

Management Training Programs for Effective Organizational Leadership

Developing Core Leadership Skills to Manage Teams, Drive Strategy and Deliver Results





Course	Duration	Category	Visit
Accounts Payable Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Accounts Receivable Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Assets in Accounting Training	24 - 40 Hrs	Finance and Accounting Training	Click Here
Balance Sheet Reconciliation Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Basics of Statutory Compliance and Taxation Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Business Analysis & Valuation Training	16 - 24 Hrs	Finance and Accounting Training	Click Here 🜔
Capital Markets Training	8 - 16 Hrs	Finance and Accounting Training	Click Here
Cash Flow Management Training	8 - 16 Hrs	Finance and Accounting Training	Click Here
Consumption Tax Training	16 - 24 Hrs	Finance and Accounting Training	Click Here 🜔
Cost of Capital and Capital Structure Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Coupa Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Credit Analyst Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Credit Risk Management Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Credit Risk Modeling Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
Debt Management Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Digital Transformation Of Tax Administration Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Discounted Cash Flow Modeling Training	16 - 24 Hrs	Finance and Accounting Training	Click Here €
Finance and Budgeting Training	24 - 40 Hrs	Finance and Accounting Training	Click Here 🧜
Finance for Non-Finance Managers Training	16 - 24 Hrs	Finance and Accounting Training	Click Here 🧜
Financial Accounting and Taxation Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Financial Acumen Training	24 - 32 Hrs	Finance and Accounting Training	Click Here (
Financial Markets Training	32 - 40 Hrs	Finance and Accounting Training	Click Here 🧜
Financial Mathematics Training	40 - 45 Hrs	Finance and Accounting Training	Click Here 🧜
Financial Performance Training	32 - 40 Hrs	Finance and Accounting Training	Click Here 🧜
Financial Risk Management Training	32 - 40 Hrs	Finance and Accounting Training	Click Here 🧜
Financial Statement Analysis Training	8 - 16 Hrs	Finance and Accounting Training	Click Here
Financial Statement Modeling Training	32 - 40 Hrs	Finance and Accounting Training	Click Here (



Course	Duration	Category	Visit
FinOps Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Foreign Exchange Management Training	16 - 24 Hrs	Finance and Accounting Training	Click Here 6
Fundamentals of Accounting Training	8 - 16 Hrs	Finance and Accounting Training	Click Here (
Fundamentals of Quantitative Modeling Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Insider Trading Compliance Training	8 - 12 Hrs	Finance and Accounting Training	Click Here (
Integrating Budgeting, Forecasting & Business Planning Training	32 - 40 Hrs	Finance and Accounting Training	Click Here (
Introduction to International Taxation Training	32 - 40 Hrs	Finance and Accounting Training	Click Here (
Investment Banking Training	24 - 32 Hrs	Finance and Accounting Training	Click Here €
Investor Relations Training	32 - 40 Hrs	Finance and Accounting Training	Click Here
Liabilities and Equity in Accounting Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Mergers & Acquisitions (M&A) Training	32 - 40 Hrs	Finance and Accounting Training	Click Here
Oracle Financials Cloud Training	8 - 16 Hrs	Finance and Accounting Training	Click Here
Oracle Fusion Financials Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
Oracle Project Accounting Training	24 - 32 Hrs	Finance and Accounting Training	Click Here (
Payroll and Tax Fundamentals Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Project Finance and Modeling Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Project Finance Modeling for Renewable Energy Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
R12.2 Oracle E - Business Tax Fundamentals Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
Retail Banking Training	16 - 24 Hrs	Finance and Accounting Training	Click Here (
Revenue Forecasting and Analysis Training	24 - 40 Hrs	Finance and Accounting Training	Click Here
Salesforce Billing Training	32 - 40 Hrs	Finance and Accounting Training	Click Here
Salesforce Financial Services Cloud Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
SAP - Invoice Verification Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
SAP FICO Training	24 - 32 Hrs	Finance and Accounting Training	Click Here
Stocks and Bonds Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Sustainable Finance Training	16 - 24 Hrs	Finance and Accounting Training	Click Here
Tax Audit Training	24 - 40 Hrs	Finance and Accounting Training	Click Here



