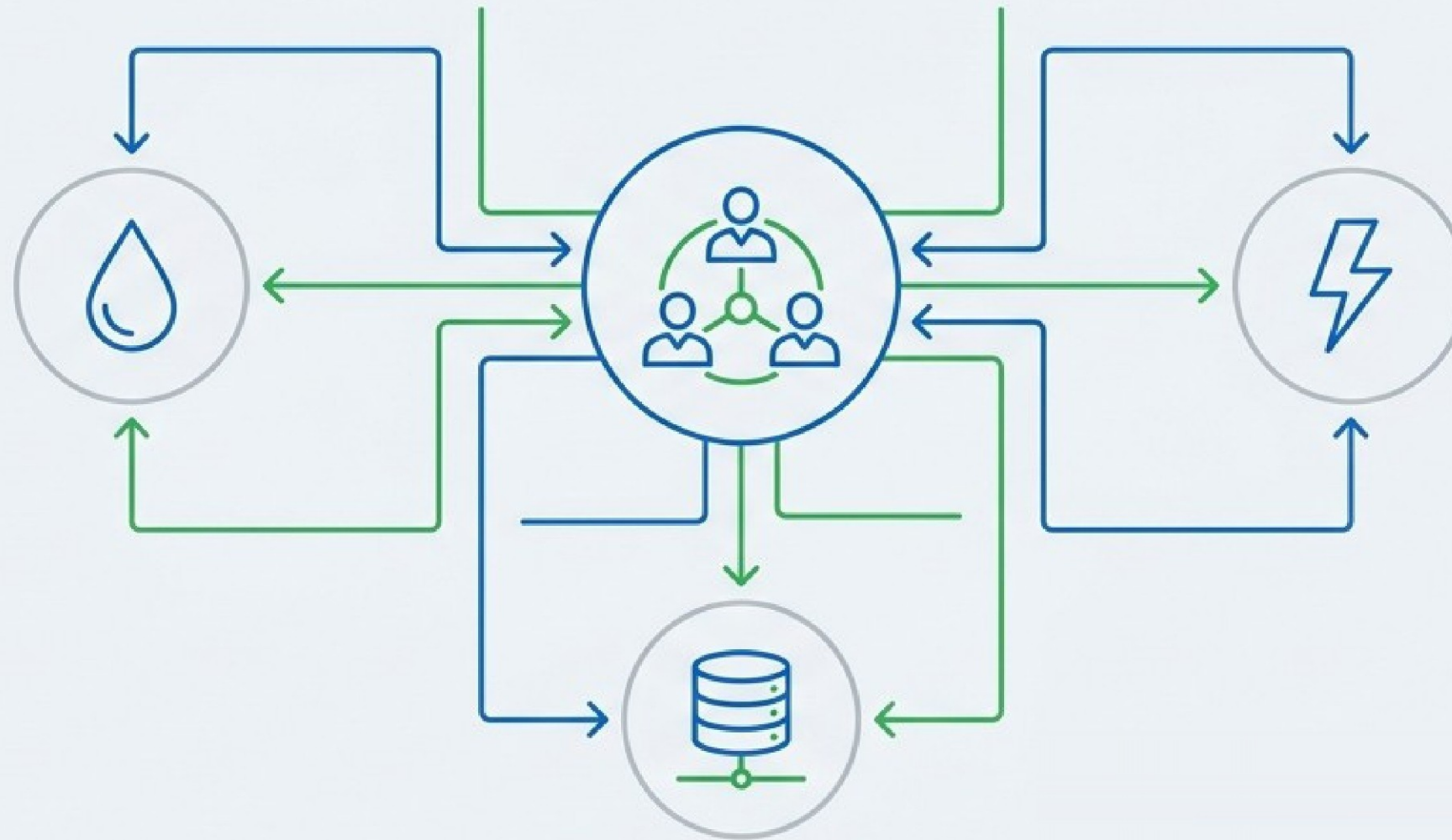


# SAP Industry Solutions For Utilities (ISU) Corporate Training

Empowering enterprise teams with core skills for operational efficiency and regulatory compliance





# The Capability Activation Curve

## Fragmented Utility Operations



Manual billing cycles, disjointed meter data, and reactive customer service leading to operational friction.

## Edstellar Expert-Led SAP ISU Integration



Deploying customized, hands-on upskilling to align human capabilities with complex software functionalities.

## Optimized Organizational Performance



Streamlined business operations, enhanced regulatory compliance, and strategic data-driven decision making.



