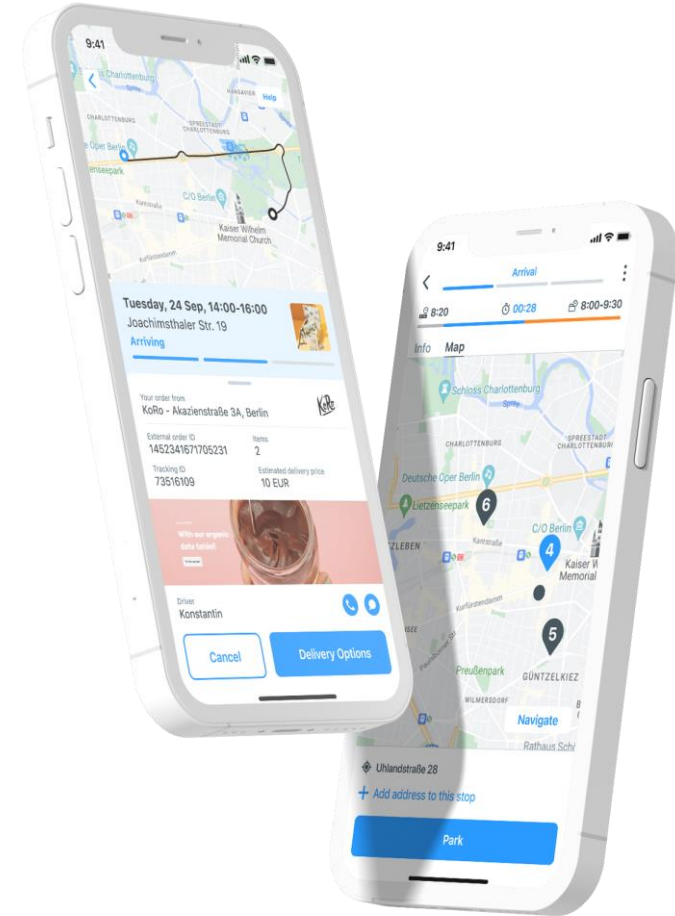


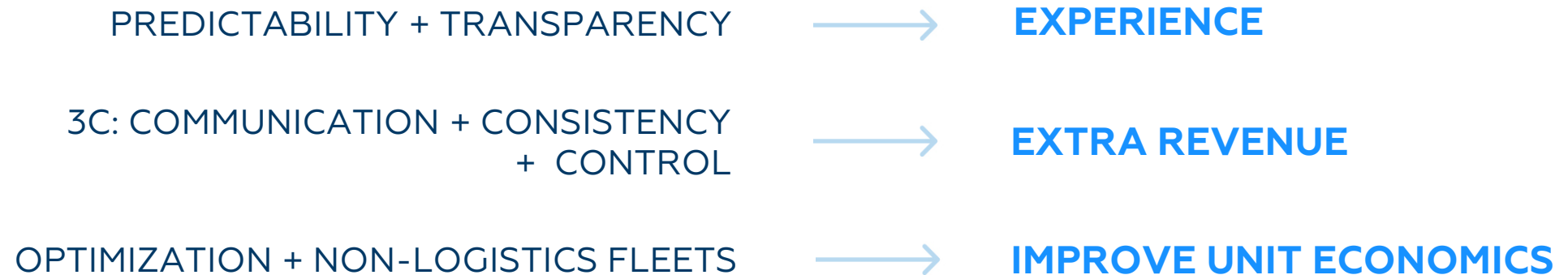


CONSUMER-CENTRIC URBAN DELIVERY ORCHESTRATION PLATFORM

**AI-POWERED SOFTWARE
DIGITALIZE LOGISTICS PROCESSES**



VANONGO BRINGS CONSUMER-CENTRIC TECH TO THE WORLD OF URBAN LAST-MILE DELIVERY



REDUCE CARBON FOOTPRINT

THE PAIN: **DELIVERY IS AN UNPLEASANT PART OF THE SHOPPING**

MERCHANT EXPERIENCE

- No transparency and control after the check-out
- Give up the end customer relationship

