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Meredith  
Johnson

MOM ON A MISSION

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# Mom on a Mission

# MEREDITH

# JOHNSON

## MEREDITH JOHNSON REAL ESTATE

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PHOTOGRAPHY

*In the fast-paced world of real estate, Meredith Johnson is doing more than just closing deals — she's building a business, raising a family, and redefining what it means to be a modern entrepreneur. As a mom of three young daughters, Meredith has carved out a path that blends ambition with purpose. She's not only a seasoned agent with nearly 20 years of experience — she's also a business owner, a mentor, and a living example to her children of what's possible with hard work, heart, and hustle. She's a mom on a mission, and everything she does proves that moms can do it all.*

Meredith grew up in a suburb of Sacramento and attended Chico State University, where she graduated ready to dive into a career of event planning and hospitality. Life had other plans for her. A chance encounter changed Meredith's trajectory completely when the idea of real estate was brought to her attention. The idea grew in her mind, and she decided it was worth a shot.

She took a position in sales and marketing for high-end developments and resort-style properties during the 2006-2007 real estate boom in California.

This role introduced her to the world of real estate and helped her see the potential in the industry. Meredith noted it felt like the perfect career — until the 2008 crash changed everything.

"I stayed with that company for a while, even through the recession, working on projects in Mexico and other parts of the U.S. But the work just wasn't consistent," she said. "I knew I needed a change."

She'd grown up visiting family in Bozeman and had always wanted to move to Montana. When the recession hit, Meredith took it as a sign. Single and ready for something new, Meredith moved to Bozeman in 2010. By September, she had found an incredible opportunity with a local ranch real estate company, Fay Ranches, where she spent years working insanely hard, gaining valuable knowledge from seasoned real estate professionals and assisting in many complex real estate transactions.

The following decade was a whirlwind. She grew her expertise, built a network, and gained confidence in her ability to one day grow her own real estate business. She also met her husband, Nate, and had three daughters in three years.

"After having three kids back-to-back, I needed more flexibility," she said. "That's when I decided it was time to do something just for me." Mabel (7), Hadley (5), and Eloise (4) keep Meredith and Nate busy and focused.

After earning her broker's license, she launched Meredith Johnson Real Estate. For a couple of years, it gave her room

to breathe and do real estate on her own terms. It was a major step — but not the final step in her career.

In 2024, Meredith joined Realty One Group in Bozeman. "I wanted to be part of a team again," she explained. "There's so much value in collaboration — asking questions, learning from others, and being surrounded by a group of people who genuinely support each other."

With her kids out of diapers and a stable team to rely on, Meredith has hit her stride. She closes upwards of 20 higher-end deals a year and has a base of 30 or more active clients on an annual basis. Every year, her business grows bigger and bigger.

Meredith is driven by more than just closing deals; her business is rooted in purpose — caring for her clients and family. "I want my girls to see what's possible — that you can build something, be independent, and make your own way," she said. "It's not always easy, but it's worth it."

Meredith has found a way to balance the demands of raising babies and a business. She's forged a brand built on trust, integrity, and connection. She manages to show up for her daughters and clients alike, never missing a deadline or school function. Her calendar is booked full, but so is her heart.

"I treat every client like I would a close friend or family member. I want them to feel heard, understood, and completely taken care of," she said. "I also want my kids to know that I'm going to be there for them. It's a lot of juggling, but with Nate's help, I make it happen."





Meredith's vision for the future is clear: continued growth, both personally and professionally. "I've built this business from the ground up, and each year I set new goals and push myself further," she said. "I'd love to build a team one day. I love collaboration — learning from others, sharing what I know, and being better every year."

For Meredith, real estate isn't just a job — it's a calling. It's a way to connect with people, build community, and create a life that aligns with her values. It's also a legacy she hopes to pass on to her daughters. And her family? It's her why. She wakes up every day ready to show her daughters that anything is possible when you work hard and put your mind to it. She's proud to partner in life and parenthood with Nate. "Without his support, none of this would be possible," she noted.

"I love it," Meredith said simply. "This is for the betterment of my family and my clients. They are my purpose, and they drive me to do better every day."

Meredith's business is impressive, but so is her ability to do it all. She's found a way to balance the demands of being a hands-on mom with the hustle of entrepreneurship, proving that success doesn't have to come at the expense of family. Whether she's negotiating a deal or cheering on her daughters at an event, Meredith shows up fully, with intention, integrity, and heart. Her journey is a testament to what's possible when passion and purpose come together, and she continues to build a business that reflects the values she's proud to pass on to her girls. She's a Montana mom on a mission, and she's just getting started.

**Connect with Meredith at [www.meredithjohnsonre.com](http://www.meredithjohnsonre.com).**



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