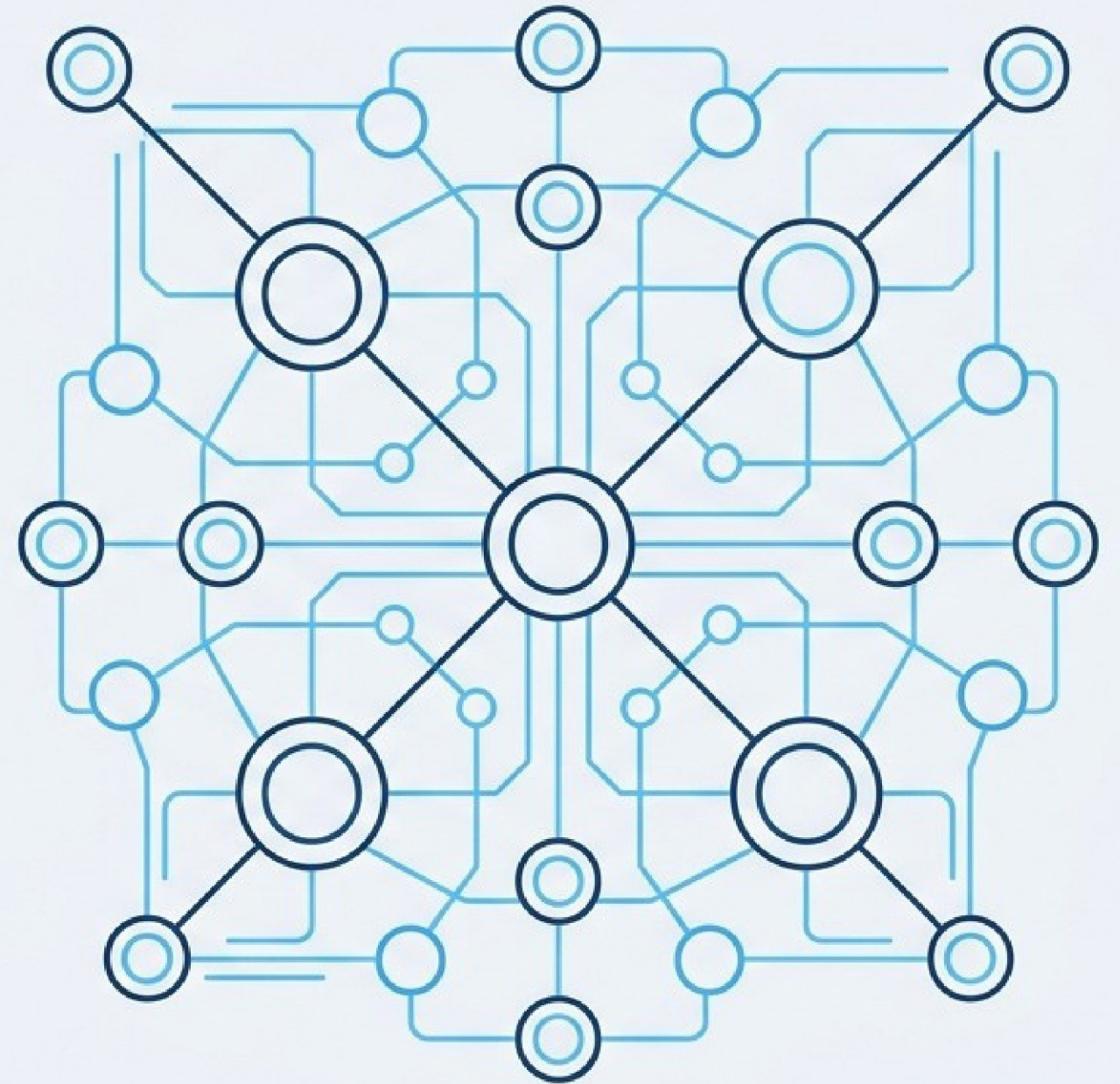
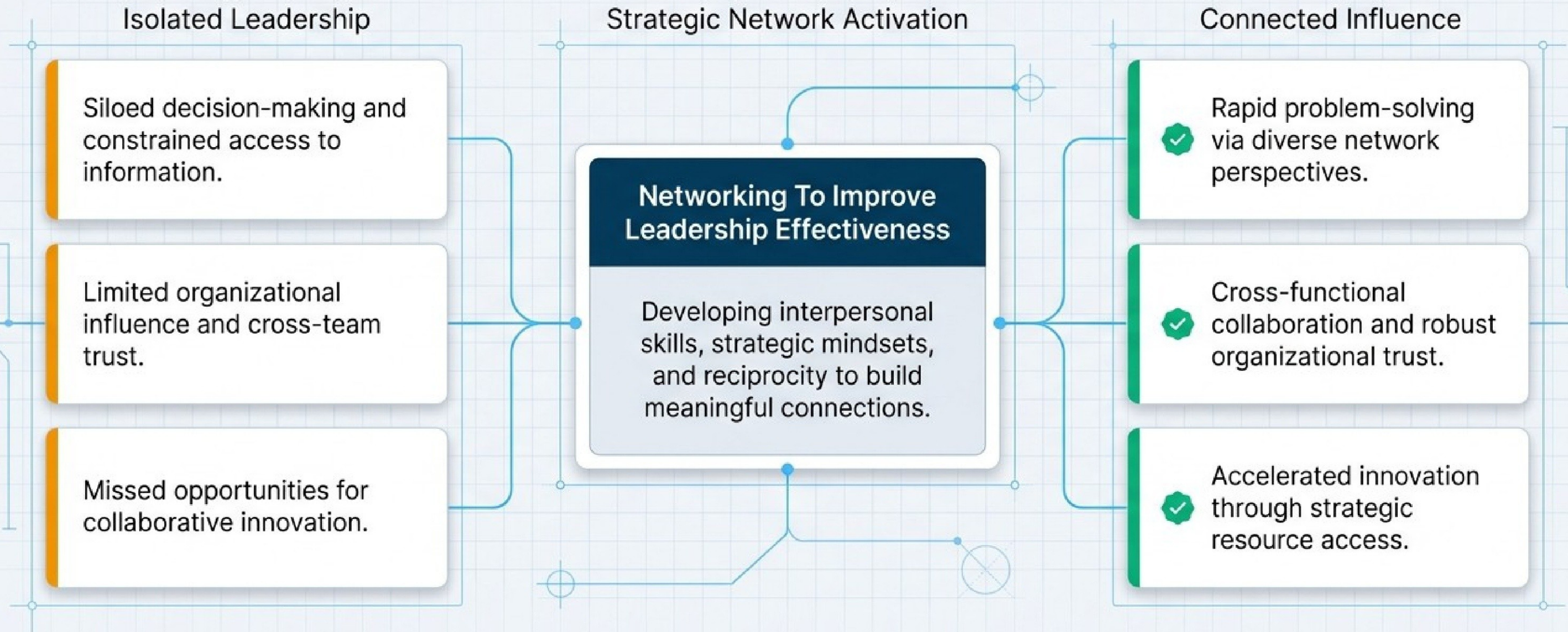


