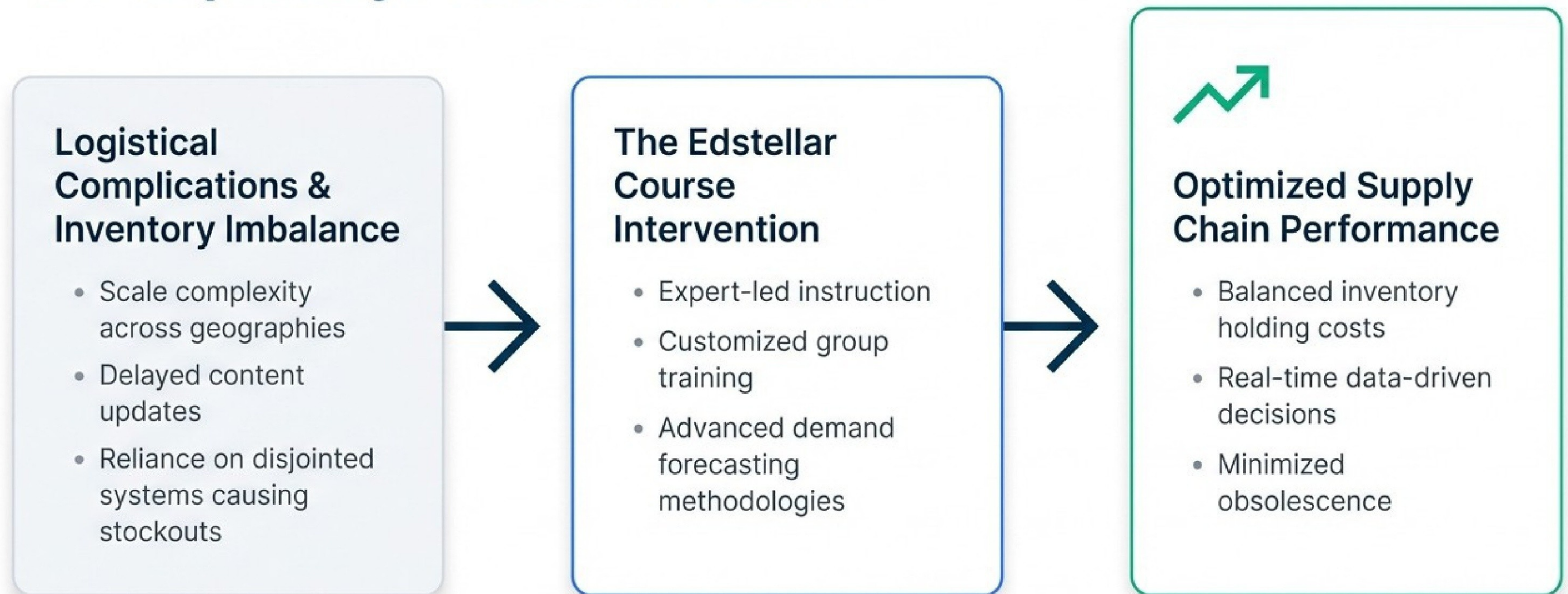


Strategic Forecasting & Inventory Management

Empower Teams With Essential Skills
For Optimal Supply Chain
Performance



The Capability Activation Curve



Course At-a-Glance



**16 - 24
Hours**

Course Duration



**Instructor-
Led**

Expert
Facilitation



**Virtual /
On-site /
Off-site**

Flexible Delivery



**10,000+
Trainers**

Global Expertise



**Certificate
of
Completion**

Verified
Achievement

The Learning Ascent

Mastery: Supply Chain Integration

Sales & Operations Planning alignment

Milestone 3: Financial Evaluation

Analyzing ROA, ROI, and turnover

Milestone 2: Inventory Optimization

Balancing carrying costs against stockout risks

Milestone 1: Demand Forecasting

Quantitative & qualitative prediction techniques

Prerequisite Knowledge

Basic supply chain understanding & mathematical skills

Curriculum Architecture

Phase 1: Forecasting Methodologies

Forecasting Process, Time Series Models, Market Intelligence

Accurately predict demand using advanced analytical techniques.