# Enterprise Upskilling By The Numbers



**24 - 32  
Hours**

Duration



**Instructor-  
Led**

Group Training



**Virtual /  
On-Site /  
Off-Site**

Delivery Modes



**10,000+**

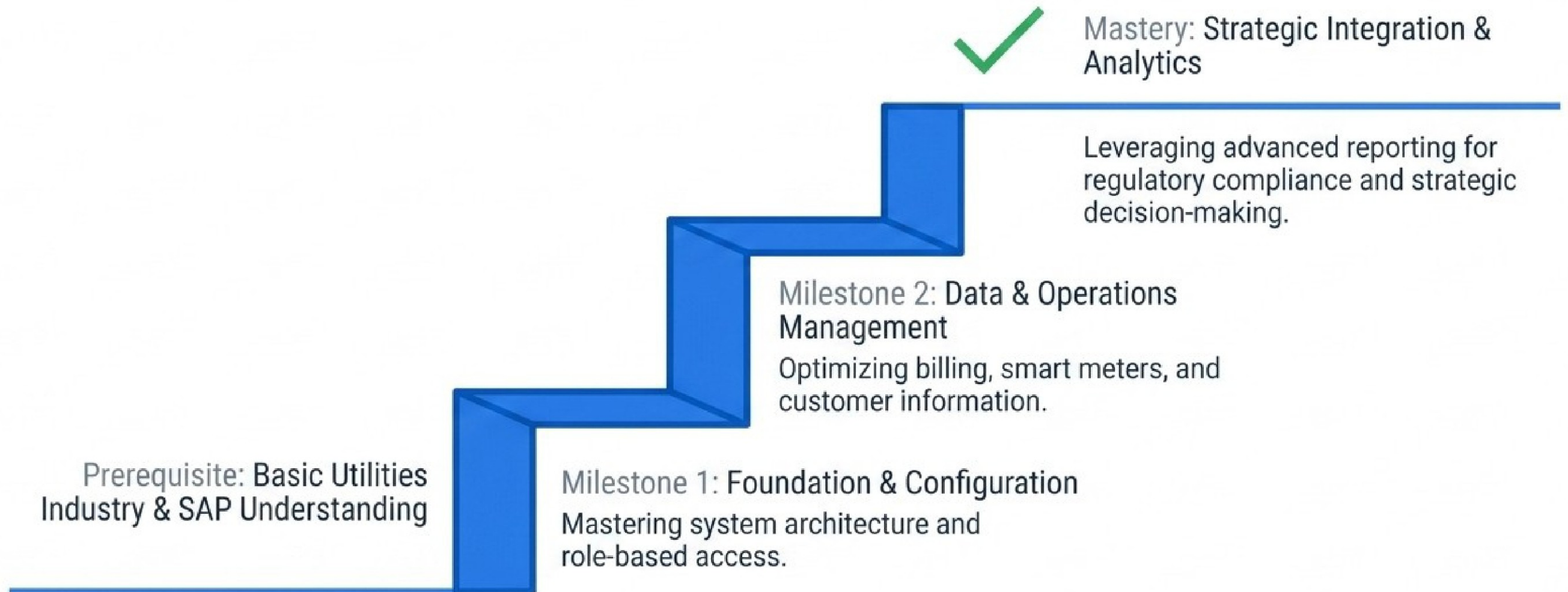
Vetted Global  
Trainers



**Certificate**

Provided Upon  
Completion

# The Path To Utility Management Mastery





# Three-Phase Transformation Framework

## Core Architecture & Data

Modules: Intro to SAP ISU, Architecture & Navigation, Device Management.

Establishing the technical foundation and infrastructure management.



## Utility Operations & Processing

Modules: Meter Data Management, Energy Data Management, Billing & Invoicing.

Automating data collection, usage tracking, and financial cycles.



## Enterprise Strategy & Service

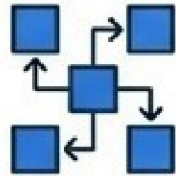
Modules: Customer Information System, Customer Service, Reporting, Integration, Compliance.

Driving satisfaction, audit readiness, and systemic integration.





# Building The SAP ISU Foundation



## System Architecture

Component structure and core integration points.



## Device Data Integration

Unified device data management and maintenance planning.

## Core Setup & Configuration



## User Interface Navigation

Effective navigation and role-based access security.