Networking To Improve Leadership Effectiveness

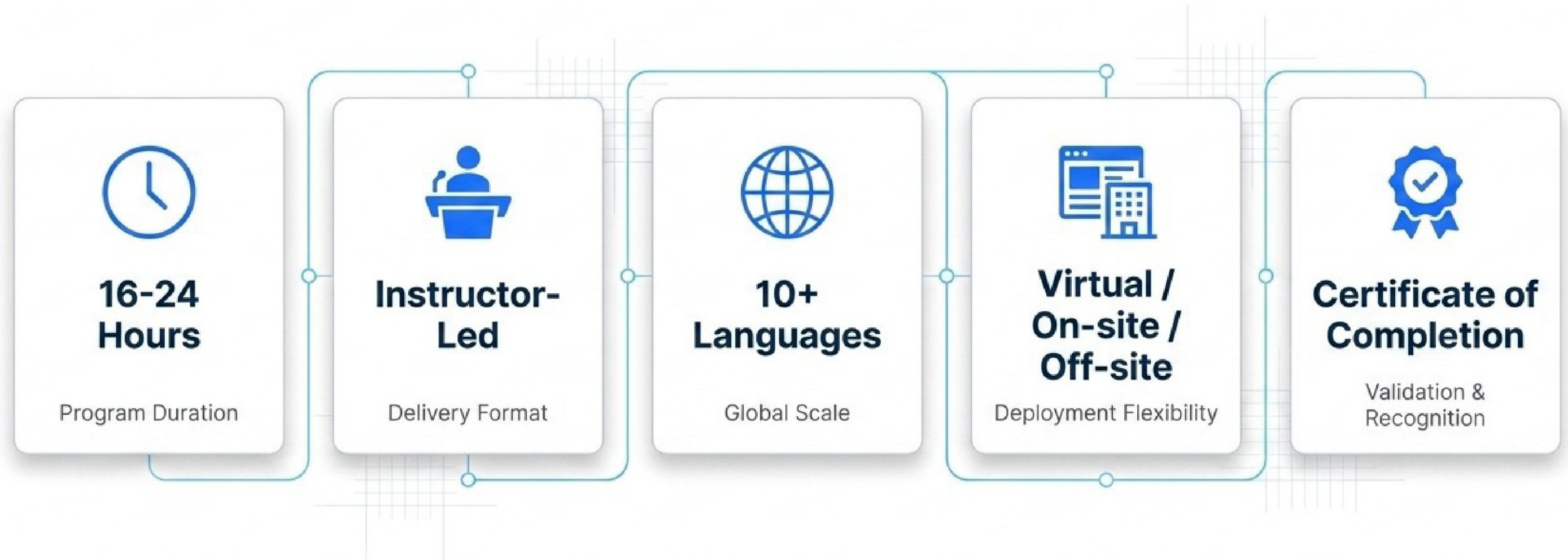
Enhancing leadership skills through strategic networking to cultivate collaboration and innovation.



