

## **Delegate Sales Executive Entry Level | Full Time | 12-Month Fixed-Term Contract | London**

This is an exciting opportunity for a recent graduate to launch a commercial career at the intersection of financial services, data, and events. This 12-month rotation programme at Neudata offers hands-on experience across sales, marketing, and event operations - providing a well-rounded introduction to a fast-growing business in the investment data space.

You'll play a key role in engaging senior decision-makers from global investment firms to drive attendance at our in-person and virtual events. Along the way, you'll build valuable commercial and client-facing skills, gain exposure to different business functions, and learn how the world's leading investors use alternative data.

### **Company**

Neudata is the authoritative global source of data intelligence, dedicated to finding value-added alternative data for investment firms and corporations. Since its launch in 2016, Neudata has worked with thousands of data vendors across multiple sectors and has created the largest global roster of dataset insight. Neudata also runs the world's leading series of alternative data events, hosting thousands of delegates annually across Asia, Europe, and the Americas.

### **Our Values**

- Deliver outstanding service
- Treat everyone how we would like to be treated
- Work better together
- Do it the right way
- Be uncompromisingly honest
- Never cease to improve and innovate

### **Job Description**

As a Graduate Delegate Sales Executive, you will be part of a 12-month rotational programme designed to give you broad exposure to the commercial side of Neudata's business. Your core focus will be recruiting senior-level delegates for our global events. In addition, you'll rotate across the marketing, sales, and events teams to support campaign execution, lead generation, and event logistics.

This is a hands-on, client-facing role with real responsibility from day one and the opportunity for a permanent role at the end of the programme, based on performance.

## Responsibilities

- Engage senior investment and data professionals to drive attendance for Neudata's in-person and virtual events via phone, email, and LinkedIn
- Learn to pitch effectively and build relationships with prospective delegates and clients
- Maintain accurate delegate records, and work with the events team to track registration numbers in line with attendance targets
- Support lead generation campaigns, promotional activity, and event execution
- Undertake other ad hoc assignments as required

## Who We Are Looking For

- Recent graduate with a degree-level education
- Strong communicator with experience in cold calling and confidence engaging senior professionals
- Commercially curious and target-driven, with an interest in financial services and events
- Organised, proactive, and excited to work in a collaborative, fast-paced environment
- Comfortable working to targets and deadlines in a client-facing setting

## Compensation & Benefits

- £27,000 base salary OTE ~ £35,000
- 25 days of annual leave, plus an additional day for each year worked (capped at 30 days)
- 10 'work from anywhere' days per year
- 1 paid volunteering day and 2 paid education days per year
- Flexible hybrid working model (3 days per week in the London office)
- Private medical insurance including dental, optical, and hearing
- Company social events
- Employee referral bonus scheme
- Workplace pension scheme with salary sacrifice and matching opportunities

## Contact Us

To apply, please complete the online application form [here](#).

If you are unable to complete the form, please submit your CV with an explanation of what you understand about this role and why you feel you are best suited to this position to

**hr@neudata.co**

Neudata's London office is located in WeWork's coworking space at Moor Place.  
Applicants must be eligible to work in the UK and should be available immediately or ASAP.

## **Recruitment Process**

Our recruitment process typically includes multiple interview stages. Interviews are held both virtually and in person at our London office, giving candidates a chance to meet our team and experience the workplace culture.

If you need any assistance during the application or interview process, please contact **hr@neudata.co** to discuss how we can best support you.