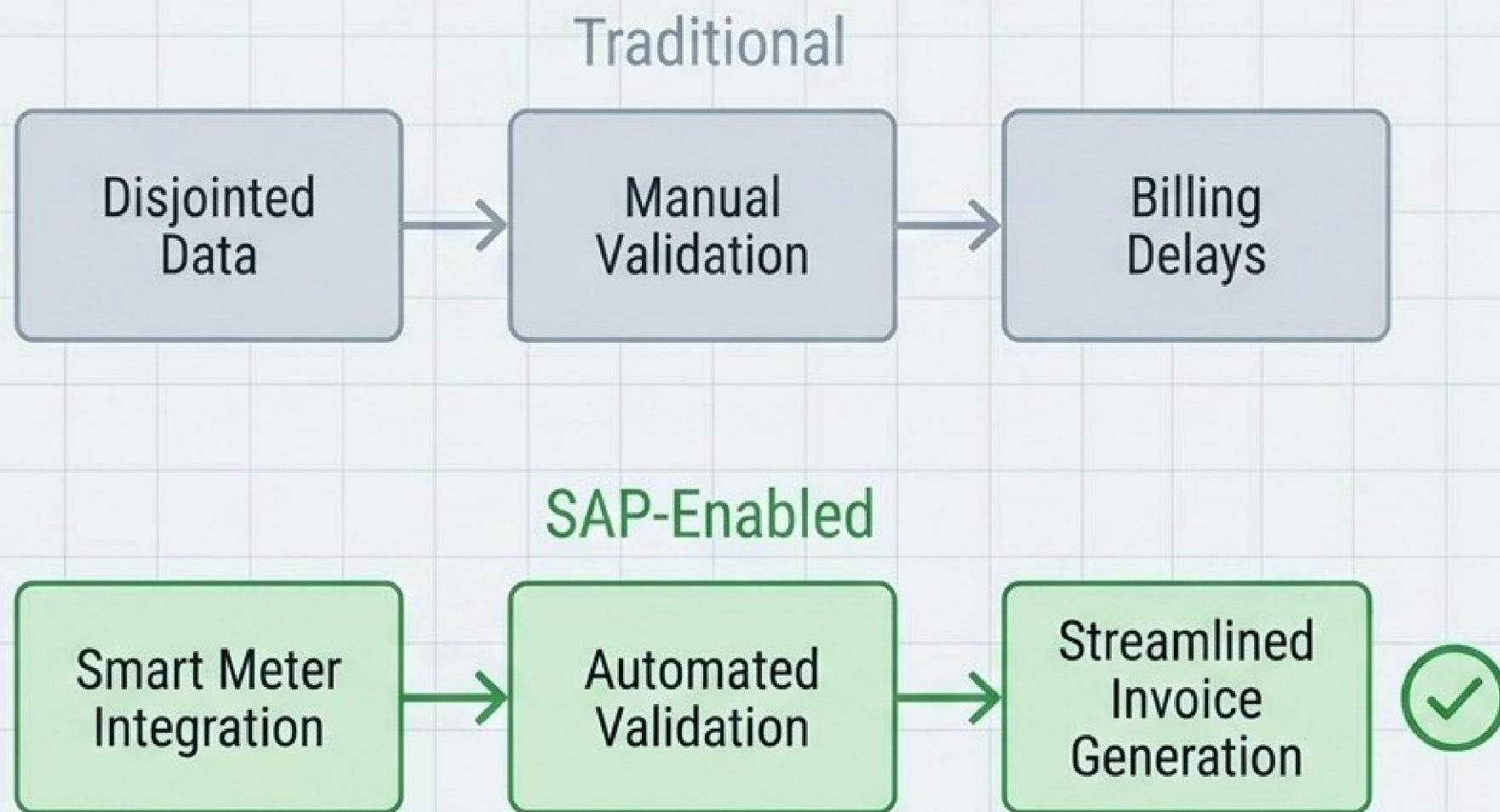


## Infrastructure Management

Asset lifecycle management and maintenance planning.