Management Skills Training Programs Course Duration Category Visit Tax Crime and Fraud Investigation Training 16 - 24 Hrs Finance and Accounting Training Click Here () 16 - 24 Hrs Click Here Transfer Pricing In Taxation Training Finance and Accounting Training Treasury Management Training 24 - 40 Hrs Finance and Accounting Training Click Here () Value for Money Audit Training 16 - 24 Hrs Finance and Accounting Training Click Here () Wealth Management Training 60 - 80 Hrs Finance and Accounting Training Click Here () Workday Accounts and Finance Training 32 - 40 Hrs Finance and Accounting Training Click Here () 32 - 40 Hrs Click Here () Workday Financial Training Finance and Accounting Training **Working Capital Management Training** 16 - 24 Hrs Click Here () Finance and Accounting Training Boolean Search for Recruitment & Sourcing Training 8 - 16 Hrs **Human Resource Training** Click Here () Career Counselling Training 6 - 8 Hrs **Human Resource Training** Click Here () Code of Conduct Training 8 - 10 Hrs **Human Resource Training** Click Here () Click Here 😥 Compensation and Benefits Training 12 - 16 Hrs Human Resource Training Click Here () Corporate Culture Training 8 - 16 Hrs **Human Resource Training** Click Here () **Dayforce Training** 16 - 24 Hrs **Human Resource Training** 12 - 16 Hrs Human Resource Training Click Here () **Employee Relations Training Employee Retention Training** 8 - 10 Hrs Human Resource Training Click Here () 12 - 16 Hrs Click Here () **HR Administration Training Human Resource Training HR Analytics & Reporting Training** 16 - 24 Hrs **Human Resource Training** Click Here HR Audit Training 16 - 24 Hrs **Human Resource Training** Click Here () HR Compliance Training 8 - 16 Hrs **Human Resource Training** Click Here () Click Here HR for Non-HR Managers Training 12 - 16 Hrs **Human Resource Training** HR Fundamentals Training 8 - 16 Hrs **Human Resource Training** Click Here () HR Risk Management Training 16 - 24 Hrs **Human Resource Training** Click Here () 8 - 16 Hrs **Human Resource Training** Click Here () Introduction to AI in HR Training Payroll Management Training 24 - 32 Hrs **Human Resource Training** Click Here () Peoplesoft HRMS Training 24 - 30 Hrs Human Resource Training Click Here ()



Management Skills Training Programs Course Duration Category Visit Performance Management Training 8 - 16 Hrs **Human Resource Training** Click Here () **Human Resource Training** Click Here Psychological Safety at Work Training 6 - 8 Hrs **Recruitment & Sourcing Training** 8 - 16 Hrs **Human Resource Training** Click Here () Click Here () Safer Recruitment Training 8 - 16 Hrs **Human Resource Training** Sage HR Training 16 - 24 Hrs **Human Resource Training** Click Here () SAP SuccessFactors Training 16 - 24 Hrs **Human Resource Training** Click Here () Click Here () Succession Planning Training 12 - 16 Hrs **Human Resource Training** 24 - 32 Hrs Click Here () Workday Studio Training **Human Resource Training** Workday Training 16 - 32 Hrs **Human Resource Training** Click Here Workforce Planning and Budgeting Training 12 - 16 Hrs **Human Resource Training** Click Here () 6 - 8 Hrs Workplace Harassment Training **Human Resource Training** Click Here () Zoho People Training 6 - 8 Hrs **Human Resource Training** Click Here () Click Here () Adobe Campaign Training 24 - 32 Hrs Marketing Training Click Here () Adobe Dynamic Tag Management Training 24 - 32 Hrs Marketing Training 6 - 8 Hrs Marketing Training Click Here () Affiliate Marketing Training **B2B Marketing Strategies Training** 16 - 24 Hrs Marketing Training Click Here () **Brand Management Training** 24 - 32 Hrs Marketing Training Click Here () Competitive Analysis Training 8 - 16 Hrs Marketing Training Click Here **Content Marketing Training** 32 - 40 Hrs Marketing Training Click Here () Display Advertising Training 6 - 8 Hrs Marketing Training Click Here () Click Here () **Email Marketing Training** 16 - 24 Hrs Marketing Training **Event Marketing Training** 24 - 32 Hrs Marketing Training Click Here () Fundamentals of Digital Marketing Training 32 - 40 Hrs Marketing Training Click Here () Google Ads Training 16 - 24 Hrs Click Here () Marketing Training 32 - 40 Hrs Marketing Training Click Here () Inbound Marketing Training **Industry Analysis Training** 8 - 16 Hrs Marketing Training Click Here ()