Phase 2: Inventory Performance & Metrics

Financial Impact, Inventory Turns, Carrying Costs

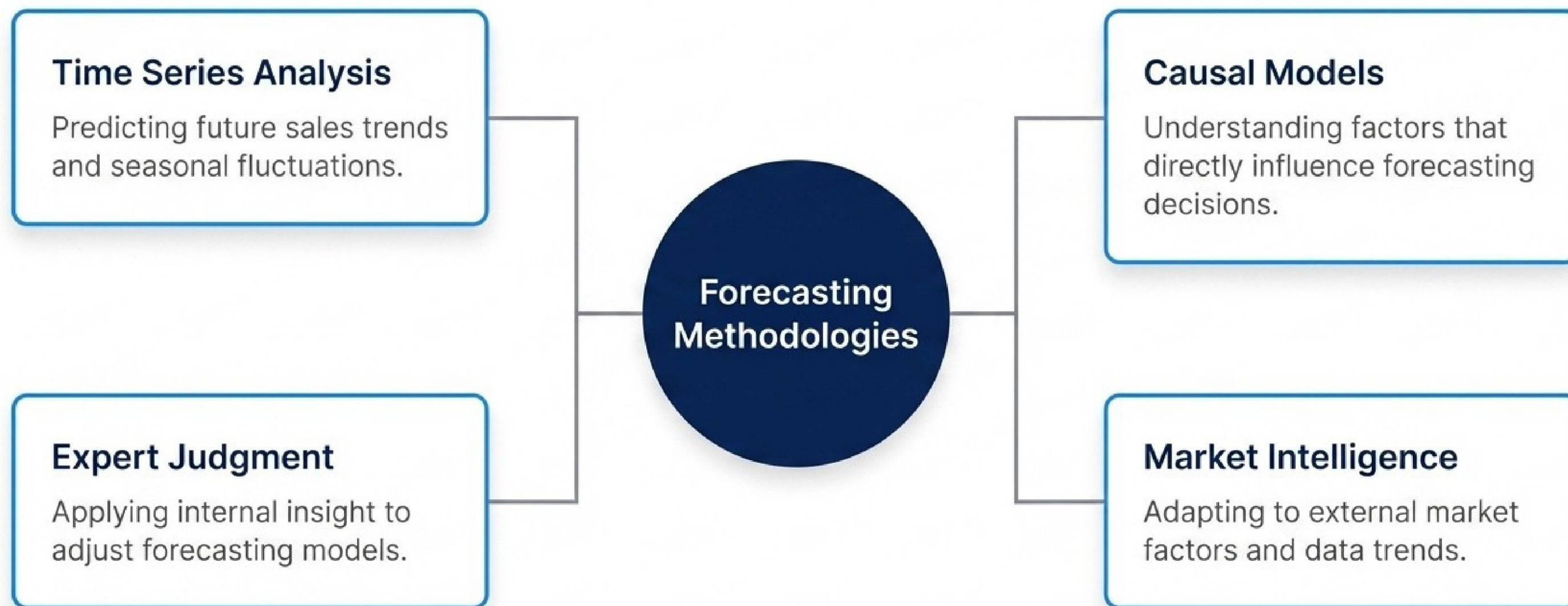
Evaluate and optimize the financial implications of inventory decisions.