# Optimizing Utility Operations & Data Flows



## Key Phase 2 Capabilities

1. Meter Data Collection & Processing
2. Energy Consumption Analytics
3. Demand-Side Management
4. Tariff Structure Optimization



# Driving Strategic Enterprise Value



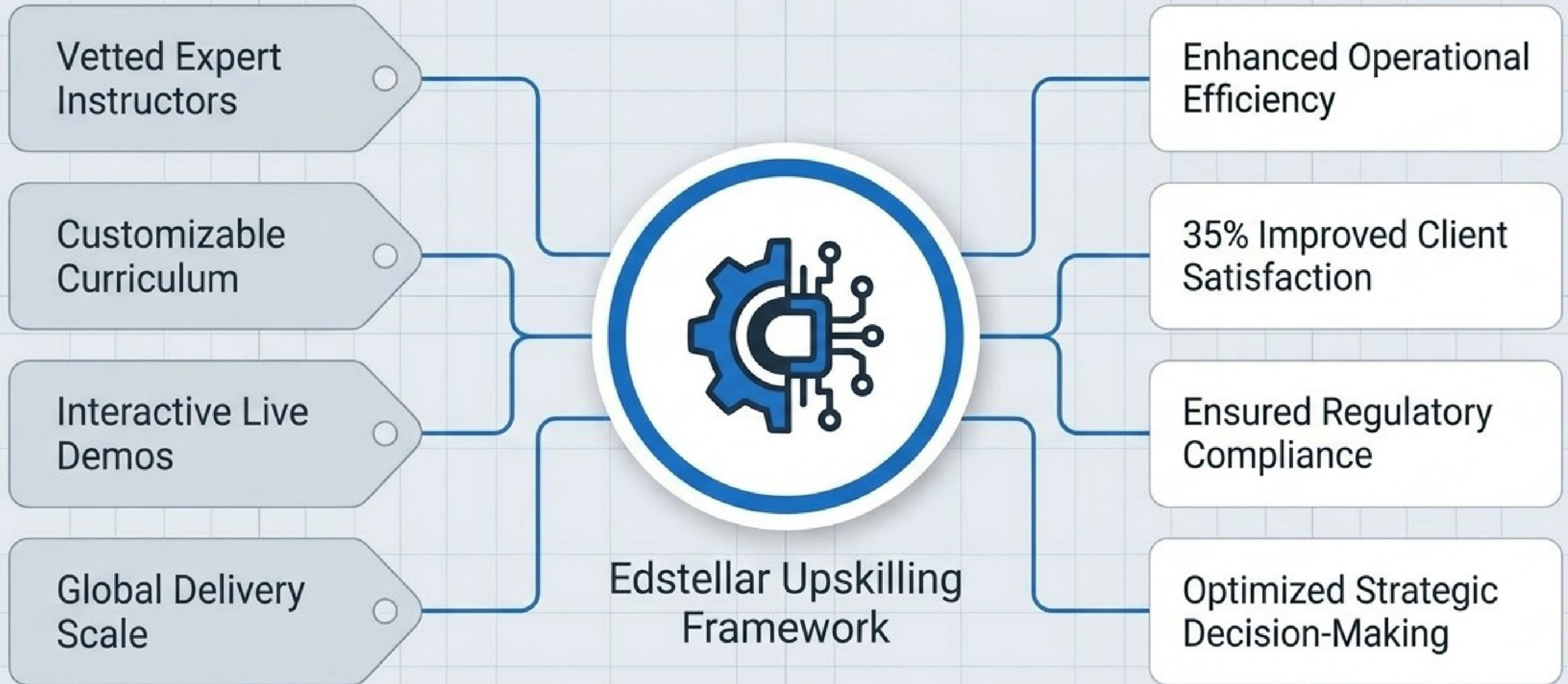


# Aligning Challenges With SAP ISU Capabilities

| Area                | Enterprise Challenge                                         | SAP ISU Solution                                                       |
|---------------------|--------------------------------------------------------------|------------------------------------------------------------------------|
| Billing & Invoicing | Inaccurate cycles disrupting organizational cash flow.       | Automated tariff determination and streamlined invoice generation.     |
| Energy Management   | Inefficient resource utilization and high operational costs. | Demand-side management and energy efficiency reporting.                |
| Customer Service    | Delayed resolution times and low engagement.                 | CIS integration, service order coordination, and self-service portals. |