The Capability Activation Curve



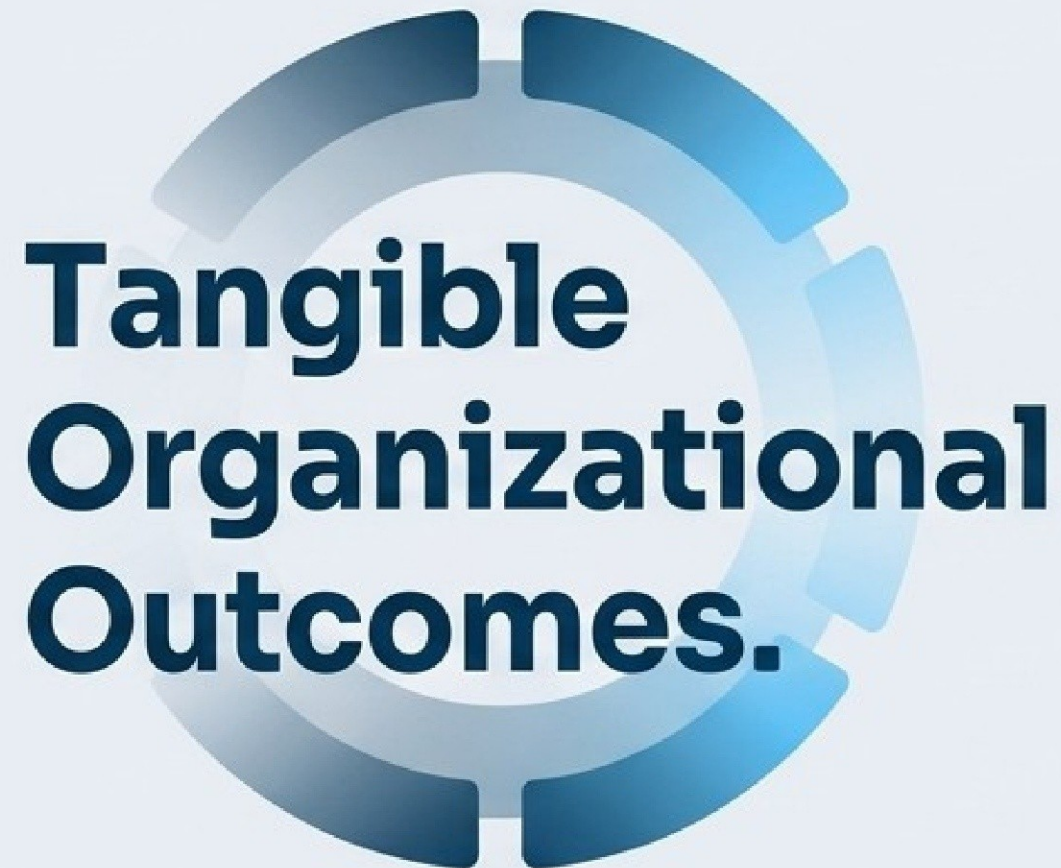
The Program At-a-Glance



The Core Capabilities Map



From Connections to Strategic Leverage



Analyze Network Dynamics: Understand network structures to enhance leadership impact and organizational effectiveness.