Phase 3: Strategic Supply Chain Alignment

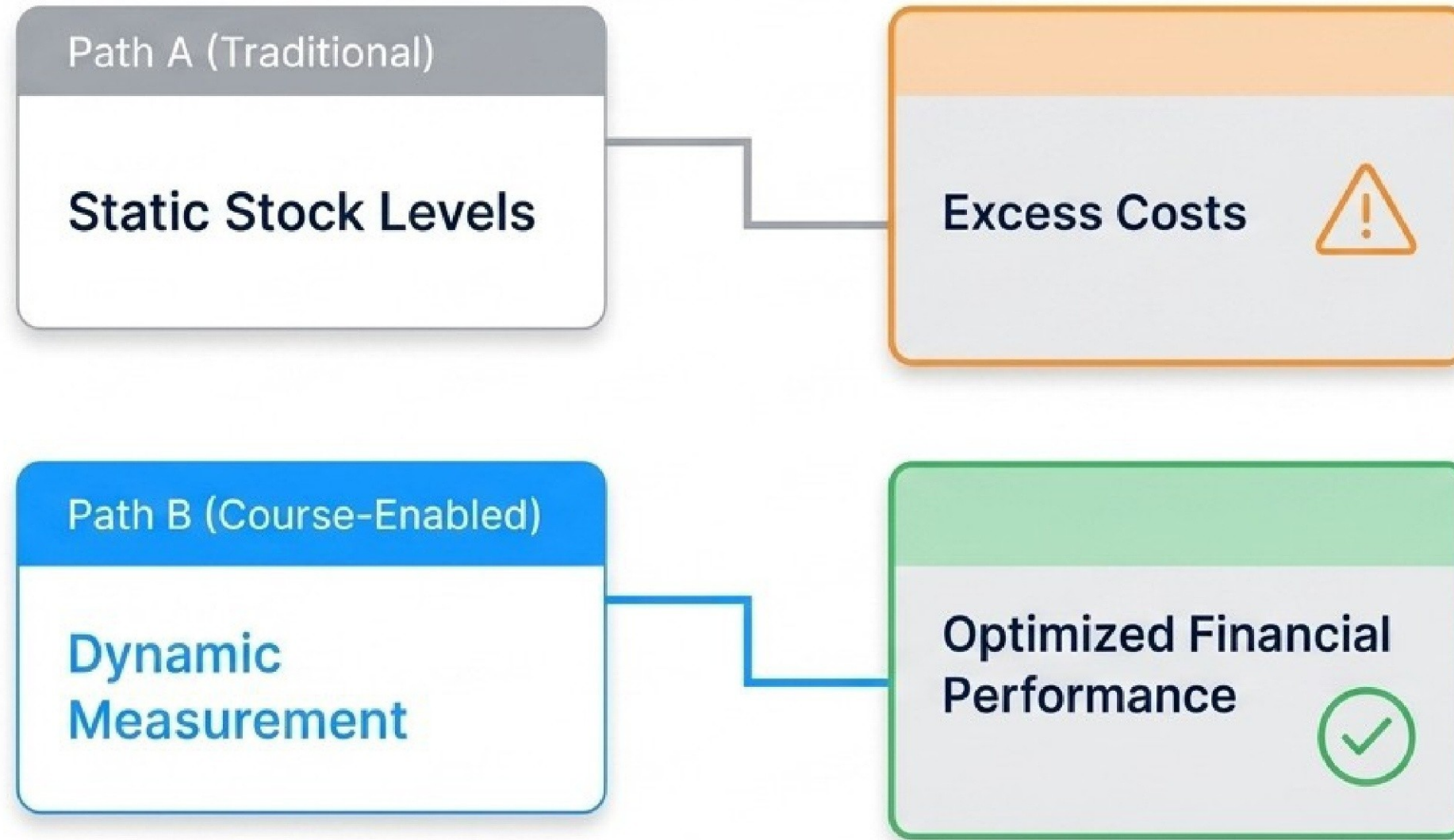
S&OP Integration, Parameter Setting, Obsolescence Minimization

Synchronize forecasting with real-time inventory management.