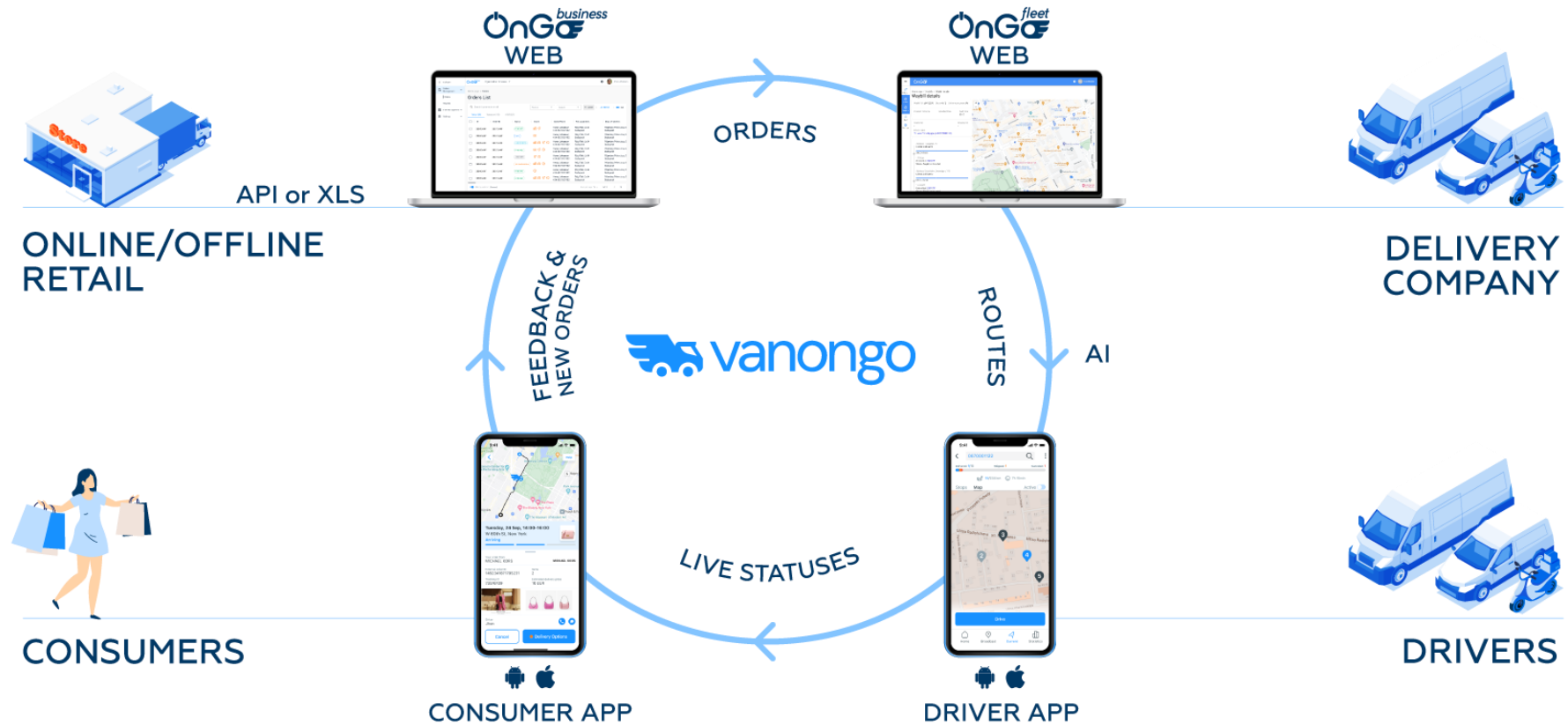
CONSUMER EXPERIENCE

- No flexibility and control over delivery
- Lost or stolen deliveries



**~ 1 000 000 parcels stolen and lost in NYC
WEEKLY**

THE SOLUTION IS **AI-POWERED DELIVERY ORCHESTRATION PLATFORM**



WHO IT'S FOR

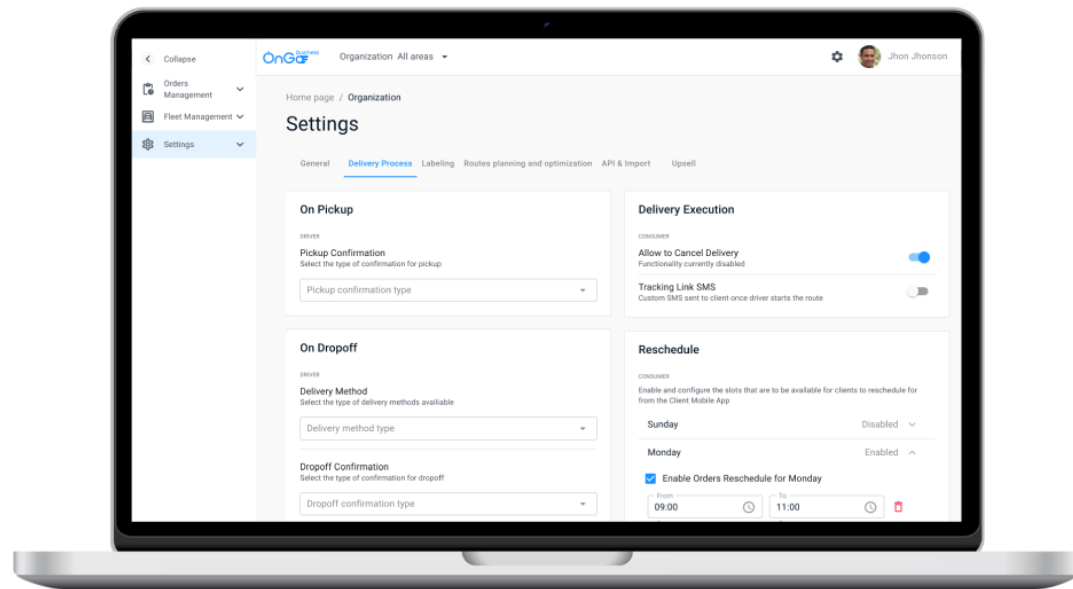


VANONGO: **AN ECOSYSTEM FOR SEAMLESS CUSTOMER JOURNEY**



