

## **TRAINING**

# **Instagram & Hospitality**

#### **LEARNING OBJECTIVES**

- Understand the challenges of Instagram for hospitality establishments
- Learn how to produce distinctive visual content to attract and retain customers
- Build an editorial strategy aligned with the hotel's positioning
- Analyse performance and adjust the strategy in an agile way

## TRAINING DURATION

1 day (7 hours)

#### **TARGET AUDIENCE**

Hotel communication or marketing managers, establishment directors, community managers, hospitality freelancers, hotel and tourism students

## **PREREQUISITES**

None

## **ACCESS TIME**

Eligibility based on application and interview with the Experience team: response within 48 hours.

## **PRICE**

- Inter-company training: €940 excl. VAT per person
- Intra-company / tailor-made training: on request



#### **DETAILED PROGRAM**

- Understanding Instagram's levers in the hotel sector
  - Role of the platform in customer inspiration and conversion
  - How the algorithm works and engagement logic
  - The most effective content types in hospitality
- Building a coherent editorial strategy
  - o Defining objectives (brand image, occupancy, loyalty)
  - Editorial positioning and hotel storytelling
  - o Creating content pillars aligned with the hotel customer journey
- Producing distinctive content
  - Visual creation using accessible tools (Canva, CapCut)
  - o On-site shooting: showcasing rooms, experiences, staff
  - o Using trends, hashtags, music and locations
- Growing your community and brand awareness
  - o Methods to generate customer interaction
  - Use of stories, reels and user-generated content
  - Collaborations with local influencers or creators
- Practical workshop
  - Auditing hotel accounts (real or participant-based)
  - Creating specific posts, stories and reels
  - o Building an optimised publication calendar



#### CAREER OPPORTUNITIES. PATHWAYS AND FOLLOW-UP COURSES

At the end of the training, learners will be able to design and manage a professional Instagram strategy dedicated to their hotel, enhancing its image and generating direct bookings.

## TEACHING METHODS, RESOURCES AND SUPPORT

- Training led by active professionals
- Varied and dynamic teaching methods
- Individual support by the Experience team

#### **TRAINING TOOLS**

- Suite of high-performance technology tools: Google Workspace for Education, Edusign...
- Practical case studies based on real business scenarios

#### **EVALUATION METHODS**

• End-of-training assessment via quiz or project submission

## RESULTS AND PERFORMANCE INDICATORS

- Satisfaction rate at the end of training: NA
- Individual progress rate: NA
- Interruption rate during training: NA

## **ACCESSIBILITY**

Accessibility for people with disabilities or specific difficulties, contact us to organize an interview and offer you a program adapted to your needs: handicap@crews-education.com

Accessibility to international attendants, contact us: international@crews-education.com

## CONTACTS

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