Phase 1 Deep Dive — Demand Forecasting



Phase 2 Deep Dive — Inventory Performance



Inventory Turns

Calculating high-velocity performance

Days Of Supply

Measuring implications for inventory planning

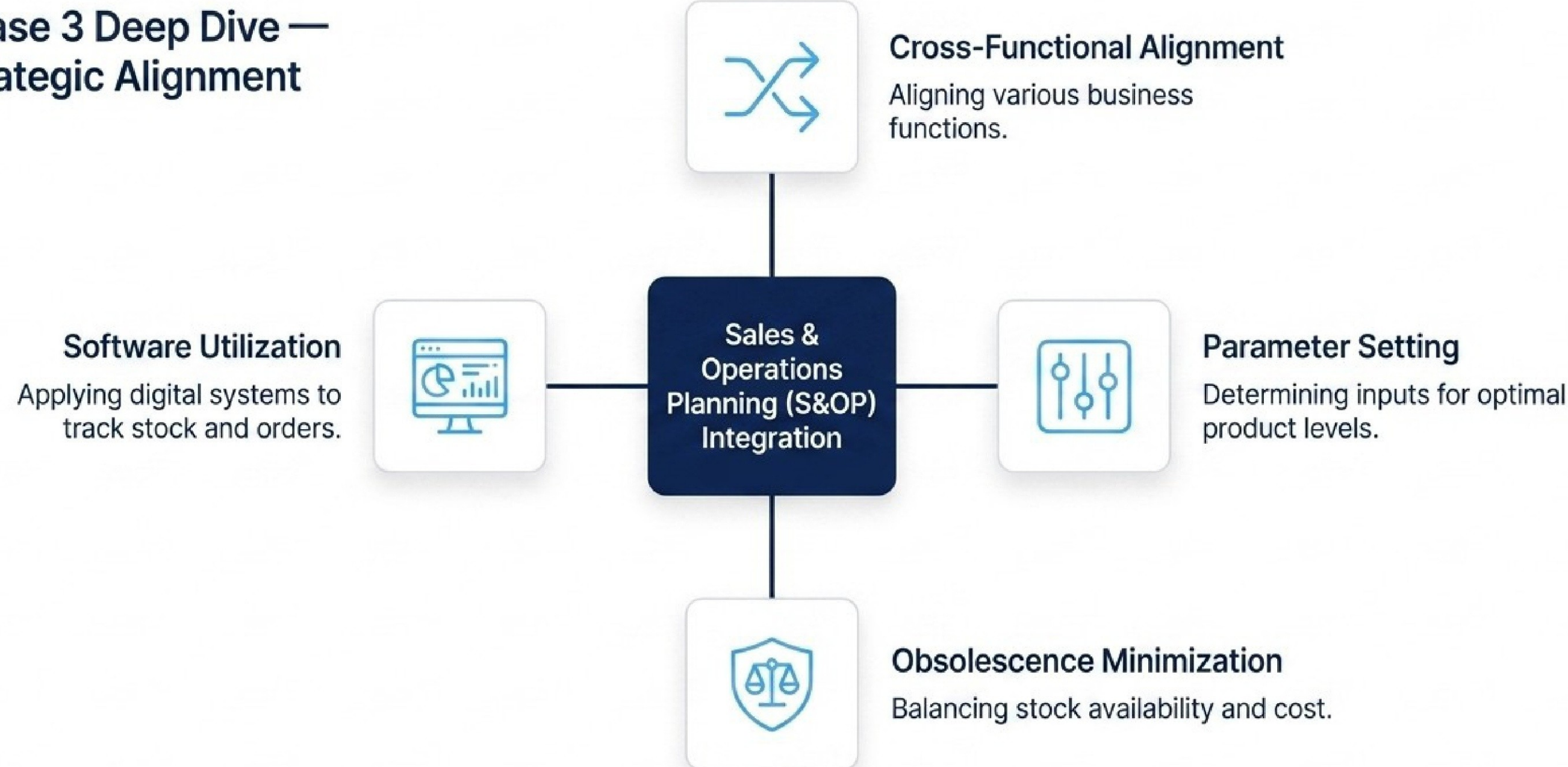
ROA & ROI

Strategic metric analysis

Carrying Costs

Methods to calculate and reduce overhead

Phase 3 Deep Dive — Strategic Alignment



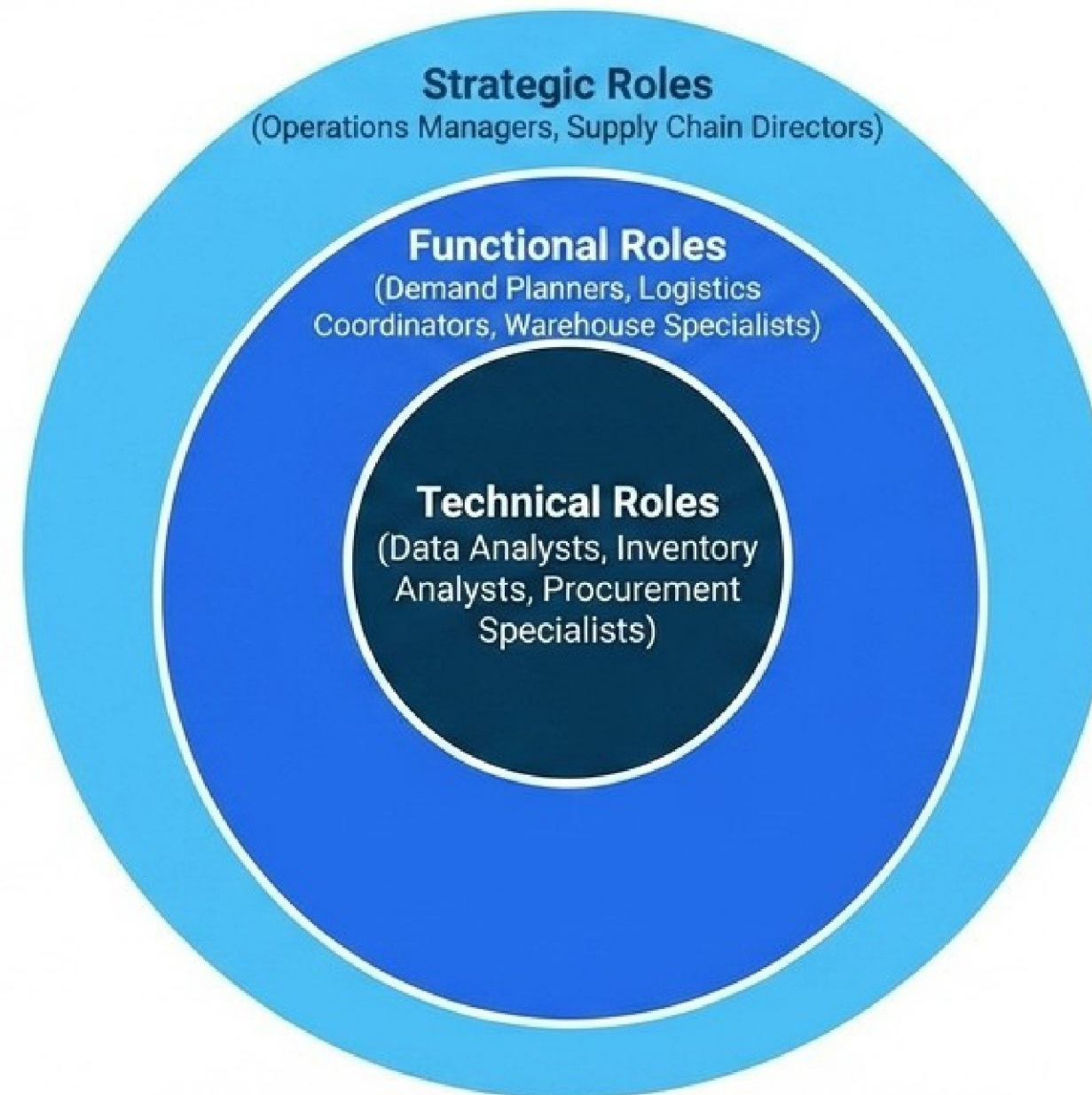
Diagnostic Matrix

Challenge Area	Diagnosis (Current State)	Course Solution
Demand Volatility	Reliance on past sales only	Advanced Demand Forecasting Techniques & Time Series Analysis
High Holding Costs	Excess inventory eating into margins	Inventory Optimization Control & Carrying Cost Calculations
Disconnected Systems	Siloed supply and sales data	Supply Chain Coordination & S&OP Integration

The ROI Engine



Target Audience Alignment



Delivery Modalities



Virtual Live

- Global scale
- Uniform learning outcomes
- Zero travel required



On-site Face-to-Face

- High engagement
- Tailored to workplace environment
- Direct hands-on collaboration



Off-site Face-to-Face

- Distraction-free focus
- Team bonding
- Boosts employee morale

Proof of Impact

"The Forecasting & Inventory Management course revolutionized how I approach my daily responsibilities... understanding advanced methodologies was essential, and this training delivered real-world experience. My ability to architect solutions and solve complex problems has improved substantially."

Erick Crawford

Senior Sales Operations Director

Leadership Development Platform

Global Reach



100+

Countries Served

Delivery capability across multiple geographies.

10+

Languages Supported

Including English, Español, 普通话, Deutsch, and more.



Edstellar

CERTIFICATE OF COMPLETION

THIS IS TO CERTIFY THAT

HAS SUCCESSFULLY COMPLETED THE PROGRAM IN
FORECASTING & INVENTORY MANAGEMENT

DATE: _____

Instructor Signature

Director Signature

Ready To Transform Your Supply Chain?

www.edstellar.com

contact@edstellar.com