Management	Skills Training	Programs

Course	Duration	Category	Visit
Market Research Training	32 - 40 Hrs	Marketing Training	Click Here 👂
Marketing Analytics Training	16 - 24 Hrs	Marketing Training	Click Here 👂
Marketing Mix Modeling Training	16 - 24 Hrs	Marketing Training	Click Here 👂
Marketing Strategy and Planning Training	16 - 24 Hrs	Marketing Training	Click Here 👂
PPC (Pay Per Click) Training	16 - 24 Hrs	Marketing Training	Click Here 👂
Pricing Strategy Training	24 - 32 Hrs	Marketing Training	Click Here 👂
Search Engine Optimization (SEO) Training	8 - 24 Hrs	Marketing Training	Click Here 👂
Social Media Etiquette Training	6 - 8 Hrs	Marketing Training	Click Here 👂
Social Media Marketing (SMM) Training	15 - 24 Hrs	Marketing Training	Click Here 👂
Strategic Marketing Training	16 - 24 Hrs	Marketing Training	Click Here 👂

Activiti Training	32 - 40 Hrs	Operations Management Training	Click Here 👂
Air Cargo Management Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Air Cargo Revenue Optimization Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Analysis without Paralysis Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Appian Administrator Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Appian Process Modeling Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Appway Admin Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
BizTalk Server Administration Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
BizTalk Server Developer Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Business Case Writing Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Business Model Innovation Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Business Process Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Business Reports Writing Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Business Transformation Training	16 - 32 Hrs	Operations Management Training	Click Here 👂
Cargo Accident Investigation and Prevention Training	32 - 40 Hrs	Operations Management Training	Click Here 👂
Cargo Marketing and Advertising Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Cargo Warehouse Operations and ULD Build - Up Training	24 - 32 Hrs	Operations Management Training	Click Here ()



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	10 04 11	Operations Management Training	Click Here 👂
	16 - 24 Hrs	Operations Management Training	Click Here 👂
eight Forwarder Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
shin Planning Training	12 - 16 Hrs	Operations Management Training	Click Here 👂
M BPM Developer Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
egrated Inventory and Warehouse Management Training	32 - 40 Hrs	Operations Management Training	Click Here 👂
ernational Freight Management Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
roduction to Inventory Management Training	8 - 12 Hrs	Operations Management Training	Click Here 👂
roduction to Supplier Management Training	12 - 18 Hrs	Operations Management Training	Click Here 👂
rentory Analytics Training	12 - 16 Hrs	Operations Management Training	Click Here 👂
PM Training	32 - 40 Hrs	Operations Management Training	Click Here 🕥
nban Maturity Model Training	8 - 12 Hrs	Operations Management Training	Click Here 👂
an Inventory Management Training	12 - 16 Hrs	Operations Management Training	Click Here 👂
an Logistics for Supply Chain Operations Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
gistics of Oil, Gas and Petroleum Products Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
aintenance and Reliability Training	8 - 16 Hrs	Operations Management Training	Click Here 🕥
nintenance Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
anufacturing Operations Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
aritime Logistics Training	32 - 40 Hrs	Operations Management Training	Click Here 👂



Course	Duration	Category	Visit
Material Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Oracle BPM 11g Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Oracle Fusion SCM Training	40 - 45 Hrs	Operations Management Training	Click Here 👂
Organizational Business Analysis Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Perishable Cargo Logistics Management Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Procurement Basics Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Procurement Negotiation Training	20 - 24 Hrs	Operations Management Training	Click Here 👂
Procurement Risk Management Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Production Planning and Control Training	4 - 6 Hrs	Operations Management Training	Click Here 👂
Purchasing Capital Equipment Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Retail Management Training	24 - 32 Hrs	Operations Management Training	Click Here 👂
Stakeholder Management Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Store Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Supplier Audit Training	12 - 16 Hrs	Operations Management Training	Click Here 👂
Supplier Diversity Training	8 - 12 Hrs	Operations Management Training	Click Here 👂
Supplier Performance Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Supplier Quality Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Supplier Relationship Management Training	12 - 16 Hrs	Operations Management Training	Click Here 👂
Supply Chain Business Continuity Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Supply Chain Management Fundamentals Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Supply Chain Operations Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Supply Chain Sourcing Training	8 - 16 Hrs	Operations Management Training	Click Here 👂
Sustainable Logistics, Manufacturing & Transportation Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Transition Management Training	14 - 16 Hrs	Operations Management Training	Click Here 👂
Transportation and Logistics Training	32 - 40 Hrs	Operations Management Training	Click Here 👂
Travel Management Training	16 - 24 Hrs	Operations Management Training	Click Here 👂
Vendor Management Training	12 - 16 Hrs	Operations Management Training	Click Here ()