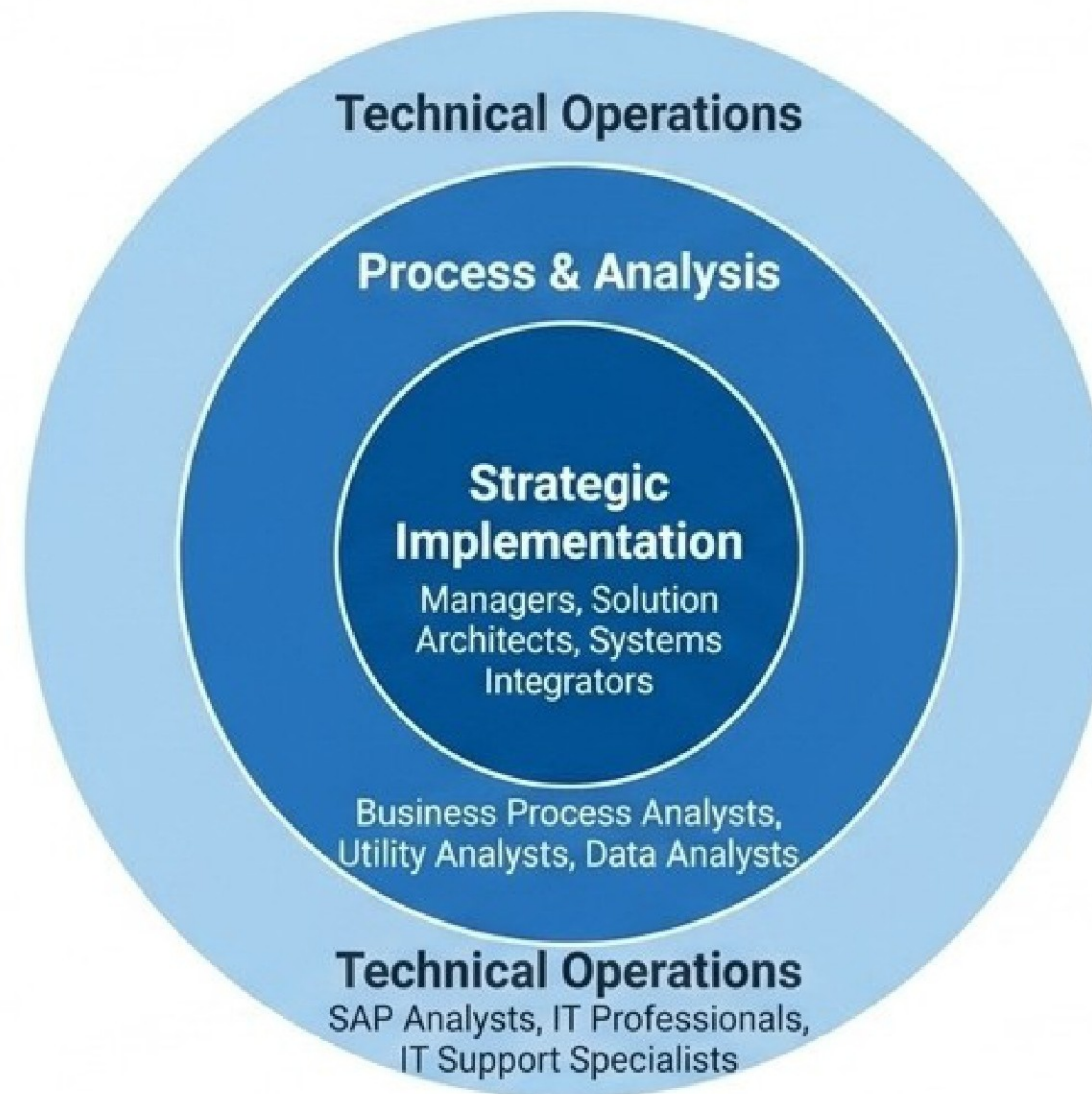


# The Operations Transformation Engine





# Target Audience Alignment





# Scalable Formats To Fit Your Enterprise



## Virtual

- ✓ Standardized global content
- ✓ No travel required
- ✓ Interactive remote tools



## On-Site

- ✓ Immersive hands-on practice
- ✓ Tailored to your workplace tools
- ✓ Direct access to trainers



## Off-Site

- ✓ Uninterrupted team focus
- ✓ Built-in bonding activities
- ✓ Dedicated learning environment



# Proof of Impact

*The SAP Industry Solutions for Utilities (ISU) training provided critical insights into strategic frameworks that enhanced my consulting capabilities. The practical exercises prepared me perfectly for real-world client scenarios. Our client satisfaction scores improved by 35% across all accounts, demonstrating immediate value from this investment.*

**Sun Feng**

SAP ISU Specialist

IT Services and Solutions Provider



# Borderless Enterprise Upskilling

A faint, dotted world map serves as the background for the slide, showing the outlines of continents and major landmasses.

**100+**

Countries Delivered

Highlighting US, UK, India,  
Australia, Canada, etc.

**10+**

Languages Supported

Including English, Español,  
普通话, Deutsch, Français,  
日本語, etc.



# Transform Your Enterprise Capabilities Today



## Reach Us

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