Enhance Problem-Solving: Utilize diverse network perspectives to upgrade decision-making abilities.



Optimize Networking Strategies: Evaluate and deploy different strategic approaches tailored to various leadership scenarios.

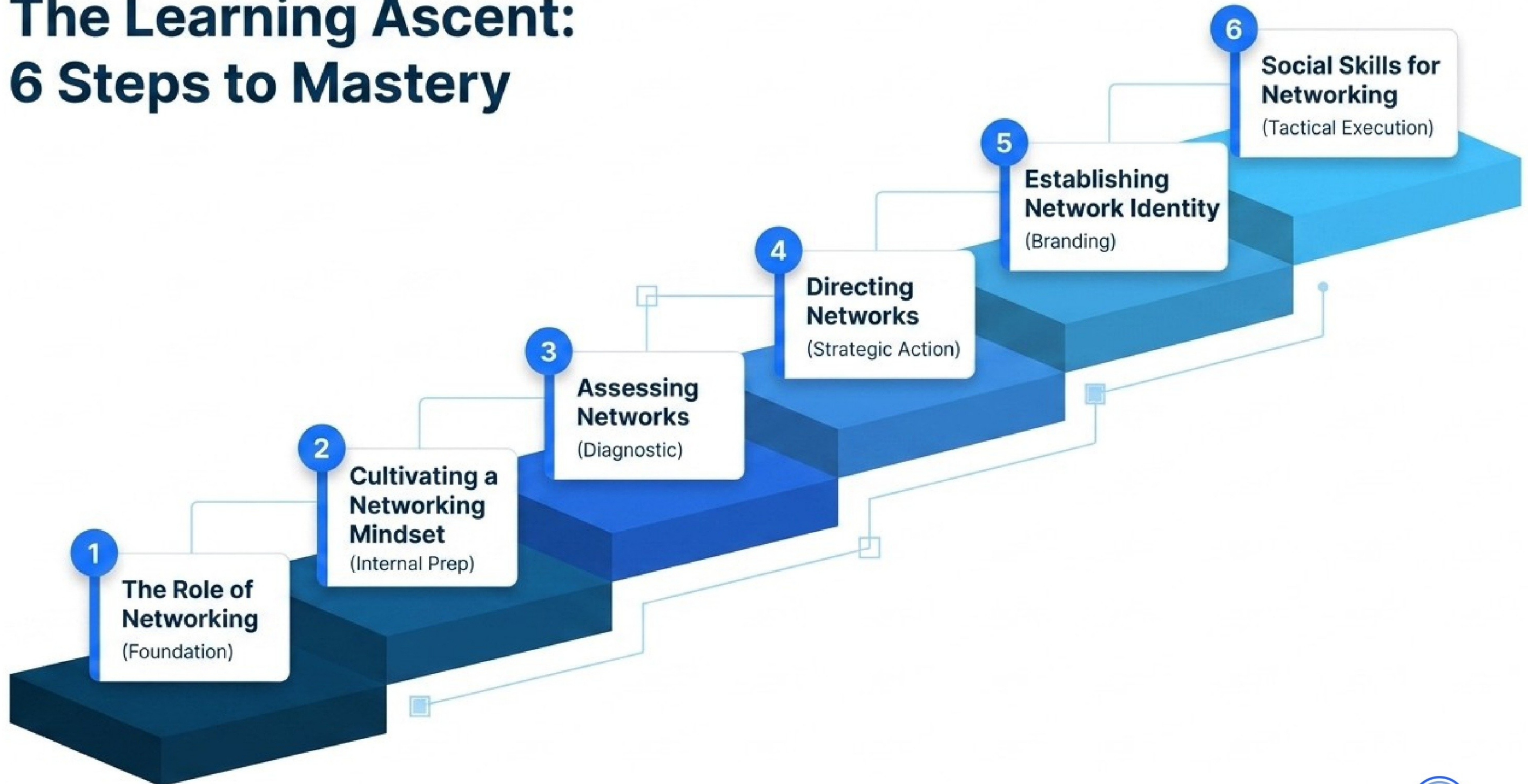


Develop Personal Leadership Style: Leverage authentic networking to promote collaboration and innovation across teams.



Apply Strategic Influence: Build more effective and influential leadership footprints both within and outside the organization.