POST PURCHASE: RULE OF 3C: COMMUNICATION + CONSISTENCY + CONTROL

SOFTWARE AS A SERVICE: **LOW FRICTION CLIENT ONBOARDING**



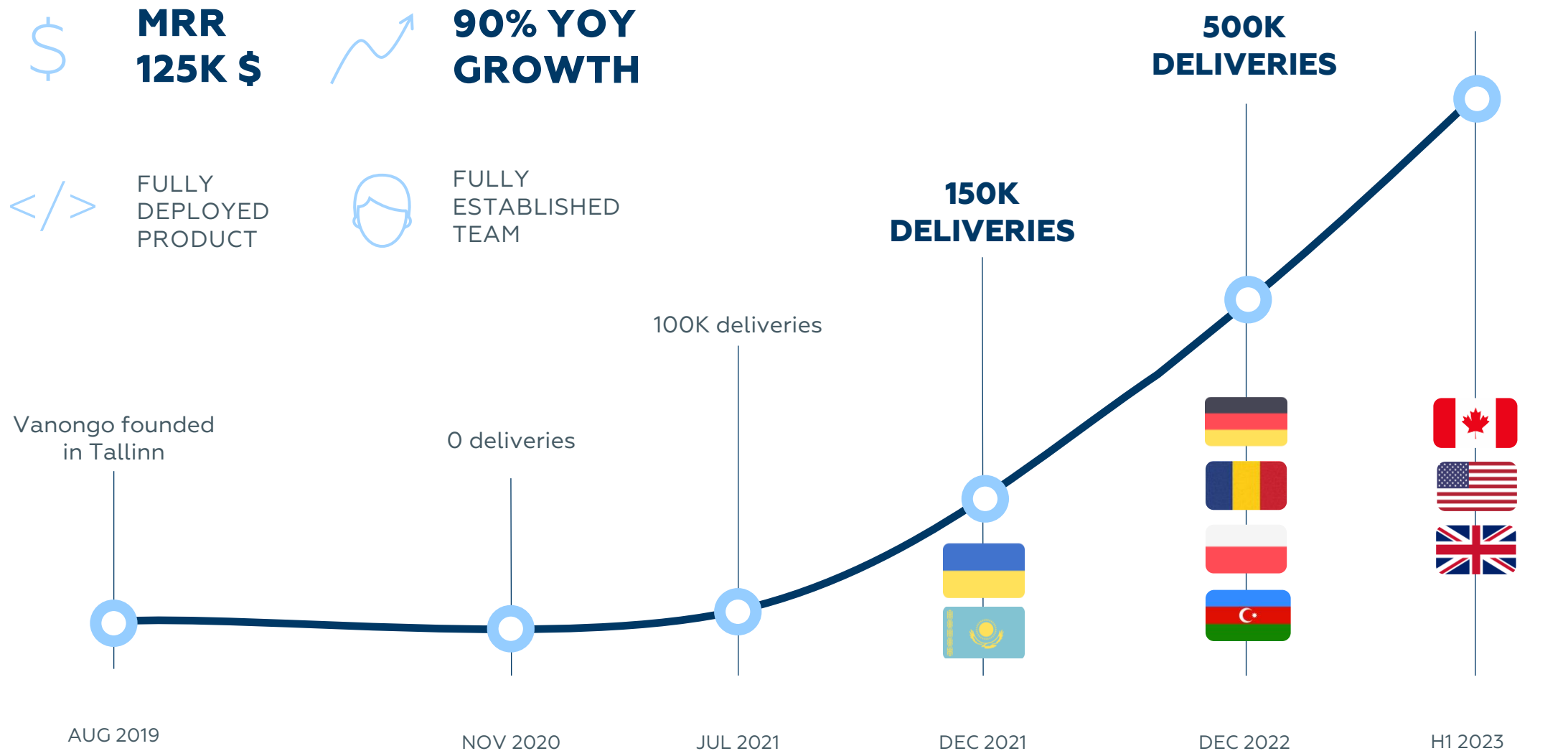
PAY ONLY PER WAYPOINT

NO integration or subscriptions fee
NO annual commitments
NO monthly payments per vehicle

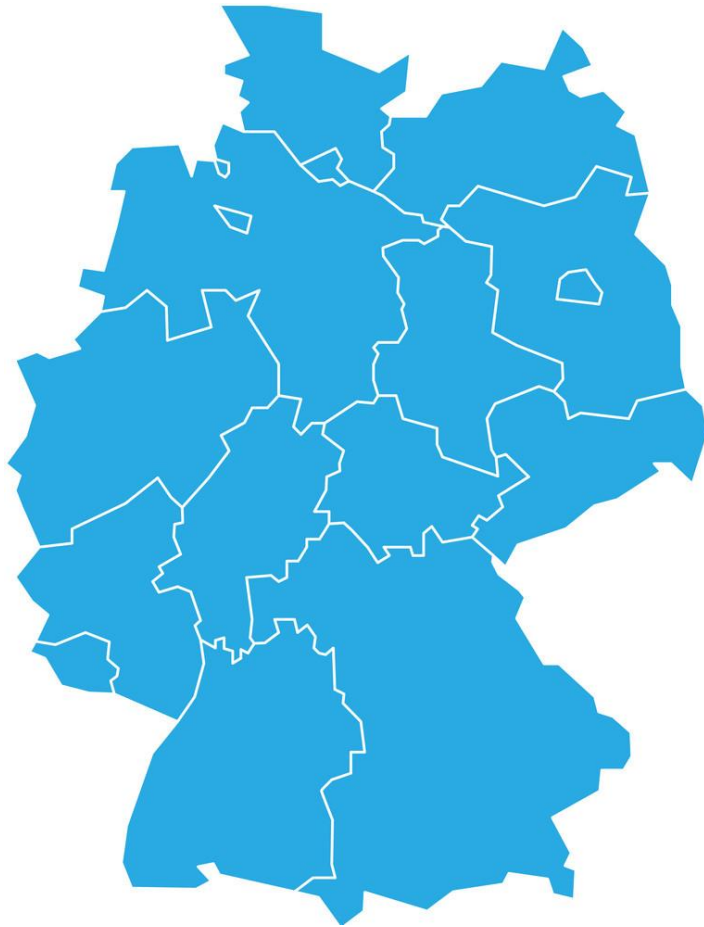
PAY-AS-YOU-USE

EASY ONBOARDING

MILESTONES



GERMANY: SAAS MARKET ANALYSIS - ANNUAL REVENUE POTENTIALS



$$\begin{array}{ccccccc} 10.4\text{M} & & & & & & \\ \text{COMMERCIAL VEHICLES} & \times & \text{RELATED} & \times & \text{TAKE} & = & 800\ 000 \\ & & \text{FLEETS} & & \text{RATE} & & \text{AVE. DAILY ORDERS} \\ & & <100 \text{ vehicles} & & & & \\ & & \text{per fleet} & & & & \end{array}$$