Management Skills Training Programs Course Duration Category Visit Warehouse Management Training **Operations Management Training** Click Here 8 - 16 Hrs Agile Product Management Training 16 - 24 Hrs **Product Management Training** Click Here Click Here () Al Product Management Training 16 - 24 Hrs **Product Management Training Digital Product Management Training** 16 - 24 Hrs **Product Management Training** Click Here () **ENOVIA PLM Fundamentals Training** 24 - 32 Hrs **Product Management Training** Click Here () Jama Training 24 - 32 Hrs **Product Management Training** Click Here () 16 - 24 Hrs Click Here () **Product Analytics Training Product Management Training** Product Design Life Cycle Training 32 - 40 Hrs **Product Management Training** Click Here **Product Launch Training** 16 - 24 Hrs **Product Management Training** Click Here () **Product Management Fundamentals Training** 16 - 24 Hrs **Product Management Training** Click Here () **Product Roadmap Training** 8 - 16 Hrs **Product Management Training** Click Here () **Product Strategy Training** 8 - 16 Hrs **Product Management Training** Click Here () Prototyping and Design Training 32 - 40 Hrs **Product Management Training** Click Here () Click Here () PTC Windchill Training 32 - 40 Hrs **Product Management Training** RoHS (Restriction of Hazardous Substances) Training 8 - 16 Hrs Click Here () **Product Management Training** Scrum Product Owner Training 12 - 16 Hrs **Product Management Training** Click Here () **Action Planning Training** 8 - 12 Hrs **Project Management Training** Click Here () Agile Business Analysis Training 16 - 24 Hrs **Project Management Training** Click Here () **Agile Estimation Training** 10 - 16 Hrs **Project Management Training** Click Here () Agile Team Development Training 12 - 16 Hrs **Project Management Training** Click Here () Asana Project Management Training 12 - 16 Hrs **Project Management Training** Click Here () Asta Powerproject Training 16 - 24 Hrs **Project Management Training** Click Here () 16 - 32 Hrs Click Here () Change Management Training **Project Management Training Construction Project Management Training** 32 - 40 Hrs **Project Management Training** Click Here () **Dependency Management Training** 6 - 8 Hrs Click Here () **Project Management Training**



Management Skills Training Programs Course Duration Category Visit Earned Value Management In Primavera Training **Project Management Training** Click Here () 8 - 16 Hrs Click Here Jira Training 16 - 24 Hrs **Project Management Training** Managing Agile Projects using TFS Training 24 - 32 Hrs **Project Management Training** Click Here () 6 - 8 Hrs Click Here () Mind Mapping Training **Project Management Training** MoSCoW Prioritization Training 6 - 8 Hrs **Project Management Training** Click Here () Primavera P6 Training 8 - 24 Hrs **Project Management Training** Click Here () Click Here () Primavera Risk Analysis Training 16 - 24 Hrs **Project Management Training** 16 - 24 Hrs Click Here () Project Finance Training **Project Management Training** Project Management with Trello Training 12 - 16 Hrs **Project Management Training** Click Here Project Portfolio Management Training 16 - 24 Hrs **Project Management Training** Click Here () 8 - 12 Hrs **Project Management Training** Click Here () Redmine Training Scrum with Jira Training 8 - 16 Hrs **Project Management Training** Click Here () Software Project Management Training 16 - 24 Hrs **Project Management Training** Click Here () Tilos Software Training 8 - 16 Hrs **Project Management Training** Click Here () 5S Training 6 - 8 Hrs Click Here () **Quality Management Training** 7 QC Tools Training 8 - 16 Hrs **Quality Management Training** Click Here () **Autonomous Maintenance Training** 12 - 16 Hrs **Quality Management Training** Click Here () Continuous Improvement Tools Training 8 - 16 Hrs **Quality Management Training** Click Here Design for Six Sigma Training 32 - 40 Hrs **Quality Management Training** Click Here () Design of Experiments (DOE) Training 24 - 32 Hrs **Quality Management Training** Click Here () External Quality Assurance (EQA) Training 16 - 24 Hrs **Quality Management Training** Click Here () Failure Modes and Effects Analysis Training 6 - 8 Hrs **Quality Management Training** Click Here () Kaizen Training 16 - 24 Hrs **Quality Management Training** Click Here () Kano Customer Satisfaction Model Training 6 - 8 Hrs Click Here () **Quality Management Training** Lean IT Kaizen Training 8 - 16 Hrs **Quality Management Training** Click Here () Lean Management Training 16 - 24 Hrs Click Here () **Quality Management Training**



