# How Unifize outpaces Greenlight Guru in Life Science innovation

Modern life science teams move fast and depend on seamless collaboration to stay compliant. Greenlight Guru offers an eQMS with "audit-tested" workflows and ready-made templates for medical device companies.

But this structure often comes at a cost. Its rigid design and rising expenses make it difficult to scale or adapt. Instead of fostering agility, GLG locks teams into predefined processes that can't match the pace of modern innovation.



## **Common complaints from Greenlight Guru users**



#### Rigid by design

"Audit-tested" workflows ensure compliance but create friction that slows down projects and innovation.



#### Collaboration bottlenecks

A document-first approach limits real-time collaboration, causing delays in decisionmaking and team alignment.



#### The cost of growth

Appears affordable at first, but costs rise steeply as teams scale, turning manageable expenses into a financial burden.

#### WHAT MAKES UNIFIZE DIFFERENT

## Redefining what a modern QMS can be

Unifize isn't another eQMS, it's a new class of collaborative quality management. Designed for how modern teams actually work, Unifize turns compliance from a checklist into a continuous, connected conversation across teams, processes, and data.



#### For fast-moving, regulated innovators

Built for MedTech, diagnostics, and life-science companies that can't afford slow, siloed systems.



#### From compliance-first to collaboration-first

Brings quality into daily operations, keeping teams aligned, agile, and always audit-ready.



#### Al-driven flexibility

Learns from your workflows to adapt, automate, and scale. No rigid templates or rebuilds.



#### The smarter alternative to rigid eQMS tools

Al-powered insights replace friction with speed, flow, and smarter decision-making.



# Why teams choose Unifize

Unifize is a collaborative, Al-powered QMS for FDA- and ISO-regulated manufacturers that keeps teams audit-ready while dramatically improving execution speed. By unifying chat, approvals, and data in the same workspace, Unifize eliminates disconnected meetings and emails. Teams report up to 4x faster time-to-market, 70% fewer meetings, and 10x faster complaint resolution, because the conversations that drive quality live in the same place as the records that prove it.

#### **Comparing Greenlight Guru vs Unifize**

Category	തunifize	Greenlight Guru	Why it matters
Core philosophy	Collaboration-first: connects people, data, and workflows.	Documentation-first: focused on audit readiness.	Collaboration accelerates both compliance and innovation.
Process adaptability	Fully configurable workflows that evolve with your business.	Rigid, pre-defined workflows that require process conformity.	Flexibility ensures long-term scalability and efficiency.
Ease of use	Intuitive, chat-native interface that drives user adoption.	Clunky, template- heavy interface with steep learning curve.	Easier adoption means faster ROI.
Implementation	Quick setup without consultants or coding.	Complex setup with ongoing validation and admin needs.	Faster deployment saves time and cost.
Collaboration experience	Real-time chat, decision logs, and contextual communication inside every record.	Teams collaborate externally via meetings and emails.	Keeps everything traceable and audit- ready.
Pricing model	Transparent SaaS subscription with no per-seat escalation.	Expensive, module- based pricing that scales steeply.	Predictable costs protect budgets as you grow.
Al capabilities	Unified data model and connected records, to surface insights and flag risks.	No integrated AI; limited to static data reports and manual reviews.	Intelligent insights improve proactive decision making.
Scalability beyond QMS	Expands into PLM, manufacturing, and maintenance.	Limited to core  MedTech QMS  functions.	Future-proof for company growth.