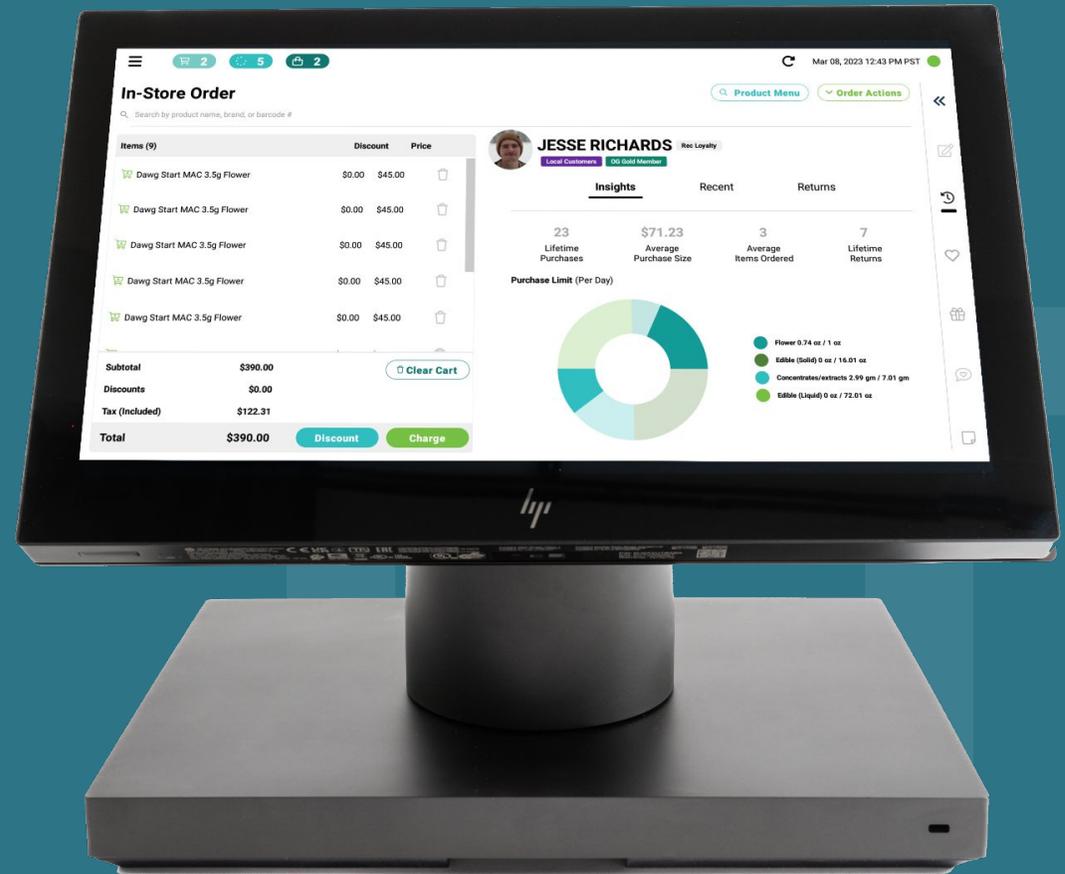


# POSaBIT Investor Presentation

CSE: PBIT  
OTC: POSAF



September 2025

# Safe Harbor Statements

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# Company Overview

# Providing infrastructure to the cannabis industry

Founded in 2015, POSaBIT services the needs of cannabis dispensaries and producers/processors

*“As a group owning and operating multiple dispensaries, having a reliable POS is critical. Even more importantly, we need a partner we can trust and who will support us. POSaBIT has been just that - the product is great and the support is amazing. I would highly recommend POSaBIT to any dispensary.”*

- Brian Jennings, Co-Owner, Zips Cannabis

Publicly Traded

**CSE: PBIT**

**OTC: POSAF**

# POSaBIT Fact Sheet

- **Core Products:** Point of Sale, eCommerce, Compliance, Data Visualization, B2C Payments, B2B Payments
- Founded in 2015
- Active in 20 states
- Active in over 600 locations
- Processes over \$2 billion annually through POSaBIT systems
- The dominant technology provider for the Washington State cannabis industry