Management Skills Training Programs Course Duration Category Visit Lean Manufacturing Green Belt Training 32 - 40 Hrs **Quality Management Training** Click Here () Click Here Lean Six Sigma Black Belt Training 36 - 40 Hrs **Quality Management Training** Lean Six Sigma Green Belt Training 32 - 40 Hrs **Quality Management Training** Click Here () Click Here () Lean Six Sigma White Belt Training 6 - 8 Hrs **Quality Management Training** Lean Six Sigma Yellow Belt Training 8 - 16 Hrs **Quality Management Training** Click Here () Lean Thinking Training 8 - 12 Hrs **Quality Management Training** Click Here () Operational Excellence Training 8 - 16 Hrs **Quality Management Training** Click Here () 6 - 8 Hrs Click Here () PFMEA Training **Quality Management Training** Plan-Do-Check-Act (PDCA) Training 6 - 8 Hrs **Quality Management Training** Click Here Poka-Yoke Training 6 - 8 Hrs **Quality Management Training** Click Here () **Quality Management Training** 6 - 8 Hrs Click Here () **Process Mapping Training** Quality by Design Training 8 - 16 Hrs **Quality Management Training** Click Here () **Quality Function Deployment Training** 6 - 8 Hrs **Quality Management Training** Click Here () Root Cause Analysis Training 6 - 8 Hrs **Quality Management Training** Click Here () Click Here () SAP - Quality Planning and Inspection Training 32 - 40 Hrs **Quality Management Training** 32 - 40 Hrs Click Here () Sensory Evaluation Training **Quality Management Training** Statistical Process Control (SPC) Training 8 - 16 Hrs **Quality Management Training** Click Here () Total Productive Maintenance (TPM) Training 24 - 32 Hrs Click Here () **Quality Management Training** Total Quality Management (TQM) Training 16 - 24 Hrs **Quality Management Training** Click Here Value Stream Mapping (VSM) Training 6 - 8 Hrs **Quality Management Training** Click Here () Voice of Customer (VOC) Training 6 - 8 Hrs **Quality Management Training** Click Here () World Class Manufacturing Training 16 - 24 Hrs **Quality Management Training** Click Here **Business Continuity Management Training** 16 - 24 Hrs Risk Management Training Click Here () Crisis Management Training 6 - 8 Hrs Risk Management Training Click Here () **Embedding Risk Management Training** Risk Management Training Click Here () 14 - 16 Hrs Enterprise Risk Management (ERM) Training 24 - 32 Hrs Click Here () Risk Management Training



Management Skills Training Programs Course Duration Category Visit Risk Management Training Click Here () **Financial Crime Prevention Training** 16 - 24 Hrs Forensic Accounting Training 16 - 24 Hrs Risk Management Training Click Here () Click Here () Incident and Crisis Response Communication Skills Training 24 - 32 Hrs Risk Management Training 12 - 16 Hrs Click Here () Liquidity Risk Management Training Risk Management Training Operational Risk Management Training 6 - 8 Hrs Risk Management Training Click Here () Organizational Resilience Training 14 - 16 Hrs Risk Management Training Click Here () Post Crisis Project Recovery Planning and Controlling Training 12 - 16 Hrs Risk Management Training Click Here () Prevent Fraud in Business Training 8 - 16 Hrs Risk Management Training Click Here () Project Risk Management Training 32 - 40 Hrs Risk Management Training Click Here () Project Risk, Uncertainty & Decision Analysis Training 24 - 32 Hrs Risk Management Training Click Here () **Quantitative Risk Management Training** 6 - 8 Hrs Risk Management Training Click Here () **REACH Regulation Training** 16 - 24 Hrs Risk Management Training Click Here () Risk Management for Human Resources Training 32 - 40 Hrs Risk Management Training Click Here () Strategic Risk Management Training 32 - 40 Hrs Risk Management Training Click Here () Structured Analysis and Structured Design Training 16 - 24 Hrs Risk Management Training Click Here () Supply Chain Risk Management Training 32 - 40 Hrs Risk Management Training Click Here ()

