



# SKRIBLER

*AI-powered medical documentation for general practice*

www.skribler.dk · Aarhus, Denmark

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## About Skribler

Skribler is a healthtech company founded in January 2026, building AI-powered documentation for general practice. Our cloud platform listens during consultations and automatically generates structured clinical notes in real time — using fine-tuned Danish language models. On our roadmap: a dedicated on-premise appliance that keeps all patient data inside the clinic.

Denmark's 3,600 GPs spend up to half their working hours on documentation. AI solutions exist, but most rely on EU-based cloud services — raising serious concerns among Danish physicians and data authorities. Skribler is building the path from cloud to fully local AI: efficiency today, full data sovereignty tomorrow.

## Traction & Key Facts

- Company founded January 2026 — live cloud platform with paying clinic customers
  - SaaS subscription: 299 DKK/month or 2,999 DKK/year per doctor; on-premise hardware planned as premium tier
  - Danish addressable market: 75–100M DKK/year; Nordics: 350M+ DKK/year
  - Expandable to specialists, dentists, physiotherapists, psychologists, and lawyers
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## We're Looking for a Commercial Co-Founder

We have the clinical insight (Ole, MD & former clinic owner) and the tech (Morten, MSc IT & ML engineer). What we need is someone who can take Skribler to market — a commercially driven co-founder who thrives in early-stage ambiguity and wants to build something meaningful in healthtech.

## The Role

- Own the full go-to-market strategy: scale from early customers to repeatable sales channels
- Build relationships with GP clinics, PLO networks, and system vendors (EG, CGM)
- Turn paying customers into case studies and drive referral-led growth
- Shape positioning, pricing, and partnerships — with full autonomy

## What We're Looking For

- Experience in business development, sales, or commercial strategy — ideally in healthtech, medtech, or SaaS
- A builder mindset: you create opportunities, not wait for them
- Comfortable navigating healthcare decision-makers, procurement, and regulatory context
- Fluent in Danish and English; additional Nordic languages are a plus

## What We Offer

A seat with full ownership of the commercial side. Shape the role from day one and help build a company that gives Danish doctors their time back — without compromising patient privacy.

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Interested? Reach out to Ole Lund Mægback at [ole@skribler.dk](mailto:ole@skribler.dk)