# POSaBIT offers a complete product set for dispensaries

## Point of Sale

- Integrated Loyalty
- Dynamic Discounting
- Integrated Payments
- Mobile Capabilities
- Elite Back-End Reporting
- Dozens of Tech Integrations
- Multi-store management

## Payments

- Multiple integrations with B2C payments partners
- B2B Invoicing
- B2B eCommerce
- Budtender profiles
- Bank Compliance Technology

## eCommerce

- Dispensary menus
  - Integrated online payments
  - Customer sign-in/loyalty
  - Data & Market Analysis
  - Product Catalog
-

# How POSaBIT Wins. How POSaBIT Grows.

## New Merchants

- Consistent growth in POS
- Regional momentum
- Expansion to SaaS products for producers/processors

## New Markets

- Enter new states
- Dispensary expansions
- Eventual federal legalization

## New Products

- Addressing merchant pain points
- Incremental recurring revenue
- Provide merchants multiple payment redundancies

## Diversified Sources of Recurring Revenue

Monthly Recurring SaaS Fees • Dispensary Payment Processing Referral Fees  
Licensing Deals • Dispensary Start-Up Fees • Referral Fees • B2B Payments Processing Fees

*POSaBIT's main focus: long-term shareholder value via sustained profitability and positive cash flow.*

# POSaBIT Leadership Team



## Ryan Hamlin

*Co-Founder/CEO*

Ryan Hamlin is the CEO and co-founder of POSaBIT. He has over 34 years of experience in software engineering, cloud computing, and entrepreneurship. He previously worked at Microsoft, where he led a large team with the development of several products, including Microsoft Forefront Enterprise Software and all Security solutions including Anti-Virus software, Anti-Phishing software and Anti-Spam software. He also founded PlaceFull, a payments focus online marketplace for local activities and events which was profitable and was acquired. Ryan is passionate about using technology to create positive social impact and empower businesses of all sizes.

- Over **34 years of experience** in software engineering, cloud computing, and entrepreneurship
- Passionate about **innovation**
- Previously at **Microsoft**, where he led several large product teams in excess of 1500 FTE's, including enterprise services, consumer services, and security solutions
- Previous **startup founder** experience
- **Computer Science & Business** degrees
- Over a decade of experience in financial technology and payments
- Multiple successful exits with previous companies

# POSaBIT Leadership Team



Ryan Hamlin  
*Co-Founder/CEO*



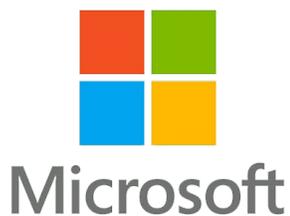
Chris Baker  
*Chief Operating Officer*



Andy Sweet  
*Chief Technology Officer*



Michael J. Sinnwell, Jr.  
*Chief Product Officer*



*37% insider stock ownership*

## Board of Directors

Ryan Hamlin  
*CEO / Co-founder / Chairman*

Bruce Jaffe  
*Independent Director*

Mike Apker  
*Independent Director*

# Financial Overview

# Financial Summary

Q3 2024 Q4 2024 Q1 2025 Q2 2025 Q3 2025

Adjusted Revenue	\$5.0M	\$4M	\$2.8M	\$2.6M	\$3.4M
Adjusted Gross Profit	\$2.5M	\$2.6M	\$2.5M	\$2.8M	\$2.9M
Adjusted Gross Margin	62%	64%	65%	78%	87%
Adjusted EBITDA	\$0.15M	\$0.1M	\$0.1M	\$0.8M	\$0.9M

# Summary Balance Sheet

US Dollars in Millions	As of Sept 30, 2025	As of Dec 31, 2024
<b>Cash</b>		
Total Current Assets	\$5,885,355	\$5,660,548
Non-Current Assets	\$11,908	\$2,943,182
Total Assets	\$5,897,263	\$8,603,730
Total Current Liabilities	\$2,202,219	\$3,627,624
<b>Non-Current Liabilities</b>	\$4,573,445	\$4,517,167
Total Liabilities	\$6,775,664	\$8,144,791
<b>Stockholders' Equity</b>	(\$878,401)	\$458,939
Total Liabilities & Equity	\$5,897,263	\$8,603,730

# Thank you

