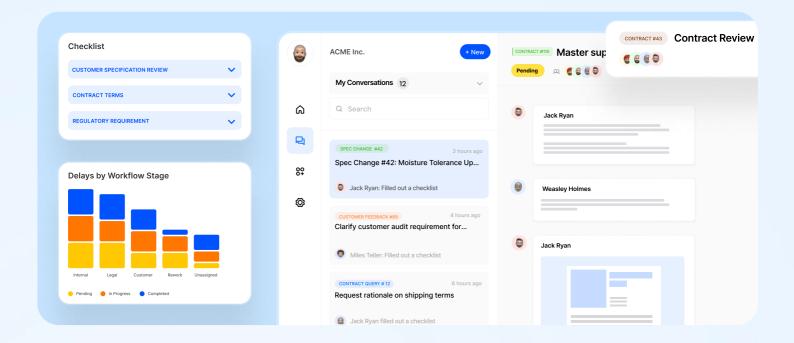




## **Customer Requirements Management (CRM)**

Streamline customer and vendor requirements with real-time visibility, faster response, and end-to-end accountability.





#### **Contract Review**

Bring structure to customer commitments. Set clear terms, align milestones, renewals and avoid surprises.



## **Specification Management**

Handle spec changes with precision. From first draft to final approval, keep everyone on the same page.



#### **Collaboration Portal**

Break silos across teams. Share context, decisions, and documents with full visibility.



## **Feedback Tracking**

Capture what customers are saying and turn insights into product action, not noise.



### **Complaint Handling**

Respond fast and consistently. Every issue has an owner, a record, and a resolution.



## **Opportunity Tracking**

Spot the next big need. Turn requests, gaps, and feedback into opportunities to grow.



# Stay on top of customer needs with faster responses, fewer delays, and total visibility.

Approved specs, quotes, and change requests, signed off in one place.

Blaine D.

Located describe

Busine D.

Glussin, Have approved the revised list of customer specs, you can proceed row.

Spec Update #54

Replace curcumin extract w...

Get early alerts for pending customer inputs, missing info, and open approvals.

Approval due tomorrow

Processes / Customer Requirements

Update the master spec record

Requirement → Issue →
Resolution, fully traceable
and audit-ready.

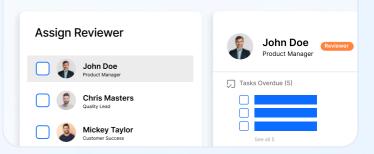
Customer Issue Resolution TAT

Pinpoint bottlenecks in reviews, follow-ups, and decision cycles.





Teams log actions, tag stakeholders, share updates, and close the loop fast.



"With Unifize, lot releases, investigations, and even routine quality decisions now happen in minutes, not days or weeks. It's transformed how fast and collaboratively our teams work."



#### Jesse Kolstad

Director of Quality, Biovation Labs

"With Unifize, we stay on top of changing specs across multiple customers. It's made managing approvals, tracking feedback, and adapting to contract-specific requirements much faster and more reliable."



#### Mikala Hukka

Director of Quality, Adaptive Health