7 Step Sales Training	16 - 24 Hrs	Sales Training	Click Here 👂
Automotive Sales Training	16 - 24 Hrs	Sales Training	Click Here 👂
B2B Lead Generation Training	6 - 8 Hrs	Sales Training	Click Here 👂
Building Personal Resilience Training	32 - 64 Hrs	Sales Training	Click Here 👂
Building Rapport with Customers Training	8 - 12 Hrs	Sales Training	Click Here 👂
Channel Conflict Management Training	16 - 32 Hrs	Sales Training	Click Here 👂
Channel Management Training	16 - 24 Hrs	Sales Training	Click Here 👂
Client Management Training	24 - 32 Hrs	Sales Training	Click Here 👂
Closing Sales Training	8 - 12 Hrs	Sales Training	Click Here 👂
Competitive Selling Skills Training	8 - 12 Hrs	Sales Training	Click Here ()



Course	Duration	Category	Visit
Complaint Handling Training	8 - 10 Hrs	Sales Training	Click Here
Consultative Selling Training	6 - 8 Hrs	Sales Training	Click Here
Consumer Behavior Training	16 - 24 Hrs	Sales Training	Click Here §
Contract Management Training	32 - 64 Hrs	Sales Training	Click Here §
Core Sales Skills Training	8 - 12 Hrs	Sales Training	Click Here §
CRM Tools Training	16 - 32 Hrs	Sales Training	Click Here 👂
Customer Care Training	8 - 16 Hrs	Sales Training	Click Here §
Customer Centricity Training	8 - 16 Hrs	Sales Training	Click Here §
Customer Excellence Training	6 - 8 Hrs	Sales Training	Click Here 👂
Customer Journey Mapping Training	12 - 24 Hrs	Sales Training	Click Here 6
Customer Retention Training	8 - 16 Hrs	Sales Training	Click Here 6
Data Driven Selling Training	12 - 24 Hrs	Sales Training	Click Here 6
Effective Questioning Techniques Training	8 - 16 Hrs	Sales Training	Click Here 6
Handling Challenging Customers Training	6 - 8 Hrs	Sales Training	Click Here 👂
High Performance Mindsets Training	8 - 16 Hrs	Sales Training	Click Here
High Ticket Selling Training	12 - 24 Hrs	Sales Training	Click Here 0
Insight Selling Training	8 - 16 Hrs	Sales Training	Click Here 6
Microsoft Dynamics 365 Sales Training	8 - 16 Hrs	Sales Training	Click Here 🛭 🔾
Net Promoter Score Training	8 - 16 Hrs	Sales Training	Click Here
Objection Handling Training	8 - 16 Hrs	Sales Training	Click Here
Outbound Sales Training	8 - 12 Hrs	Sales Training	Click Here 0
Personal Selling Training	32 - 64 Hrs	Sales Training	Click Here 2
Psychology of Selling Training	8 - 16 Hrs	Sales Training	Click Here 6
Reinforced Sales Training	8 - 16 Hrs	Sales Training	Click Here 6
Relationship Sales Training	8 - 12 Hrs	Sales Training	Click Here 6
Retail Sales and Visual Merchandising Training	24 - 32 Hrs	Sales Training	Click Here 6
Sales Analytics Training	12 - 16 Hrs	Sales Training	Click Here



Course	Duration	Category	Visit
Sales Automation Training	12 - 24 Hrs	Sales Training	Click Here 2
Sales Forecasting Training	12 - 16 Hrs	Sales Training	Click Here 2
Sales Funnel Training	8 - 16 Hrs	Sales Training	Click Here
Sales Leadership Training	16 - 24 Hrs	Sales Training	Click Here 👂
Sales Management Training	8 - 16 Hrs	Sales Training	Click Here 👂
Sales Negotiation Skills Training	8 - 16 Hrs	Sales Training	Click Here
Sales Pipeline Management Training	12 - 24 Hrs	Sales Training	Click Here
Sales Presentation Skills Training	8 - 16 Hrs	Sales Training	Click Here 0
Sales Prospecting Training	6 - 8 Hrs	Sales Training	Click Here 👂
Sales Techniques and Strategies Training	8 - 12 Hrs	Sales Training	Click Here 👂
Self-Discipline Training	12 - 24 Hrs	Sales Training	Click Here
Solution Selling Training	16 - 32 Hrs	Sales Training	Click Here 2
Strategic Social Selling Training	8 - 16 Hrs	Sales Training	Click Here 👂
Telephone Etiquette Training	6 - 12 Hrs	Sales Training	Click Here 🛭 🔾
Upselling and Cross-selling Training	24 - 32 Hrs	Sales Training	Click Here 🛭 🔾
Value Based Sales Training	16 - 24 Hrs	Sales Training	Click Here 2



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