% return — 2x better
than previous results

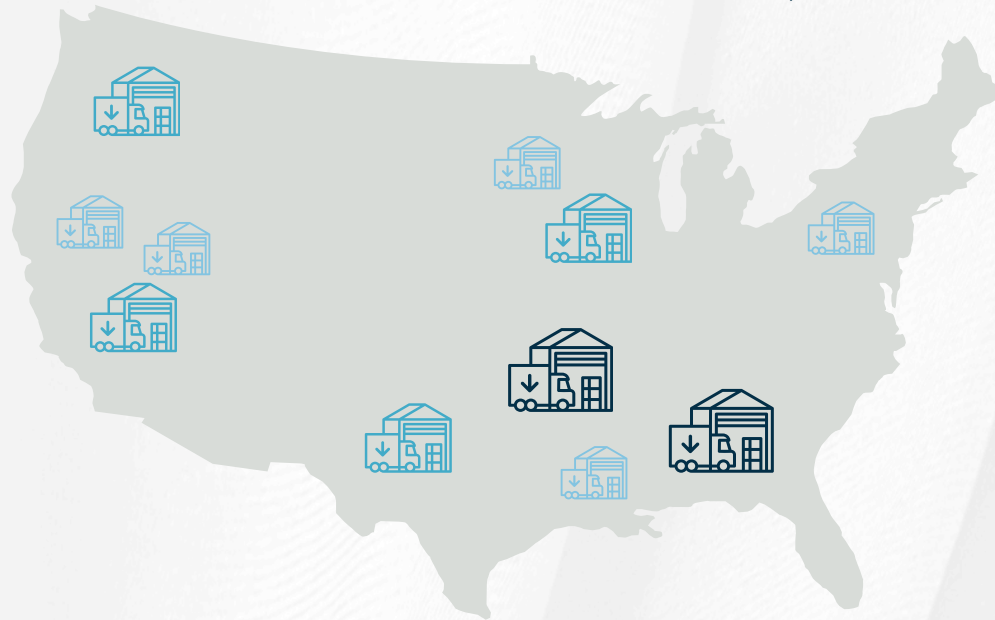
1 simple point of contact



VP, SOURCING

"Amplio takes the surplus problem off our hands and acts as an extension of our team. We trust them to do the work, and they do it better than we were doing it ourselves!"

*Illustrative, not actual sites



2023

- Proof of concept with the highest priority mills
- Strategic plan to tackle challenge across all mills

2024

- Disciplined execution in order of priority
- Stay flexible and adjust plans as necessary

2025

- Continue to execute with lower priority sites
- Maintain healthy inventory levels at completed mills

**WORK WITH ASSET
DISPOSITION
EXPERTS**

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