 GERMANY

75 000 000 €

ANNUAL REVENUE - ESTIMATE

*Calculation made for SaaS

COMPETITIVE ADVANTAGE


VanOnG


Urbant


OnFlee


Milkman


Kardinal.ai


Gordon

DEVELOPED BY DRIVERS FOR DRIVERS	●	○	○	●		●
CONSUMER-CENTRIC TO GROW LOYALTY	●	◐	◐	●		●
KEEP BRAND IDENTITIY DURING DELIVERY	●	●	●	●		●
UPSELL DURING DELIVERY	●	●				
COMBINE ON-DEMAND AND PRESCHEDULED DELIVERIES	●	●	○	●	●	
LOW CODE INTEGRATION	●	○	◐	○	◐	●
IMPROVE UNIT ECONOMICS	●	●	◐			

LEGEND

● 100% Feature

◐ Limited functionality

○ MVP or first version

VANONGO-GOOGLE PARTNERSHIP

The fusion of Google and VanOnGo tech brings additional value to the delivery experience for consumers, merchants, and fleets. This first-ever partnership is the most technologically advanced solution in last-mile delivery.

The first Release using Google Maps Last-Mile Platform components is to be presented at Leaders in Logistics Summit in London



SERIAL ENTREPRENEURS **WITH SUCCESSFUL EXIT AMONG 45 PEOPLE TEAM**



Andrey Golubinskiy
CEO



Anton Ilyenko
COO



Dmitry Dolzhenko
CTO



Eduard Kraemer
Head of Biz Dev in US
and DACH



Alexey Denysyuk
Chief Strategy Officer



Slava Levchenko
CGO



Dmytro Yurchuk
Head Of
Engineering



Maryna Chepurna
Head Of People&culture

Advisory Team With Deep Industry Knowledge



Oliver Rupps
Logistics, DACH



Sergio Varela
North and South America



Ralph Hübner
Retailer and E-commerce



Stephan Soroka
Startups and Quick
commerce

APOSTERA

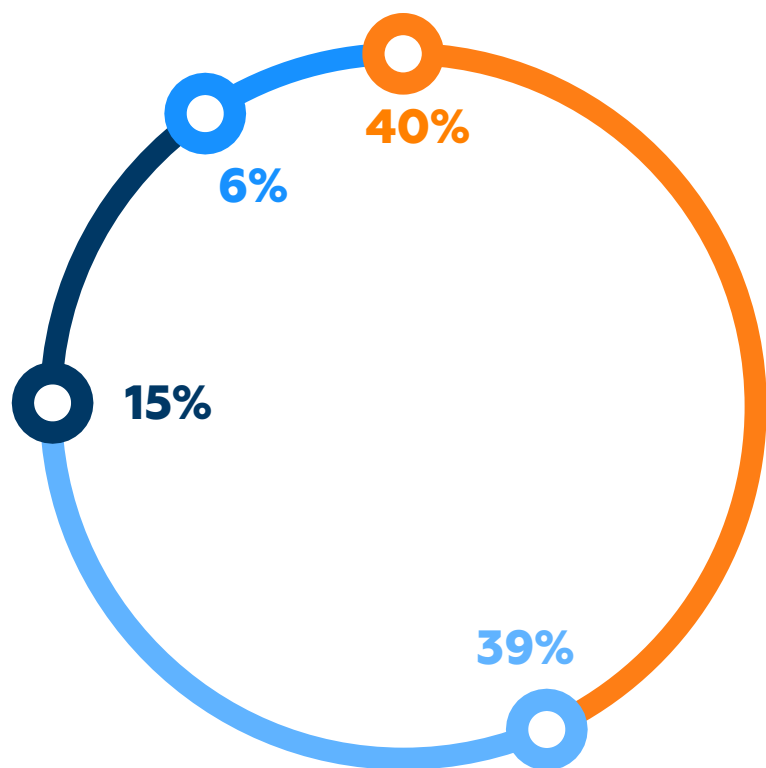


trans-o-flex

Uber

WE ARE **RAISING SEED ROUND – 1.5 MIL USD**

SPENDING STRUCTURE



- BUSINESS DEVELOPMENT | MARKETING
- PRODUCT | ENGINEERING
- MANAGEMENT | OPERATIONS | SERVICE EXECUTION
- CAPEX | OFFICES | IT | TOOLS

1 MIL USD is committed

- Corporate VC in the EU
- VC in US
- Angels in US and EU: ex-HERE, ex-Google, Microsoft

Ask: 0.5 MIL USD

JOIN US TO CONVERT LOGISTICS FROM
COST FUNCTION TO DELIVERY EXPERIENCE
AND BUSINESS GROWTH FUNCTION

ANDREY GOLUBINSKIY

CO-FOUNDER

Andrey.Golubinskiy@vanongo.com