The Learning Ascent: 6 Steps to Mastery



Curriculum Architecture: Foundation & Strategy

Module 1: The Role of Networking



-  How networking enhances leadership effectiveness.
-  Identifying key contacts and building strategic relationships.
-  Networking multidirectionally: upwards (senior leaders), horizontally (peers), and downwards (mentoring).

Module 2: Cultivating a Mindset



-  Overcoming networking myths and psychological barriers.
-  Proactive strategies for initiating conversations and following up.
-  The power of reciprocity: giving before receiving to build trust.

Module 3: Assessing Networks



-  Tools and techniques for mapping current networks and gaps.
-  Evaluating network health: Quality vs. quantity and diversity.
-  Setting targeted goals for deliberate network expansion.

Curriculum Architecture: Execution & Identity

Module 4: Directing Networks



- ↕ Prioritizing relationships and leveraging networks for specific goals.
- ↕ The role of influence and becoming an influential connector.
- ↕ Collaborating across networks to achieve innovation and problem-solving.

Module 5: Network Identity



- 📋 Crafting a compelling personal and professional brand statement.
- 📋 Building a visible profile within key online and offline networks.
- 📋 Ensuring long-term relationships are built on authentic interactions.

Module 6: Social Skills



- 💬 Mastering both in-person and virtual professional networking etiquette.
- 💬 Active listening skills and articulating value propositions clearly.
- 💬 Techniques for overcoming social anxiety and handling awkward moments.

Target Audience Matrix



Zero Prerequisites: Built for high-impact transformation at every operational level.

Delivery Modality Matrix

	Virtual Live	On-site (In-House)	Off-site (External Venue)
Experience Type	✓ Live interactive sessions via personal workspaces.	✓ Immersive face-to-face learning at your office.	✓ Focused group learning away from distractions.
Ideal Use Case	✓ Geographically distributed or remote-first teams.	✓ Co-located teams requiring tailored, tools-specific setup.	✓ Intensive retreats needing uninterrupted focus and team bonding.
Key Benefit	✓ Zero travel; highly scalable across multiple sites.	✓ Immediate application to daily workplace dynamics.	✓ Boosts morale; signals high organizational commitment.

Enterprise Scalability & Global Reach



100+ Countries Delivered

Supported by ISO 9001:2015 and ISO 27001:2022 certified quality systems.

10+ Delivery Languages

Including English, Español, 普通话 (Mandarin), Deutsch, العربية (Arabic), Português, and more.

Frictionless Scaling

Vetted global trainer network scales seamlessly from single small teams to unified large-enterprise deployments.

The Edstellar Advantage



Experienced Global Trainers

Drawn from a vetted network of industry experts, ensuring practical, impactful sessions.



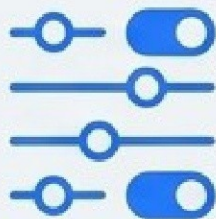
Proven Quality Standards

ISO certified delivery with a strong global track record for high-engagement learning.



Industry-Relevant Curriculum

Built by subject matter experts to match the rigorous demands of today's business terrain.



Fully Customizable

Curriculum tailored specifically to mirror your organization's unique operational goals.



Comprehensive Support

End-to-end pre- and post-session support to guarantee knowledge retention.



Multilingual Delivery

Consistent quality and standardized content across diverse global teams.

Enterprise Training Packages

Starter

120 Licenses

64 hours of group training
(VILT/In-person On-site)

Tailored for SMBs

Most Popular

Growth

320 Licenses

160 hours of group training.

Ideal for growing organizations
scaling leadership capabilities

Enterprise

800 Licenses

400 hours of group training

Designed for large-scale
corporate deployments

Custom / Unlimited Tier available for highly complex enterprise requirements.



Proven Impact at the Executive Level

“

Edstellar's Leadership training programs have significantly strengthened our management team's strategic thinking, adaptability, and decision-making capabilities. The sessions blend real-world business scenarios with actionable frameworks.

Shalini Menon

Chief People Officer, Global Technology Enterprise

”

“

The Networking To Improve Leadership Effectiveness training provided comprehensive capabilities that elevated my expertise. The course strategies gave me hands-on experience with industry best practices to handle complex scenarios with systematic efficiency.

Sandy Cunningham

Practice Director, Executive Coaching Services

”

Ready to upgrade your organizational network?

Let our L&D consultants build a customized proposal aligned with your strategic goals.



Connect With Us

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453 4009 | IND: +91 636 483 3830